



What's Really Achievable with Microsoft Power Platform

A proven playbook to win with the Power Platform

PRESENTERS



Ryan Casey – VP, Dynamics 365 CE + Power Platform



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ALITHYA ORGANIZATION HIGHLIGHTS

Leader In Digital Strategy and Digital Transformation

<p>1992 Foundation</p>	<p>3,000 Professionals</p>
<p>US, Canada, and Europe Geographic presence</p>	
<p>NASDAQ: ALYA</p>	<p>TSX: ALYA</p>

Specialized in designing **innovative and efficient solutions** for complex digital integration and business challenges

YOUR TRUSTED ADVISOR

Proven Approach for Power Platform | BI | Digital | Azure | Modern Workplace

Power Platform
World Tour
PowerBIUG PowerAppsUG FlowUG

Automating Business Processes with PowerApps



500+ Power Platform
Engagements



Microsoft Power Platform Instructors

**Power
Platform**
Microsoft Partner

16x
INNERCIRCLE
for Microsoft Dynamics

7
CUSTOMER
EXCELLENCE
AWARDS

7x
PRESIDENT'S CLUB
for Microsoft Dynamics

20+
Microsoft Partner
Awards
Partner of the Year Awards:
12X Partner of the Year
TAG Innovator of the Year Finalist

Microsoft
Partner


Gold Enterprise Resource Planning
Gold Cloud Customer Relationship Management
Gold Cloud Platform
Gold Application Development
Gold Data Analytics
Silver Independent Software Vendor



Power Automate in Windows 11

Microsoft Power Platform


Foster innovation across your organization by giving everyone the ability to analyze data, build solutions, automate processes, and create chatbots.

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Automation in Windows 11 enables users to reduce repetitive tasks and boost productivity

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What is Power Apps?

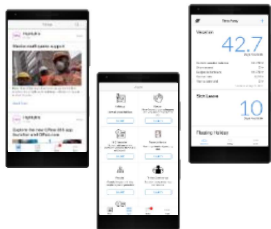
Scenarios

Power Apps is a great tool for accelerating business processes development and the processes themselves. Many organizations use Power Apps with Microsoft 365, Teams, SharePoint, Azure, and LOB applications, such as Dynamics 365. Common business process automation include:

Extend or simplify scenarios

Rapidly create web and mobile front ends

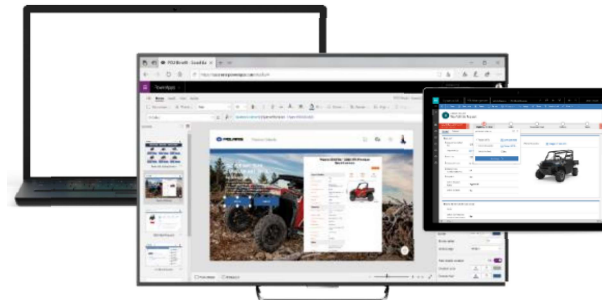
- Extend experiences to mobile
- Simplify interfaces, user input
- Add new features like image capture or bar-code reading



Connect LOB scenarios & processes

Streamline processes with existing apps

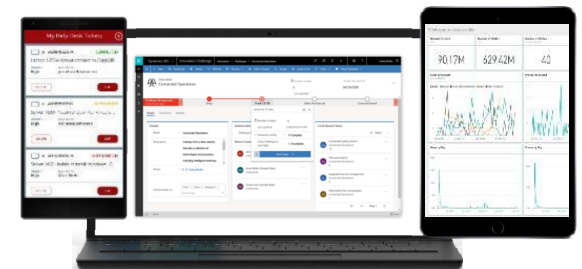
- Enable sellers in sales to check real-time inventory
- Enable service reps to quickly execute new sales from service solution
- Automate any paper- or Excel-based process feeding LOB system



Modernize or create new solutions

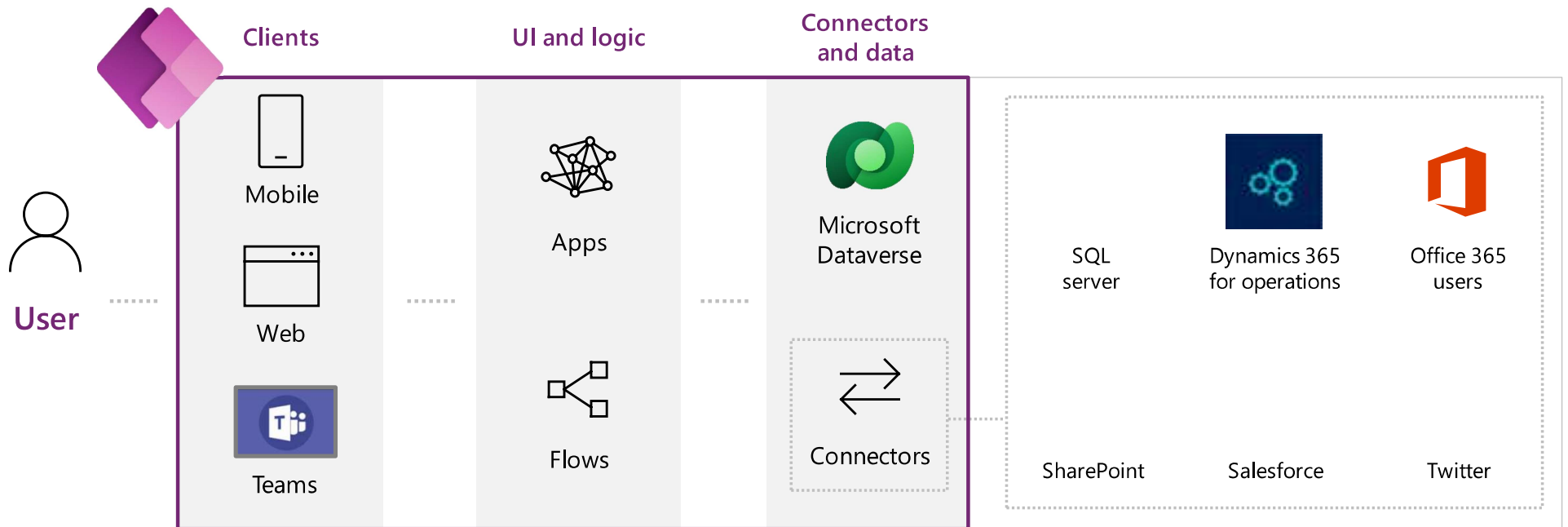
Custom internal or external business processes

- Customized forecasting experience for sellers leveraging sales data
- Inspection apps for manufacturing floor connected to F&O





Power Apps offers a range of client and back-end options



Details

The nine common Power Apps patterns are listed below:

Approvals

Collect approval from one or more sources

- **Approving Sales Quotes**
- Employee travel request
- Timesheet submission

Asset management

Manage inventory or other assets

- Asset check-out
- Inventory management

Scheduling

Assign resources based on calendar availability

- Find an available sales associate
- Schedule customer appointment, crew members

Lifecycle and workflow management

Track, move records through a well-defined process

- Contract lifecycle tracker
- Employee onboarding
- Service desk tickets

Inspection and audits

Create standardized questionnaires and forms

- Daily job-site inspection, store audits
- Incident reporting
- **Quality control checklist, safety, compliance audits**

Calculate or transform data

• **Cost or project estimation**

- Field technician app
- Generating a work order or estimate

Communication and announcements

Publish news and info to employees, customers

- Announcement viewer
- Corporate news management
- Learning or product catalogs

Event management

Manage registration, planning, executing events

- Attendance
- Registration
- Session scheduling

Project management

Track a project from inception to completion

- Plan
- Track
- Review

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Health & Safety Example



Reopen together

Quickly respond with Power Apps



Organizations need to support many stakeholders



Executive leaders

- Make data-driven decisions
- Monitor overall progress toward reopening



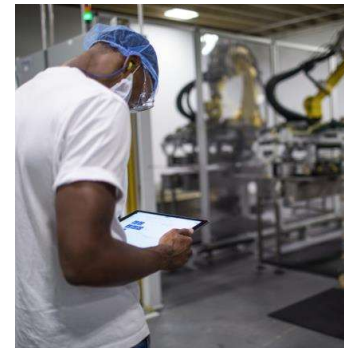
Health & Safety Leaders

- Identify and address emergent outbreaks
- Monitor workforce sentiment and mental health
- Maintain compliance with local and federal return to work mandates



Employees & Managers

- Stay healthy
- Know what to expect in the workplace
- Maintain privacy of health information



Facility Managers

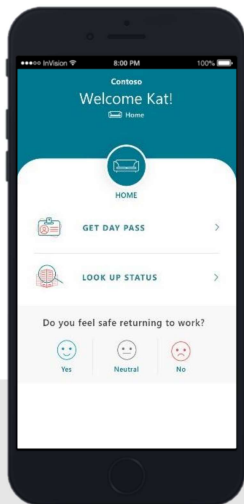
- Evaluate overall readiness
- Maintain safe work environments



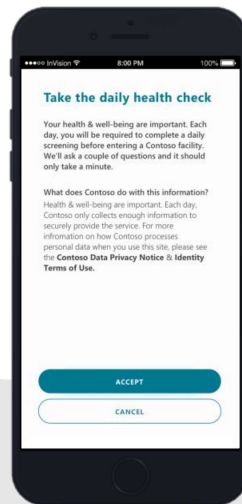
System Admins

- Rapidly prototype new capabilities
- Deploy changes in days not weeks

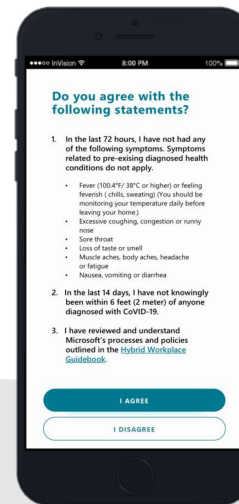
Employee health and safety management



Employee determines location and checks-in



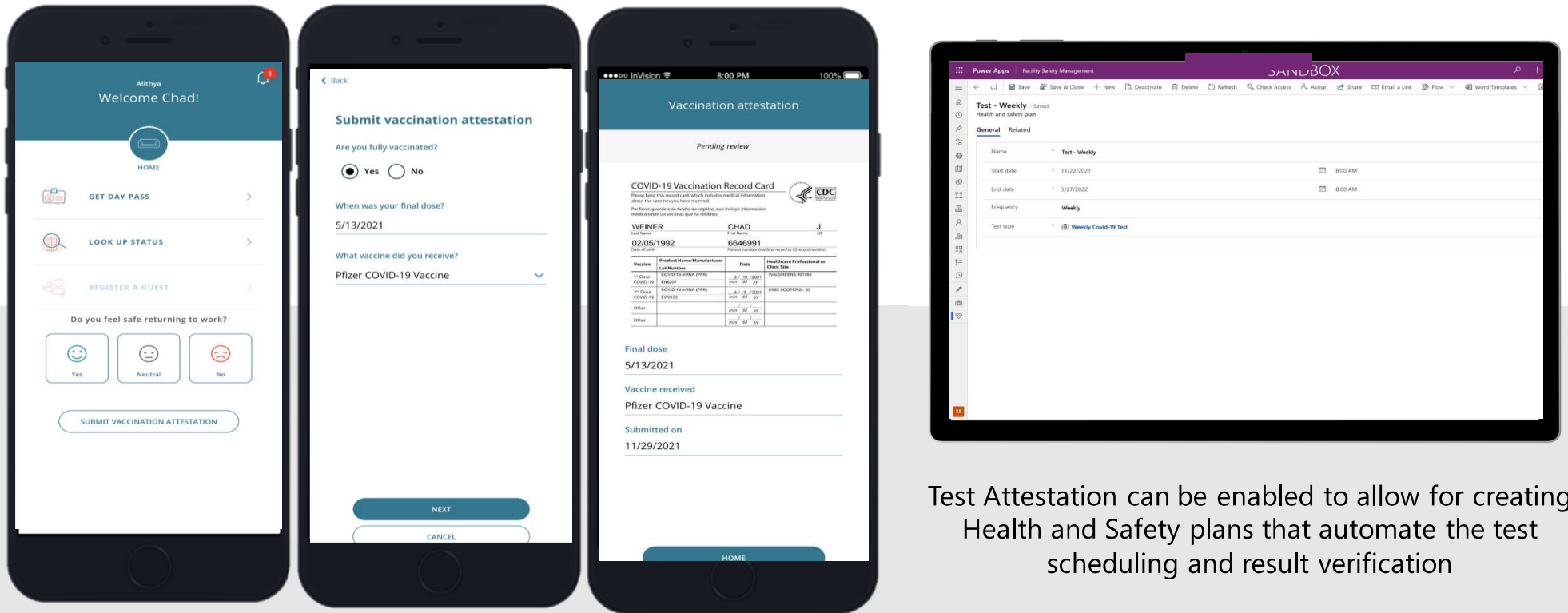
Employee self-screens and attests to state of health



Employee receives a day pass for entry to the location

Vaccine & Testing management

Proactively track & manage COVID-19 vaccination and testing across locations



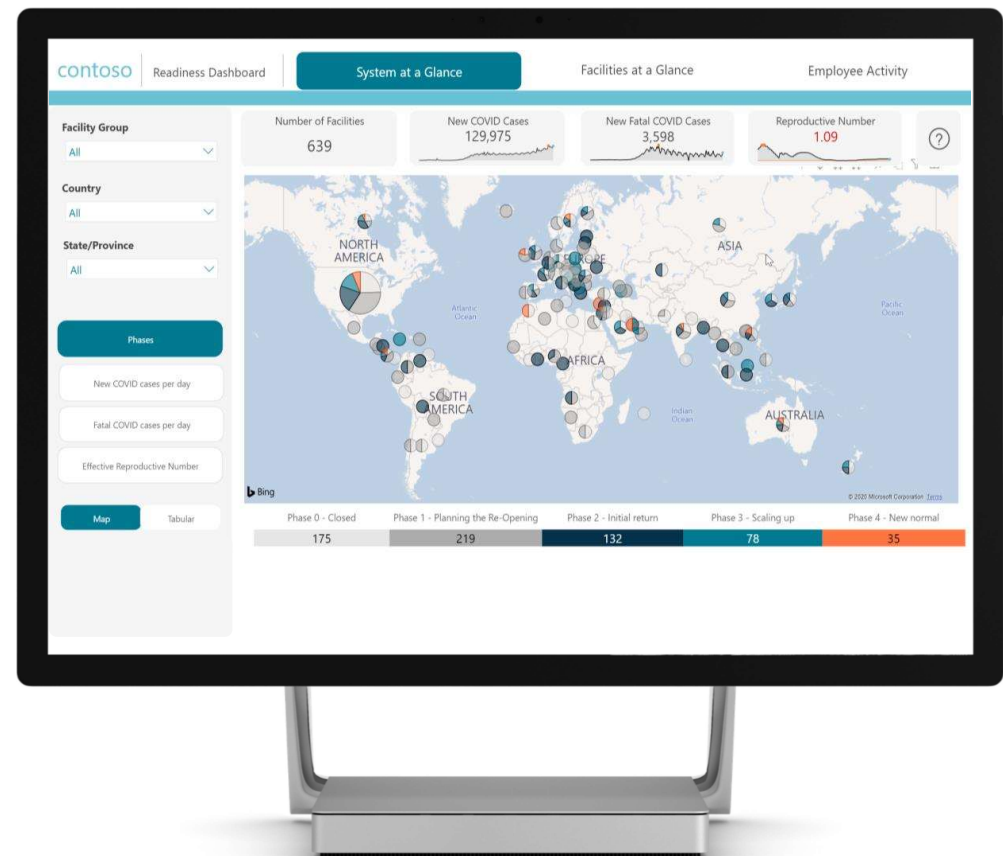
Employees, Workers, or Guests can submit Vaccine Attestations for manual or auto review

Location readiness

Review current data related to all conditions and facility readiness factors.

Provide a comparison of selected measures and metrics associated to established goals and targets for locations

Adhere to and review guidelines set for locations by government agencies.



Contoso

Welcome Kat!

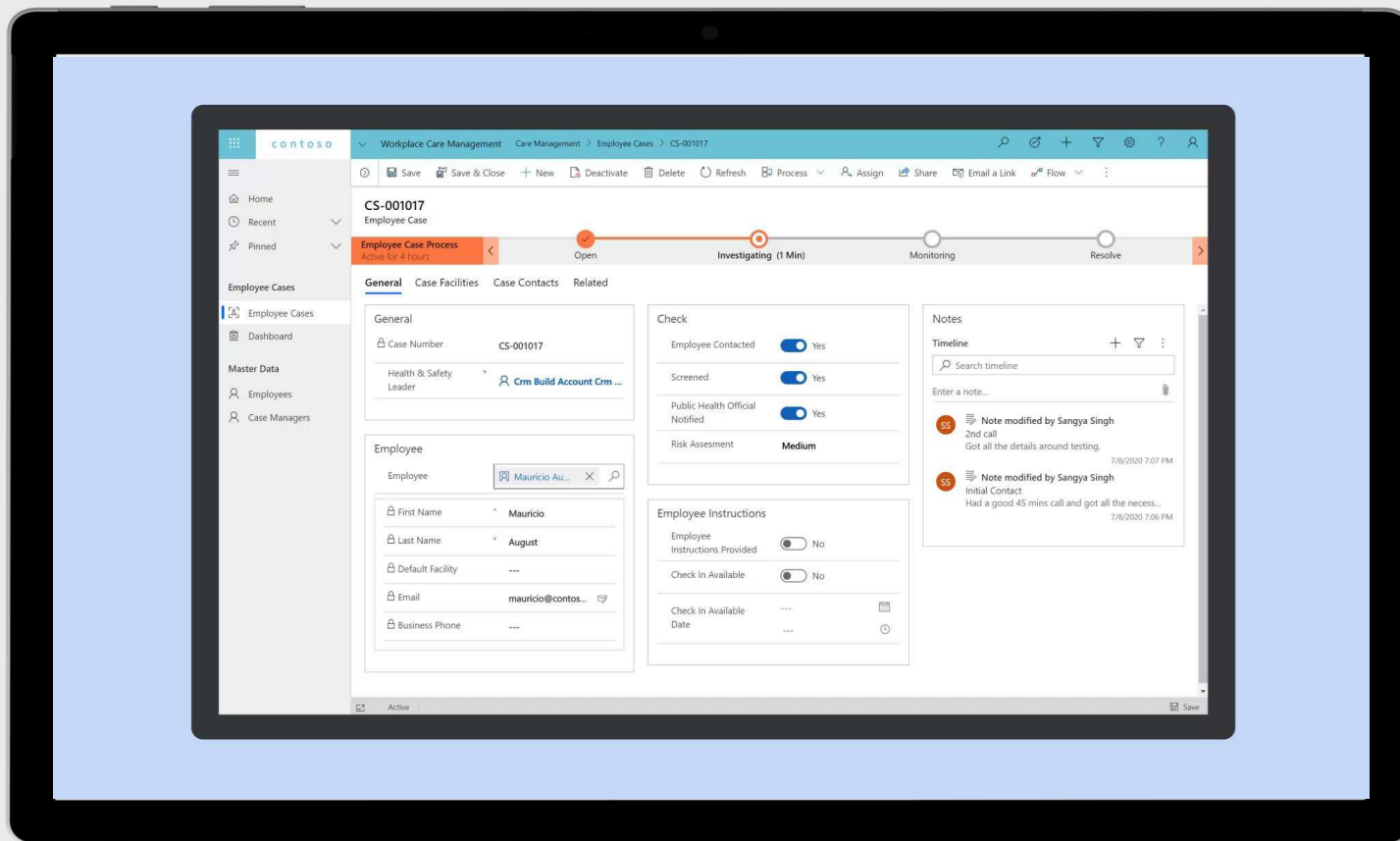



 Home



HOME

Looks like you're working
from home today!



A graphic on the left side of the slide shows two hands shaking in a firm grip. The hands are rendered in a semi-transparent, teal-blue color, overlaid on a dark grey background. The handshake is positioned within a dark grey horizontal band that spans the width of the slide.

What are you looking to accomplish with the Power Platform?

AEROSPACE CUSTOMER



Using Power Apps for

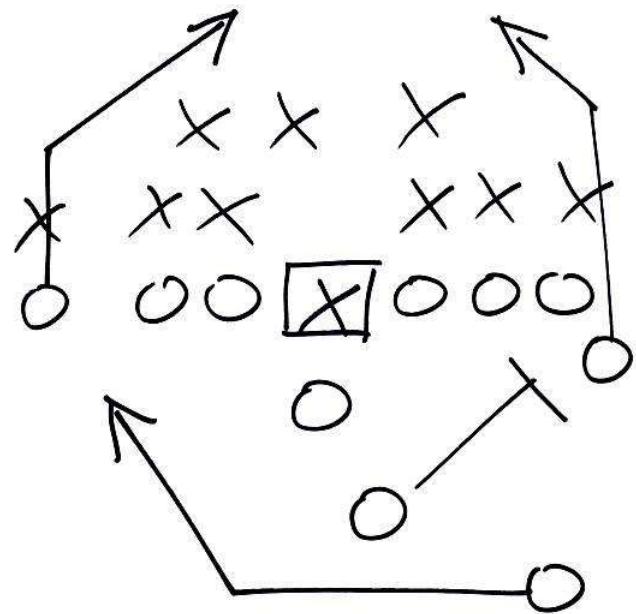
- * Quality Assurance
- * Internship Placement
- * Many other things

Failed at

- * Citizen Development
- * Talent Retention
- * Governance and QC

POWER APPS POWERHOUSE IS NOT

- > A Training Course
- > An App
- > About Dynamics 365



POWERHOUSE 3-PART PLAYBOOK

Offense

- App ideation to creation
- App co-development – your team plus Alithya
- Hands-on training and coaching
- Best practices for app development and deployment

Defense

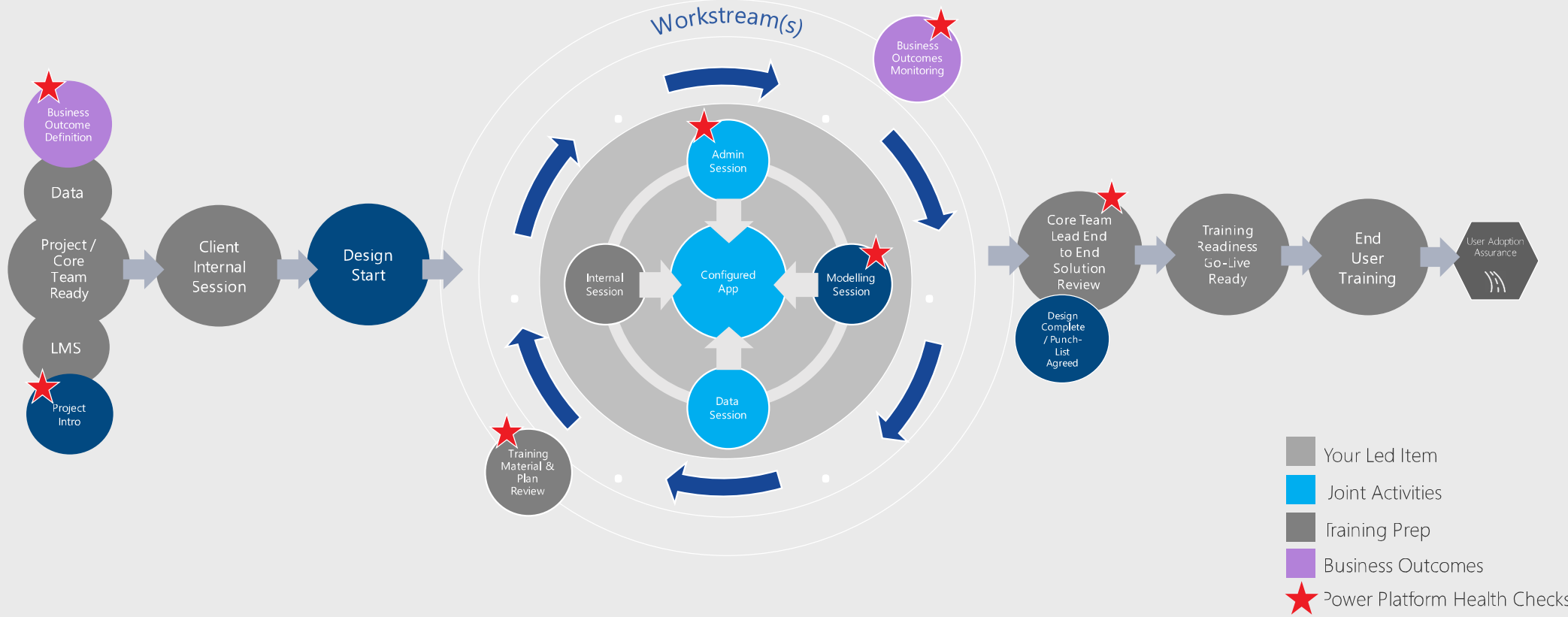
- Protecting company data
- Governance and security
- IT Ability to support and maintain
- Logging, auditing, and monitoring
- Solution Automation

Special Teams

- Regular cadence of powerhouse sessions
- Ongoing training
- Solution support and maintenance (upgrades)

POWERHOUSE PLAYBOOK PROCESS (OFFENSE)

Immersive deployment methodology



C.O.R.E

Customer Owned Rapid Engagement

DEFENSE

Governance

- Security and Compliance
- Archive and Cleanup
- App Approval and Requests

Audit

- Gathers telemetry data (unique users, launches) for apps. The flow uses a custom connector to connect to the Audit Log. In the following instructions, you'll set up the custom connector and configure the flow

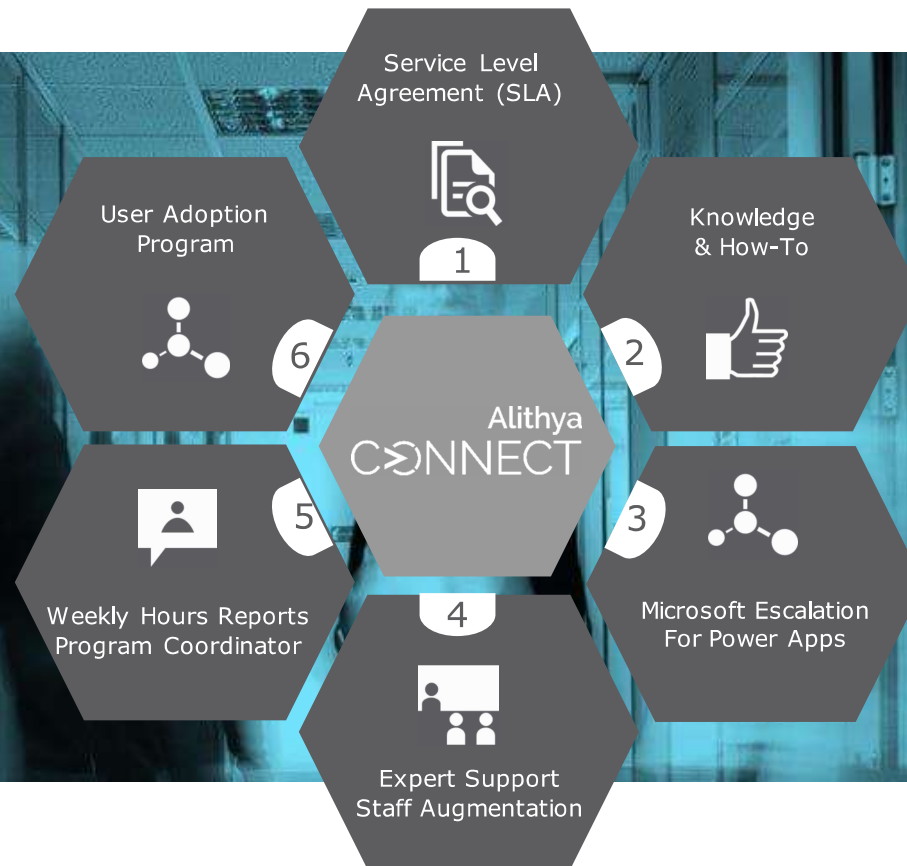
Nurture

- Leverage SharePoint and Modern Workplaces to store and promote collaboration between Makers using templates, components, and documents

Change Management and Communication

- Delivers pre-defined, organization wide, communications to ensure your teams are aware of the initiative and to ensure optimal adoption

ALITHYA CONNECT OVERVIEW



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Thank you! Questions?

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Ready to learn more?

Contact Chad Weiner
or

Type "Innovation" into the chat
and we'll follow-up

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 [@ChadWeiner_D365](https://twitter.com/ChadWeiner_D365)

 [linkedin.com/in/cweiner20/](https://www.linkedin.com/in/cweiner20/)