

# When should you consider modernising end points?



Windows 11 and/or Windows 365 roll outs



Replacing the existing on premise management solution



Greater flexibility in the choice of end user devices (BYOD, CYOD)



Increased use of Cloud and SaaS Apps



Automating client processes (Autopilot, Microsoft Power Platform)



Implementing Zero Trust security models



Expanding your environment to include partners, customers and bots



Implementing hybrid working, supporting home office implementation, kiosk systems

# 3 Phase Implementation - Flow



W11 / M365 Autopilot  
MEM\* Managed



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MEM Managed



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MEM Managed



On-premises  
"untouched"



AAD  
Sync  
WH4Bh\*\*



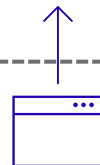
On-premises  
"touched" if needed



AAD  
Sync  
WH4Bh



On-premises  
extended + "secure publishing"



Workshop – Deployment



PoC – Deployment & Test



Next Generation Workplace

Pilot & Production  
~ x weeks (tbd)

Fujitsu – Managed Services  
(optional)

\*MEM: Microsoft Endpoint Manager

\*\*WH4Bh: Windows Hello for Business hybrid

# Implementation Spectrum – Next Gen Workplace

Adoption & Change Mgmt.

## Microsoft 365

Frontend Services  
Teams / M365 Apps, Power Platform

Backend Services Exchange / SharePoint  
(Enablement / Migration)

Platform OS Deployment & Management  
AAD/MEM - Autopilot

## Azure

SHIFT (Micro Services, Containers)

Win365 / AVD

LIFT (VMs)

Azure Foundation / Cloud Orchestration  
(ServiceHub)

Application Modernization

Security (Identity = Control Plane, Focus → Platform Sec)

Cloud Foundation (Standards / Prerequisites / Mindshift)

# Unique: Technology & Service Vision



## Full stack Provider (CSP & LSP)

- Microsoft full M365 & Azure Stack
- SAP
- ServiceNow



- Processors
- Clients/Server
- Mainframe/Supercomputer
- Storage & Networking
- Quantum – Inspired Computing – Digital Annealer



## Service Hub

- Multi cloud
- Robot Process Automation (RPA)



## Software development



## IoT



## Global end to end-Services incl. onsite



- Number 1 in Japan – Top ten worldwide
- 126,400 Employees worldwide
- 180+ Countries covered, 40 Languages
- 1,500 Integrated <sup>4</sup>partners

## Chip



- Codesign Approach
- Innovation Framework



## Security & Compliance Operation Center



- >100,000 Patents
- Eco friendly environment
- Low CO<sub>2</sub> Footprint

## Cloud