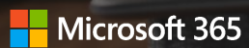




# Identity Workshop

Workshop overview

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An executive deep dive into  
foundational identity strategy,  
tailored to a customer's  
organisation

# Identity Workshop **overview**

The Identity Workshop enables partners to assess the maturity of a customer's identity estate. By making use of **Secure Score** and **application discovery tools**, this workshop gives customers visibility into their present state and will help define clear next steps and the best ways to mitigate risks.

## Audience

### Customer

Senior BDMs concerned about workforce security, LOB leaders (Identity), and TDMs

### Fujitsu

Consultants, Solution Architects, Dev and Design Leads

## Workshop

### Preparation

#### Pre-Engagement Activities

- Pre engagement call– define scope, and gather information on current identity estate
- Identify executive sponsors and business stakeholders
- Pre-engagement questionnaire

### Envision

#### Art of the Possible

- Drive intent through the engagement setup
  - Secure Score for identity
  - Application discovery
- Showcase security scenario's with demo's

### Design & Plan

#### Create a Strategy

- Develop deployment plans based on key results and recommendations
- Define next steps

# Customer benefits of the Identity Workshop

With identity attacks on the rise, this workshop provides you with the tools and resources you need to evolve your infrastructure by securing identities. You will receive a strategic plan based on recommendations from Microsoft identity experts and customised specifically for your organisational needs.

**The workshop will help you design and plan out your optimal identity model to ensure you have a roadmap for enhanced security.**

## Assess security posture

Receive a numerical rating of your identity security posture and see how it compares to similar organisations.

## Increase visibility

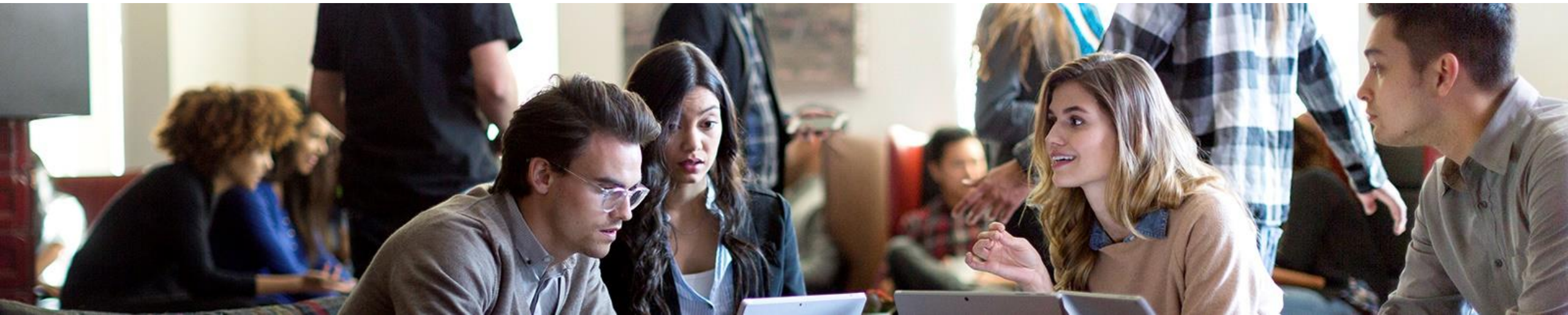
Get a sample survey of apps your employees are using and if IT supports them or not.

## Optimise identity

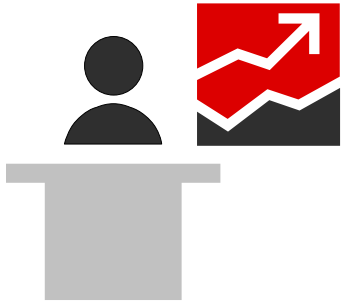
Identify potential risks related to identity and see opportunities for improvement.

## Reduce costs

Minimise expenses associated with password reset and helpdesk resources.

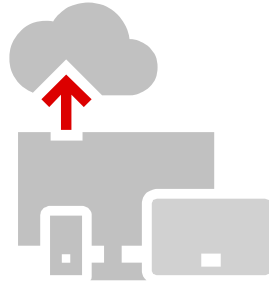


# Who should attend?



## Security decision makers

- C-Suite
- Chief Information Security Officer (CISO)
- Chief Information Officer (CIO)
- Chief Security Officer (CSO)
- Identity and or Application owners/decision makers



## Other roles

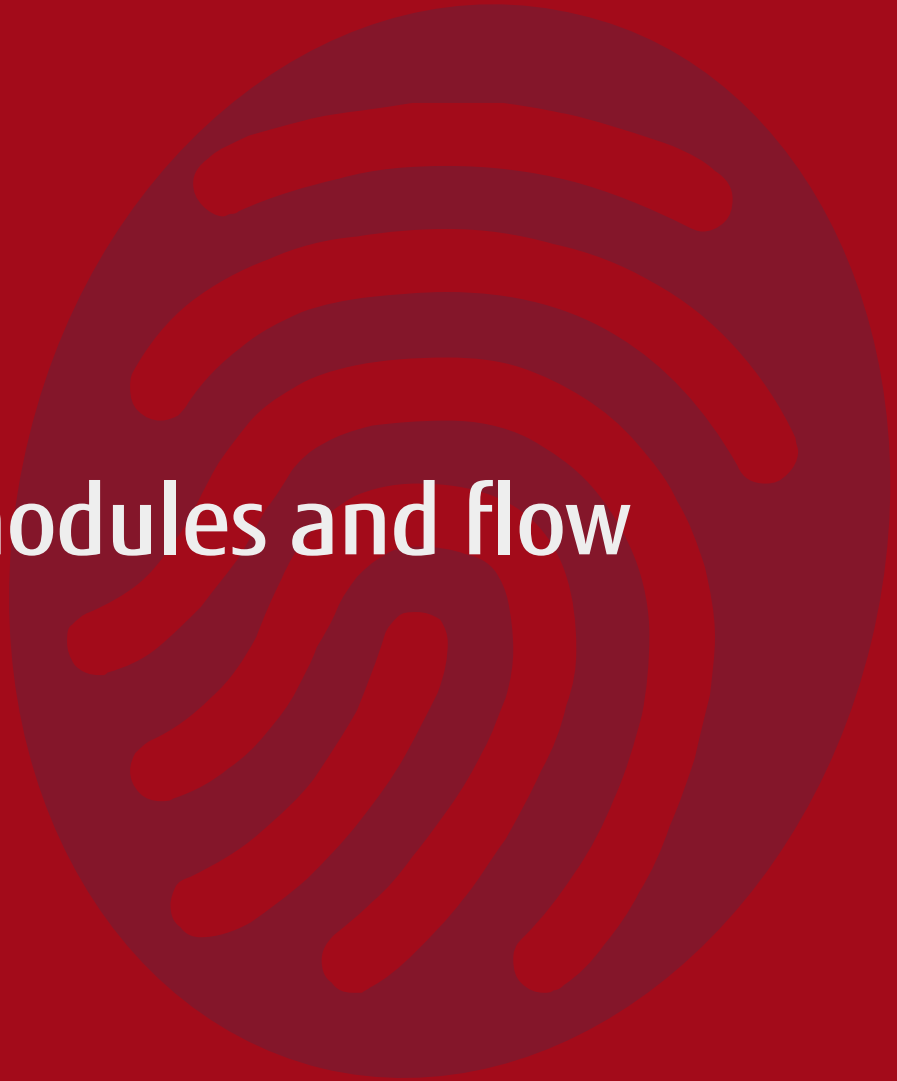
- IT Security
- IT Operations
- Security Architect
- Security Engineers
- Application business owners

## Top concerns

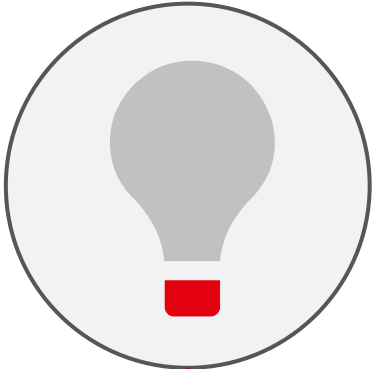
- Remote workers won't have the same secure, productive experiences from home as they do from the office.
- Lack of visibility to potential threats that could compromise users' identity.
- Uncertainty about unsanctioned apps usage and their impact on the organisation's security.
- Workers are geographically scattered, making it difficult to keep up with all the people who need remote access to apps and information.
- Mixed apps (on-premises and cloud) make it hard to provide consistent access.



# Workshop modules and flow



# Identity Workshop brings modular flexibility



## Engagement Setup

Secure Score

Application Discovery



Design and Planning



Customer value conversation



Discovery Session for Identity

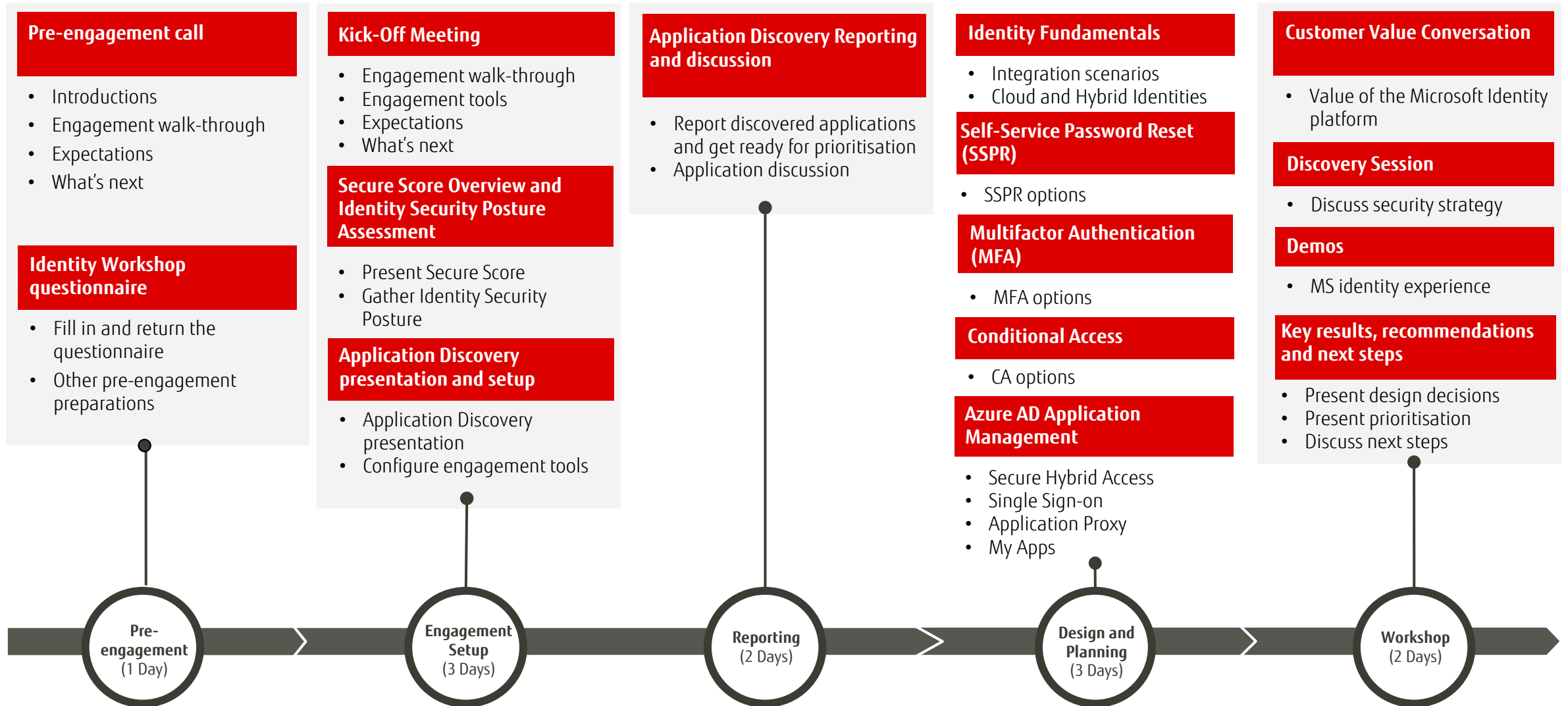


Key results, recommendations and next steps



Demos

# Identity Workshop phases and activities







Engagement Setup  
Secure Score & application discovery



Secure Score



# Microsoft Secure Score Vision

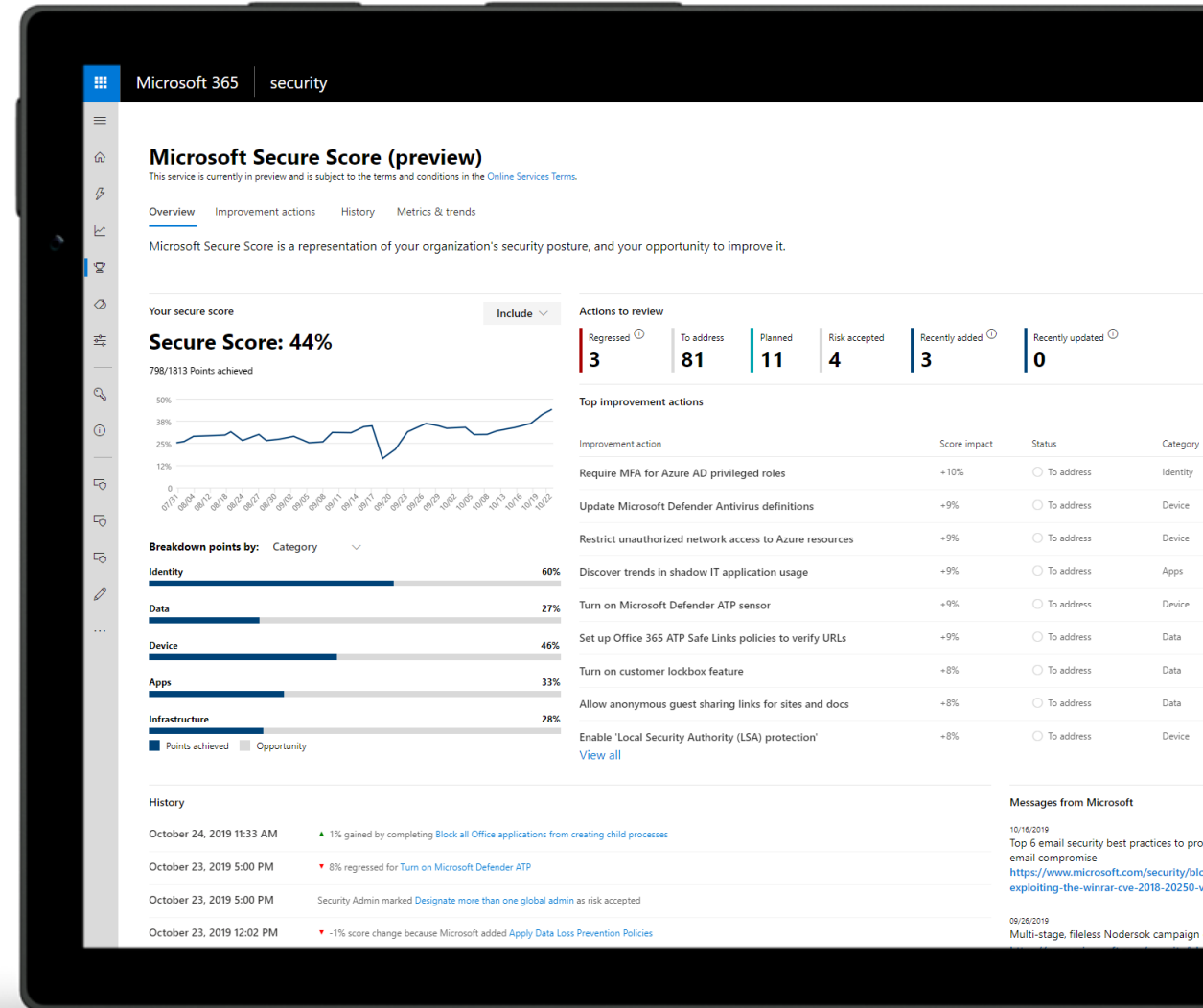
Empower every organisation to achieve their most secure, most productive security posture.

One number for org-wide posture;  
Higher number indicating lower risk

Absolute true posture

Built-in and integrated

Heterogenous environment



# How does it work?

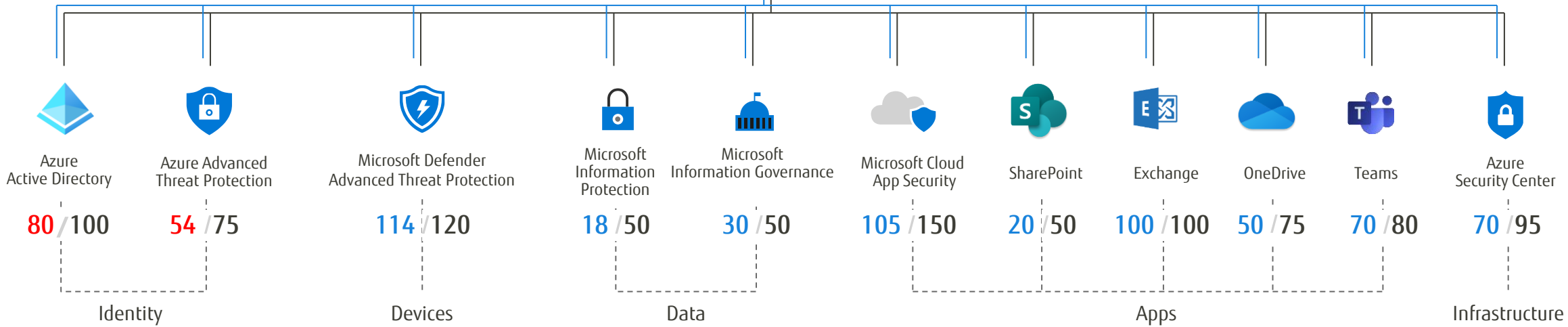
## Secure Score **75%**

**711** / 945  
Points achieved

Applicable controls only

Licenses don't matter

Security controls  
& Assessment signals

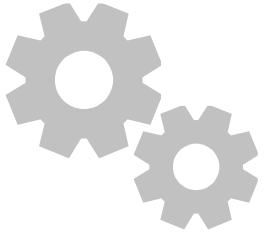




# Application Discovery



# Collect your facts...



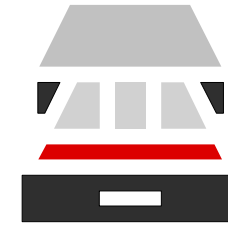
## New App Policy

All new applications must support modern authentication protocols and are authenticated via Azure Active Directory



## Discovery

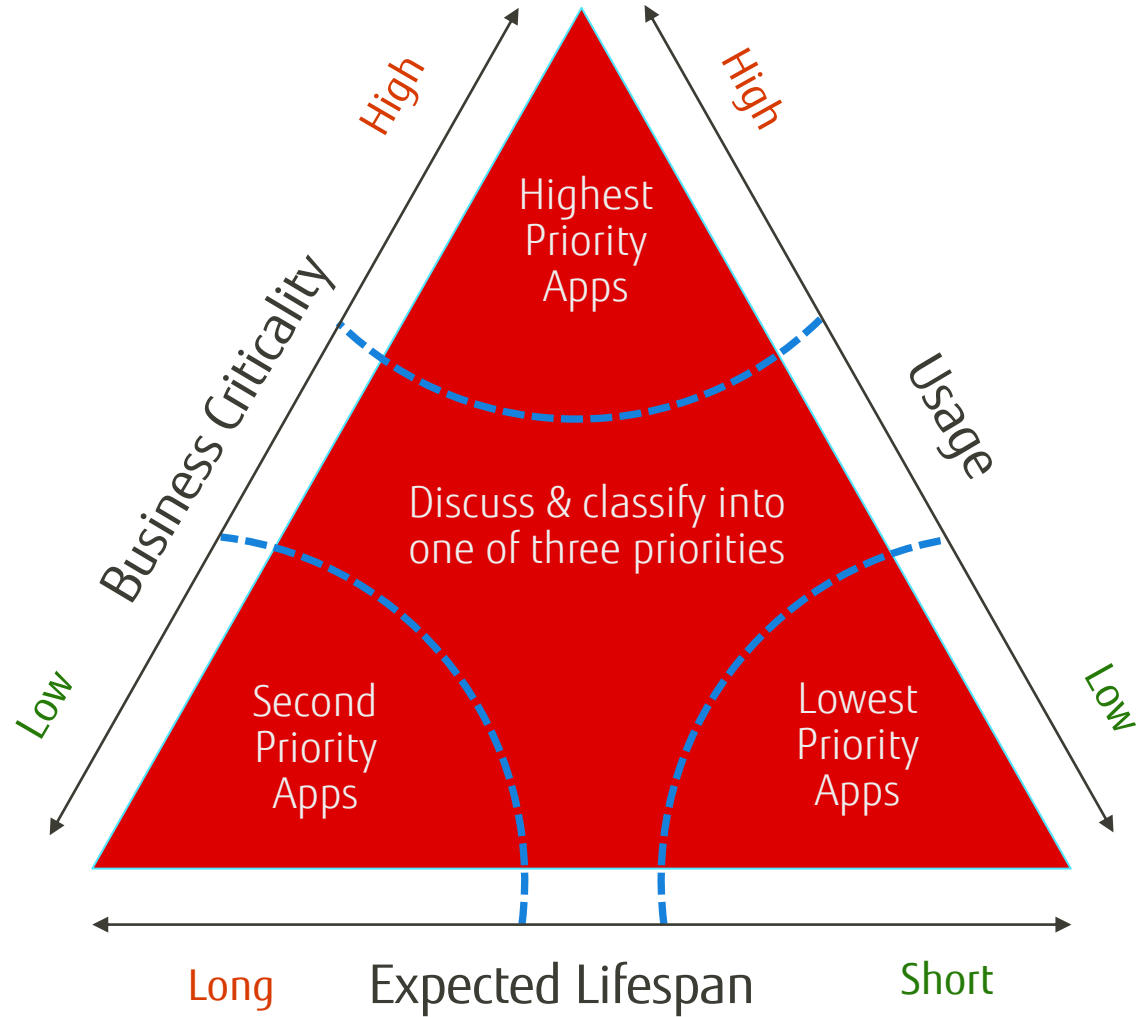
App inventory  
Cloud App Security Broker  
ADFS Readiness tool  
Start sniffing traffic  
Log analysis



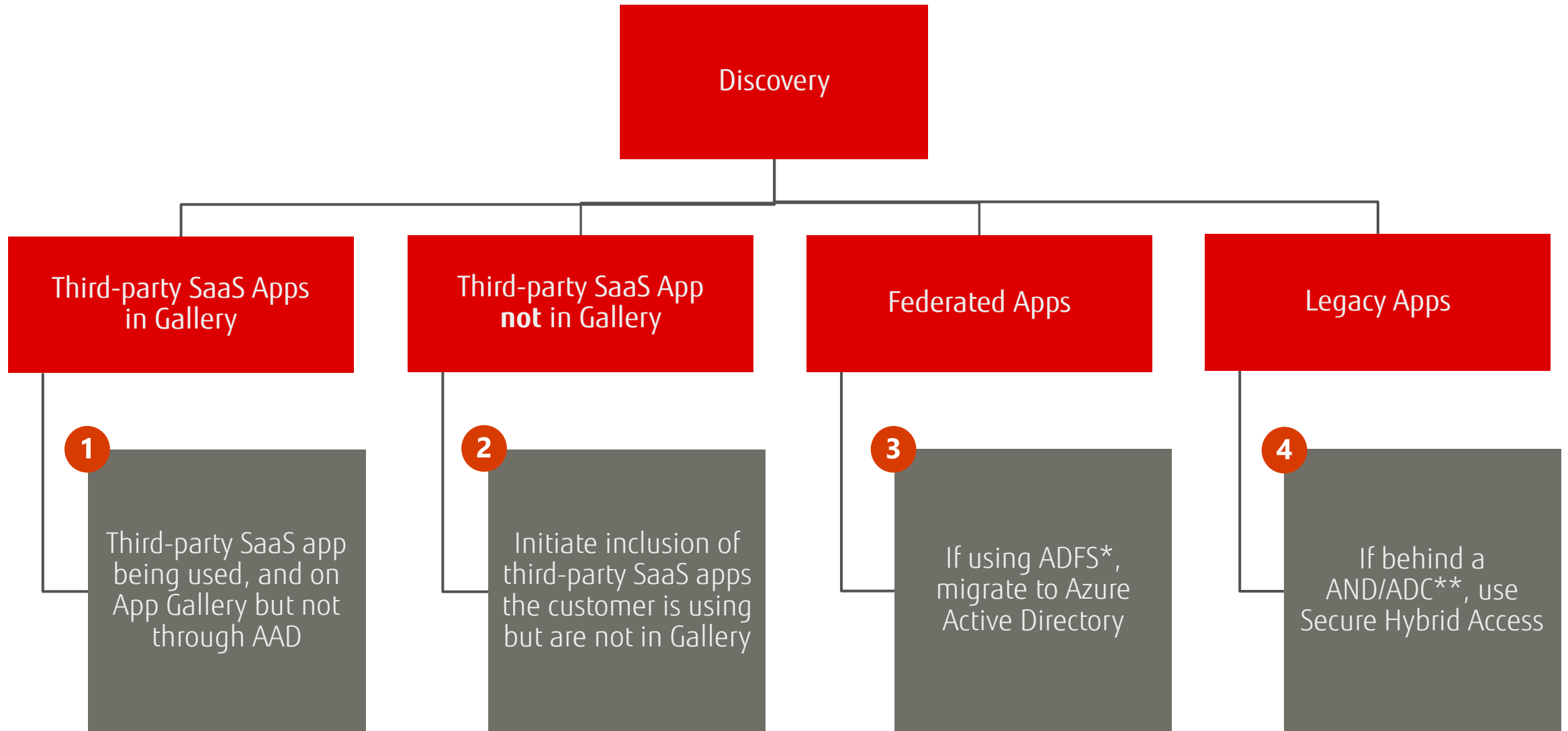
## Classify

Categorise applications  
Scope applications to be Migrated, Not migrated and Deprecated

# App Categorisation



# Application Prioritisation



\*Active Directory Federation Service

\*\*Application Network Delivery/Application Delivery Controller





# Design and Planning



# Design and Planning



## Identity Fundamentals

- Review Azure AD integration scenarios (ADFS, AAD Connect with PHS or PTA, Cloud Identities)
- ADFS to Managed Identity migration discussion



## Self-Service Password Reset (SSPR)

- Review SSPR options and opportunity to lower password reset helpdesk costs



## Multifactor Authentication (MFA)

- Review Azure AD MFA enablement and different options available



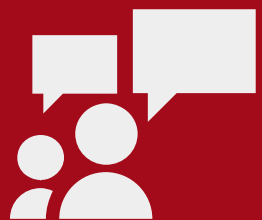
## Conditional Access (CA)

- Review CA concepts
- Deep dive into CA assignments, conditions and controls



## Azure AD Application management

- Discuss why you should care and what 'modernising' actually means
- How to build your migration strategy (My Apps, Azure AD App proxy, third-party application delivery controllers)



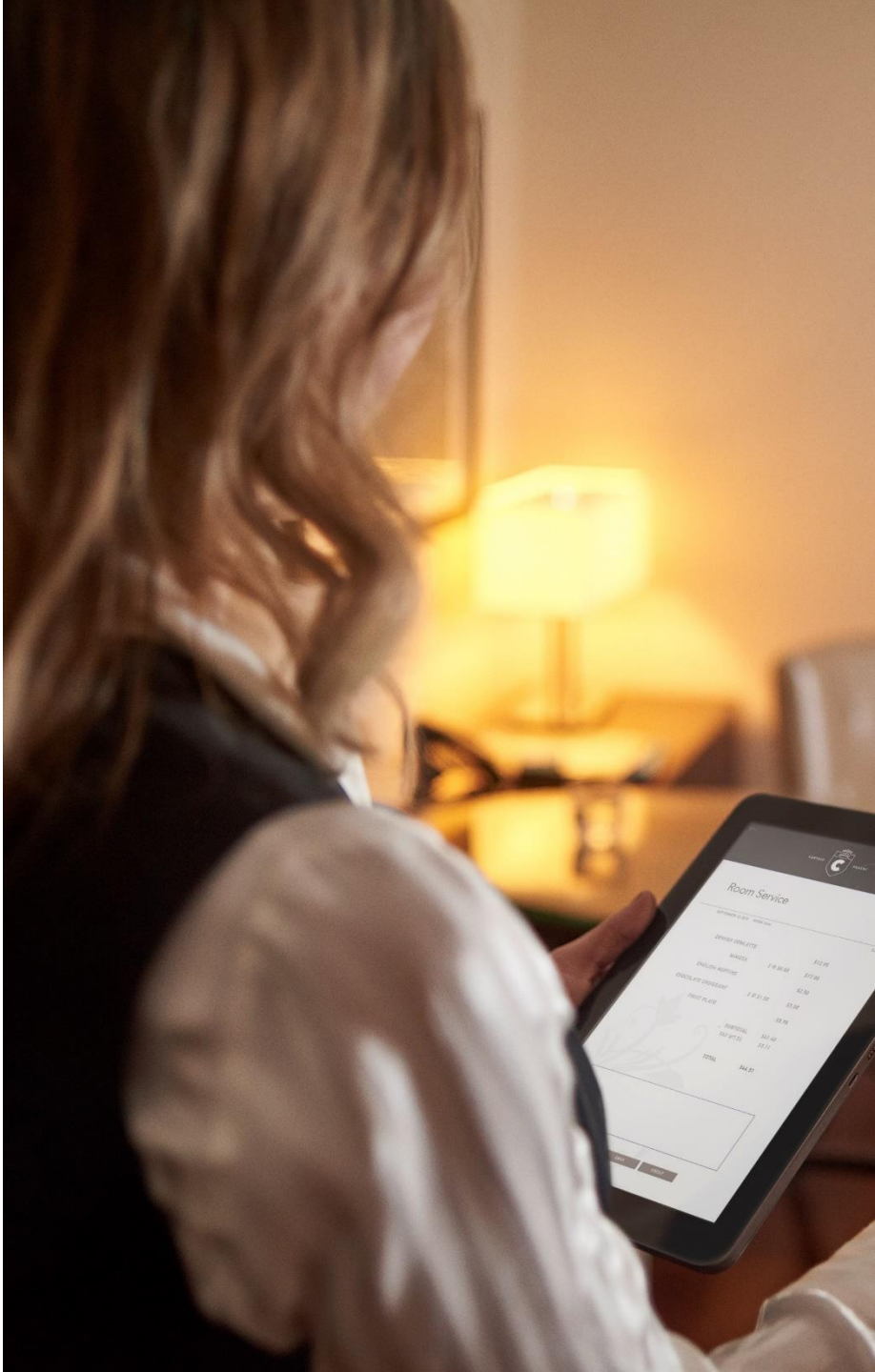
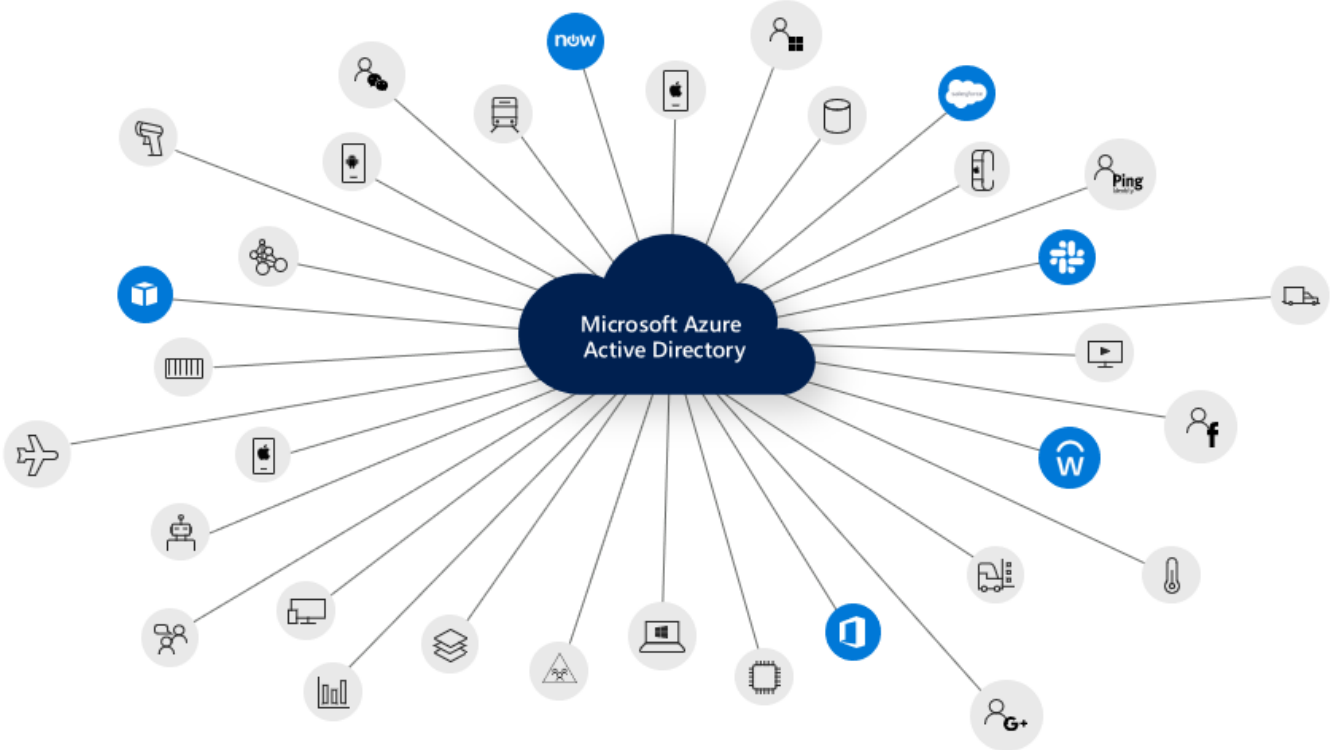
# Customer value conversation



# Identity Value conversation

Gain a better understanding of the end-to-end value Microsoft Identity platform and the value it can bring to your organisation.

**Identity is the control pane**





Discovery session



# Discovery session

Clarify your current state, priorities, objectives and key influences on your identity strategy.

- Learn about people & processes, current technology as well as network/core infrastructure.
- Define foundational security objectives and priorities for Identity and access management
- Discover the factors that will help or hinder your identity objectives.
- Define the top five initiatives to focus on in the next months





Demos



# Demos

Practical guidance and recommendations designed to facilitate a clear understanding of the role played by Identity in the following key areas

- ➔ Enabling remote access to all cloud applications
- ➔ Managing applications
- ➔ Protecting corporate resources












Key results, recommendations and next steps

# Key results, recommendations and next steps

-  Identity security posture improvement through Secure Score deployment plan
-  Identity Fundamentals – Azure AD integration and authentication scenario design decision
-  SSPR, MFA and CA design decisions and high-level deployment plans
-  Application Classification and Prioritisation Plan



**FUJITSU**

shaping tomorrow with you