Copilot Vision & Value

Harnessing the value of your conversational AI with Copilot

"AI is becoming our trusted assistant"

Copilot Vision & Value

The Copilot Vision & Value is a three-phase engagement designed to help customers understand the value of AI reinvention, identify top functional scenarios, build a business case and develop a strategic implementation roadmap for AI transformation powered by Microsoft Copilot.

Inspire
Showcase the Microsoft Copilot vision and value by driving "Art of the Possible" style conversations and demos. Discuss AI re-invention and value of Microsoft Copilot, touching on the importance of data security and adoption and change management.

Assess
Assess customer's needs and AI readiness by driving technical and business/organizational readiness assessments. Facilitate C-level interviews, data analysis and workshopping to identify high-value functional scenarios across priority departments.

Design
Develop the business case and plan for implementation based on prioritized scenarios. Define next steps and timeline to develop and implement the solution.

Vision & Value – Scope

Inspire (2-4 hours)

- Microsoft Copilot Business Value & Overview
- Discuss data security, governance, and data access questions
- Adoption and change management acceleration with Microsoft Viva

Assess (1 day)

- Optimization and readiness assessment review
- High value scenario analysis and prioritization for AI transformation

Design (2 days)

- Build business case
- Build implementation roadmap
- Deliver executive summary
  - Report and recommendations

Vision & Value – Outcomes

Inspire (2-4 hours)

- Showcase the Microsoft Copilot vision and value

- Security, governance and data questions answered before assessment activities

- Understand user enablement best practices to accelerate adoption of Microsoft 365 Copilot

Assess (1 day)

- Assess business and technical needs; complete workshops to identify priority scenarios

- Summary of the customer's current state and challenges based on workshop

- Envision and prioritize high value scenarios across customer's organization, specific to their business unit groups / departments

- Early view of next steps needed for implementation roadmap to successfully deploy and adopt Microsoft Copilot

Design (2 days)

- The business case (ROI) and high-level implementation roadmap for AI transformation defined, incorporating Viva acceleration if applicable

- Next steps for to move forward and implement Microsoft 365 Copilot

Vision & Value – Participant requirements

We recommend the following customer roles to attend this workshop:

Project Executive Sponsor – Business Decision Makers (CFO, CMO, COO) who can sign off on proposed scenarios and personas

Change Management, business liaisons, representatives for knowledge workers – integral to a successful adoption, content providers, end user, feedback is critical

CIO, ITSM, Enterprise Architects – to provide architecture guidance and insights; to provide technical guidance and insights into currently deployed technologies

Project Manager/Coordinator – to provide overall engagement project management tasks, end-to-end project management

Vision & Value – Outcomes

Define strategy

Strategy defined to answer your organization needs Microsoft Copilot.

Knowledge

Comprehensive knowledge about Microsoft Copilot, use cases and technology.

Deployment plan

Delivery of the plan for enabling and deploying Microsoft Copilot with a clear deployment framework.

Future possibilities

Next steps and plan for wider implementation of Microsoft Copilot.

How can Fujitsu help you in your AI journey?

Scalability
All the way from personal productivity to your business processes

Customer case
- Microsoft 365 Copilot Workshop
- AI Human-Centric Digital Experience (HXD) workshop

Readiness
- Copilot prerequisites
- Copilot data assessment

Adoption
- User Training
- Digital Learning Sessions
- Champion Communities

On-going service
- Service Desk
- M365 Management & Support

Development
- Workplace Advisory
- Copilot extensions

Your trusted Microsoft Solutions Partner

Microsoft Solutions Partner

Microsoft Solutions Partner designation logos, with specializations

Microsoft Solutions Partner

Modern Work

Specialist
Adoption and Change
   Management
Teamwork Deployment
Modernize Endpoints

Microsoft Solutions Partner

Infrastructure
Azure

Specialist
SAP on Azure
Infra and Database Migration
Azure Virtual Desktop

Microsoft Solutions Partner

Data & AI
Azure

Specialist
Infra and Database Migration

Microsoft Solutions Partner

Digital & App Innovation
Azure

Specialist
Low Code Application
   Development

Microsoft Solutions Partner

Security

Specialist
Cloud Security
Identity and Access
   Management
Information Protection and
   Governance
Threat Protection

What's next?

Start your transformation with Fujitsu today

Vision & Value

Fujitsu will help you identify high-value AI-transformation scenarios, build a business case, and develop a roadmap outlining the next steps to take with Microsoft Copilot.

> ❯ [Let's start](#)

Proof of Value

In this engagement we will focus on the proven scenarios to help you understand the value of Microsoft Copilot.

> ❯ [Let's co-create](#)

Proof of Concept

Our specialist will run a PoC for a selected team to demonstrate the value of Copilot for your organization.

> ❯ [Let's prove value](#)

Deployment & Adoption Accelerator

This engagement is designed to accelerate time-to-value for customers buying copilot licenses.

> ❯ [Let's accelerate](#)

Get real workplace transformation from your Microsoft investments with Fujitsu.

Collaborate with our experts in a co-design engagement and embark on a transformative journey to create solutions that optimize Microsoft 365 to redefine work practices and cultivate highly engaged, resilient, and digitally dexterous workforces.

Get in touch