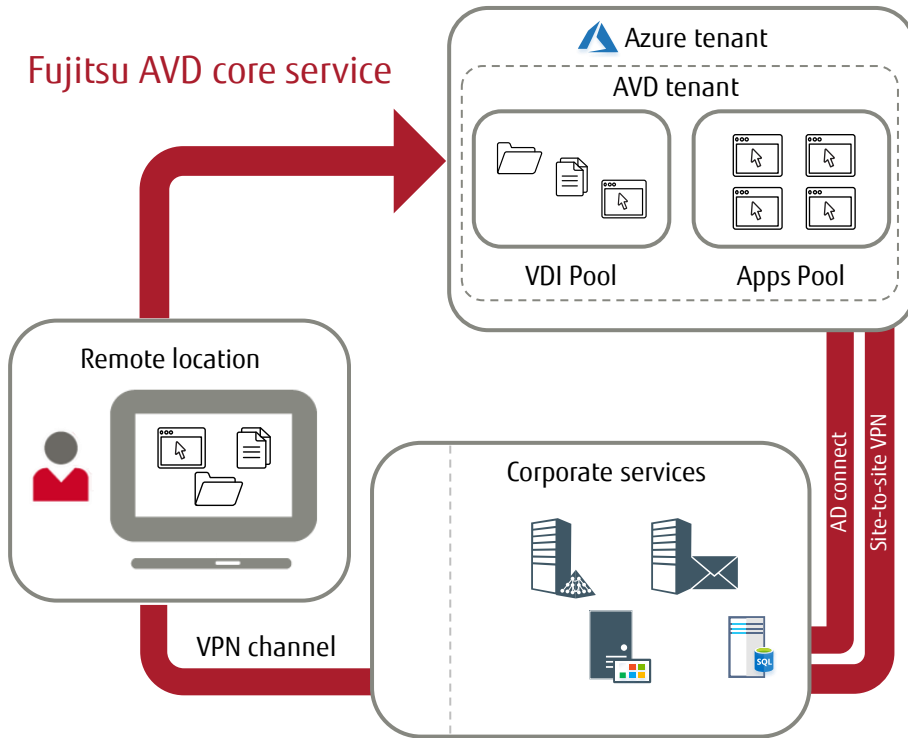


Fujitsu Modern Workspace - Azure Virtual Desktop (AVD)+Citrix



Global Delivery Center of Excellence

600 heads

300 certified specialists in Microsoft technologies

>50 certified specialists in Citrix and AppSense

Microsoft EXPERT, Citrix Virtual Apps and Desktops, Ivanti Certified Technical Consultant, Microsoft, Citrix, Ivanti Center of Excellence

Key challenges:

- Enablement of users to work from a remote location and keep their "office like" user experience
- Minimalize investment
- Secure remote access to corporate data, business critical applications
- Ensure user collaboration and productivity
- Ensure remote user's devices are managed and secured
- Monitor performance of user's devices, apps and remote sessions from their remote location

Windows Virtual Desktop – core service:

- Quick implementation and scalability - within **one week**
- **Secure workplace** with customizable security policies
- User experience like from office: **corporate data** and **business critical applications**
- User's remote location **network bandwidth** requirement – at least **512 kb/s**
- **No CAPEX** investments required

Core service solution phases:

- Infra and network preparation
- FSLogix deployment
- Image preparation
- Data access configuration
- Host pools configuration

Our core service can be ready for use in just one week

Reference case: international tobacco company

Key Project Metrics	Technologies
3 000 Users 2 sites: Europe and Asia 1 week for implementation	Windows 10, MS WVD, Azure AD, FSlogix, Azure NetApp

Solution / Scope of Work

- Windows Virtual Desktop in Azure
- Shared pool - pre-installed applications
- Dedicated pool - application management through SCCM

Achievements

- Service deployment using WVD native toolsets
- Scaled deployment of Microsoft Teams via WVD
- Enhanced Azure NetApp configuration

Benefits realization

- Accelerated user on-boarding / reduced cost per user
- OPEX aligned to business usage
- Leveraged existing technology investment

Fujitsu Modern Workspace - AVD expanded service



Fujitsu AVD core service

Fujitsu AVD expanded service

Security

A core set of security features including:

- Delegated admin
- Smartcard support
- Integrated SSL

Expanded security features including:

- Granular access to resources and functionality
- Data leak prevention
- Enhanced compliance & tracing
- Session recording

Choice

Enables hosting of virtual apps and desktops in Microsoft Azure

Multi-cloud orchestration for virtual apps & desktops providing:

- Automatic scale up of AVD to meet demand
- Unified mgmt of all corporate workspace services
- Easy expansion of AVD services across the entire enterprise

Experience

Provides strong set of features to enable positive user experience:

- Multi-session virtual desktops
- Availability on all devices
- Optimizations for Office 365

Extended features to further enhance user experience including:

- Performance analytics
- Access to client side peripherals
- Seamless transition between mobile and stationary workplaces

What can the expanded service do for your customers?

- Unlocks new sales opportunities with joint sales motions
- Boosts customer productivity and user experience through simplified mgmt. of virtual apps & desktops, devices and networks
- Provides single, unified workspace for all apps & data
- Optimizes demand for Azure compute, storage & egress services
- Enhances apps and image deployment in Azure
- Citrix HDX optimizes app performances including demanding apps such as 3D, CAD
- Optimizes Teams and O365 experience
- Provides enhanced user experience analytics
- Protects against malicious actors inside and outside of the enterprise with real time threat assessment and actions
- Multiple use cases: DR & BC, seasonal workers, M&A

Core service licensing requirements

Azure Virtual Desktop (AVD) is a multi-session VDI hosted only in Microsoft Azure. AVD requires no additional RDS CAL licensing* as traditional Windows Server based multi-session operating systems do. WVD is available under the following licensing agreements:

- Microsoft 365 E3/E
- Microsoft 365 A3/A5/Student Use Benefits
- Microsoft 365 F1
- Microsoft 365 Business
- Windows 10 Enterprise E3/E5
- Windows 10 Education A3/A5
- Windows 10 VDA per user

* Existing RDS CAL customers from 2012R2 with software assurance are entitled

* Citrix Workspace licenses required for expanded service