Gijima Direct Routing

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Benefits

Benefits of MS Teams

Teams **increases productivity** by enabling your users to transform how work gets done by unifying calling, chat, and meetings in Microsoft Teams

Teams **increases and speedup collaboration** within a customer's organisation as well as with external customers.

Save time between project management and online apps. Instead of having to constantly switch from app to app to communicate with your team, you are going to be able to have the entire communication streamlined and accessible in one single app. Along with this, you are going to be able to communicate with all of your team members in more ways than one in a single app.

Teams is a completely cloud based solution, allowing your users to access information **anywhere, anytime from any supported device**

Benefits of Direct Routing

Direct Routing with Microsoft Teams, enables a Microsoft Teams user to make and receive VoIP calls in Teams.

Direct Routing allows you to connect up Teams to a range of telephony providers even if **Microsoft Calling Plans** are not available in your country

Allows a customer to use existing telephony arrangements with the service provider(s).

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Why Gijima Direct Routing?

Gijima Direct Routing on premise

Gijima has the skills and capability to provide customers with a Direct Routing solution for Microsoft Teams using an on premise Audiocodes SBC/s. We also provide consulting and Microsoft Tenant implementation and configuration.

Gijima Direct Routing as a Service?

Gijima provides a **Managed Service** using its Live Cloud for Microsoft Teams in Azure to provide a solution that includes hosted Audiocodes SBC voice service, managed SBC resources for interfacing between Microsoft Teams and end-customers via SIP trunks interconnectivity with Microsoft Teams Direct Routing. This service includes a centralised SBC with High Availability (HA) infrastructure, together with managed services for 24x7 monitoring and proactive support.

No need for investment in infrastructure and resources to manage your telephony.
Let Gijima take away the risk!!!!!

Direct Routing on Site

Direct Routing allows customers to connect their SIP trunk to Microsoft Teams (Office 365).

Direct Routing

Certified SBC

SIP Trunk

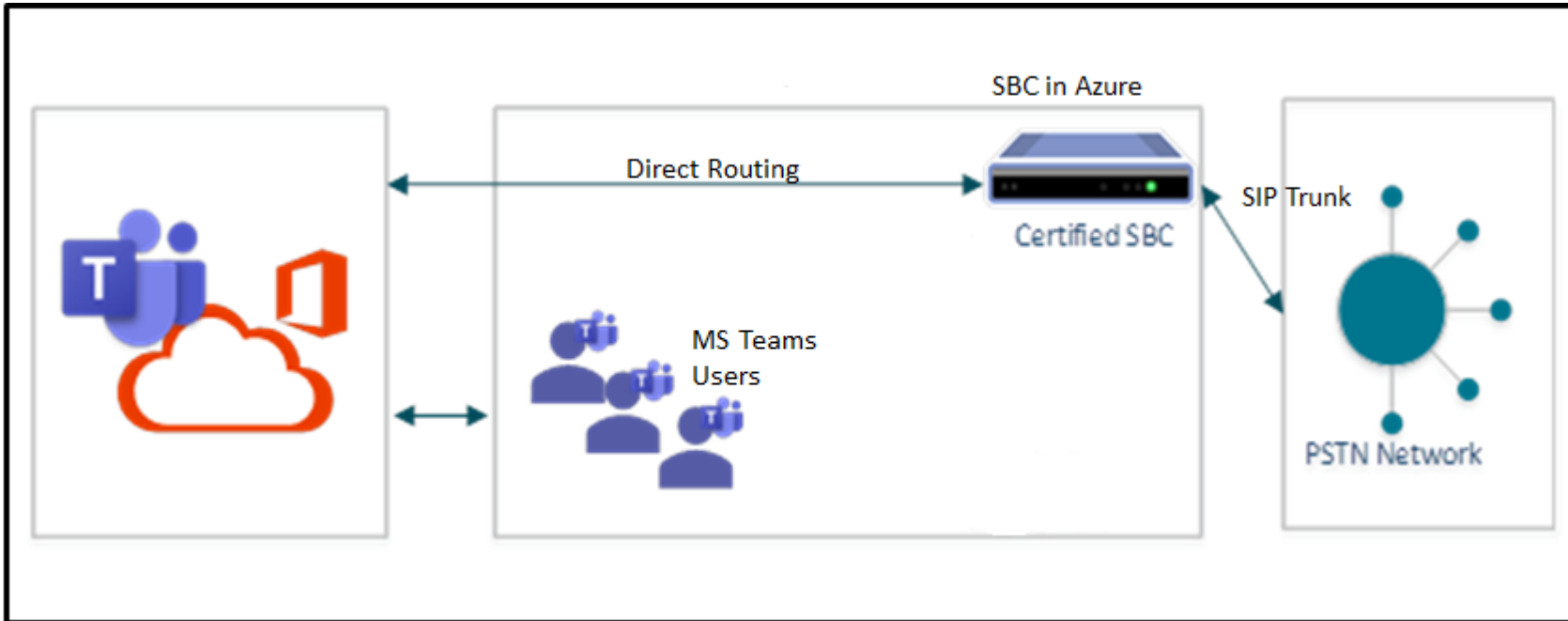MS Teams Users

Legacy PBX

PSTN Network
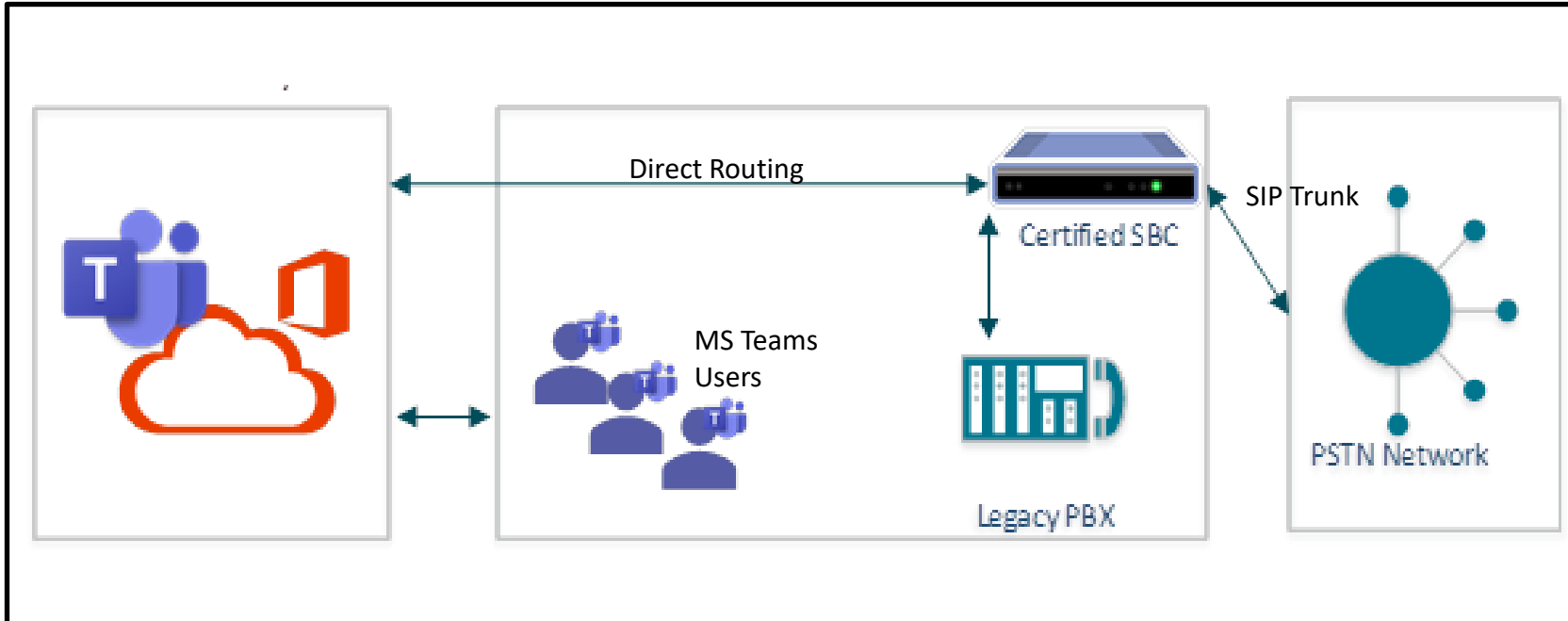
1. **Customer** requires E5 licenses or E3 licenses with a Phone System license
2. Gijima will install on premise SBC
3. Integration with on premise PBX system
4. Gijima will manage , monitor and report on SBC environment

Gijima Live Teams

- Integration into new or existing Telco Provider

- Integration to existing onsite PBX.

- Integration to Microsoft Teams Tenant

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Direct Routing Hosted in Azure

Direct Routing allows customers to connect their SIP trunk to Microsoft Teams (Office 365).

Gijima Live Teams

- Integration into new or existing Telco Provider

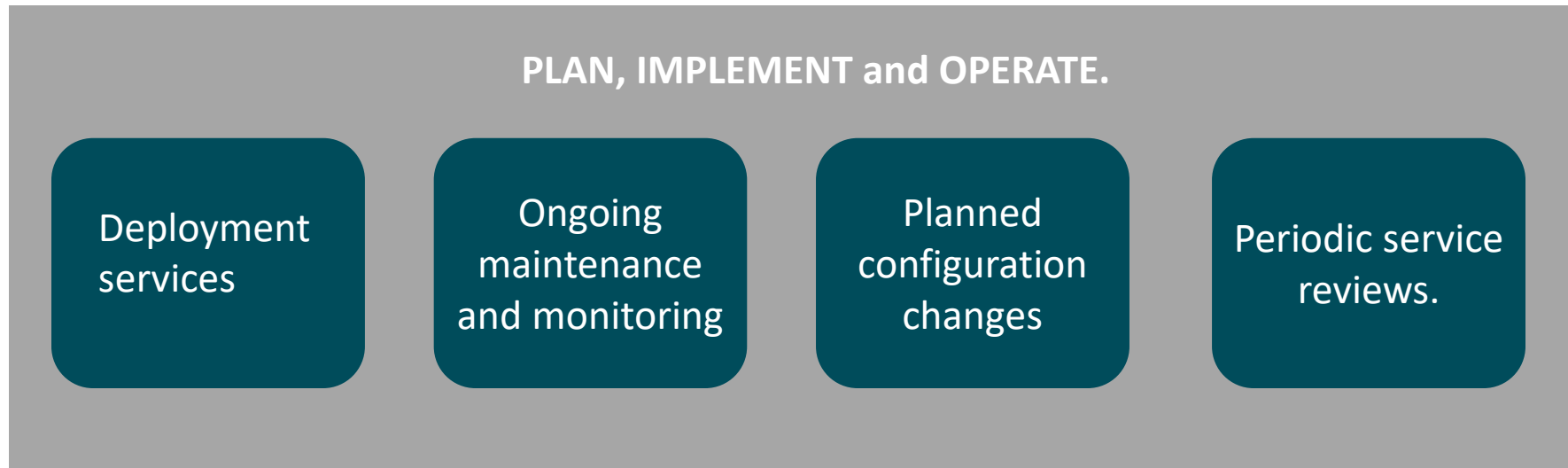- All HW,SW and licenses included in Managed Service

- Proactive Monitoring

1. **Customer** requires E5 licenses or E3 licenses with a Phone System license
2. Gijima together with Audiocodes will install a hosted SBC in Azure
3. Integration with 3C system
4. Gijima will deploy hosted SBC environment for Direct routing with MS Teams
5. Gijima will manage , monitor and report on hosted environment

Gijima Managed Service

Gijima Managed Services is a complete package that includes:

PLAN, IMPLEMENT and OPERATE.

| Deployment services | Ongoing maintenance and monitoring | Planned configuration changes | Periodic service reviews. |

Our Managed Services portfolio enables seamless integration, proactive monitoring and notification, high availability, and nonstop scalability to meet **Customers** business and network demands

Gijima Managed Service-Solution Description

The solution that includes:

- **Hosted SBC** voice service in Azure

- **Managed SBC resources for interfacing between Microsoft Teams** and End-customers via SIP trunks and which provides interconnectivity with Microsoft Teams Direct Routing.

- This service includes a shared, **centralized SBC with HA infrastructure**.

- Managed services for **24x7 monitoring and proactive support**.

- **Gijima will own the cloud resources**, including the SBCs, and all related parts of the solution combined with the connection to End-customer's Microsoft Teams Tenant, providing an end-to-end voice solution to **Customer**.

Gijima Managed Service-Solution Components

SERVICES	INCLUDED
Centralized SBC, OVOC management, and related licensing	Yes
SERVICE INFRASTRUCTURE	
Resilient AudioCodes SBC in AudioCodes Cloud (Azure infrastructure)	Yes
ONE-TIME DEPLOYMENT SERVICES	
Project Management	Yes
Rapid Setup & Deployment	Yes
Customer On boarding	Yes
ONGOING OPERATIONAL SERVICES	
SBC as a Service	Yes
24x7 Maintenance (service desk)	Yes
Remote Monitoring Service for SBC and related cloud infrastructure	Yes
Periodic reporting	Yes
Enhanced Reporting & Analytics	Yes
Self-service tool for End-customer's add/changes	Yes
Backup & Recovery	Yes

Solution Benefits

1. Future proof services, using best-of-breed technology
2. Low capital outlay and predictable monthly costs
3. Flexible service
4. Converged services
5. Highly resilient, secure infrastructure
6. Expertise
7. Centralisation
8. Increased service levels
9. Disaster recovery and business continuity
10. Green and lean

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Gijima Managed Service-Packages

Option1-O365 +Package

O365 License	Pricing	Comment
Office 365 E1	R 118,00	Add Phone System
Office 365 E3	R 294,00	Add Phone System
Office 365 E5	R 522,00	Phone System included
Phone System	R 118,00	

	Minutes per user	Pricing
Package1	None	R 90,00
Package2	100	R 190,00
Package3	200	R 260,00
Package4	250	R 285,00
Package5	300	R 320,00
Package6	400	R 350,00
Package7	500	R 410,00

Option2- Package

Already have O365 License

	Minutes per user	Pricing
Package1	None	R 90,00
Package2	100	R 190,00
Package3	200	R 260,00
Package4	250	R 285,00
Package5	300	R 320,00
Package6	400	R 350,00
Package7	500	R 410,00

Package Includes

- Minutes per user for the month
- Telephone Management System License
- SBC as a Service (HW, SW and Licenses)
- 24x7 Maintenance (service desk)
- Remote Monitoring Service for SBC
- Periodic reporting and analytics
- Backup & Recovery

Gijima can offer customers an end to end solution that includes:

- O365 Licenses as well as various packages **or**
- Packages for customers who already have O365 licenses

Terms and Conditions

- Minutes cannot be carried over to next month
- Out of Bundle rates will apply once minutes are used up
- Contract Term can be negotiated
- Pricing above is based on 36-month contract
- Pricing based on ROE
- Once off Professional Services excluded
- Pricing is a per user monthly price

Contact Detail

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