



 Microsoft Dynamics 365

Microsoft Business Central Services

We guarantee success in the digitization of
processes with the Microsoft CLOUD Platform

About us

www.goomspain.com



Goom is a **Microsoft Gold partner** that was born in 2013 with a **senior team** experienced in technology consulting and the implementation of Microsoft solutions.

We were pioneers in the **deployment of solutions in the cloud**, a bet that over time has become Microsoft's main strategy.

In addition to the consulting and implementation service, our team develops customizations and vertical solutions oriented to specific sectors, which cover specific requirements of each organization.

Specialization in **education organizations**.



Silver Data Analytics
Gold Enterprise Resource Planning
Silver Cloud Platform
Gold Small and Midmarket Cloud Solutions



Trust in the Partner is essential for success

Strategic Lines



We are one of the few Partners that offer the **Microsoft Global Platform**

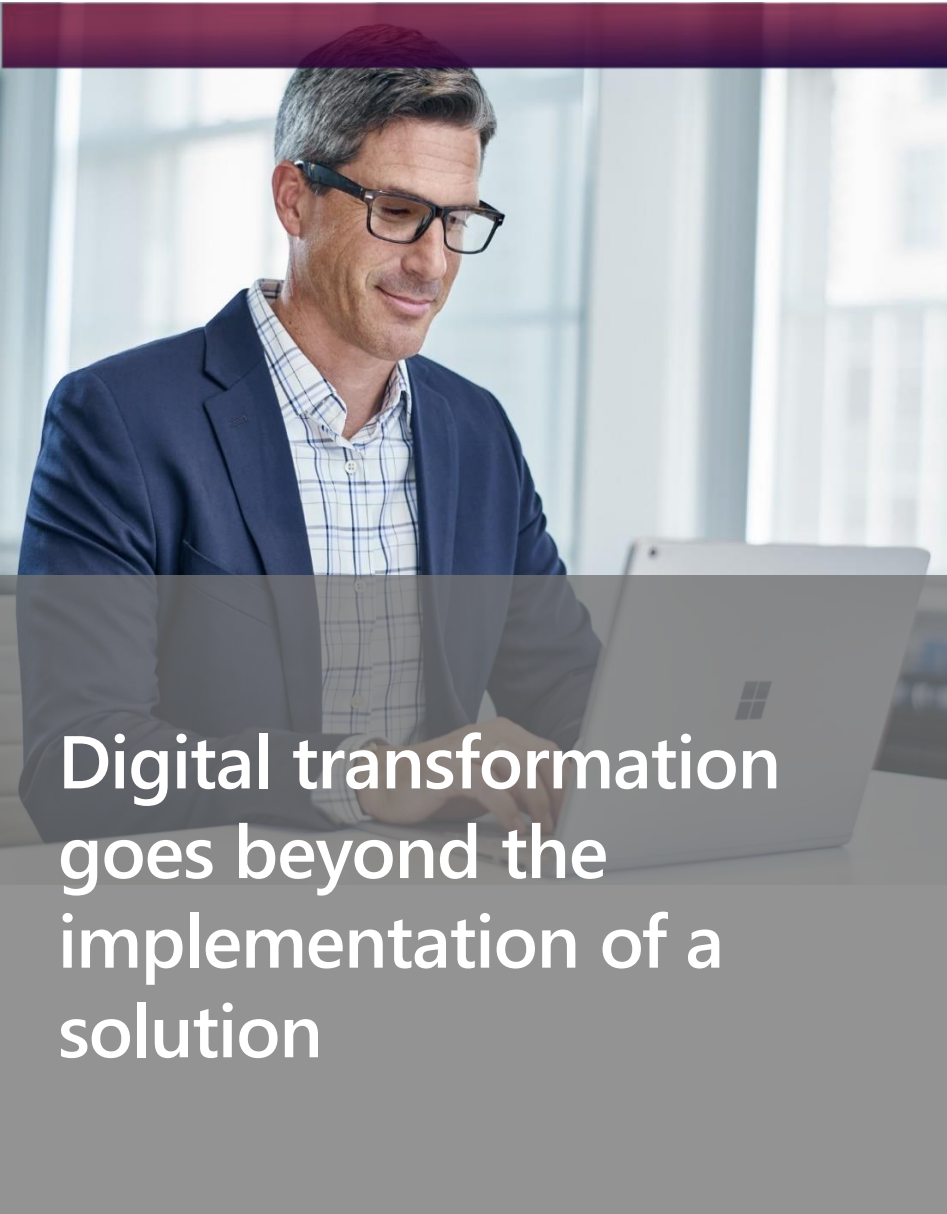


We propose the most appropriate services and licenses for each need, avoiding unnecessary expenses and efforts



We always propose the use of the standard Microsoft system, and if it does not meet the needs, we adapt it as little as necessary to suit the client

Divisions



Digital transformation goes beyond the implementation of a solution



Quality

| RGDP

We prioritize the protection of personal data. In this line, one of the main points is the power to control the use of the user's personal data, guaranteeing fundamental rights and public freedoms. For this reason, we have mechanisms, procedures and ways of action for the processing of personal data of all interested parties (clients, workers and other entities).



| Quality and safety policies

Our goal is to be leaders in terms of quality, in the solutions we implement and in the service we provide. For this we count on the motivation and participation of all the people in the team and we promote a continuous improvement of the management system based on the ISO 9001 standard.

In addition, we are aware of the commitment to information security and, therefore, we have an Information Management System certified according to the ISO 27001 norm and standard.



CERTIFICADORA ACREDITADA POR ENAC



CERTIFICADORA ACREDITADA POR ENAC

| Social and corporate responsibility



MICROSOFT PLATFORM



Need for an adaptive business



Strained business growth

Business is growing but systems can't keep up

Disconnected systems

54% of organizations struggle with process and system integration issues

Reporting limitations

50% of organizations think creation and configuration of reports is too complicated

Outdated and legacy systems

50% of organizations want to replace outdated hardware and software to improve business performance

Are you outgrowing your accounting system?



**Siloed
systems**



**Duplicate
data**



**Manual
processes**



**Insufficient
reporting**



**Security
issues**

Microsoft Platform

The world's connected business cloud



Dynamics 365 & Power Platform

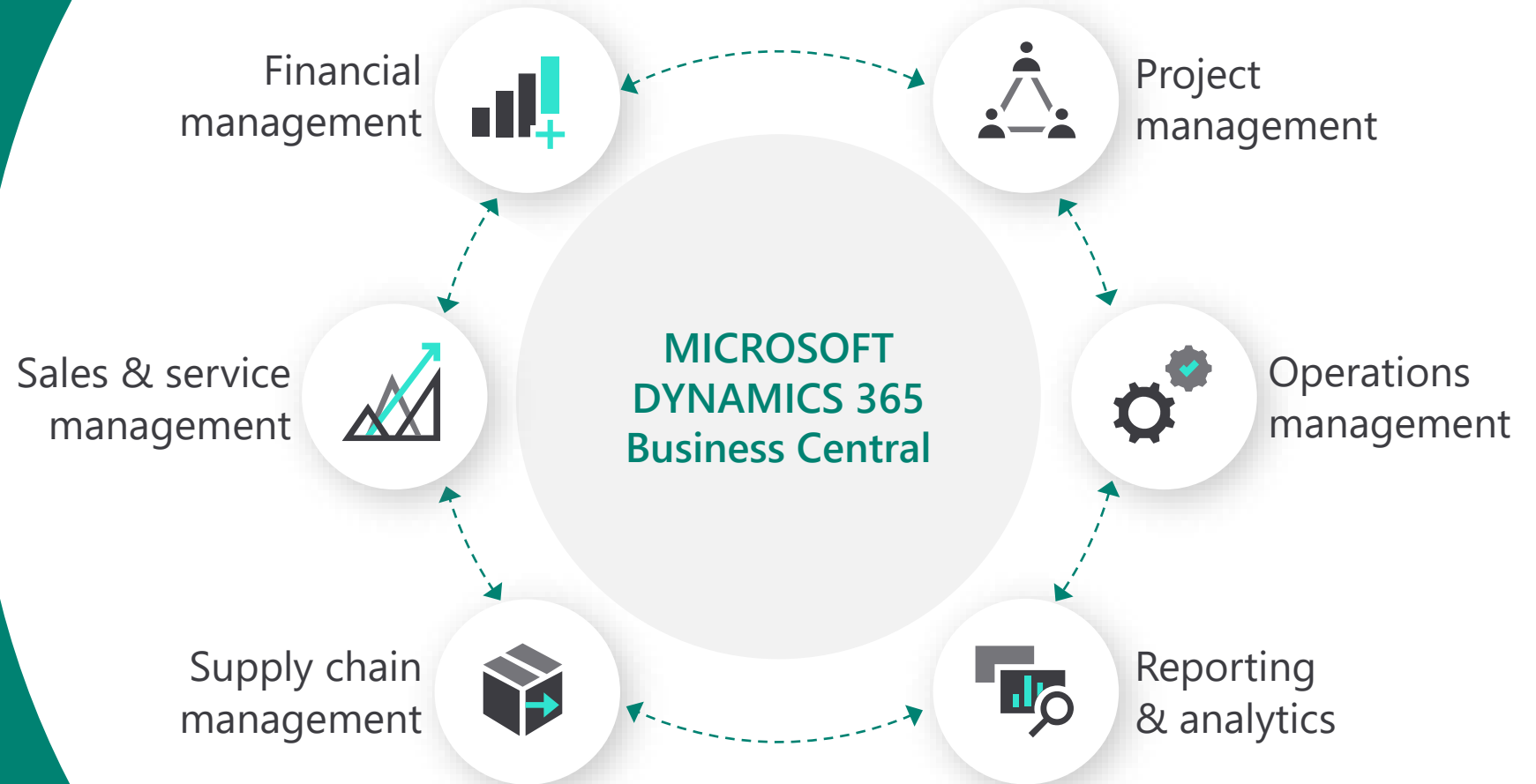
How do you want
to transform your
business with
Dynamics 365
Business Central?



A single, comprehensive solution to meet the needs of growing businesses







Automatically pull systems and processes together to manage financials, sales, service, and operations

Connect with 3rd party applications like payroll, banking, CRM, or industry-specific systems



Microsoft Dynamics 365 Business Central

Core capabilities

 Financial management	Account receivables/payables	Bank reconciliation	Fixed asset management	Month/year end closing
 Sales and service management	Quote generation	Contact management	Sales invoicing	Payment processing
 Project management	Capacity planning	Budgets and estimates	Job and process costing	Resource management
 Supply chain management	Inventory and purchasing control	Shipment and distribution	Returns and cancellations	Procurement and vendor management
 Operations management	Forecasting	Production planning	Manufacturing capacity	Warehouse management
 Reporting and analytics	Customer insights	Self-serve reports	Interactive dashboards	Built-in intelligence

Thanks

