

# GRAVOC

One Company, *Many Solutions*

Trusted Microsoft D365 Solutions Partner

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# Your Trusted Microsoft D365 Solutions Partner.

GraVoc has been a part of the Microsoft Partner Network for **nearly 30 years**. We have invested extensively in the training and certification of our staff, resulting in our status as a Microsoft Solutions Partner. Our experienced team holds over 100 Microsoft certifications, assuring customers that we are both current in our knowledge and training in the core competency requirements of their Microsoft environment.



## A Legacy of Experience:

Over the years, we have witnessed the evolution of Microsoft Dynamics, adapting and thriving in a constantly changing technology landscape.



## Deep Domain Expertise:

Our commitment to on going training and certification ensures that we stay at the forefront of industry trends, best practices, and Microsoft's product developments.



## Solution Maturity:

As a partner, we have been at the forefront of all Microsoft advancements, helping shape and fine-tune the solutions to ensure they are tailored to our clients' specific needs.



## Ecosystem Integration:

We understand that your business is not an isolated entity. Our Microsoft Dynamics solutions seamlessly integrate with the wider Microsoft ecosystem and beyond, enhancing productivity and collaboration.



## Support & Innovation:

Our commitment to your success goes beyond implementation. We offer ongoing support, maintenance, and access to the latest enhancements and innovations, ensuring that your Microsoft Dynamics solution remains cutting-edge.

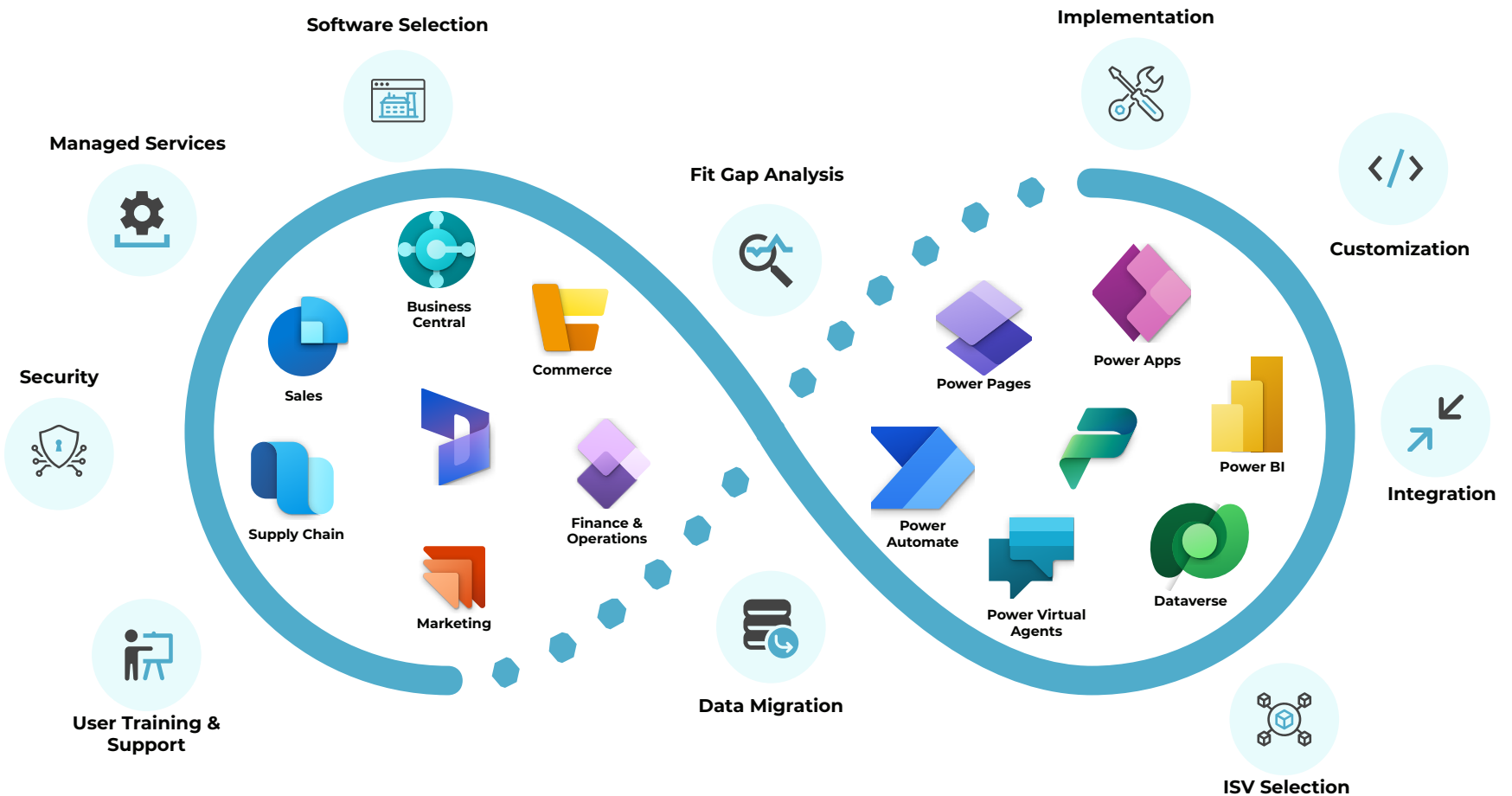


## Proven Success Stories:

Our portfolio boasts a diverse array of success stories across various industries and verticals. We have successfully implemented Microsoft Dynamics solutions for organizations of all sizes.

# Empowering Business Digital Transformation with Microsoft D365.

As your Microsoft Dynamics 365 partner, we offer extensive services to make solution deployment as seamless as possible from start to finish.



# Services Breakdown.



## Software Selection

As a certified MSP, we have the industry knowledge and expertise to help you select and implement a Dynamics 365 solution that works for your business.



## Fit Gap Analysis

Our team can perform a detailed fit gap analysis to evaluate the Microsoft Dynamics 365 application's standard functionality and reports against your business ERP/CRM requirements.



## Customization

Our team can customize the application or design complex features and modifications to deliver a turnkey solution that seamlessly fits with your business' workflow and provides exactly the functionality you need.



## Implementation

We have years of experience in implementing mid-market ERP/CRM systems, including small and large-scale, multi-phase, multi-company deployments.



## Integration Development

Our team can integrate your D365 application with other Microsoft solutions or third-party platforms. We can also design integrations to connect your D365 solution with external applications relevant to your industry vertical.



## ISV Selection

Our team carefully evaluates your business' functional requirements and strategically selects ISVs to increase the operational efficiency of your Dynamics 365 application.



## Data Migration

Having worked on hundreds of Dynamics 365 implementation projects, our team has the expertise to streamline the data migration process and ensure all key business information correctly moves over to your new Microsoft Dynamics 365 system.



## User Training & Support

Our team conducts end-user training to ensure all stakeholders are well-equipped to leverage the new Microsoft Dynamics 365 system's functionality.



## Managed Services

We offer cost-effective managed services packages to ensure your Microsoft Dynamics 365 system is proactively maintained, upgraded, and enhanced throughout its lifecycle.

# Leading the way with custom Dynamics 365 integrations & solutions.

Our team has dedicated countless hours to crafting tailored integrations and connections that seamlessly bridge the gap between your Dynamics 365 software and the myriad of industry-leading applications at your disposal. Listed here are some of our already built integrations, connections and solutions.



**Bullhorn**

### **Bullhorn One Connector for D365 BC & Dynamics GP**

We've built a two-way connection that synchronizes and moves data between the Bullhorn One ATS and back-office accounting platforms such as Dynamics 365 Business Central and Dynamics GP.



**Bullhorn**

### **Bullhorn Back Office (BBO) Transport for D365 BC**

We developed BBO Transport which is a quick and reliable integration that seamlessly moves financial data from Bullhorn Back Office to Microsoft Dynamics 365 Business Central for supercharged reporting.

**SOVOS**  
Compliance

### **Sovos Integration for D365 Finance**

We collaborated with Sovos to design an adapter that seamlessly integrates the Sovos sales tax software solutions with customers' Microsoft Dynamics 365 Finance system.

**Greenshades**

### **Greenshades Billing Platform for D365 BC**

Our Billing Platform for Greenshades Payroll turns Greenshades pay data into Business Central invoicing or billing transactions, which drive revenue recognition, AR, GL, and reporting.

# Our D365 Certifications.



- **Dynamics 365 Business Central Functional Consultant Associate**
- **Dynamics 365 Finance & Operations Apps Developer Associate**
- **Dynamics 365 Finance Functional Consultant Associate**
- **Dynamics 365 Marketing Functional Consultant Associate**
- **Dynamics 365 Sales Functional Consultant Associate**
- **Microsoft Power Platform + Dynamics 365 Core**
- **Microsoft Power Platform Functional Consultant**

[+ more](#)

## We ❤️ our Dynamics community!



Our company is deeply engaged with the Microsoft Dynamics 365 Community, actively participating in various capacities to contribute and collaborate within this dynamic ecosystem.

As a leading Microsoft partner, we have forged strong connections with both clients and industry peers. We frequently attend national summits and events, where we gain valuable insights, present best practices, and explore the latest innovations in the Microsoft Dynamics 365 platform.

Our commitment to the community underscores our dedication to delivering top-notch solutions and services to our clients, ensuring they harness the full potential of Microsoft Dynamics technology for their business needs!



# Why Choose GraVoc as your D365 Partner.



## Experienced Dynamics 365 Consultants

Our team has successfully completed hundreds of Microsoft Dynamics 365 implementation projects, delivering tailored and cost-effective solutions for our clients that solve their business challenges.



## Microsoft Solutions Partner for Business Applications

Previously a Microsoft Certified Gold Partner, GraVoc is now a Microsoft Solutions Partner for Business Applications. Our team has extensive training, years of industry experience, and certifications that strongly demonstrate our expertise in implementing Microsoft Dynamics 365 solutions.



## Objective Product Recommendation

At GraVoc, we believe that our business is your success, so we are always looking out for our customers' best interests. Through a detailed business process review, our team will thoroughly evaluate and understand your processes to provide an objective product recommendation to deliver the results you need.



**70+**  
Team members



**650+**  
Clients served



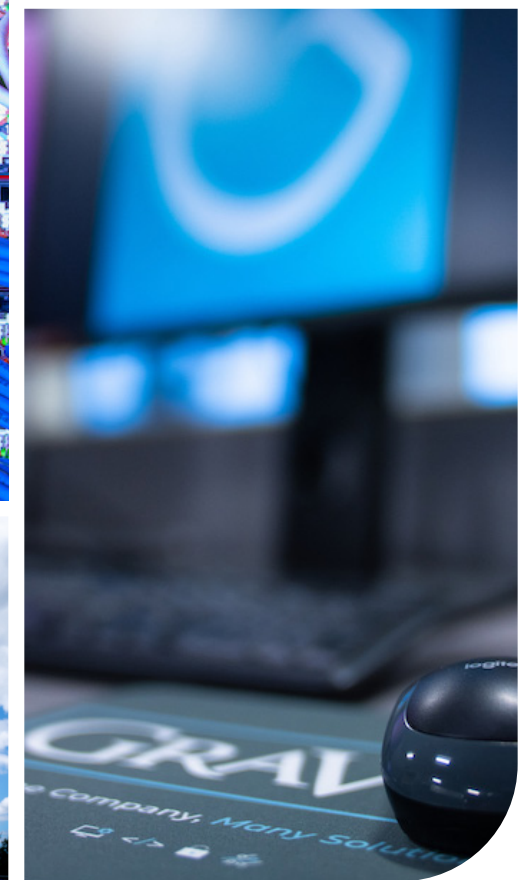
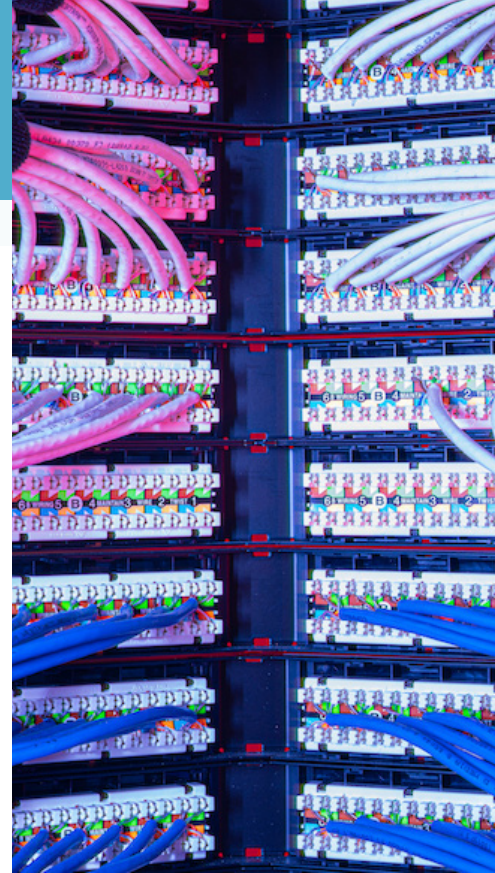
**50+**  
Certifications



**40+**  
Partnerships



**1**  
Common Goal:  
Your Success!



# Let's Chat!



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