Human Centric Innovation

Driving a Trusted Future

FUJITSU

shaping tomorrow with you

The Challenge today

Existing Traditional Data Center

▶ IT slow to Respond

▶ Facilities under-utilized

▶ Inefficient IT Use

▶ High Operation and Run Cost

▶ Complex and Inflexible IT

Existing SAP ECC System

▶ Highly Customized

▶ Outdated Coding Standards

▶ Outdated System Architecture

▶ Legacy GL

▶ Non Unicode

S/4 Implementation Roadblocks

▶ Multiple Points of View on Roadmap

▶ Compelling Business Case

▶ Lack a Consolidation / Migration Strategy

▶ Don't understand the Business Value

These Challenges Lead To

Cost Pressures
High cost of hosted infrastructure, H/W refreshes and high touch support

Long Lead Times
Expensive provisioning of POCs and Implement New Solutions

Limited Scalability
Resource wastage with under-utilized resources

Unpredictable Pricing
Large CAPEX investment with unpredictable maintenance costs

Lack of Modernization
Limited application of AI, Machine Learning and IoT

Dealing with SAP Roadmap
Complexity of a cloud migration and S/4HANA conversion at the same time

Lack of Innovation and Digitization
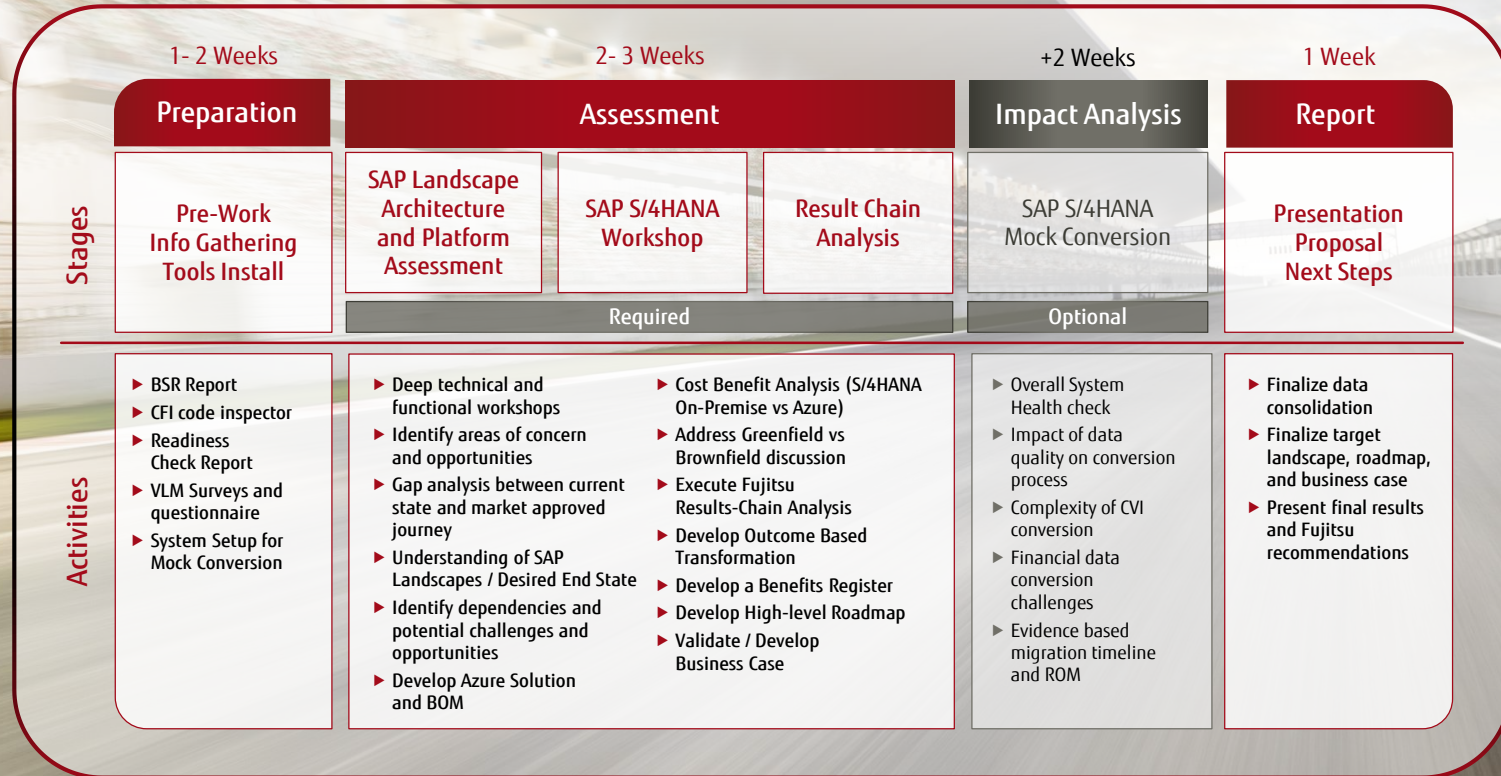Inhibits digitization and limits the view of 'life after ECC'

Hard-to-Find Resources
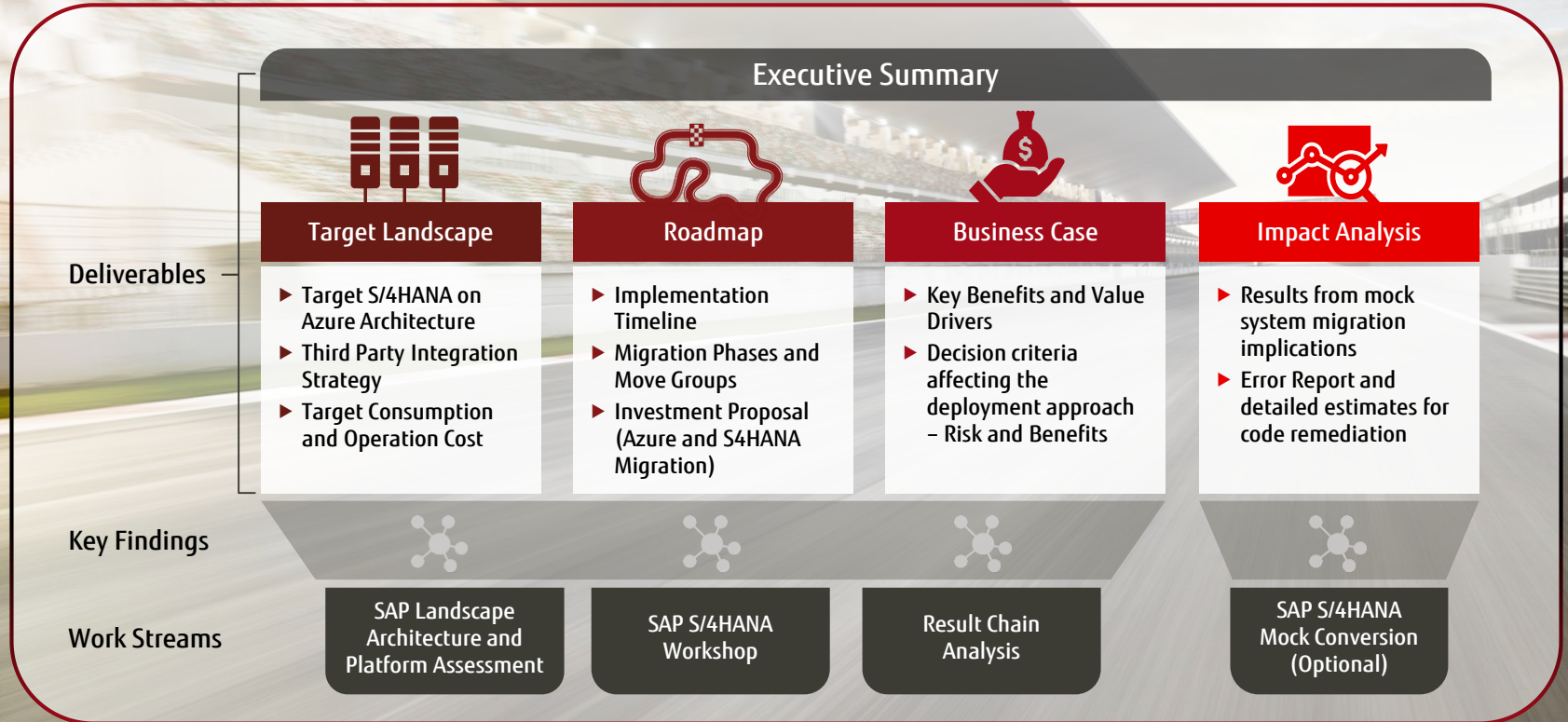Difficulty in retaining and employing skilled IT resources

Market Pressure
Unable to realize the benefits of SAP S/4HANA

SAP Transformation Assessment Framework

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	Preparation	Assessment			Impact Analysis	Report
	1- 2 Weeks	2- 3 Weeks			+2 Weeks	1 Week

Stages

Preparation	Assessment			Impact Analysis	Report
Pre-Work Info Gathering Tools Install	SAP Landscape Architecture and Platform Assessment	SAP S/4HANA Workshop	Result Chain Analysis	SAP S/4HANA Mock Conversion	Presentation Proposal Next Steps
	Required			Optional	

Activities

Preparation
- ▶ BSR Report
- ▶ CFI code inspector
- ▶ Readiness Check Report
- ▶ VLM Surveys and questionnaire
- ▶ System Setup for Mock Conversion

Assessment
- ▶ Deep technical and functional workshops
- ▶ Identify areas of concern and opportunities
- ▶ Gap analysis between current state and market approved journey
- ▶ Understanding of SAP Landscapes / Desired End State
- ▶ Identify dependencies and potential challenges and opportunities
- ▶ Develop Azure Solution and BOM

- ▶ Cost Benefit Analysis (S/4HANA On-Premise vs Azure)
- ▶ Address Greenfield vs Brownfield discussion
- ▶ Execute Fujitsu Results-Chain Analysis
- ▶ Develop Outcome Based Transformation
- ▶ Develop a Benefits Register
- ▶ Develop High-level Roadmap
- ▶ Validate / Develop Business Case

Impact Analysis
- ▶ Overall System Health check
- ▶ Impact of data quality on conversion process
- ▶ Complexity of CVI conversion
- ▶ Financial data conversion challenges
- ▶ Evidence based migration timeline and ROM

Report
- ▶ Finalize data consolidation
- ▶ Finalize target landscape, roadmap, and business case
- ▶ Present final results and Fujitsu recommendations

SAP Transformation Assessment Deliverables

Executive Summary

Deliverables

Target Landscape	Roadmap	Business Case	Impact Analysis
▶ Target S/4HANA on Azure Architecture ▶ Third Party Integration Strategy ▶ Target Consumption and Operation Cost	▶ Implementation Timeline ▶ Migration Phases and Move Groups ▶ Investment Proposal (Azure and S4HANA Migration)	▶ Key Benefits and Value Drivers ▶ Decision criteria affecting the deployment approach – Risk and Benefits	▶ Results from mock system migration implications ▶ Error Report and detailed estimates for code remediation

Key Findings

Work Streams

SAP Landscape Architecture and Platform Assessment	SAP S/4HANA Workshop	Result Chain Analysis	SAP S/4HANA Mock Conversion (Optional)

The Benefits of SAP on Azure

Reducing Total Cost of Ownership

- Move away from 'traditional IT' renewal cycles
- SAP on Azure offers 45-75% TCO reduction
- Further savings (35% - 60%) with Reserved Instances and Azure Hybrid Usage Benefit

Providing Predictable Utility Based Pricing

- Streamline cash flow by increasing use of flexible OPEX based IT services

Enabling Rapid Provisioning

- Quick provisioning of complex multi-tier development and test environments
- Turn on / off systems as required

Offering a Reliable Scalable Platform with Tools

- Run your mission critical SAP on a scalable, compliant and proven platform
- Enterprise ready SLAs
- Comprehensive set of Azure native tools offered

Improving Data Security

- Ability to make data more secure
- Highest number of compliance and security certifications (72 and counting)
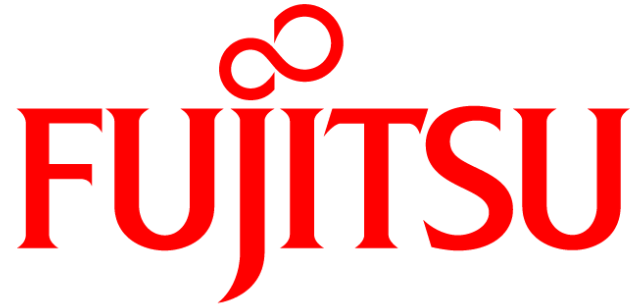- Simplified highly reliable Disaster Recovery Solution on Azure

Facilitating Move to S/4HANA

- Azure is SAP Certified Cloud Platform
- Highest number of productive SAP Deployments globally
- More choices for SAP HANA deployments, VM consumption models etc.

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Fujitsu.com/S4HANA-on-Azure »