

Top challenges for organizations with frontline workers



Less than 25%
of frontline workers have the right tools to do their jobs¹

¹Equip Frontline Workers with Better Tools to Drive Engagement, Forrester Opportunity Snapshot: A Customer Study Commissioned by Microsoft, December 2018



Disconnected workforce

A disengaged workforce and difficulty accessing information impact productivity



Manual processes

Manual processes and outdated digital tools hinder efficiency



Inefficient onboarding & low retention

Organizations face challenges onboarding, training, and retaining a distributed workforce



Lack of purpose-built devices

Workers use multiple devices and workarounds to complete tasks

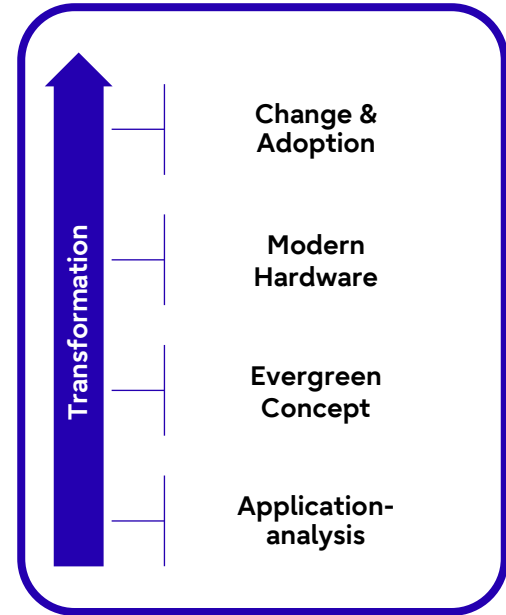


Staying protected & compliant

Uneven security practices, outdated IT, and information silos increase risk

Approach

- **Digital Transformation:** Development, Consulting and Implementation of a Modern Workspace Environment, including Workshops and „Floor-Walking“
- **Application Analysis:** Analysis and Development of tailored applications for the service, De-Commissioning /Migration of existing applications to modern cloud based environments
- **Evergreen Concept:** Consulting and implementation of new releases and requirements
- **Modern Hardware:** Purpose built Hardware for Frontline Worker
- **Change and Adaption:** Support and training for the users and the IT Organisation possible





Results

- **Data based frontline management**
- Modern collaboration and digital **optimized Workflows**
- „**Future ready**“ by organizational and technological Business –IT-Alignment
- Sustainable Hardware for tailored frontline support
- Tailored Applications, designed for the service and frontline workers
- **End to End Approach** from consulting to the Frontline-Workplace
- Perfect **connection** between **Microsoft 365** and the **Fujitsu Work Life Shift** environments.



Data based frontline management

Digital
Workflows

Modern
collaboration &
communication

“Future ready”

Organisational & technological
Business –IT-Alignment

Connected infrastructure &
Hardware for the service

Sustainable
Hardware

Tailored
Frontline
applications

Unified Vision and
Strategy

Unique: Technology & Service Vision



Full stack Provider (CSP & LSP)

- Microsoft full M365 & Azure Stack
- SAP
- ServiceNow



- Processors
- Clients/Server
- Mainframe
- Storage & Networking
- Quantum – Inspired Computing – Digital Annealer



ServiceHub

- Multicloud
- Robot Process Automation (RPA)



Software Development



IoT



Global End-to-End-Services incl. Onsite



- Number 1 in Japan – Top Ten worldwide
- 126.400 employees worldwide
- 180+ countries covered, 40 languages
- 1.500 integrated partners

Chip



- Co-design approach
- Innovation Framework



Security & Compliance Operation Center



- >100.000 Patents
- Eco friendly environment
- Low CO₂ Footprint

Cloud