Microsoft 365 Subscription Optimisation Assessment

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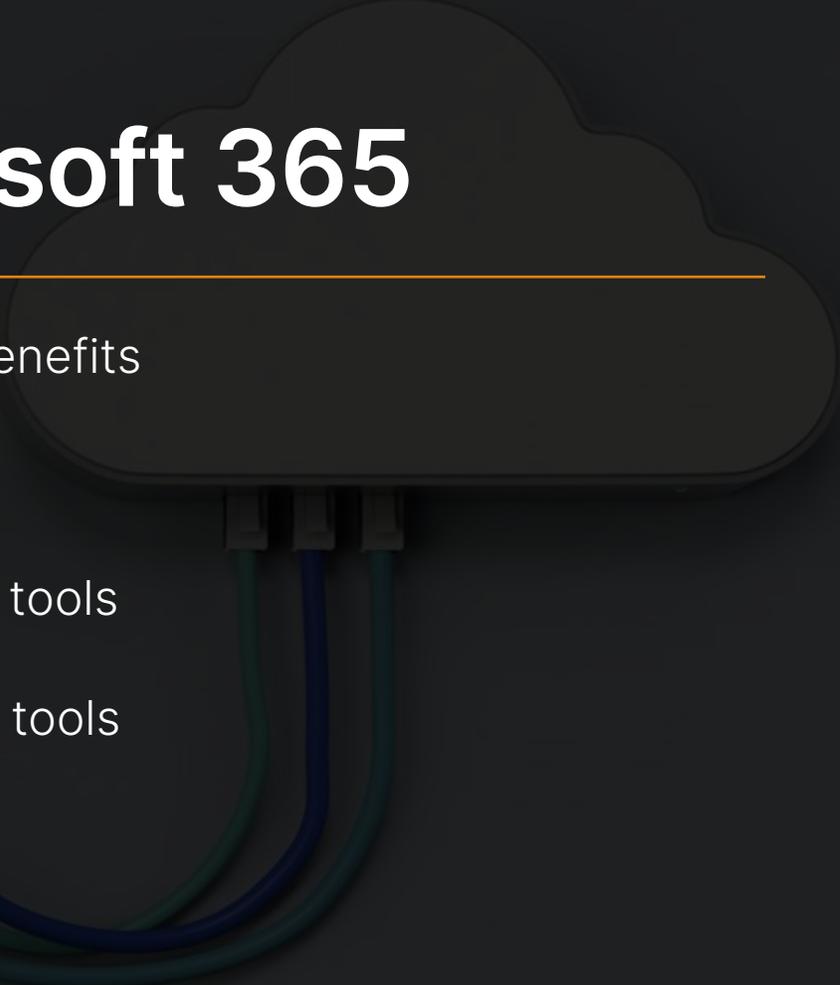# Agenda

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Introduction

Helps manage and optimize Microsoft 365 environment

- Reduces costs

- Improves productivity

- Enhances security

- Leverages full potential of subscription

Underutilization of Microsoft 365

- 63% not fully utilizing subscription features and benefits

- 60% not taking advantage of cloud storage

- 50% not using advanced security and compliance tools

- 40% not leveraging collaboration and productivity tools

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Challenges Managing Microsoft 365

- Lack of visibility into costs, adoption, and usage
  - Difficult to track spending and usage of services

- Overprovisioning or under provisioning of licenses
  - Can lead to wasted spending or unmet needs

- Inefficient or inconsistent IT governance and policies
  - Can result in security risks, compliance issues, or user dissatisfaction

- Difficulty in identifying and eliminating redundant solutions
  - May overlap with Microsoft 365 features

- Lack of guidance and best practices
  - Challenging to optimise the Microsoft 365 environment

- Challenges in forecasting and negotiating licensing costs
  - Ensuring a fair and transparent contract with Microsoft

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Who is it for?

- Organisations wanting to reduce costs and maximise value of existing Microsoft technology

  - Eliminating redundant solutions

  - Simplifying IT management

  - Protecting the digital worker

- Organisations seeking to improve productivity and efficiency

  - Matching Microsoft's best practices for security

  - Adopting a zero-trust security model

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Why is the service beneficial?

- Full, custom report provided following the assessment period with easy onboarding

- Actionable cost, adoption, and usage optimisation insights

- Measure risk through Secure Score metrics and insights into MFA, access sprawl, and security gaps

- Copilot readiness, optimisation, and candidacy recommendations

- Hybrid Working device, collaboration, and telephony analytics

- Smart Tagging and Alerts engines provide greater control

What are the service outputs?

- Full report summarizing cost, adoption, and usage optimization opportunities

- Access to dashboards displaying key metrics and insights

- Alerts notifying users of security risks, compliance issues, or anomalies

- Microsoft 365 Solution Specialist review session covering key findings and recommendations on the next steps

Service	Measure	Billing	1-24 Users	25-74 Users	74-149 Users	150-299 Users	300-499 Users
Microsoft 365 Subscription Optimisation Review*	**Per Tenant**	**One-time**	**Free**	**Free**	**Free**	**Free**	**Free**
Microsoft 365 Subscription Optimisation Assessment	**Per Tenant**	**One-time**	**£250**	**£350**	**£450**	**£550**	**£700**
Microsoft 365 Security Optimisation Assessment	Per Tenant	One-time	£250	£350	£450	£550	£700
Microsoft 365 Copilot Readiness Assessment	Per Tenant	One-time	£250	£350	£450	£550	£700

Microsoft 365 Subscription Optimisation Assessment

A point-in-time delivery, tailored to each organisation's specific Microsoft tenant and the number of licensed users.

Ensuring insights and recommendations are both relevant and actionable, helping organisations to make informed decisions about how to best optimise.

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Next Steps

Contact us if you require any further information or have any questions regarding the service.

Email us at
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