

COPILOT WORKSHOPS

The Adoption Accelerator Engagement is designed to help ensure successful adoption of Copilot for Microsoft 365.

Copilot Value Discovery £7,500 – Art of the possible and replaces the M365 Copilot Workshop

Copilot Studio Value Discovery £5,000 – Art of the possible with Copilot Studio

Copilot Evaluation Adoption Accelerator £15,000 - £75,000 – Focused on adoption but also has optional workstreams for other Copilot scenarios



Inspire, Assess, Design

- Showcase the Microsoft Copilot vision and value
- Security, governance and data questions answered before assessment Assess customer's business and technical needs; complete workshops to identify priority scenarios.
- Summary of the customer's current state and challenges based on workshop.
- Envision and prioritise high value scenarios across your customer's organisation, specific to their business unit groups / departments.
- Early view of next steps needed for implementation roadmap to successfully deploy and adopt Microsoft Copilot.
- The business case (ROI) and high-level implementation roadmap for AI transformation defined, incorporating Viva acceleration if applicable.
- Next steps for customer/partner/Microsoft to move forward and implement Copilot for Microsoft 365

Copilot Value Discovery

NASSAR

Assess, Build The Vision, Plan for Value

- Envision the possibilities for realising business value with Microsoft Copilot Studio.
- Explore the scenarios and use case that align to solve your business challenges and growth opportunity.
- Align on priority solutions for transforming the business with conversational AI capabilities.
- Define measurement and target results for value realisation to build a business case.
- Business Change & Adoption best practices and plans
 - Adoption Approach.
 - Scenario Mapping.
 - Business Value.

Copilot Studio Value
Discovery

Get Ready, Onboard & Engage, Deliver Impact, Extend & Optimise

- Develop a comprehensive user adoption and training plan focused on the high-value scenarios.
- Execution of the opportunities identified in the Copilot for Microsoft 365 Workshop implementation plan for the customer.
- Execution of the user enablement plan.
- Amplify feedback and success stories for Copilot.
- Execution of the opportunities identified in the Copilot for Microsoft 365 Workshop implementation plan for the customer.
- Extend Copilot for Microsoft 365 using Copilot Studio.
- Plan, deploy, and configure Copilot for Sales and enable Sales users to utilise AI capabilities with Salesforce or Dynamics 365 Sales.
- Plan, deploy, and configure Copilot for Service and enable Customer Service or similar users to utilise AI capabilities with Salesforce or Dynamics 365 Customer Service.

Copilot Evaluation Adoption
Accelerator