



ON-PREM SQL SERVER TO AZURE SQL MANAGED INSTANCE

QuickStart Offer – 6 Weeks to Migrate SQL Server to Azure SQL MI

Eliminate end-of-support risks, rising infrastructure costs, and scalability constraints. Migrate your on-premises SQL Server workloads to Azure SQL Managed Instance with near-zero downtime — powered by Genzeon’s structured 6-week QuickStart.



Why Choose Genzeon + Azure SQL MI?

Authorized Microsoft Partner:

An authorized Microsoft partner with deep Azure expertise and a proven track record delivering enterprise-grade SQL Server migrations.

100% Microsoft-Native Toolchain:

Azure Migrate, DMS, Managed Instance Link, CAF and WAF — no proprietary IP dependencies.

Proven Migration Track Record:

Deep experience migrating enterprise SQL Server workloads across healthcare and other industries to Azure SQL MI, SQL VM and Azure SQL DB.

Structured 3-Phase Methodology:

Assess & Plan → Migrate & Validate → Cutover & Roadmap for de-risked, enterprise-grade delivery.

End-to-End Support:

Assessment through cutover, UAT, knowledge transfer and full enterprise-wide SQL Server migration roadmap.

Key Challenges We Address

- SQL Server 2012–2016 end-of-support leaves instances unpatched and non-compliant.
- On-prem hardware, licensing and DBA costs rise with no flexibility.
- Always On AG needs duplicate hardware and manual failover.
- SOC2, HIPAA and PCI-DSS on-prem compliance demands costly manual effort.

Investment & Timeline

Investment: \$35K – \$55K

Duration: 6 Weeks

Delivery: Offshore (India)

Scope Clarity

Included

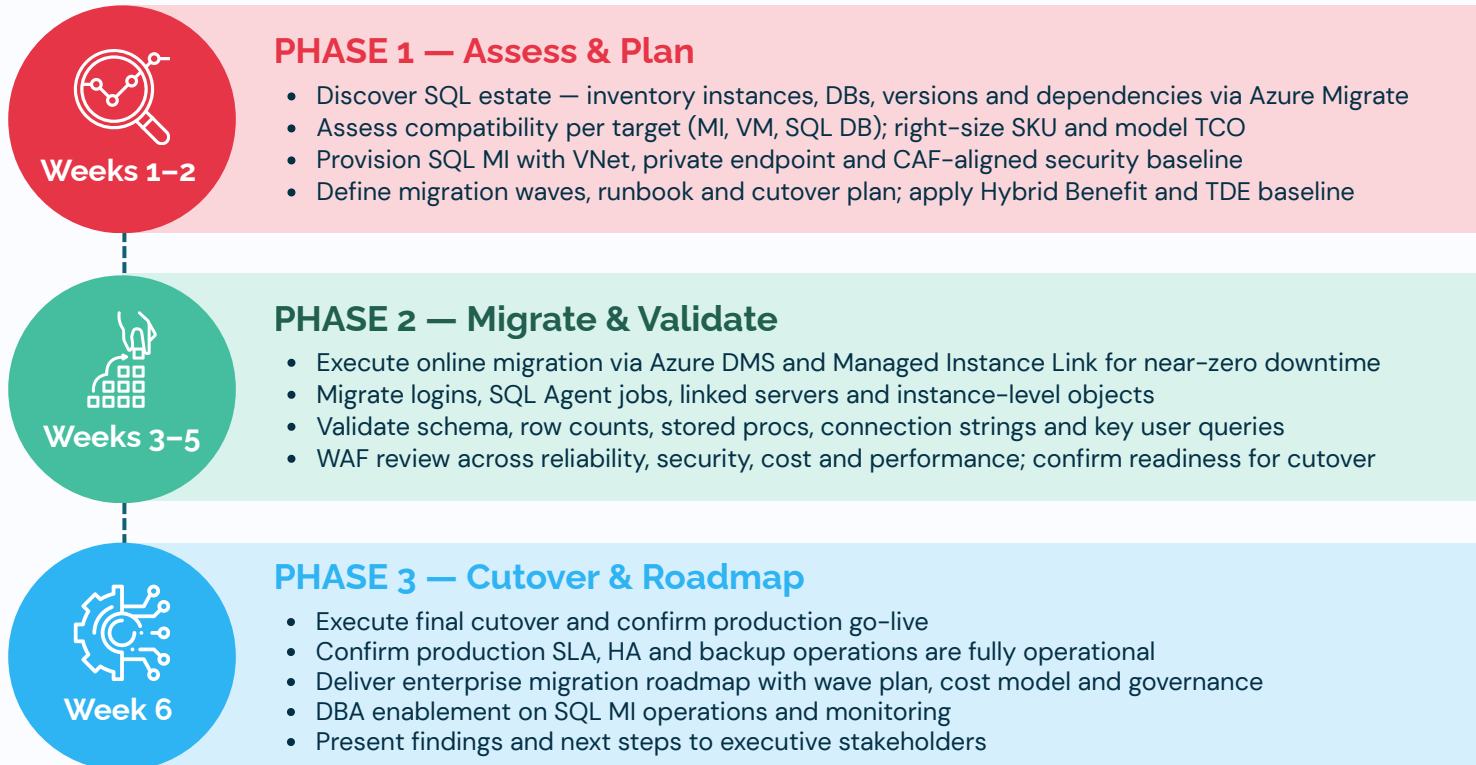
- SQL estate assessed via Azure Migrate & Data Studio.
- Migrate 1–3 pilots to Azure SQL MI.
- Near-zero downtime via DMS & MI Link.
- Validate schema, logins and performance.
- Apply Hybrid Benefit & Reserved Instances.
- Knowledge transfer, cutover planning and enterprise migration roadmap

Not Included


- Full estate migration beyond pilot scope (3+ databases)
- Application code refactoring or re-architecture
- Azure landing zone setup (assumed pre-provisioned by client)

6-Week Delivery Plan

A structured 6-week journey from discovery to production-ready Azure SQL MI.



Azure SQL MI: The On-Prem SQL Server Alternative

 **Near-100% SQL Server Compatibility**
Replaces: Manual version upgrades


Benefit:

- ✓ Supports SQL Agent, linked servers, CLR, cross-DB queries and Service Broker — lift and shift with minimal application changes.

 **Fully Managed PaaS**
Replaces: DBA patching, backups & HA

Benefit:

- ✓ Microsoft handles patching, backups and high availability — freeing your DBA team to focus on performance and value delivery.

 **Azure Hybrid Benefit**
Replaces: On-prem SQL licensing

Benefit:

- ✓ Bring existing SQL Server licenses via Azure Hybrid Benefit and Extended Security Updates — up to 30% savings vs. pay-as-you-go.

 **Built-in Security & Compliance**
Replaces: Manual SOC2, HIPAA & PCI-DSS

Benefit:

- ✓ 99.99% SLA, zone-redundant HA, Defender for SQL, TDE and private endpoint — enterprise-grade security and compliance out of the box.

Client Success Story

SQL Server Migration to Azure SQL MI


The Challenge:

A healthcare organization running end-of-support SQL Server instances faced escalating infrastructure costs, mounting compliance risk and an inability to scale for growing data volumes. Fragmented databases with complex cross-instance dependencies and manual HA configurations were limiting operational agility and IT capacity.

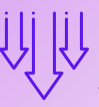
Our Solution:

Genzeon executed a structured 6-week QuickStart — assessing the full SQL Server estate, migrating pilot SQL Server databases to Azure SQL MI using Managed Instance Link for near-zero downtime cutover, and delivering a wave-based enterprise migration roadmap with a full TCO model and DBA knowledge transfer session.

Measurable Business Impact:



~Near-Zero Downtime
via Managed Instance Link



Upto 30% Lower Annual TCO
via Azure Hybrid Benefit



6 Weeks Pilot complete
Production ready



100% Microsoft Native Toolchain

Production-Validated Workloads:
Azure SQL MI running pilot databases with confirmed SLA, HA and backup operations fully in place.

Zero Business Disruption:
Managed Instance Link enabled sub-minute cutovers with no application downtime during the migration.

Enterprise Migration Roadmap:
Wave plan, TCO model and governance framework to scale migration across the full SQL Server estate.

DBA Empowerment:
Fully managed PaaS frees the DBA team from patching, HA setup and infrastructure management overhead.

Cost Optimized from Day 1:
Azure Hybrid Benefit, Reserved Instances and Extended Security Updates deliver up to 30% cost savings.

AI & Cloud Ready:
Modern cloud-native Azure SQL MI architecture unlocks AI-ready analytics and scalable cloud capabilities.



Ready to Move On from On-Premises SQL Server?

Connect with our team to assess your SQL Server estate, define your migration roadmap and start your journey to Azure SQL Managed Instance — faster, safer and at lower cost.

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