

Keep your  
business  
moving forward,  
while moving on  
from mainframe



## It's possible with Fujitsu

Our wholly owned and unique technology suite combined with our extensive expertise, come together into a mainframe modernization methodology that makes it possible to keep your business moving forward, while moving on from mainframe.

shaping tomorrow with you

**FUJITSU**

# Why now is the time to move on from mainframe

By modernizing the mainframe and moving to Microsoft® Azure®, you can be more efficient, innovative and put yourself on the path towards digital transformation.

## **Reduce your costs**

Mainframes are increasingly costly to run while Azure is more efficient as it drastically reduces the total cost of ownership (TCO) and shifts things to an OPEX model.

## **Be more agile**

Mainframes are resistant to agile DevOps and impede your ability to react. By taking advantage of DevOps in Azure, you can reduce time to market and increase agility.

## **Access new technologies**

Mainframes are siloed and lack an ability to take advantage of new technologies, while Microsoft Azure offers unlimited scalability, advanced analytics, AI, ML, mobility and social technologies.

## **Avoid an ageing workforce**

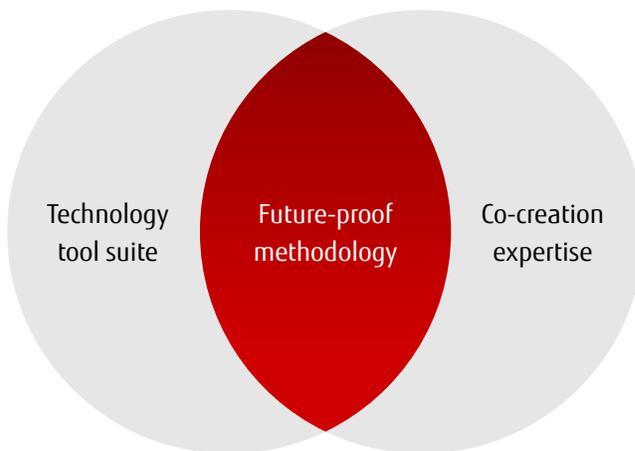
Mainframe skills are in short supply. With Azure you can access a new generation of talent and a larger pool of resources with the skills needed to innovate.

## **Transform your business**

Overall, modernizing to Azure drives innovation, growth and digital transformation and overcomes the limitation of mainframe.

# High value, low risk, at speed – it's possible with Fujitsu

Drawing on our wholly owned IP and experiences drawn from our proven track record on modernization projects, we have the ability to speed up the modernization process without unduly disrupting your workforce and business operations. This reduces the uncertainty, complexity and risk sometimes associated with mainframe modernization projects.



We combine our unique technology suite and deep industry expertise into a mainframe modernization methodology that can future-proof your business.

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## Technology tool suite

Our wholly owned technology suite has a 15-year history of success and is at the center of our ability to deliver modernization at high quality, with low-risk. Typically, 98% or more of the code conversion using our tools is automated.

### Technology from a mainframe provider

Who better to provide mainframe modernization technology than a mainframe hardware provider? We channel our intimate knowledge and experience with mainframes, into our unique technology suite.

### Wholly owned by us, benefits you

Our technology suite is fully owned, operated and supported by Fujitsu which means we can offer a complete turnkey solution, this reduces complexity and cost, as you don't have to deal with third parties or pay additional licensing fees.

### Protect what you have

With our technology, you own the source code. This keeps business logic intact and protects your existing investment. By maintaining control over your organization's internal repairs, you can provide immediate solutions independently going forward.

### Consistency and configurability

Our tools modernize applications at speed in an automated factory-like way that ensures a high level of consistency and low level of human error. They are also highly configurable and can be customized to your needs.

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## Co-creation expertise

We have the depth of experience and technical ability to digitally transform your organization so you can achieve continuous innovation and future success.

### Depth of experience

We have a significant depth of industry expertise and technical knowledge. Furthermore, we are not just a modernization company; we bring much more to the table to help our clients before, during and after a project. With an extensive network of onshore/offshore experts we help customers work at start-up speed.

### Range of services

We aren't just modernization experts, we offer a range of supporting services including consultancy, testing, infrastructure, delivery and ongoing managed services.

### Co-creation

We are focused on co-creation. We don't just modernize and walk away. Instead we aim to partner with our clients on a modernization 'journey' and establish long-term relationships that ensure future success and continuity.

### Human-centric approach

We take the time to get to know your business. We pride ourselves on our listening skills, ingenuity, and attention to detail. This enables us to craft a solution that best suits your needs now and in the future.

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## Future-proof methodology

Our proven methodology binds our wholly owned technology suite with our expertise into an effective fully owned end-to-end process, tailored to your specific requirements.

### Speed up and avoid disruption

Our ability to make ongoing code changes throughout a modernization speeds up the process and ensures change management is minimized so you avoid disruption to your business operations and employees.

### True end-to-end approach

We offer a true end-to-end migration with the ability to draw on the right skills and technologies at various stages along the way, whether that is consultancy, testing, infrastructure, delivery or ongoing services.

### Pre-determined and fixed-price

We follow a pre-determined approach using a fixed-price model. This reduces uncertainty by producing firm, budgeted options giving customers a clear view on projected costs before proceeding.

### Continuous innovation with DevOps

Our DevOps application lifecycle allows for a shorter testing and delivery process, with minimal errors and more control, so you can continuously innovate and transform.

# Transform and unlock possibilities with Azure

We follow a three-step mainframe modernization methodology to help our clients first modernize and then digitally transform. Underpinning everything, is a number of supporting services.

Step 1: Simplify	Step 2: Modernize	Step 3: Transform
<p>We rationalize the existing landscape to determine the best course of action.</p>	<p>We migrate legacy mainframe applications to a more modern platform.</p>	<p>We continually help to innovate with cloud-enabled applications.</p>
<p>Insights and consulting   Modernization and integration   Development, management and testing Orchestration and monitoring   Automation   Artificial intelligence   Mixed reality</p>		

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## Step 1: Simplify

### Application Modernization Assessment

We rationalize and assess the application landscape to maximize the value of what you already have using a unique methodology and automated assessments.

#### Optimize existing mainframe applications

We ensure you are optimizing your existing applications by reducing related hardware and software costs while at the same time protecting the legacy investment you have made.

#### Clear view on projected costs

We produce firm, budgeted options for the migration, and/or transformation of the applications – making sure you have a clear view on project costs before proceeding.

#### Improve business outcomes

A clear roadmap ensures you are getting the most value out of the wider technology landscape and that it supports your business strategy and objectives.

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## Step 2: Modernize

### Automated Application Modernization

We introduce agility by moving the mainframe applications to a modern platform, 'as is to as is'. We do this through advanced code conversions with our unique technology suite and 'Progression' tool.

#### **Mitigate risk and disruption**

Our methodology mitigates risk by managing the crossover period where new and old systems run in parallel. This also minimizes disruption due to an ability to make ongoing code changes throughout the process.

#### **Improve cost efficiencies**

By eliminating expensive legacy environments and lock-in commercial licenses we can reduce the TCO and achieve faster return on investment.

#### **Reduce time to market of modern apps**

A modern platform speeds up the ability to make functionality enhancements using modern programming tools and also to integrate modern applications much easier.

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## Step 3: Transform

### Continuous Application Innovation

We help you transform by benefiting from the latest digital technologies and a DevOps-driven approach. Our focus on the co-creation of future applications enables our customers to become global, mobile, social and disruptive.

#### **Transform business processes**

Modernization is just the start. We don't just leave once this has happened. Instead we transform business processes to make operations more efficient.

#### **Co-created applications**

We help co-create cloud-enabled applications using advanced tools like DevOps, advanced analytics, artificial intelligence and machine learning.

#### **Digitally transform your business**

We aim to partner with our clients on a modernization journey and establish long-term relationships to guarantee success, continuity and digital transformation.



# Ready to make the move?

We deliver a mainframe modernization solution at low-risk and high value, so you can benefit from the power of Microsoft Azure without disrupting your business.

Get in touch with one of the team today and find out how we can keep your business moving forward while moving on from mainframe.

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