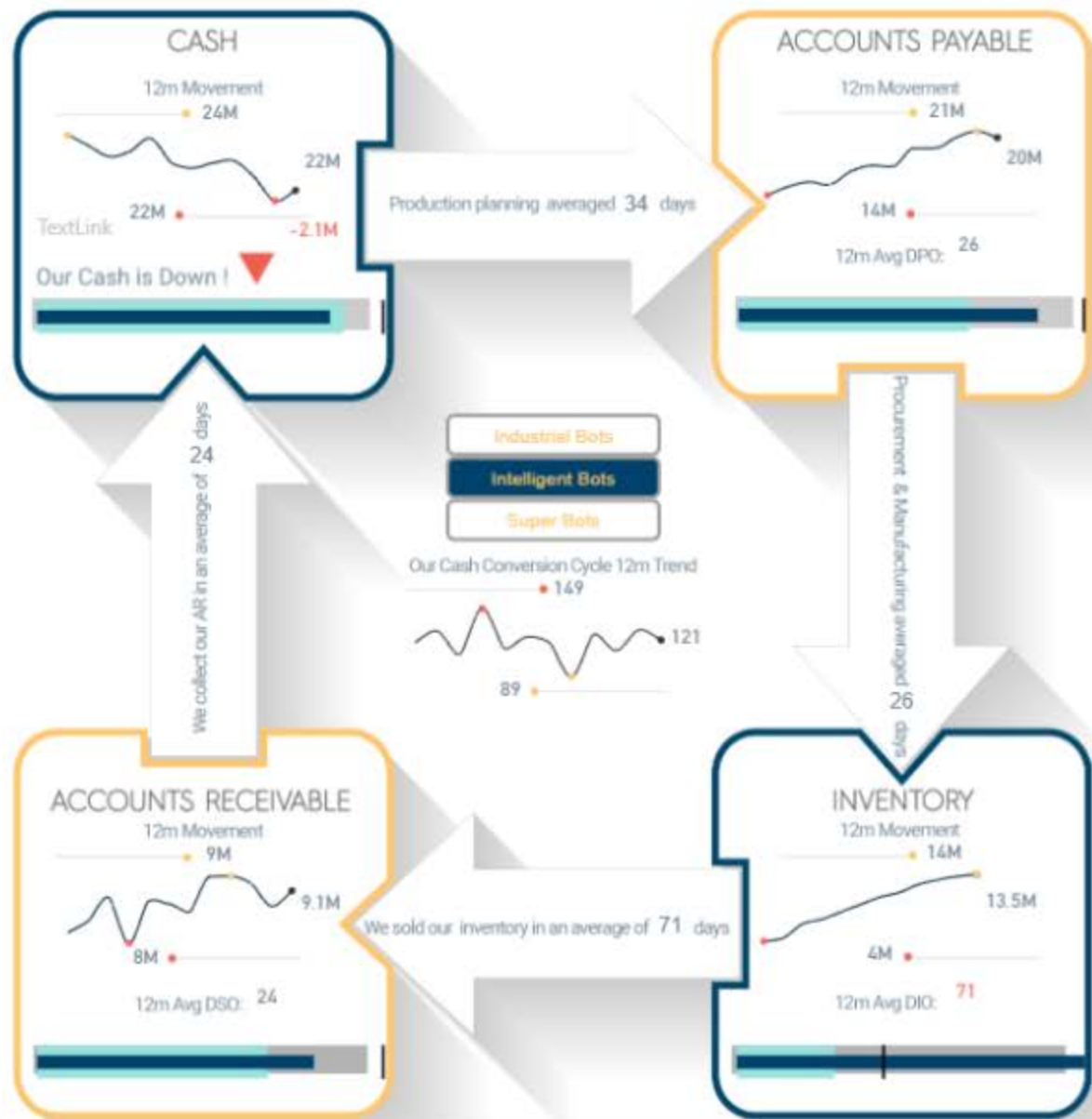


# CASH to CASH DASH

A DASHBOARD TO VISUALIZE OUR 12m CASH CONVERSION CYCLE FROM Sep 15, 2016 to Sep 14, 2017



## WHAT-IF ANALYSIS

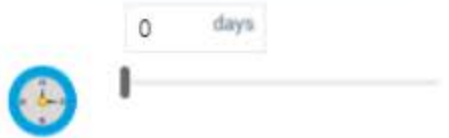
Our Cash Conversion Cycle is currently 121 days



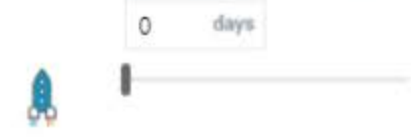
But if we increase our Accounts Payable by...



And speed up our Manufacturing by...



And speed up our Sales Cycle by...



Then we'd likely achieve a Cash Conversion Cycle of 121 days

UOM = Days  
Our Cash Flow Conversion Cycle (CCC) =  
Days Inventory Outstanding (DIO) + Days Sales Outstanding (DSO) - Days Purchases Outstanding (DPO)

◊ ≤ -1 Based on Industry  
◊ > -1

| Budget  
■ Actual

Refreshed @ 14:22 on Sep 14, 2017

# CASH to CASH DASH

A DASHBOARD TO VISUALIZE OUR 12m CASH CONVERSION CYCLE FROM Sep 15, 2016 to Sep 14, 2017



Production planning averaged 34 days

- Industrial Bots
- Intelligent Bots
- Super Bots

Our Cash Conversion Cycle 12m Trend



Procurement & Manufacturing averaged 35 days



We sold our inventory in an average of 70 days



## WHAT-IF ANALYSIS

Our Cash Conversion Cycle is currently 121 days



But if we increase our Accounts Payable by...



\$3000000

And speed up our Manufacturing by...

0 days



And speed up our Sales Cycle by...

8 days



Then we'd likely achieve a Cash Conversion Cycle of 129 days

UOM = Days

Our Cash Flow Conversion Cycle (CCC) =

Days Inventory Outstanding (DIO) + Days Sales Outstanding (DSO) - Days Purchases Outstanding (DPO)



Based on Industry

— Budget  
— Actual

Refreshed @ 14:22 on Sep 14, 2017

Fresh BI  
Visualize Your Business