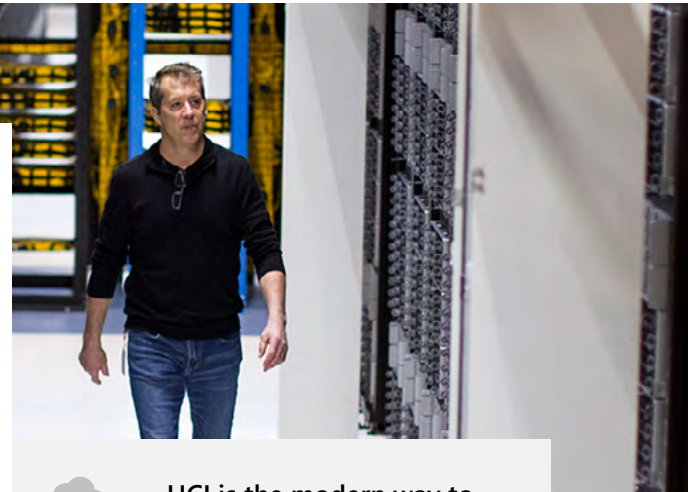


Connect your datacenter to the cloud with Microsoft and Fujitsu's PRIMEFLEX for Microsoft Azure Stack HCI

A purpose-built, hyper-converged infrastructure (HCI) operating system for modernizing on-premises operations with cloud-native capabilities and management.

The advantages of cloud computing can seem hard to realize when you need to keep some or most of your data on-premises, and connecting to the cloud is easier said than done. That's why Microsoft and Fujitsu teamed up to provide your on-premises datacenter with cloud-native capabilities that enable you to create a real hybrid cloud environment.



HCI is the modern way to **deploy servers** in datacenters and to remote offices and the edge.



80 percent of surveyed Microsoft customers plan to increase their investment in HCI.



COMES WITH THE CLOUD Hybrid by design

Azure Stack HCI is delivered as an Azure subscription service, which means you can connect your virtualized workloads to cloud-based services for backup, monitoring, identity access management, security, and more. You'll automatically have the latest feature and security updates.

- Designed for remote management
- Built with **native disaster recovery**
- Provides **stretch clustering** across rooms, buildings, or cities



CERTIFIED RELIABILITY PRIMEFLEX for Microsoft Azure Stack HCI

is a validated node hardware from Fujitsu certified by Microsoft and is the fastest and easiest way to extend your on-premises datacenter to the cloud with Azure Stack HCI. Fujitsu also provides consulting, installation, and support services for pre-tested and certified Fujitsu HCI nodes to get you up and running.

- Powered by Fujitsu PRIMERGY standard x86 servers
- **Leading price/performance and extremely low failure rates** below market average
- **Single point of contact for support** for complete technology stack



TOOLS YOU KNOW AND LOVE

The easiest way to go hybrid

Don't have time to learn new tools or overhaul your operations? No team does. With Azure Stack HCI, you can keep using familiar tools and processes while leveraging existing skills.

Install hardware drivers and software updates with one click from Windows Admin Center, an always available tool for managing your infrastructure.

Azure Portal provides a cloud-based, highly scalable way to get global visibility into all of your on-premises and cloud clusters. Manage your HCI host, virtual machines, and Azure resources side by side in one tool using PRIMEFLEX for Microsoft Azure Stack HCI.

- Use existing **Windows PowerShell** scripts and automation
- Keep tabs with **System Center** Operations Manager and Virtual Machine Manager
- Stick with your favorite **third-party solutions** for virtualized workloads



PAY AS YOU GO

Scale up or down at a predictable cost

With Fujitsu Azure Stack HCI validated nodes, you can optimize your costs based on your needs. The service is billed at a predictable monthly subscription fee based on the number of physical processor cores.

Start with two nodes for running at the edge and local use, and scale up to the needs of your enterprise.

- **Scalable virtualization and storage**
- **\$10/core/month** subscription fee

WHEN TO USE AZURE STACK HCI



Modernize your datacenter and branch offices



Industry-best performance for SQL databases



Virtual desktop infrastructure with local access

What's the difference between Azure Stack HCI and Windows Server?

The Azure Stack HCI operating system was inspired by an offering of the same name, based on Windows Server 2019.

The new purpose-built hybrid Azure Stack HCI was designed to make it easy to connect to Microsoft Azure for hybrid scenarios like cloud-based site recovery, monitoring, and more.



To learn more about integrating your datacenter with the cloud by implementing PRIMEFLEX for Microsoft Azure Stack HCI, visit

www.fujitsu.com/global/pf4ashci

