

# Copilot Vision & Value

Copilot Vision & Value is a three-phase engagement designed to help customers understand the value of AI reinvention, identify top functional scenarios, build a business case and develop a strategic implementation roadmap for AI transformation powered by Microsoft Copilot.



# Copilot Vision & Value

ACTIVITIES



## Inspire

- ☐ Microsoft Copilot Business Value & Overview
- ☐ Discuss data security, governance, and data access questions
- ☐ Adoption and change management acceleration with Microsoft Viva



## Assess

- ☐ Assess internal system readiness
- ☐ High value scenario analysis and prioritisation for AI transformation



## Design

- ☐ Build business case
- ☐ Build implementation roadmap
- ☐ Deliver executive summary (Report & Recommendations)

OUTCOMES

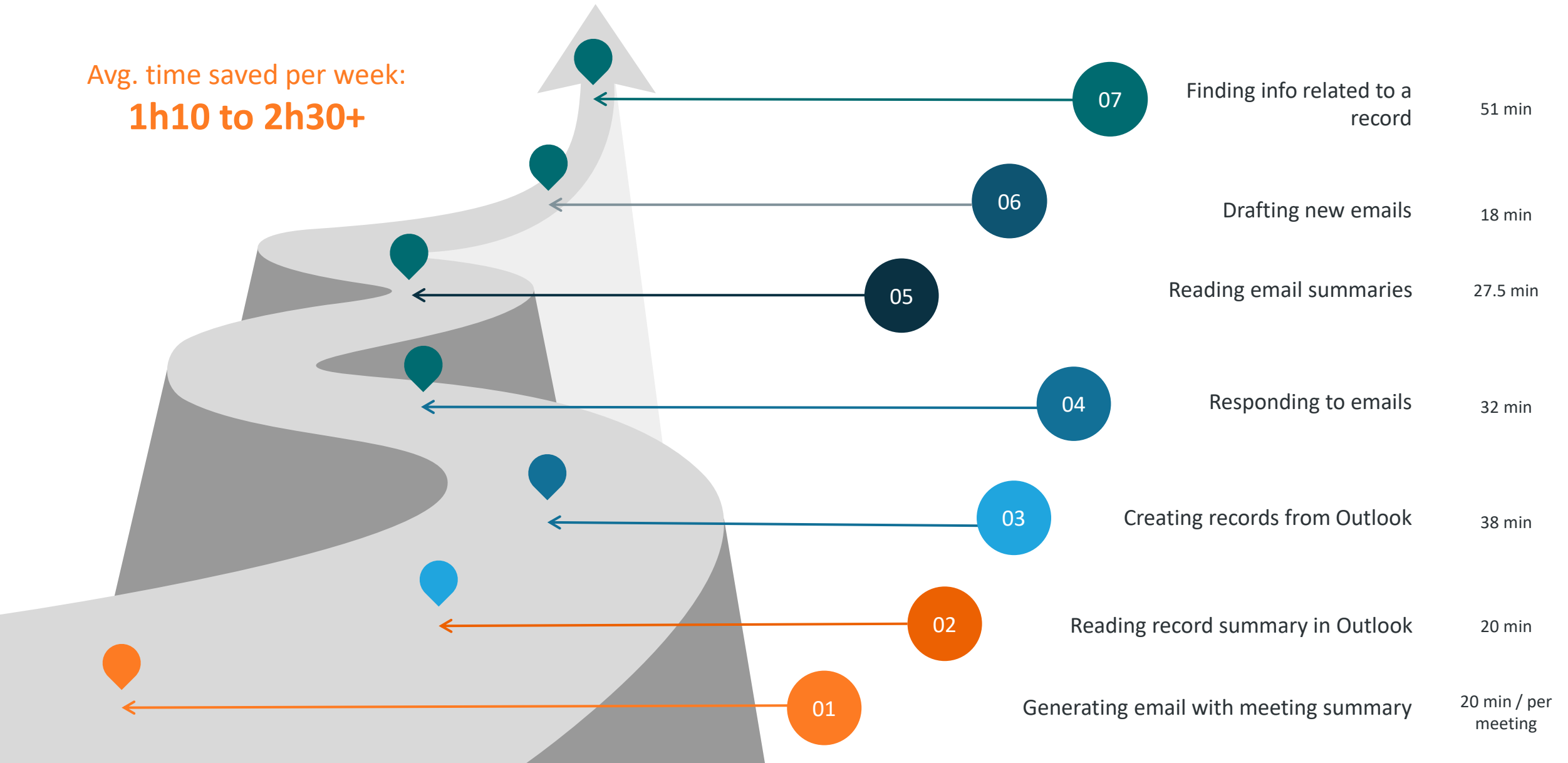
- Showcase the Microsoft Copilot vision and value
- Security, governance and data questions answered before assessment activities
- Understand user enablement best practices to accelerate adoption of Copilot for Microsoft 365

- Assess customer's business and technical needs; Complete workshops to identify priority scenarios
- Summary of the customer's current state and challenges based on workshop
- Envision and prioritise high value scenarios across your customer's organization, specific to their business unit groups / departments
- Early view of next steps needed for implementation roadmap to successfully deploy and adopt Microsoft Copilot

- The business case (ROI) and high-level implementation roadmap for AI transformation defined, incorporating Viva acceleration if applicable
- Next steps for customer/partner/Microsoft to move forward and implement Copilot for Microsoft 365

# Time Saved - Self-reported

Avg. time saved per week:  
**1h10 to 2h30+**



*Talk to us*

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