GIGGED.A

Real-time skills visibility, analytics and internal mobility



This pack will cover:

- Who we are and what we do
- The benefits of having a skills visibility platform
- Meaningful customer reviews and implementation team

Gigged.AI Exec Summary

Our Mission

To give every skill a purpose so that we can change the way the world works.

Problem We Solve

Currently only 5% of companies are able to look at their internal workforce skills before making an external hire.

Our software helps you capture the skills within your company and match them to the right internal opportunities whether that be mentoring, projects or full-time roles, reducing the need for expensive external hires and improving employee retention.

Our Journey

2021

Founded **Gigged.AI** then developed leading skills taxonomy



Scaling our Enterprise customers



The founding team who share a passion for skills-powered hiring

Our founders, who grew up in the same city in Scotland, first met over 20 years ago and re-connected over a shared vision in 2020. They launched **Gigged.Al** a year later.

Rich Wilson

An experienced leader with 12 years of operational and sales leadership with Allegis Group (\$14b staffing firm). Most recently Rich spent 2.5 years as a Future of Work advisor with Gartner.

Craig Short

An experienced engineering leader with most of his career with Lloyds Banking Group and NatWest Group. Most recently Craig was CTO of fast-growing tech consulting firm, Stellar Omada.

How are enterprises tackling the tech skills shortage?



The widening gap

More than two thirds (69%) of senior tech leaders are feeling concerned about the tech talent shortage in 2025, with a quarter concerned they lack the internal skills to fill roles (26%).



Skills tracking: the first step

73% of businesses report that having a dedicated software solution that tracks employee skills is very or completely effective. Yet adoption is slow, and many are still choosing manual solutions like spreadsheets.



Reaping the benefits

87% of senior tech leaders reported an increase in employee upskilling as a result of tracking workforce skills, with a further 4 in 5 reporting increased productivity and career progression opportunities.

Enterprises are turning to the Internal Talent Marketplace (ITM) to address digital skill shortages

Hype Cycle for Emerging Technologies, 2022





* Gartner: 5 Steps to launch an Internal Talent Marketplace, May 2024

Source: Gartner (August 2022)

What is an Internal Marketplace?

Internal Talent Marketplace Process

- Profiles are created for employees and work assignments.
- A matching algorithm matches employees to work assignments on the basis of these profiles
- Feedback generated before, during and after the matching adds to the profiles of both work assignments and employees.

Source: Gartner 722190_C



Gartner

Introducing the Gigged.AI Skills Intelligence Platform

Our white label platform provides a skills matrix and analytics within a workforce then matches them to the right projects, reducing the need for expensive external hires and improving employee retention.

USP: Our platform can be deployed in less than 48 hours and can iterate as it is rolled out across new teams. This saves you from building your own platform and skills taxonomy from scratch.



Real-time skills visibility and analytics

Our Skills Intelligence Platform is helping enterprises identify internal talent through our skill matching technology.

- Skill Analytics: Real-time data on the skills that exist across their employee pool.
- Skill Matrix and Visibility: Search and filter employee profiles for skills of interest.
- Internal Gig Work: Identify opportunities to build cross-functional teams or accelerate ongoing projects.

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A 360 view of your workforce without silos



Post roles & projects

Using our real-world staffing experience and AI we can help you create the perfect project brief without deep technical knowledge in minutes.

Match level	
31%	
Relevant skills	
Figma	Exact Match 6 years
xn/ir	Exact Match 6 years
JX Design	2 years
JX Research	2 years
Wireframing	6 years

Match to the right employees

Our AI-powered skills matching algorithm highlights the top skill matches with the skills you need for a project, regardless of location, function or department.

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Sarah White	Roles		Gigs	
(A) Service Developer				
Be Product	Q View Gigs	View my Applications	View my Proposals	Ø Edit my profile
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Improve employee retention

Motivate your people by allowing them to browse and apply for new internal projects and roles. Help them pursue personal development and build their career.

Benefits of an Internal Talent Marketplace

Employee	Hiring Manager	Enterprise	
Career Development and Mobility: Employees have the opportunity to grow and move within the organisation, adapting to new roles and challenges, which can enhance their career satisfaction and progression. Increased Visibility and Opportunities: The talent marketplace provides visibility into available projects and skill needs, allowing employees	Employee Retention and Engagement: Internal recruiting is shown to improve employee retention, with companies experiencing higher internal mobility rates and greater employee engagement, leading to lower turnover. Broader Perspective on Talent: Talent marketplaces provide a clear view of the available skills within the organisation and help	Rapid Workforce Redeployment: An internal talent marketplace supports the quick reallocation of the workforce to meet changing business demands, improving both agility and workforce outcomes resulting in cost savings. Access to Hidden Talent and Skills: Companies can uncover and utilise hidden talent and diverse skills within their existing workforce,	
to take on work that matches their career interests and aspirations.	identify skill gaps. This creates a huge opportunity to repurpose talent resulting in reduced hiring costs.	enhancing innovation and productivity.	
Retention and Growth: A talent marketplace can significantly increase retention rates as employees see more growth opportunities within the company, keeping them motivated and reducing turnover.	Reduced Recruitment Timelines: Skilled employees can be deployed quickly for urgent projects, reducing the time and workload for onboarding and contracting.	Continuous Learning Culture: There is greater visibility and access to varied roles and opportunities, promoting continuous skill evolution and adaptability to change.	

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Deloitte: Five Things to Know About Internal Talent Marketplaces, September 2022

Internal mobility in action at Insights Learning and Development





"Following a thorough vendor selection process, we are delighted to have selected **Gigged.AI** to help us better manage our fantastic, global Associate Consultant network. We are excited by the potential of the new platform, which will support Insights in continuing its current growth trajectory, whilst placing customer needs at the heart of decision making."

Jackie Kipps, Corporate Services Director



Internal mobility in action at The Access Group





"Gigged.AI's Internal Talent Marketplace is a simple concept done well. We chose to work with Gigged.AI because we really believe in the vision for the product and bought into their product roadmap, which is already enabling us to drive efficiency and enhance decision-making as part of our Campus to Career (C2C) programme."

James Richardson, Global Head of Digital Learning & Platforms

Strong enterprise feedback for Gigged.Al across Gartner and G2



A blessing in disguise. The experience with Fuel50 has been nothing less than amazing its ethical AI is amazing and maps talent to relevant opportunities. Which in turn has reduced the bench time significantly. ...

In level of value delivered in such a short in space of time has been outstanding. an Gigged.Al is flexible, quick to understand our needs and is capably adapting the product ve to meet use cases. The product that ... lot

The product is very logical and easy to use, and it has a lot of flexibility depending on what the customer needs. The Gloat team is very professional and treats customers with a lot of care. Even though they are a young ...

Smart software product that brings workplace efficiency to your organisation!

Reviewer Function: IT Services Company Size: <50M USD Industry: IT Services Industry

On working with gigged.ai the team were able to ensure we met our business requirements and could even customise their solution to ensure we got the right solution. From start to finish, their support team were there every step of the way to get us up and running quickly.

Gartner. Peer Insights_™ ★★★★

+

"Very professional team and great platform"

What do you like best about Gigged AI?

Platform incredibly easy to use backed by a super supportive team. Fast and reliable assistance if any issues arise and the cost model is very reasonable making it all round great to use.



Meet the team



Founder & CEO **Rich Wilson**

Having started his career as a recruiter in the staffing industry, Rich has become an experienced sales leader. He's on the board of The Data Lab, Scotland's innovation centre for data and AI. and is passionate about promoting mental health.



Founder & CTO **Craig Short**

An accomplished platform builder, Craig has worked for some of the UK's largest banks and been CTO at a fast-growing tech firm. With 12 years' experience as a freelancer, Craig is passionate about making life easier for other freelancers.



Lead Customer Success Manager Product Manager **Rachel Scougall**

Rachel started her career within the Rachel has been involved in recruitment sector, specialising in IT product management for the contract recruitment across the UK. Gigged.AI Open Talent Marketplace She joined the Gigged AI team at its since its beta launch in July 2021. launch in 2021 and has since built out the Customer Success team, ensuring our processes are putting customers' needs at the heart of what we do.



Rachel King

She has overseen the discovery and development of the Internal Talent Marketplace.



Account Executive Alasdair McKenzie

Alasdair has 5 years experience working within the guiet hiring space, initially spending 4 years of that working in the RTD sector before joining Gigged AI in October 2023 as one of our sector leads.

Thank you

Louise Cunningham

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