

 Future Processing

Learn more about us and the way we work

We work with **innovative leaders** to
deliver their solutions from vision to reality.

www.future-processing.com





Who we are

We are a **technology consultancy and software delivery partner.**

We listen, advise, design and **deliver world-class, user-friendly IT products for clients in an agile way.**

Future Processing



Technology
consultancy



Software
delivery

partner



Our mission

We create **technology solutions** that empower people and organisations to realise their full potential and make a positive **contribution to human life.**



Great people = Great software

From small-scale projects to partnerships of 15+ years



23

**years of
experience**
founded in 2000



**Clients in
14 countries**



ISO 27001:2013

Certified

1000

1000 people on board

with a range of skills and talents to cater for all your project needs

Net Promoter Score: 52

on a scale from -100 to +100,
a result deemed excellent for the IT sector



**Microsoft
partner**
since 2007



**AWS Advanced
Consulting Partner**

Where are our clients from?

- United Kingdom: **51%**
- USA: **22%**
- DACH: **9%**
- Other European countries: **9%**
- Poland: **6%**
- Asia + Middle East **3%**

(per revenue, 2022)

54%

54% of revenue

comes from our clients of 3+ years

11%

employee attrition rate
compared to **17%**
industry average in 2022

39%

39% of clients gained

in 2020-2021 returned to us with another project

Partner Network

Active partner companies: **44**

Projects supported by suppliers: **48**

31

31 different projects for one client



Paweł Pustelnik

Managing Director, Future Processing
Vice President, SoDA

SoDA Member

Our location - 7 offices globally



Bojkowska 37a
44-100 Gliwice

Poland

Łużycka 3c
81-537 Gdynia

Poland

70 Gracechurch Street
London, EC3V 0HR

United Kingdom

7700 Windrose Ave.
Plano, Texas 75024

USA

Erkrather Straße 401
D-40231 Düsseldorf

Germany

Hardturmstrasse 161
CH- 8005 Zürich

Switzerland

вул. Мазепи 10 46000
Тернопіль, Україна

Ukraine

Client sectors



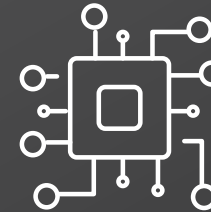
Insurance



Finance



Transport



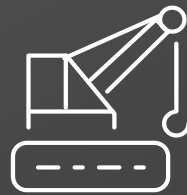
Technology



Media



Manufacturing



Construction



NGO



Entertainment



Healthcare



Consulting

We build **lasting partnerships**

54% of our income comes from the clients who have been working with us for more than 3 years. As time goes by, our clients get certainty that we are the right people to be entrusted with their key systems and projects.



Future Processing

54

Our **Net Promoter Score**

for H1 2023 is 54 (on a scale from -100 to +100) - a result deemed great.

Source: www.delighted.com/nps-benchmarks



Industry recognition



2023 and 2022 **Global Outsourcing 100** honoree, recognised by IAOP



Top Developers Poland 2023 – according to the ranking conducted by Clutch



Named **Top Software Developers 2023** by TechReviewer



The Forbes Diamonds – awarded the **diamond status** in 2023



Named **Kincentric Best Employer** in 2022 and 2021



Named **Client Delivery Team of the Year 2022** at the Global Sourcing Association awards



Second place in the Real IT Awards 2019 in the "Project of the Year (budget <£250K)" category

Partnerships & memberships



We've been a **Microsoft Partner** since 2007



We are an **AWS Select Consulting Partner**



A member of **SoDA - Software Development Association Poland**



A member of **CIO WaterCooler**



A member of the **FinTech Alliance**



A member of **Tech Titans**



A member of **InsTech**



A member of **Bitkom**



Digitale Stadt
Düsseldorf

A member of **Digitale Stadt Düsseldorf**



Digitale Stadt
München e.V.

A member of **Digitale Stadt München e.V.**



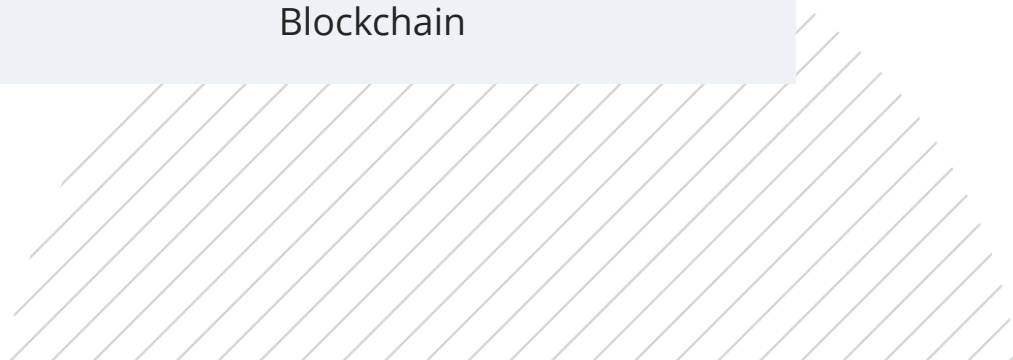
A member of **Amplifyre**

Most popular **among our clients**



Below is a list of competencies and technologies that our clients appreciate the most:

Competencies			
Big Data	IoT	Machine Learning	Business Intelligence
Security	Artificial Intelligence	Cloud	DevOps
Mobile	Backend	Frontend	Blockchain



Backend



Frontend



Cloud



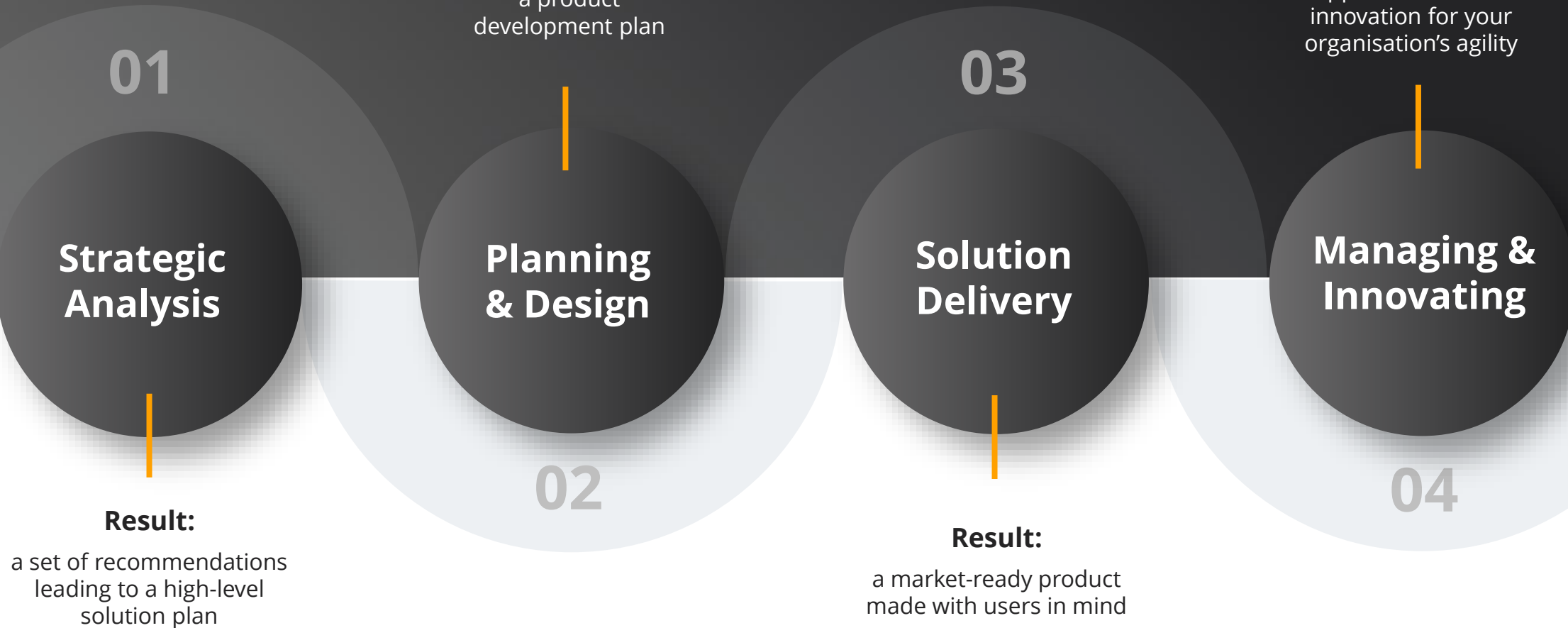
Mobile



iOS

...and many more

Getting you from vision to reality



How we **work**

- The Future Processing Way
- Delivery Success Indicators
- Best Practices in Software Development



8

8 times named **Top Software Development Company** by Clutch

The Future Processing Way

Our **unique approach to delivering the best software for our clients** which we have evolved since 2000.

It is our own distinct way of working, a combination of methods, tools and behaviours which helps our clients achieve **great results through our partnership.**

Predictable & high-quality delivery

Strong work ethic

Trustworthy partnership

Operational agility

Business & technical expertise

DSIs

We evaluate our projects based on facts, not gut feelings.

This is why we developed the **Delivery Success Indicators** (DSIs) – **affirmative statements** to regularly evaluate project performance in **4 key areas**.

Thanks to DSIs we can:

- objectively assess each project from multiple perspectives
- quickly identify and eliminate potential issues in projects
- adapt to the current fast-changing business environment



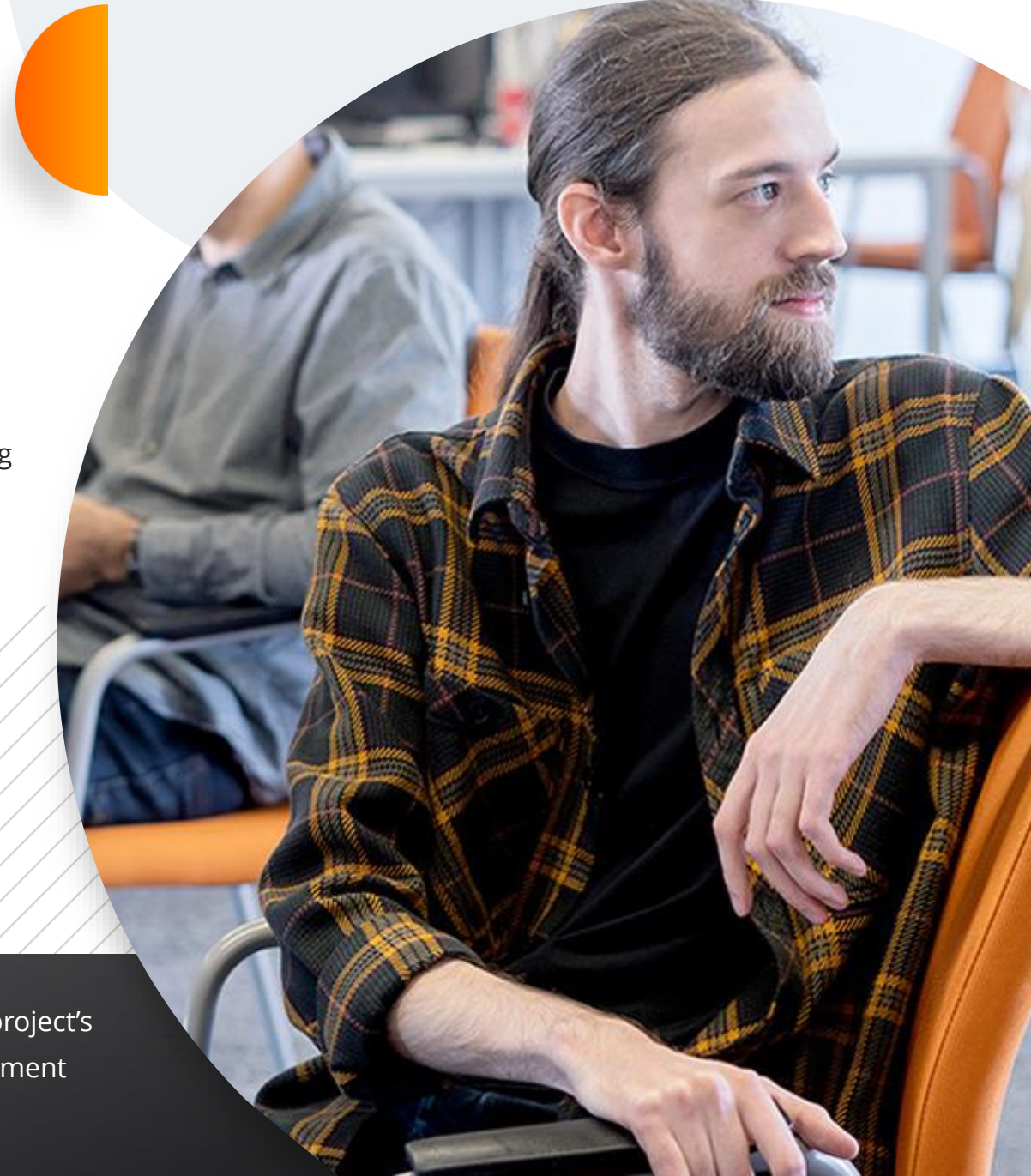
Best Practices in Software Development

Best Practices in Software Development (BPSD) is a standards document defining our quality requirements for the project development process in 7 areas:

- Architecture
- Code
- Development
- Environment
- Development Process
- DevOps
- Quality Assurance
- Quality Attributes

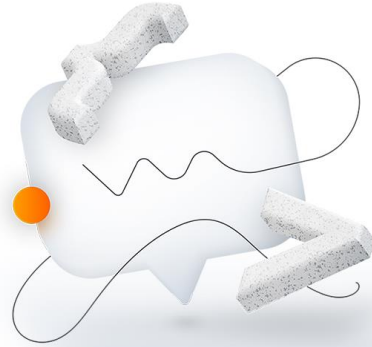


BPSD performance in each project is monitored periodically by the project's technical contact to find any potential issues in the project's development process and mitigate/solve them.



Our services

Consulting



Digital Product Services



Cloud



Data Solutions



AI & ML



Cybersecurity



Software Development Services



Our Clients

We work with **innovative leaders** to **deliver** their solutions from vision to reality.

Within 23 years of our experience, we have worked for over **200 global clients** helping them solve their business problems and **digitally transform their organisations**.


THE LINDE GROUP

 Steamship
Mutual

VOLKSWAGEN
GROUP POLSKA

 Valeo

THOMAS
MILLER

 FINANCE

 TENNECO

techsoup


NorthStandard

 ista

 KMD

FLOWBIRD
Urban
Intelligence

 FareShare
fighting hunger, tackling food waste

 IPOTEKA

 CRÉDIT
AGRICOLE

 ALLOCATE

 TAURON
DYSTRYBUCCJA

DEMICA
UNLOCK POTENTIAL

neyber

 marston



Replacing client's core system –
a 45-year-old Cobol system – as a
part of the biggest investment of the
company this decade

Project

A new enterprise .NET system integrated with many third-party systems (e.g. a finance system, document management, CRM) The new system runs the marine insurance business, including underwriting, claims, reinsurance, finance and loss prevention. It transforms how the organisation's internal processes are delivered and impacts every customer transaction.



**Cambridge University
Press & Assessment**

Boosting the Press's capabilities in managing advanced software development projects

Project

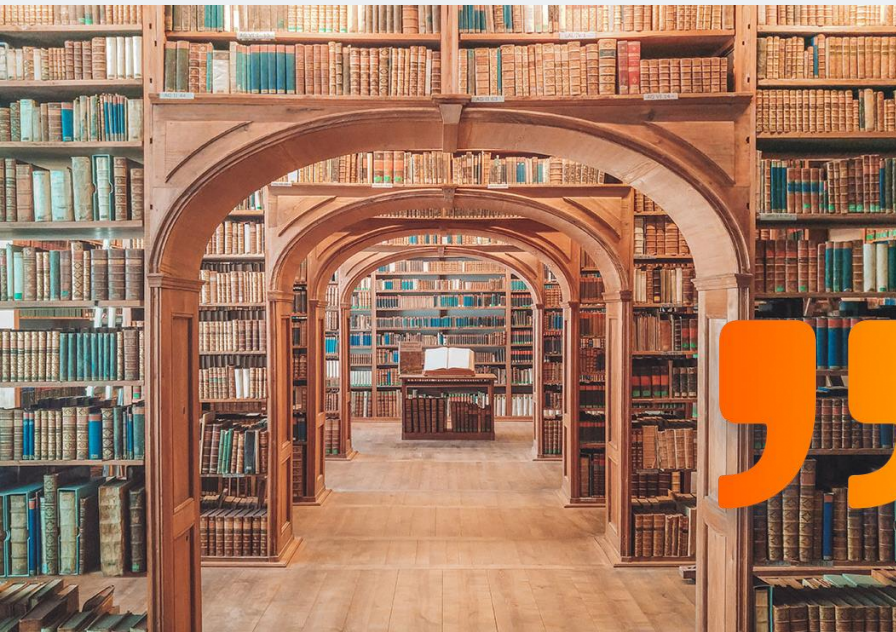
We help the CUP deliver enhanced digital products. Projects include expanding the capabilities of [Cambridge Core](#) (a platform of over 1.6 million journal articles and 36,000+ books) and developing - together with client's in-house team – the [Cambridge Open Engage](#) – CUP's early and open content and collaboration platform.

The client about Future Processing:

„Working with the Future Processing team has been a great experience. They've done a fabulous job of integrating with our teams and played a big part in getting some of our key initiatives delivered on time.“

Carolyn Robson,

Academic Technology Director, Cambridge University Press & Assessment





Migrating a core legacy system to a .NET platform to alleviate the risks to business

Project

A legacy system of several business-critical applications while scaling our team from anywhere between 9 and 38 people as required

The client about Future Processing:

„They have great processes and solid infrastructure – much better than you would expect from a company of its size. For example, it has a dedicated project management office which has oversight of all projects and provides ongoing advice and checks.“

Mike Poole,

IT Business Systems Manager, Steamship





Building a custom system from scratch in less than 100 days.



Project

A bespoke system to replace an insufficient off-the-shelf solution to support a hydrogen carsharing service.

The client about Future Processing:

*„I'm very happy with our cooperation. Future Processing delivers a true added value to our project. Team-wise they are offering a true full-stack skill matrix with a **great mindset and expertise in agile software development**. [...] The lightweight organisation requires only a **very small overhead in steering and controlling the project**, therefore enabling us to concentrate on the customer-facing business development.“*

Thomas Felber,

IT Manager, Linde - BeeZero®



Implementing a blockchain-based system which aims to revolutionise the financial industry, enabling borderless crypto finance

Project

A blockchain-based decentralised marketplace for tokenised alternative investments backed by secure custody for crypto assets.

The client about Future Processing:

„Good experiences shall be shared, with people you appreciate. It's not only about what you achieve by yourself, but also with strong and reliable partners. I already have worked for years with fantastic companies like Future Processing. Leveraging in my projects leveraging full-stack-teams. (BA, UI/UX, Tech Experts, Developer (Java/.NET/Mobil) and QA). Thanks a lot for the good work Future Processing!“

Thomas Felber,
CTO, Smart Valor



ALGOMI

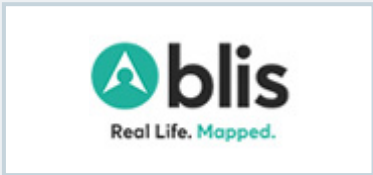
Developing a fixed income
data aggregation and market
surveillance tool

Project

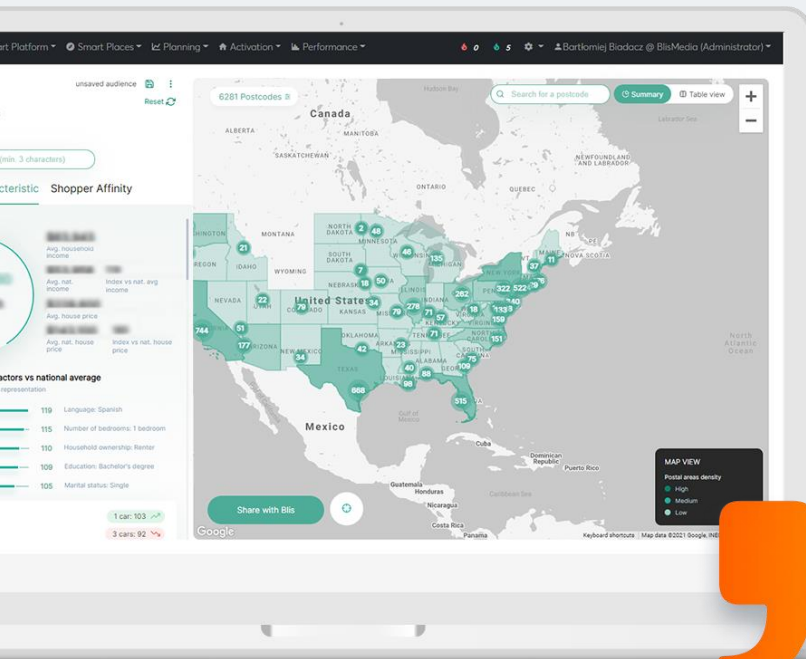
Algomi needed a business partner with strong competencies in the field of Big Data and Java. Our partnership allowed Algomi to offer new functionalities to their clients.

Working together let us achieve additional benefits of the solution, such as: greater efficiency and scale, pattern recognition, to facilitate improved decision making, flexibility, and increased liquidity.





Developing software from scratch and continually delivering new features



Project

A state-of-the-art platform for reporting and visualising anonymised data including demographics, geolocation and shopper affinity

The client about Future Processing:

„I have worked with many technology partners before, and I must say Future Processing has been above expectations. The partnership we have with people at Future Processing is based on trust and this has given us significant peace of mind across our time together. On top of that, the team we’ve worked with has been outstanding – we’ve been able to go from idea to implementation with very little pain and got a predictable and high-quality result. Especially at the formative stages of the product we’ve built together, this technical expertise helped ensure a solid foundation from which we’ve created an amazing product that has made a real difference across our business.”

Aaron McKee,

Chief Technology Officer, Blis



Identifying the needs, finding the best technology and rolling out various phases of the software solution

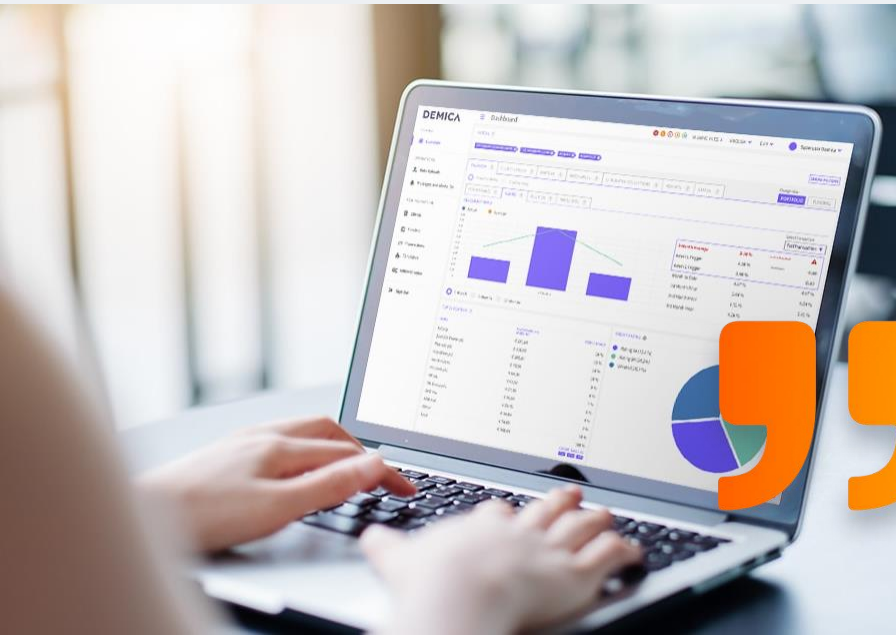
Project

We helped to build their platform and realise the vision to transform how working capital is financed.

The client about Future Processing:

*„With \$16 billions of funded programme and **growing at 40% per year**, Demica’s award-winning platform is recognised as the market leader in the working capital finance sector. **Future Processing has been a valuable partner to our in-house technology team** as we built the platform to realise our vision to transform how working capital is financed. Delivering top-notch solutions in an agile manner, other Future Processing’s customers can expect **a reliable and responsive team.**”*

Kishore Patel,
CTO, Demica





Developing new software products and upgrading existing systems to accelerate transformation with our dedicated teams

Project

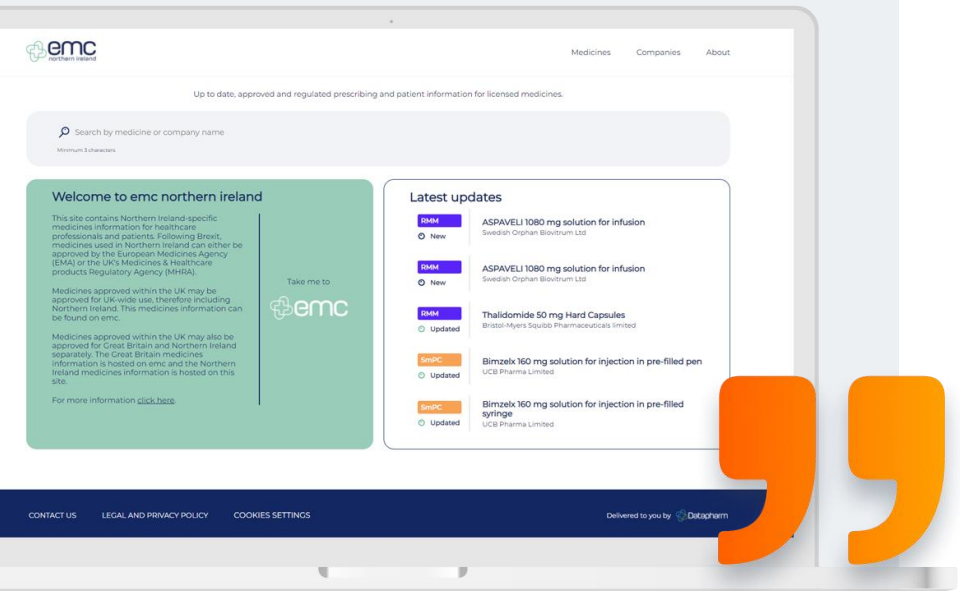
We worked on several projects, providing upgrades, improvements and new features to most of [Datapharm products](#).

The client about Future Processing:

*„An interesting benefit of the partnership – besides being able to scale up and down – is really helping the business grow. **We had a three year plan which would take us to end of 2022. Together, we hit that. A year earlier. (...)***

What I was really impressed with are your processes around onboarding, the financial quotation process, tracking, reporting, etc. All that transparency is fantastic and you have full clarity, so we on the same page.”

Arif Govani,
Chief Digital Officer, Datapharm



Our client

Migration to an ecosystem of micro-services from an existing monolithic application



Project

A secure system transition from a previous provider for a client who is part of one of the world's largest HR providers and a Fortune Global 500 company

The client about Future Processing:

*"The collaboration has led to **a digital transformation of our existing processes**. The team delivered **continuous and seamless product innovation** and delivered it with short time to market. Future Processing were operationally agile, allowing us to rapidly scale the team up and down and adjust its competences to changing requirements."*

Head of Digital Operations,
Temporary Staffing Company



FORTACO

Technology partner delivering everything from conception, through architecture and development to deployment

Project SmartSteel

Holistically supporting the company's blockchain project, including researching, creating PoCs, solution architecture, and developing tailor-made software with technical documentation for numerous systems

The client about Future Processing:

*"We found Future Processing to be **a blockchain expert**. They are **a true partner in discussions about customer needs** in a rapidly changing environment, where sustainability plays an increasingly important role. By combining IoT with blockchain, we aim at providing our clients and their customers with valuable and trusted information on the lifetime of heavy-weight machinery in the off-highway industry."*

Dr. Rafal Sornek

Senior Vice President, Fortaco Technology



Great software, because we put people first



Cool atmosphere and the culture of kindness

- Teamwork
- Mutual feedback
- Approachable Team Leaders
- Regular team needs assessment
- Team building and company events



Flexibility and work-life balance

- In-office, hybrid or remote work models
- Medical & psychological care
- Flats for remote work or workation
- On-site kindergarten
- On-site cafeteria, sports centre, and SPA



Great software, because we put people first



Openness and transparency

- Open communication
- Regular updates from the board
- Clear indicators to measure company's performance
- Transparent future plans



Clear career paths

- Public skills matrix
- Transparent salary ranges
- Each position's description accessible to all
- Annual salary increase
- Diverse training offerings



Our Team is our superpower

11%

11% employee
attrition rate compared
to 17% industry average in
2022

KINCENTRIC
Best Employers

Kincentric Best Employer

in 2021 and 2022

280

280 employees have been with us
for more than 8 years



Thank you for your attention

 Future Processing

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Contact

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CH- 8005 Zürich

Switzerland

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Ternopil oblast 46000

Ukraine