

**We work with top brands to produce engaging streaming media applications with a platform that sets the bar for the future of how to do OTT.**

# Why Choose Globant?

Because we are strategic can execute - working with clients large and small to transform their business leveraging the latest in technology from cloud to glass to engage consumers and drive ROI.

We closely watch every trend and track the evolving capabilities across all platforms and markets. Our software teams are unmatched in skill and scale and we can engage in a wide variety of models that meet each of our client's unique needs and objectives.

IDC MarketScope Worldwide Digital Strategy Consulting 2016



# Globant Today

## Select Clients



## Recognition

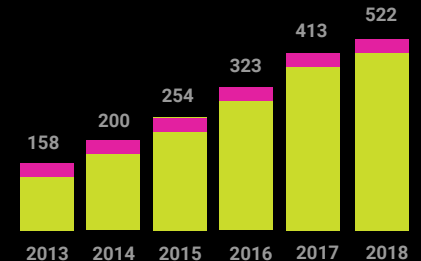


Globant is recognized as a Worldwide Leader of Digital Strategy Consulting Services by IDC MarketScape report.

## Expertise at Scale

+ 8,400 employees  
20 Studios

## Growing Company (\$MM)



# Our MEDIA OTT STUDIO

EVERY PIXEL, EVERY SCREEN. We design build and launch premium video experiences across all types of consumer devices that drive user engagement and increase monetization. With North American offices in Seattle, San Francisco, LA and NYC and Delivery Centers across the world—we've been creating streaming video solutions for brands large and small for over a decade.

Media brands that trust us



## Premier Platform Partners

Established relationships with Roku, Apple, Sony, Microsoft, Google, & Amazon, Ooyala, iStreamPlanet

## Billions of Hours of Video

From live linear to VOD and Live events – we've done it all for every business model under the sun.

## OTT as a Service

Our OTT Product - Signal helps media companies quickly launch, monetize and manage their content on all platforms.

## Worldwide Leader in Digital

Globant (NYSE: GLOB) helps companies digitally transform their businesses and is recognized by IDC as a Leader in Digital Strategy Consulting Services.

# Our **MEDIA OTT STUDIO** Practices

We understand and provide services that support the entire streaming supply chain; from ingest and transcode to user experience and playout. Here is a sneak peak of how we do it through our practices:

## **Streaming Strategy**

Winning in digital media begins with a deep understanding of industry dynamics, identifying how trends disrupt the competitive landscape, and establishing methods to enable and encourage ongoing innovation. Our team of strategists, engineers, delivery managers and designers help media companies turn their content offerings into successful digital businesses.

## **Multi-Screen Design**

Designing an experience that works for every screen is challenging. It's much more than scaling across screens; it's understanding the content types & taxonomy, metadata, target users, business model, and defining a meaningful experience. We closely watch every trend and track the evolving capabilities across all platforms.

## **Bespoke Development**

Craft your custom experience. Our professional services team creates streaming experiences that showcase your content and drive business value across any screen.

## **Signal - OTT as a Service**

Signal enables media companies to reach and engage customers across every screen. It allows them to manage and monetize Live and VOD content. Publishers can quickly launch these best-in-class experiences and dynamically update content and styles through the Signal Portal. Our cutting edge modularized technology allows our clients to choose between a full service or select items to fit the right need.

# OTT adoption and consumption are growing but developing and managing OTT apps is complex and expensive.

One-off application development and ongoing updates is very costly. Designing the right experience for your audience is hard across all the screens your customers want to consume your content on.

It's time for a better way to OTT.



# Signal: Interactive OTT as a Service



Fast-to-market, robust OTT platform that drives user engagement and ROI

## Reach any screen with Native Applications



### Robust Tailored Experience

Showcase your Brand with an array of presentation customizations and interactive views to showcase your content

### Live Updates via OTT CMS

Manage the content, promotion, and layout of your assets dynamically in your apps.

### Ads, Analytics, Auth & More

Pre-integrated with industry standards such as GA, Freewheel, DFP and Adobe Pass.

### Start to Launch in Under 30 Days

Designed, Built and Tested – ready to submit in a month. Engage your market fast.



# Dynamic Control

The Signal App CMS makes it possible to manage content, curate collections, modify navigation experiences and even theme your apps—all without time consuming and costly submission, certification and store update cycles.



# Tailored Experience

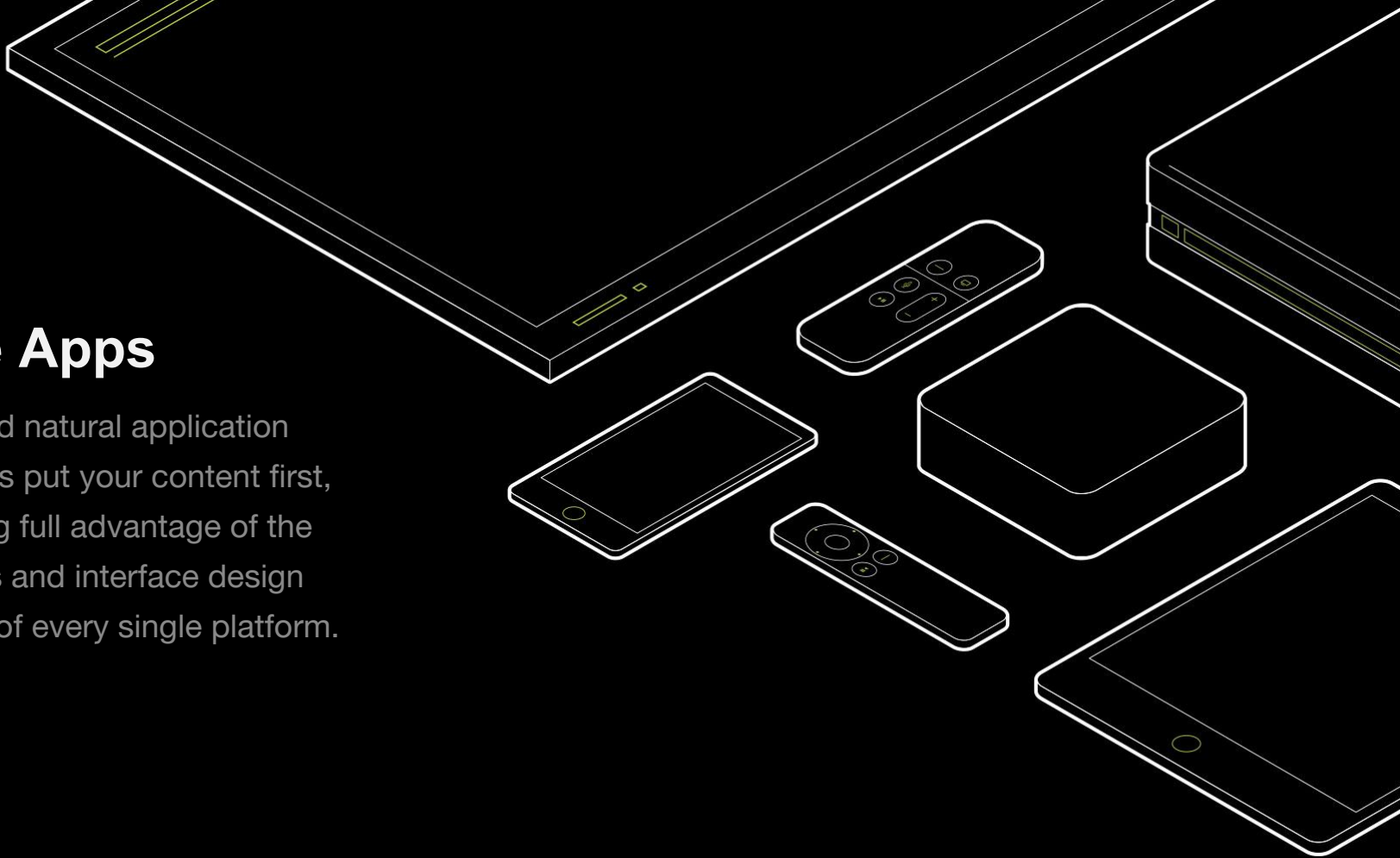
Your Brand and content are the showcase while the platform offers flexibility to create the experience you want for your viewers and meet your business model.

We work with you to design the perfect OTT experience that seamlessly translates to every screen.



# Native Apps

Modern and natural application experiences put your content first, while taking full advantage of the capabilities and interface design guidelines of every single platform.



# Interactive OTT

Signal provides Gaming Tools, Social Interactions, Comments, Likes, User Generated Content and Second Screen tools to deeply engage your audience.

The bi-directional platform enables deep insights of your audience increasing session times and user recurrence growing monetization opportunities.



187



1376



Comment



Share



# Pluggable Integrations

Video experiences require a number of components to work and we've integrated with the industry's best for ads, authentication, and analytics so that you can monetize, engage and measure your content's success



# Technology Partners & Expertise

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## Media

Ooyala  
Brightcove  
Chromecast  
Widevine  
BuyDRM  
Comscore StreamSense  
Comscore VCE  
Primetime  
Secure Media  
MPX  
VisualOn  
Anvato



## Analytics

Google Analytics  
Omniture  
Crashalytics  
Flurry  
Nielsen  
Criticism  
Comscore  
Audience Manager  
Utest  
ForeSee  
HockeyApp  
Clickstream  
Splunk



## AdTech

FreeWheel  
UpLynk  
SessionM  
Google/AdMob  
iAd  
TUNE - Mobile App Tracker  
Tremor  
Millennial  
Conviva  
ShareThrough



## Authentication

Adobe Pass  
Akamai Identity Services  
Cleeng  
Custom Solutions  
iOS iTunes In-App Purchasing  
Android Google Play In-App Purchasing  
Amazon App Store In-App Purchasing  
Roku In-App Purchasing  
Xbox Billing



## Compliance

PCI  
HIPPA  
COPPA



## Social

Facebook  
Twitter  
Urban Airship  
OneDrive



## Networking

Bluetooth/LE  
Bluetooth  
Wifi  
NFC  
Beacons  
New Relic

# Partner Integrations Workflow

## Capture

Live Linear VOD

## Ingest

Metadata  
Rights  
Transcode  
Renditions  
DRM

## Deliver

Curate  
Adaptive  
Optimize  
CDN  
Live / VOD  
Storage

## Analytics

Marketing  
Analytics  
QOS

## Monetize

Ads  
CRM  
Authentication  
Subscriptions  
Transactions

## Signal

Presentation CMS  
OTT  
Web  
Mobile  
Engagement  
Analytics events

# Signal Components Overview

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## Presentation Views

- Carousel Rowlist
- Collection Grids
- Detail Collection Grid
- Show Rowlist
- Category Rowlist
- Video Rowlist
- Player
- Schedule
- Search



## Interactive / User

- Login: FB/Google/Twitter
- Up & Down votes
- Comment threads
- Polls
- Quizzes
- Targeted Offers
- Leaderboards
- Notifications
- Social posts
- Settings
- Billing



## Native Analytic Events

- Application Events
- Navigation Events
- Video Events
- Item Events



## Auth & Ads

- Adobe Primetime
- Facebook
- Twitter
- Video Advertising
- Subscriptions



## CMS Services

- Style Configuration
- Navigation Configuration
- Content Curation
- Collection Creation
- Metadata Enhancements



## OVP Partners

- Ooyala
- iStream
- Google Anvato
- Deluxe



# Thank you!

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