

When should you consider modernising end points?



Windows 11 and/or Windows 365 roll outs



Replacing the existing on premise management solution



Greater flexibility in the choice of end user devices (BYOD, CYOD)



Increased use of Cloud and SaaS Apps



Automating client processes (Autopilot, Microsoft Power Platform)



Implementing Zero Trust security models



Expanding your environment to include partners, customers and bots

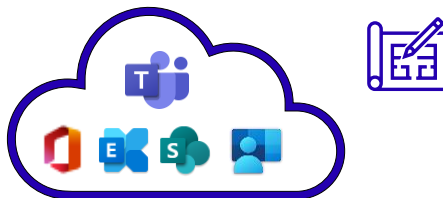


Implementing hybrid working, supporting home office implementation, kiosk systems

3 Phase Implementation - Flow



W11 / M365 Autopilot
MEM* Managed



W11 / M365 Autopilot
MEM Managed



W11 / M365 Autopilot
MEM Managed



On-premises
"untouched"



AAD
Sync
WH4Bh**



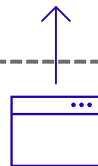
On-premises
"touched" if needed



AAD
Sync
WH4Bh



On-premises
extended + "secure publishing"



Workshop – Deployment



PoC – Deployment & Test

4 weeks – fixed price



Next Generation Workplace
Pilot & Production

Fujitsu – Managed Services
(optional)

*MEM: Microsoft Endpoint Manager

**WH4Bh: Windows Hello for Business hybrid

PoC Spectrum – Next Gen Workplace

Microsoft365

Frontend Services
Teams / M365 Apps, Power Platform

Backend Services Exchange / SharePoint
(Enablement / Migration)

Platform OS Deployment & Management
AAD/MEM - Autopilot

Azure

SHIFT (Micro Services, Containers)

Win365 / AVD

LIFT (VMs)

Azure Foundation / Cloud Orchestration
(ServiceHub)

Security (Identity = Control Plane, Focus → Platform Sec)

Cloud Foundation (Standards / Prerequisites / Mindshift)

Unique: Technology & Service Vision

FUJITSU

Microsoft
Partner
Azure
Expert
MSP



Full stack Provider
(CSP & LSP)

- Microsoft full M365 & Azure Stack
- SAP
- ServiceNow



- Processors
- Clients/Server
- Mainframe/Supercomputer
- Storage & Networking
- Quantum – Inspired Computing – Digital Annealer



Service Hub

- Multi cloud
- Robot Process Automation (RPA)



Software
development



IoT

to



Global end to end-Services incl. onsite



Security & Compliance
Operation Center



- Codesign Approach
- Innovation Framework

Chip



- Number 1 in Japan – Top ten worldwide
- 126,400 Employees worldwide
- 180+ Countries covered, 40 Languages
- 1,500 Integrated ⁴partners



- >100,000 Patents
- Eco friendly environment
- Low CO₂ Footprint

Cloud