

Kickstart Workshop - Next Generation Frontline Worker

Your Future is NOW!



The world is changing and the way we are working today is totally different than years ago. The digitization is disrupting traditional ways of working and requires re-thinking the ways how to serve your customers best.

The way Frontline worker do their job is often unknown or only treated with low attention, they often work with equipment made for office use or manual and disconnected processes and are disconnected from the corporate activities.

Fujitsu is offering an in-depth insight into the Microsoft Cloud-Solutions for frontline workers providing them a tailored secure and productive working environment from anywhere.

With the Fujitsu - **Next Generation Frontline Worker** - Workshop for Frontline Workers we will analyze the needs of your frontline worker and develop a tailored solution, which is fitting your corporate requirements.

Fujitsu is supporting you and your frontline worker over the whole supply chain from shop floor walking to process automatization to delivering hardware for frontline workers and customized Microsoft Cloud-Solution solutions - tailored for the different working environments.

Who are frontline workers?

- Sales and Service teams
- Shop floor workers
- Public service agents
- Medical staff

Your Benefits:

- Higher Productivity
- Better connected frontline workforce
- Faster digital workflows
- Reduced license and hardware cost

When to think about?

- The right time is now! Take these points into consideration:
- Does your business face challenge in serving your customers?
- Do you have high license costs?
- Do your frontline workers complain about inadequate equipment and / or slow and complicated processes?
- Are your competitors smarter and faster in fulfilling their incoming orders?
- Does your business need new hardware?
- You don't have full insight into your customer and business data?

Then it is time to rethinking the management of your frontline workers and their working environment.

Why to think about?

Your Frontline Workers are the face towards your customers.

- The quality of the frontline worker environment, equipment and processes has a direct impact on your business
- But so often the special needs of the frontline workers are not considered, and they must work with hardware that was built for office usage or swap between various applications within one process.
- Optimizing the working environment will lead to better engagement of your workforce, reduced license cost, better and faster productivity.
- Fujitsu and Microsoft 365 will improve your customer relationship, the TCO for your machinery and make a leap into the digital era of frontline working.



Kickstart Workshop – Frontline Worker

Day 1

- Prepare and fit to your needs
- Introduction to Frontline Opportunities
- Stakeholder identification
- Initial Frontline worker interview

Day 2

- Envision and identify pain points
- Envisioning the Art of the Possible
- Experience solutions first-hand (Demo / Idea exchange)
- Identify Frontline Worker challenges and pain points.

Day 3

- Solution Strategy development
- Deep dive on Frontline Worker challenges
- Development of a scenario-based success plan.
- Workshop review and alignment of next steps

Goals:

- Understanding the needs and requirements of frontline workers
- Optimize the daily work of frontline worker with Microsoft 365
- Optimizing work processes by transforming them to digital workflows
- Reduction of operating cost with special frontline worker licenses
- Improve the working environment of your frontline worker with tailored hardware
- Start your journey to a data-based business by evaluating the data gathered by your frontline workers.

Get in touch with us today for the next steps and how Fujitsu can help best reaching your corporate goals more details and to schedule your workshop - Free to Eligible Customers

For more information ask your local Fujitsu Sales Representative

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