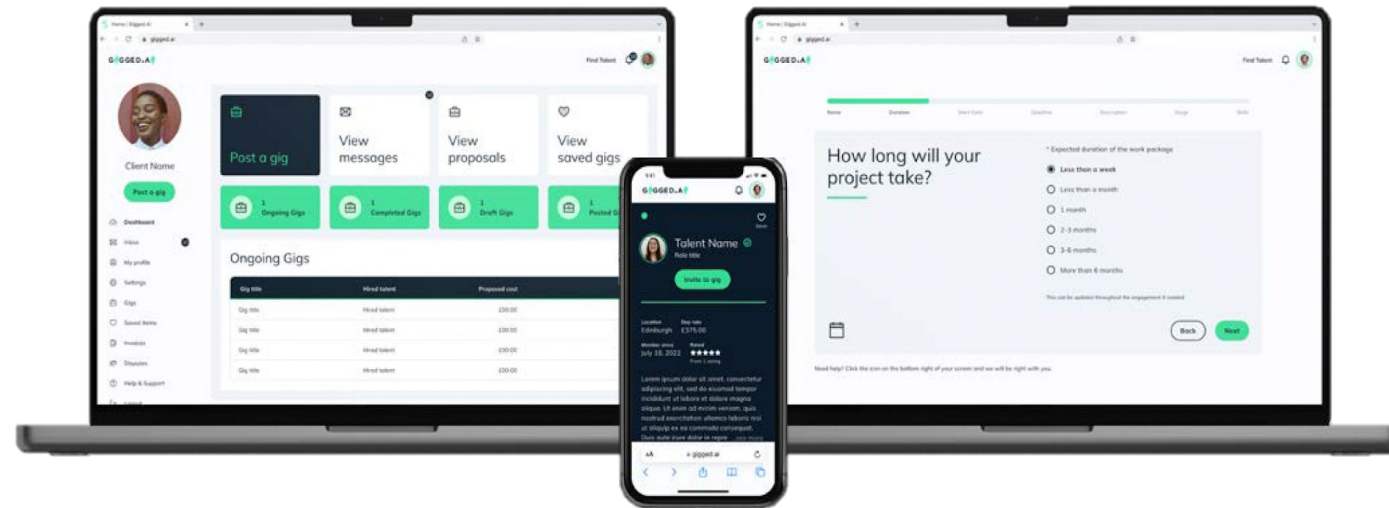


GIGGED.AI

Skills-Powered Internal Mobility



The Power of Internal Mobility

This pack will cover:

- Who we are and what we do
- The benefits of having an internal mobility platform
- Meaningful customer reviews and implementation team

Gigged.AI Exec Summary

Our Mission

To give every skill a purpose so that we can change the way the world works.

Our Vision

To create a world where everyone can harness their skills so that they have freedom to build rewarding careers. We strive to use the power of humans and technology to bring speed, transparency and efficiency to tech hiring.

Problem We Solve

Currently only 5% of companies are able to look at their internal workforce skills before making an external hire.

Our internal mobility software helps you capture the skills within your company and match them to the right internal opportunities whether that be mentoring, projects or full-time roles, reducing the need for expensive external hires and improving employee retention.

Our Journey

2021

Founded **Gigged.AI** then developed leading skills taxonomy



2022

Launched tech hiring talent platform



2023

Launched SaaS internal mobility platform



2024

Scaling our Enterprise customers



The founding team who share a passion for skills-powered hiring

Our founders, who grew up in the same city in Scotland, first met over 20 years ago and re-connected over a shared vision in 2020. They launched **GIGGED.AI** a year later.

Rich Wilson

An experienced leader with 12 years of operational and sales leadership with Allegis Group (\$14b staffing firm). Most recently Rich spent 2.5 years as a Future of Work advisor with Gartner.

Craig Short

An experienced engineering leader with most of his career with Lloyds Banking Group and NatWest Group. Most recently Craig was CTO of fast-growing tech consulting firm, Stellar Omada.

GIGGED.AI

Digital Skill Shortages are negatively impacting digital transformations



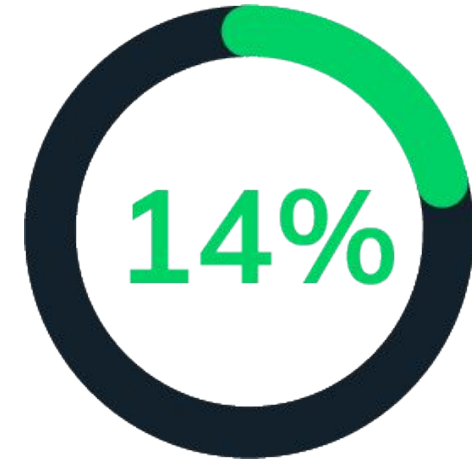
Digital Skill Gap

91% of tech leaders are experiencing a tech skills shortage resulting in 57% of digital transformations being delayed.



OPEX cuts

58% of business executives have a hiring freeze in place, meaning hiring full-time skills is almost impossible.



Internal Talent Visibility

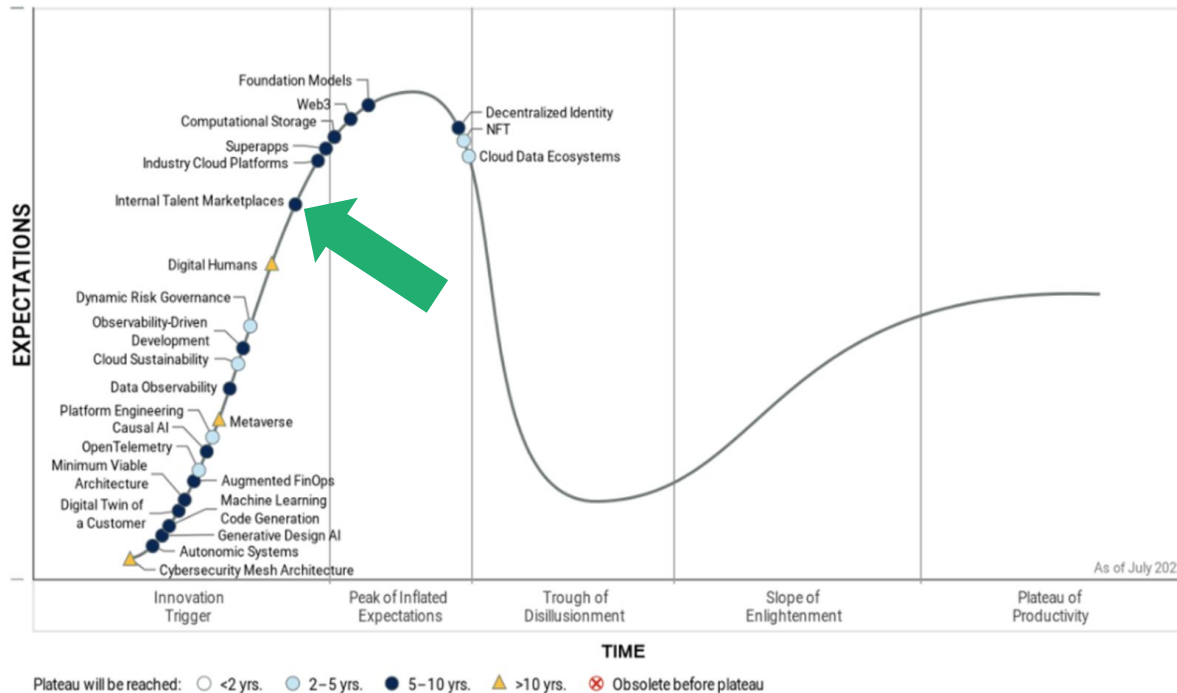
Only 14% of companies report that they consistently look at internal candidates before seeking external hires, missing out on cost savings and retention opportunities.

* Digital Transformation in Crisis; a report by Gigged.AI, September 2023. n=255

* Deloitte Insights: The skills based organization, September 2022. n=10,000

Enterprises are turning to the Internal Talent Marketplace (ITM) to address digital skill shortages

Hype Cycle for Emerging Technologies, 2022

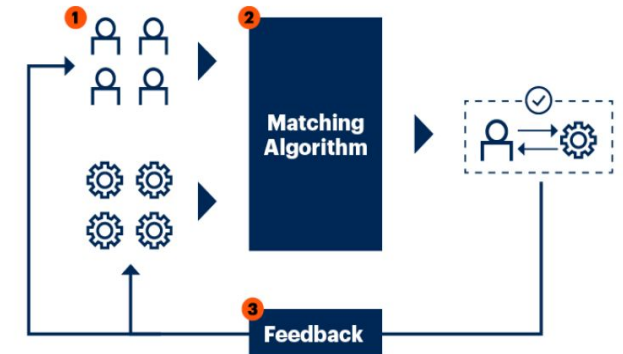


Source: Gartner (August 2022)

What is an Internal Marketplace?

Internal Talent Marketplace Process

- 1 Profiles are created for employees and work assignments.
- 2 A matching algorithm matches employees to work assignments on the basis of these profiles
- 3 Feedback generated before, during and after the matching adds to the profiles of both work assignments and employees.



Source: Gartner
722190_C

Gartner

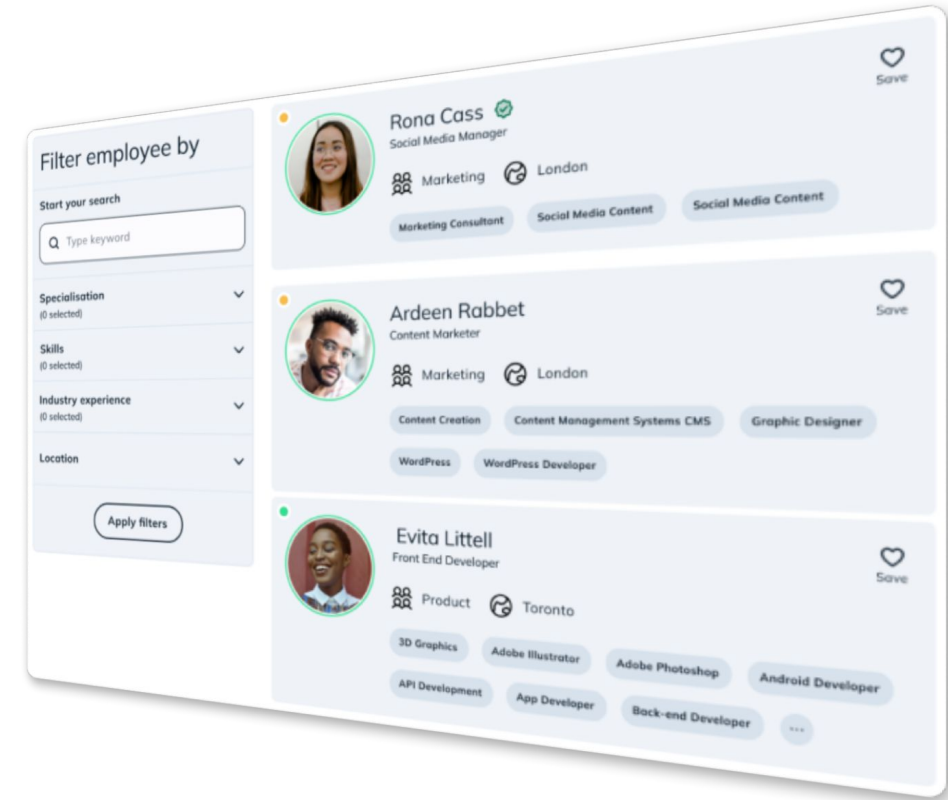
* Gartner: 5 Steps to launch an Internal Talent Marketplace, May 2024

GIGGED.AI

Introducing the Gigged.AI Internal Talent Marketplace

Our white label **Internal Talent Marketplace (ITM)** provides a skills matrix and analytics within a workforce then matches them to the right projects, reducing the need for expensive external hires and improving employee retention.

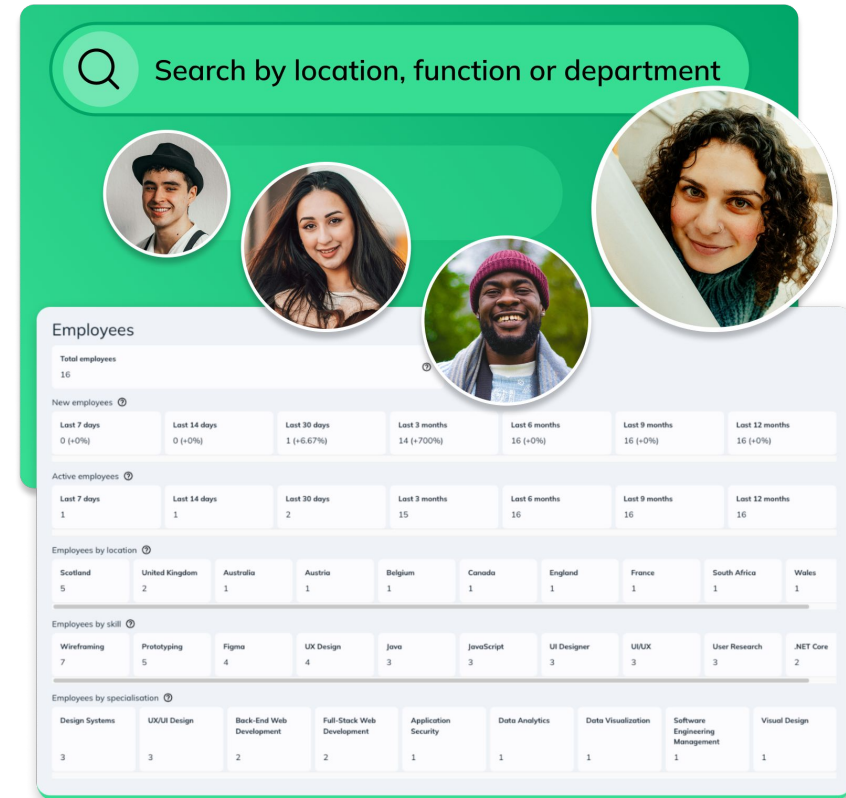
USP: Our ITM can be deployed in less than 48 hours and can iterate as it is rolled out across new teams. This saves you building your own platform and skills taxonomy from scratch.



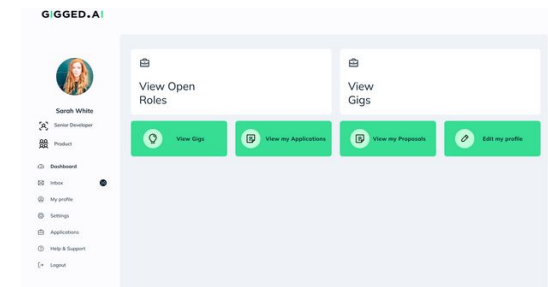
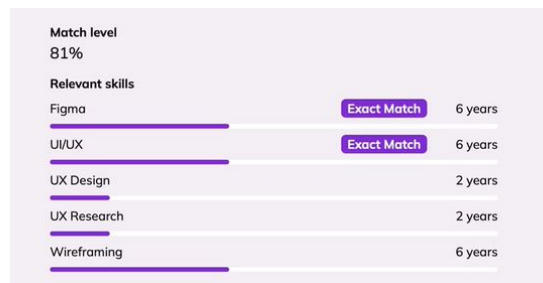
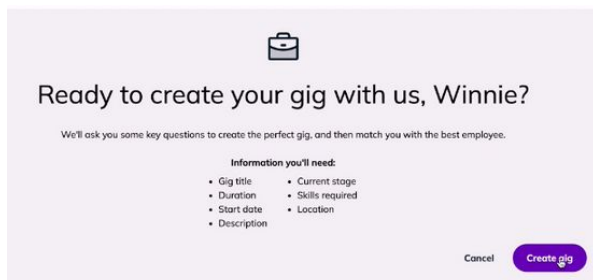
Instant internal mobility

Our internal mobility software is helping enterprises identify internal talent through our skill matching technology.

- **Skill Analytics: Real-time data** on the skills that exist across their employee pool.
- **Skill Matrix and Visibility: Search and filter** employee profiles for skills of interest.
- **Internal Gig Work: Identify opportunities** to build cross-functional teams or accelerate ongoing projects.



A 360 view of your workforce without silos



Post roles & projects

Using our real-world staffing experience and AI we can help you create the perfect project brief without deep technical knowledge in minutes.

Match to the right employees

Our AI-powered skills matching algorithm highlights the top skill matches with the skills you need for a project, regardless of location, function or department.

Improve employee retention

Motivate your people by allowing them to browse and apply for new internal projects and roles. Help them pursue personal development and build their career.

Benefits of an Internal Talent Marketplace

Employee	Hiring Manager	Enterprise
<p>Career Development and Mobility: Employees have the opportunity to grow and move within the organisation, adapting to new roles and challenges, which can enhance their career satisfaction and progression.</p>	<p>Employee Retention and Engagement: Internal recruiting is shown to improve employee retention, with companies experiencing higher internal mobility rates and greater employee engagement, leading to lower turnover.</p>	<p>Rapid Workforce Redeployment: An internal talent marketplace supports the quick reallocation of the workforce to meet changing business demands, improving both agility and workforce outcomes resulting in cost savings.</p>
<p>Increased Visibility and Opportunities: The talent marketplace provides visibility into available projects and skill needs, allowing employees to take on work that matches their career interests and aspirations.</p>	<p>Broader Perspective on Talent: Talent marketplaces provide a clear view of the available skills within the organisation and help identify skill gaps. This creates a huge opportunity to repurpose talent resulting in reduced hiring costs.</p>	<p>Access to Hidden Talent and Skills: Companies can uncover and utilise hidden talent and diverse skills within their existing workforce, enhancing innovation and productivity.</p>
<p>Retention and Growth: A talent marketplace can significantly increase retention rates as employees see more growth opportunities within the company, keeping them motivated and reducing turnover.</p>	<p>Reduced Recruitment Timelines: Skilled employees can be deployed quickly for urgent projects, reducing the time and workload for onboarding and contracting.</p>	<p>Continuous Learning Culture: There is greater visibility and access to varied roles and opportunities, promoting continuous skill evolution and adaptability to change.</p>

Internal mobility in action at Insights Learning and Development



*"Following a thorough vendor selection process, we are delighted to have selected **Gigged.AI** to help us better manage our fantastic, global Associate Consultant network. We are excited by the potential of the new platform, which will support Insights in continuing its current growth trajectory, whilst placing customer needs at the heart of decision making."*

Jackie Kipps, Corporate Services Director

We are trusted by leading enterprises

KCA *DEUTAG*

 access

accenture 

IFGL

 insights®

Morgan Stanley

 PA

concentrix™

GIGGED.AI

Strong enterprise feedback for Giggged.AI in 2024 across Gartner and G2

Gartner
Peer Insights

Search vendors, products or markets

Write a Review

Categories

S

Fuel50 vs Giggged.AI vs Gloat

Based on verified reviews from real users in the Internal Talent Marketplaces market. Fuel50 has a rating of 4.2 stars with 17 reviews. Giggged.AI has a rating of 5 stars with 5 reviews. Gloat has a rating of 4.4 stars with 5 reviews. See side-by-side comparisons of product capabilities, customer experience, pros and cons, and reviewer demographics to find the best fit for your organization.

See more companies in the Internal Talent Marketplaces market

PDF

Email

Filter By

Higher rated product in this comparison

Add Products

Fuel50

by Fuel50

17 ratings

Overall Rating

94% willing to recommend

4.2/5

5 Star 41%

4 Star 47%

3 Star 12%

2 Star 0%

1 Star 0%

(17 Reviews)

Highlighted reviews

FAVORABLE REVIEW

Fuel50: For Effective Workforce Management

A blessing in disguise. The experience with Fuel50 has been nothing less than amazing its ethical AI is amazing and maps talent to relevant opportunities. Which in turn has reduced the bench time significantly. ...

Giggged.AI

by Giggged.AI

5 ratings

Overall Rating

100% willing to recommend

5/5

5 Star 100%

4 Star 0%

3 Star 0%

2 Star 0%

1 Star 0%

(5 Reviews)

Highlighted reviews

FAVORABLE REVIEW

Unlocking Success with Giggged.AI's Adaptable Solutions

The level of value delivered in such a short space of time has been outstanding. Giggged.AI is flexible, quick to understand our needs and is capably adapting the product to meet use cases. The product that ...

Gloat

by Gloat

5 ratings

Overall Rating

100% willing to recommend

4.4/5

5 Star 40%

4 Star 60%

3 Star 0%

2 Star 0%

1 Star 0%

(5 Reviews)

Highlighted reviews

FAVORABLE REVIEW

Helpful for organisation of any size for their L&D needs

The product is very logical and easy to use, and it has a lot of flexibility depending on what the customer needs. The Gloat team is very professional and treats customers with a lot of care. Even though they are a young ...

Smart software product that brings workplace efficiency to your organisation!

Reviewer Function: IT Services Company Size: <50M USD Industry: IT Services Industry

On working with giggged.ai the team were able to ensure we met our business requirements and could even customise their solution to ensure we got the right solution. From start to finish, their support team were there every step of the way to get us up and running quickly.

Gartner
Peer Insights

★★★★★ June 2024

"Very professional team and great platform"

What do you like best about Giggged AI?

Platform incredibly easy to use backed by a super supportive team. Fast and reliable assistance if any issues arise and the cost model is very reasonable making it all round great to use.

G2

★★★★★ March 2024

Commercials

ITM
<p>Key Features:</p> <ul style="list-style-type: none">• Immediate implementation• 400 employee accounts (POC)• Effectively match talent to opps• Dedicated Customer Success Manager
<p>POC Fee:</p> <p>£24,000 + VAT for 400 employees over 6 month</p> <p>After successful POC:</p> <p>£50,000 + VAT per annum (2 year subscription)</p>

Expected ROI

Our software on average delivers a 4x ROI within 6 months. We expect the ROI to be in the following two areas:

- Improved employee retention
- Reduction in subconsultant hires

Meet the team



Founder & CEO
Rich Wilson

Having started his career as a recruiter in the staffing industry, Rich has become an experienced sales leader. He's on the board of The Data Lab, Scotland's innovation centre for data and AI, and is passionate about promoting mental health.



Founder & CTO
Craig Short

An accomplished platform builder, Craig has worked for some of the UK's largest banks and been CTO at a fast-growing tech firm. With 12 years' experience as a freelancer, Craig is passionate about making life easier for other freelancers.



Lead Customer Success Manager
Rachel Scougall

Rachel started her career within the recruitment sector, specialising in IT contract recruitment across the UK. She joined the Giggged AI team at its launch in 2021 and has since built out the Customer Success team, ensuring our processes are putting customers' needs at the heart of what we do.



Product Manager
Rachel King

Rachel has been involved in product management for the Giggged AI Open Talent Marketplace since its beta launch in July 2021. She has overseen the discovery and development of the Internal Talent Marketplace.



Account Executive
Alasdair McKenzie

Alasdair has 5 years experience working within the quiet hiring space, initially spending 4 years of that working in the RTD sector before joining Giggged AI in October 2023 as one of our sector leads.

Thank you

Alasdair McKenzie

alasdair@gigged.ai

www.gigged.ai