



## Get Al solutions for Finance with IPP

Adoption of **Artificial Intelligence and Machine Learning** Techniques in Enterprise Architecture is imperative to steer business with informed decisions.

- Minimize cost by building small ML models specific to a use case.
- Focused models for individual business problems are highly efficient and easy to deploy.
- Isolated data used for different domains in an organization ensures **data privacy and security**.





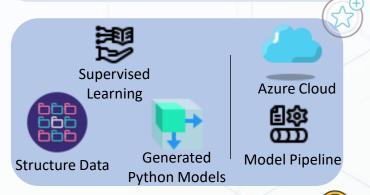






Options for Al Solutions

# Intelligent Product Platform IPP

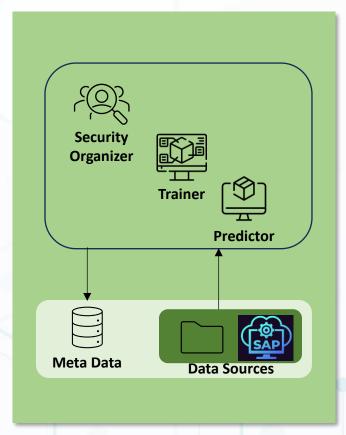






# What is IPP?

### **Intelligent Product Platform**

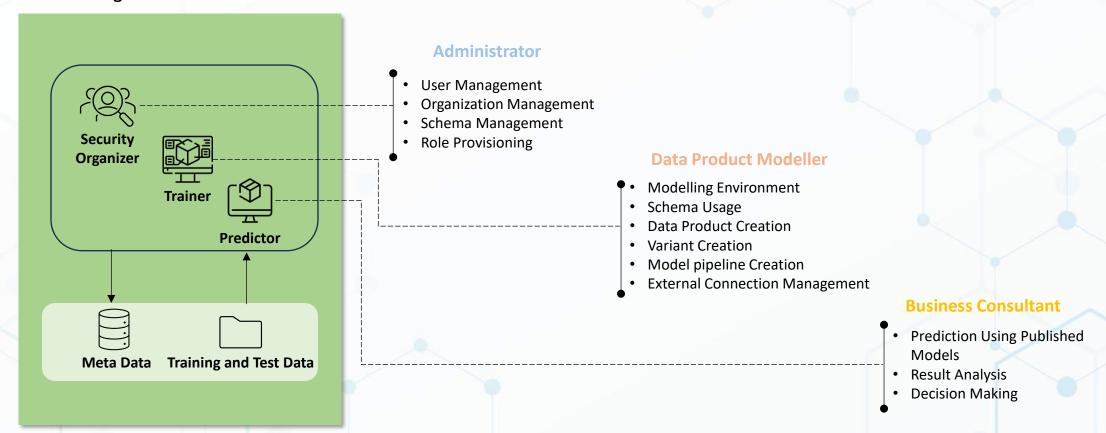


- Intelligent Product Platform (IPP) is GecaTech's Software as a Service application.
- IPP can be provisioned both as Public Cloud option or as an Private Cloud Option (alternatively On-Prem) on Azure.
- Business Experts can **quickly build Machine Learning(ML) Models** for their business scenarios by easily parametrizing the models.
- ML Models are **generated automatically** and trained with the business scenario data.
- IPP Models are serialized and can be exported to other platforms as necessary.
- IPP Platform **compliments** the GenAl tools in the ERP Platforms.
- While GenAl tools aid predominantly in Data discovery, IPP enables Business
  Modellers with limited AI/ML knowledge to design their ML models suiting to
  individual business scenarios.
- IPP can **securely exchange** data with other Systems in **OData** Protocols.



## IPP – Persona Based Activities

### **Intelligent Product Platform**





# Supported Algorithms in IPP

#### Classification

- 1. K-Nearest Neighbor
- 2. Random Forest Algorithm
- 3. Extreme Gradient Boosting
- 4. Support Vector Machine
- 5. Logistic Regression
- 6. Decision Tree
- 7. Naive Bayes
- 8. Gaussian Naive Bayes
- 9. Bayesian Belief
- 10. Ada Boost
- 11. Ridge Logistic Regression
- 12. Artificial Neural Network
- 13. Recurrent Neural Network

### Regression

- 1. K-Nearest Neighbor
- 2. Random Forest Algorithm
- 3. Extreme Gradient Boosting
- 4. Support Vector Machine
- 5. Decision Tree
- 5. Naive Bayes
- 7. Linear Regression
- 8. Ada Boost
- 9. Ridge Regression
- 10. Lasso Regression
- 11. Artificial Neural Network
- 12. Recurrent Neural Network

#### **Forecast Models**

- Long Short-Term Memory
- 2. Gated Recurrent Unit

### **Custom Algorithm**

Organization/ domain specific algorithms can be added



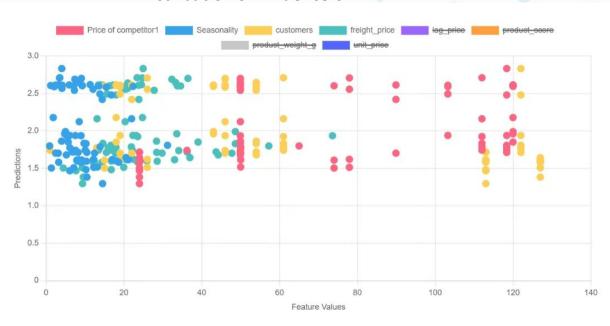
# Demo Scenario: Optimize Product Price

**Product pricing** plays a pivotal role in influencing customer purchase decisions, **optimizing revenue**, and driving personalized sales strategies, while **maximizing profit margins**. The potential for greater Artificial Intelligence applications in Finance sector are high, which could lead to a positive impact in terms of profitability and hence growth.

Influencers such as, including but not limited to, **product, product category, product rating, seasonality, competitor's price of the product, lag price,** and other features that impact the **Mark-Up of the Product's Base Price**.

- 1. Product pricing is used by businesses to find the optimal price for the product by analysing the historic data of products and current demand in the market.
- 2. Leveraging the Machine Learning capabilities, businesses can build reliable models using IPP reducing the complexity in processing.
- Typically, a regression ML problem, data preprocessing is done in IPP for handling missing values for influencers before prediction.
- 4. Extreme Gradient Boosting Algorithm is the most relevant for the scenario turning in an accuracy of 87% in IPP.

#### **Distribution of Influencers**









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