

# Rapid Rooms

Remove collaboration and information barriers in a distributed and hybrid workplace world.

Improve meetings whether your people connect from an office or home.

Rapid Rooms set's up two Microsoft Teams Rooms for **free** for qualifying customers. Includes hardware and installation.



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# People in distributed & hybrid workplaces need to stay connected to each other and to information.

Information workers have too many collaboration and information barriers to be truly productive.

We don't know where people will be when we need to meet with them so we need to video enable every meeting space.

80% of people say that communicating virtually makes them more strategic with their daily work.

Cloud technologies move fast, and people fatigue if they don't know how to embrace & benefit from new features.



Microsoft Teams Rooms enable people to improve meetings & collaboration in a hybrid work world.

Qualifying customers get installation & equipment for two Teams Rooms at no charge!

**Improve meetings wherever  
your people connect from an  
office or home.**

**Enable your people to be more  
effective.**

92% of executives believe expanded use of video conferencing technology has a positive impact on performance

Companies save \$11,000 annually per employee by using video conferencing.

67% of employees say they're more likely to contribute to a meeting over video conferencing

55% of businesses say video conferencing effectively increased employee engagements

45% of employees say video calling is a key reason to join a company

Shortened project timelines due to video saves companies 15%-30% of the total project cost

Video conferencing reduces the need for business travel by 47%

87% of remote employees say they feel more connected and involved with teams and projects when using video conferencing

87% of team members say video calling has helped to speed up the decision-making process

83% of businesses with over 250 employees are likely to purchase video calling tools



## Dream it.

### Why is Generation-e doing this?

This pilot offer is to help you understand the real value of Microsoft Teams Rooms when setup correctly in your business. Customers who get great experiences will buy more and we want you to buy them from us.

### How long does the offer last?

Rooms must be installed before June 15, 2022

### Cost

Generation-e does not charge a fee for this Offer. However, depending on the type of installation, customers may incur additional costs, such as:

- Display hardware (if not provided), input switching, or custom AV control devices.
- Additional room modifications, e.g., cabling.

### What are the supported room sizes?

Standard small and medium meeting rooms. Executive or board rooms are not included in this program.

### Can the offer be used across multiple locations?

The offer is valid for two rooms at one location.

## Build it.

For customers who do not have Teams Rooms hardware and need support acquiring hardware, we have a funded hardware and services offer.

- Select from pre-configured room kits for small and medium rooms
- Teams Rooms on Windows or Teams Rooms on Android are available
- Room kits must be from a single manufacturer

When we conduct the initial workshops with you, there may be things you want that are outside of this offer. These will be quoted before we commence so that you can provide a purchase order to Generation-e for them. For example, change management, training, additional displays or additional locations.

## Customer Requirements.

Customers must have no Microsoft Teams Rooms in their Office 365 tenant.

2 x Meeting Spaces in Australia or New Zealand with:

- Power & Data at Table,
- Power & Data at Front of Room,
- Existing large format display

Customer must provide the Teams Rooms Standard or Rooms Premium licences (paid or trial licenses can be used).

Customer must participate in assessment workshops and provide access to O365 tenant and physical locations.

**An executive sponsor plus commitment to expand to at least 25 Teams Rooms in the six months following the initial 2-room deployment.**

Microsoft Teams Rooms deployed in rapid time to support a distributed workforce in offices and at home.

Challenge was in connecting people who were now working from many locations including from home.

Decision-making was being delayed and Team members were losing their connection.

End of life video technology that people were used to using required a transformation journey.

## **VAMI benefits from improved meetings**

Meetings start in half the time.

Support calls reduced to near zero.

More people able to use meeting spaces without needing support.

Consistent user experience across all spaces helped staff engage clients and each other better.

# Rapid Rooms. Quick start with Microsoft Teams Rooms

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