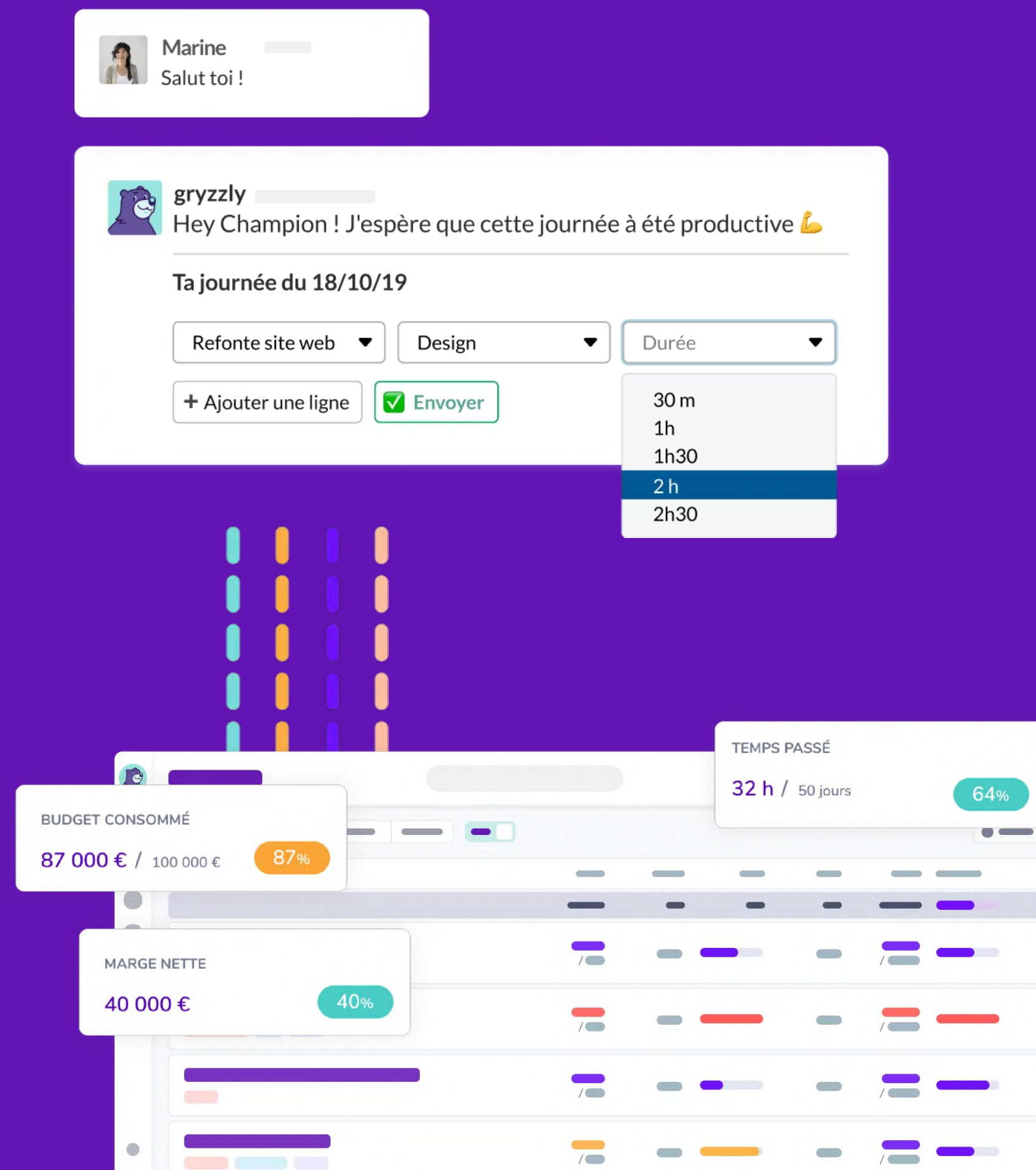




Mastering time to predict your success





Timetracking has always been a pain yet it's crucial for many reasons

- Managing teams and projects
- Preventing burn outs
- Anticipating recruitments
- Driving clients' budgets
- Following projects profitability
- Planning workload
- Billing efforts
- Estimating research tax credit
- Managing sales effort

Existing tools are not good enough

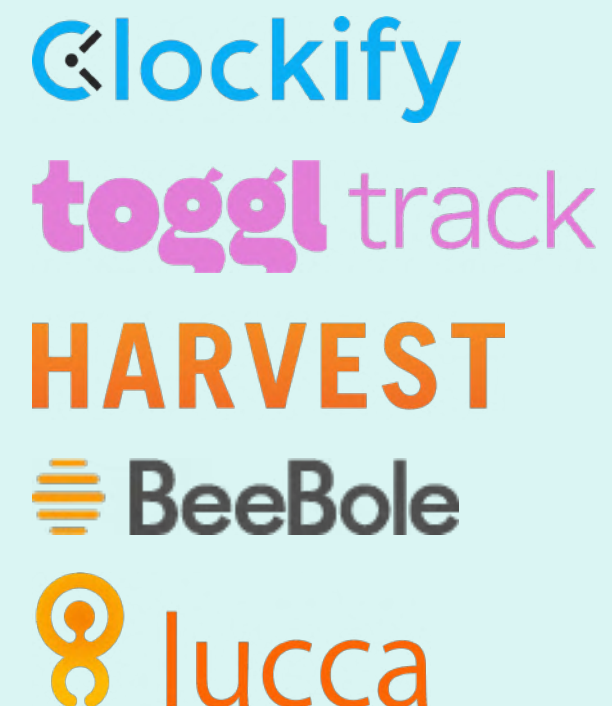
Excel & Google sheets

Flexible but so time-consuming
and hardly scalable



Dedicated tools

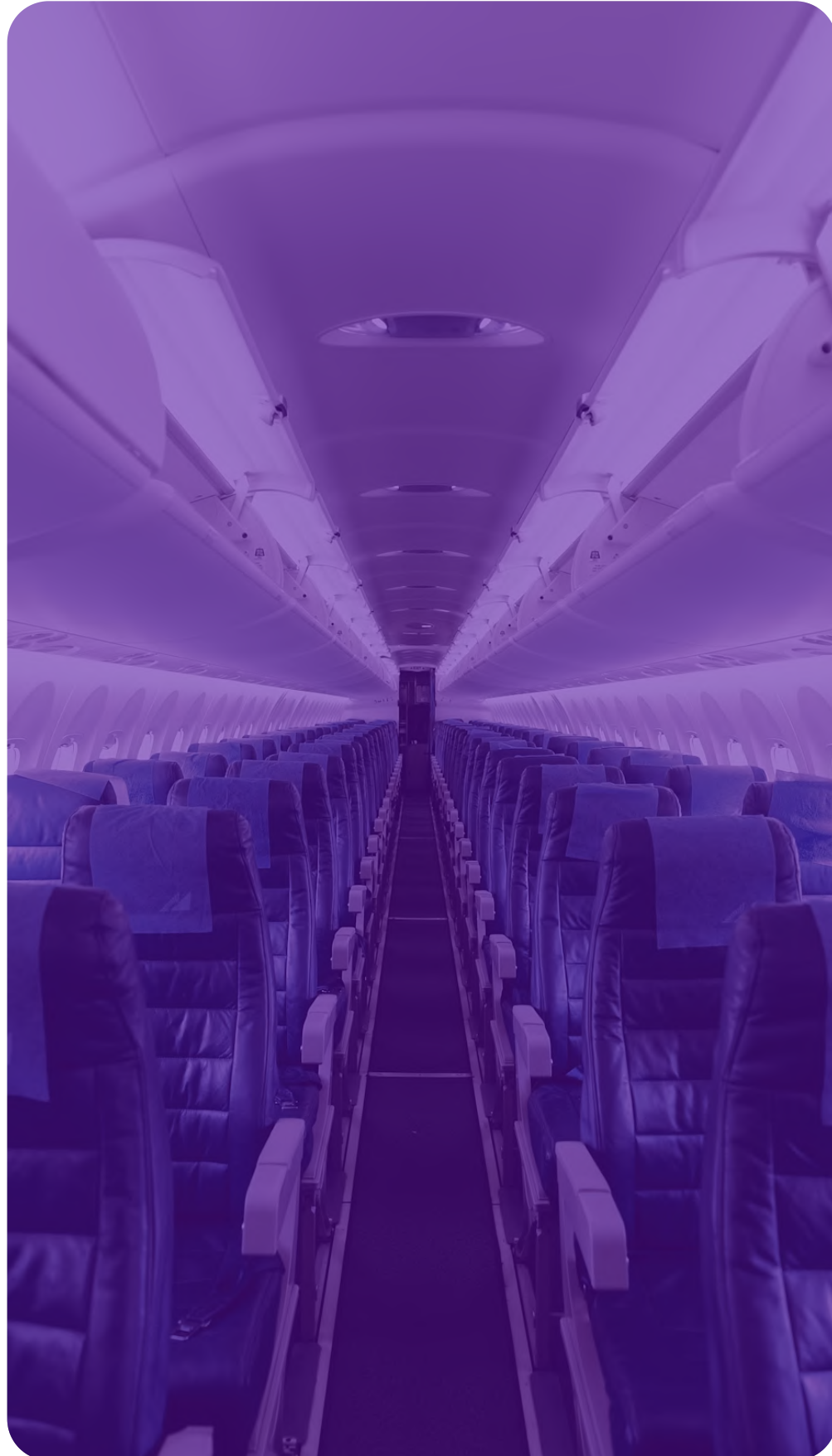
Really hard to swallow for
teams. Fear of being spied on.



ERPs

Costly, slow to deploy and
disliked by production teams.






<40% of time

is logged at the end of the month

Studies show a **70% loss of accuracy** if times are logged **3 days after a task**.

It's currently impossible to obtain reliable data.

Today, corporate analysis and decision making is based on incomplete, biased or false data.

Gryzzly

changes the
paradigm
with a
chatbot

for



&



> 90% of time logged every day

Daily reminder system

+

In the company-wide chat tool

=

Sticky product and immediate acceptance by your teams.



Gryzzly APPLI 9 h 34

Well hello there, what have you been working on today?

👉 Same as yesterday

Your day 05/12/2024

Day: 0h/7h

Add a declaration

Sales

Growth hacking / Automat

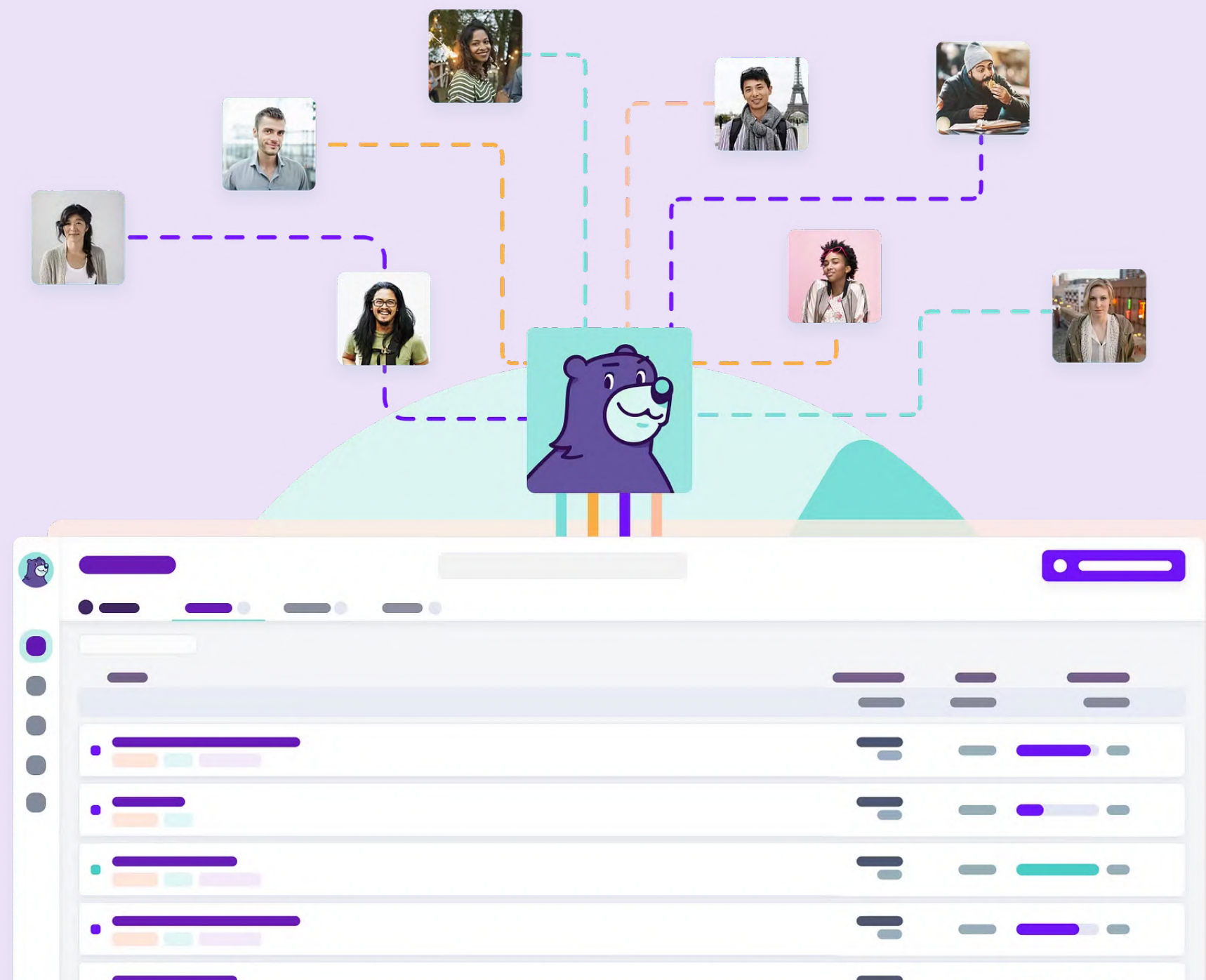
Duration

Add a description

1.75h

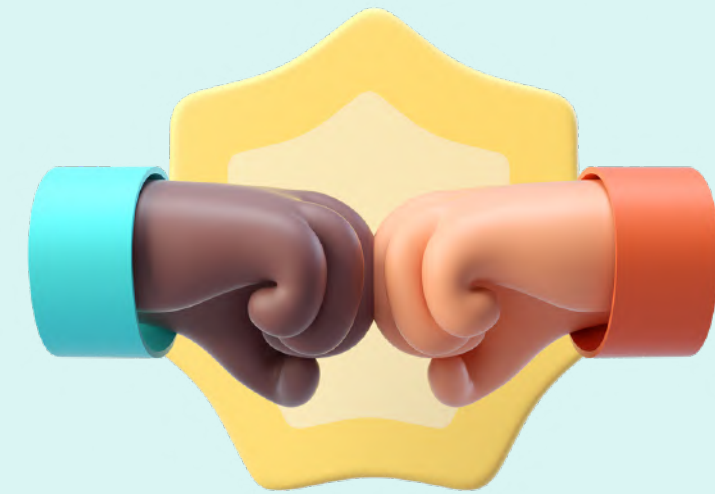
2h

Smart insights from a chatbot to drive your projects with accuracy



>350

Customers



+73 000 projects
tracked with Gryzzly



DNASCRIPT

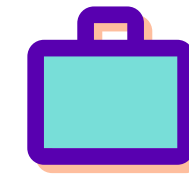
Our customers are using it to



Master time on their projects



Time tracking



Portfolio
management



Financial
reporting

Keep their business profitable



Budget
monitoring



Profit & margin
tracking

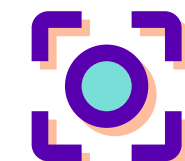


Research tax
credit

Manage like pros



Team
management



Focus on essential
tasks



Anticipate
recruitment

Let the video talk



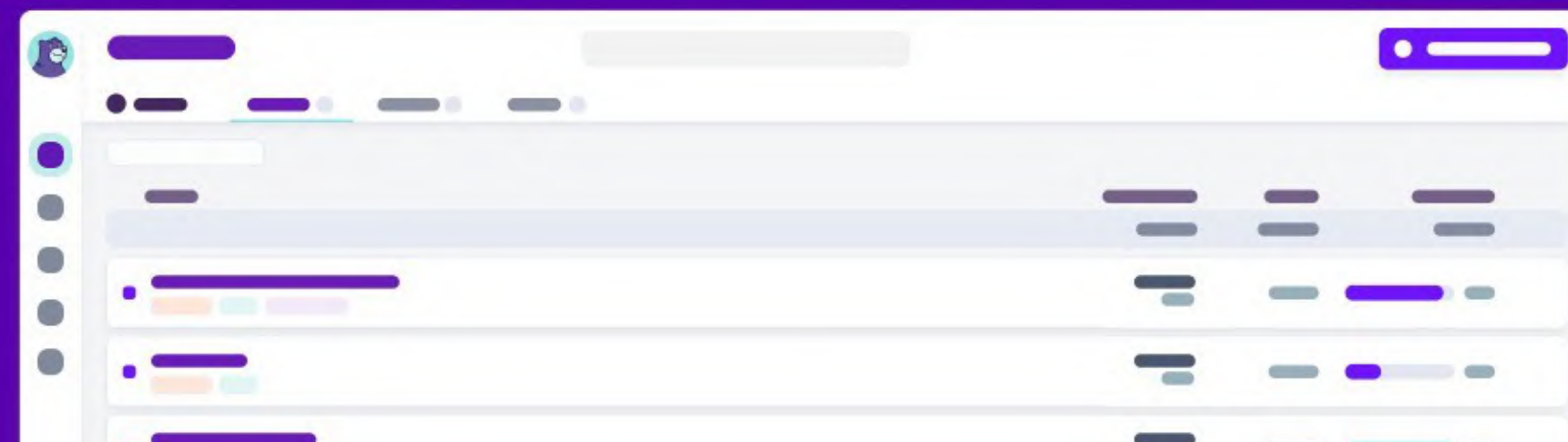
Click to view



Manage your time with



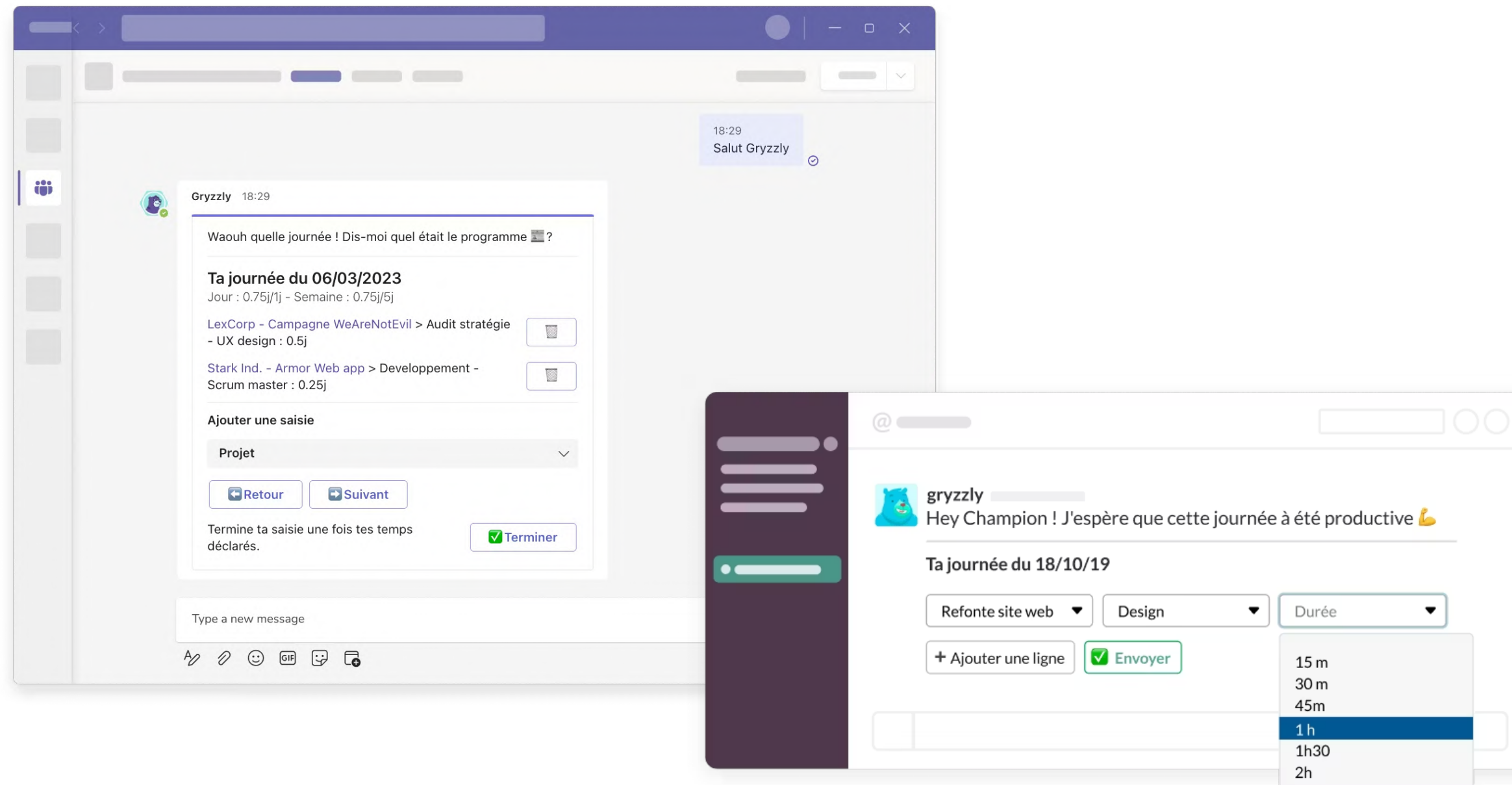
for  **slack** &  **Teams**





Why Gryzzly ?

A time entry reminder



A daily reminder in your team's everyday tool: *instant messaging*

- No need to log in anywhere else
- Works with SSO
- High input rate
- Customizable reminders and input routines

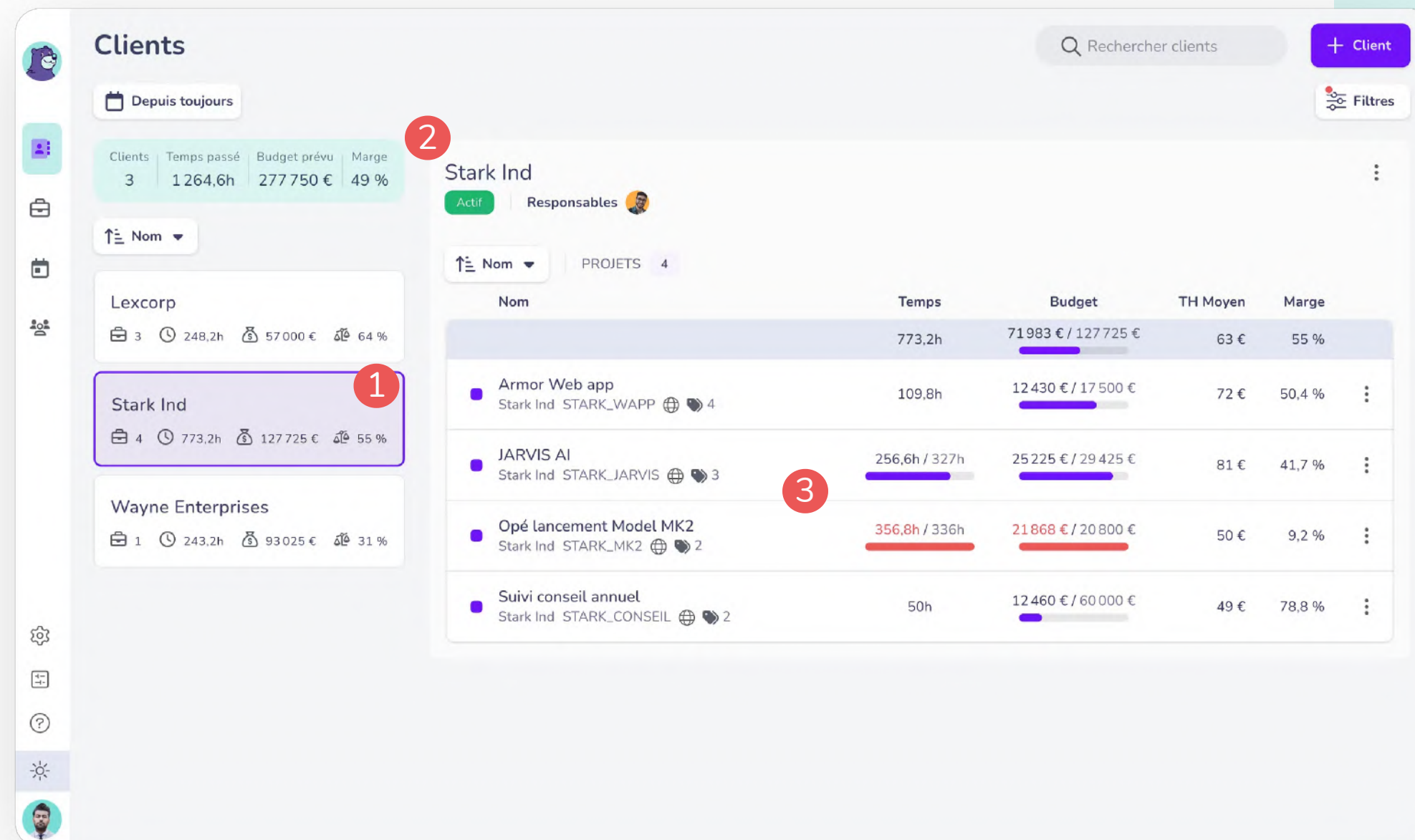
Analyze your Project Portfolio

Nom	Temps	Budget	TH Moyen	Coûts	Marge
	1264,6h	200 613 € / 370 750 €	60 €	158 377 €	57 %
Accompagnement SEO Annuel Lexcorp LEXCORP_SEO 2	51h	2155 € / 1500 €	42 €	3060 €	-104 %
Armor Web app Stark Ind STARK_WAPP 4	109,8h	12430 € / 17 500 €	72 €	8672 €	50,4 %
Batmobile project Wayne Enterprises WAYNE_BATMOBILE 3	243,2h / 312h	88905 € / 93 025 €	57 €	64404 €	30,8 %
Campagne WeAreNotEvil Lexcorp LEXCORP_CAMP 2	152,2h	11820 € / 15 500 €	57 €	12069 €	22,1 %
JARVIS AI Stark Ind STARK_JARVIS 3	256,6h / 327h	25225 € / 29 425 €	81 €	17169 €	41,7 %
LexCorp - Campagne WeAreNotEvil 2	-	4500 € / 15 500 €	-	3000 €	80,6 %
Opé lancement Model MK2 Stark Ind STARK_MK2 2	356,8h / 336h	21868 € / 20 800 €	50 €	18878 €	9,2 %
Stark Ind. - Armor Web app 2	-	4500 € / 17 500 €	-	3000 €	82,9 %

Drive projects is quick and easy with clear and accurate insights on vital KPIs

- 1 Time spent / planned
- 2 Budget spent / planned
- 3 Internal costs
- 4 Gross and net margin

Analyze your Customer Portfolio



Keep an eye on your recurring customers' margins and identify which part of your activity are less profitable

- 1 Analyze your customers' health
- 2 Follow your organization's and your customers' KPIs
- 3 Dive in your projects to know what happened in details

Analyze your business activity

The image displays two screenshots of a project management dashboard. The top screenshot shows a list of projects grouped by the 'Marketing' tag (indicated by a red circle with the number 1). The bottom screenshot shows the same dashboard with the 'Web' tag selected, and a red circle with the number 3 highlights the 'Marge' (Margin) column, indicating the analysis of costs and ROI.

Top Screenshot: Marketing Projects

Nom	Temps	Budget	TH Moyen	Coûts	Marge
Campagne WeAreNotEvil Lexcorp LEXCORP_CAMP	509h	33 688 € / 36 300 €	52 €	30 947 €	15 %
Opé lancement Model MK2 Stark Ind STARK_MK2	152,2h	11 820 € / 15 500 €	57 €	12 069 €	22,1 %
Opé lancement Model MK2 Stark Ind STARK_MK2	356,8h / 336h	21 868 € / 20 800 €	50 €	18 878 €	9,2 %

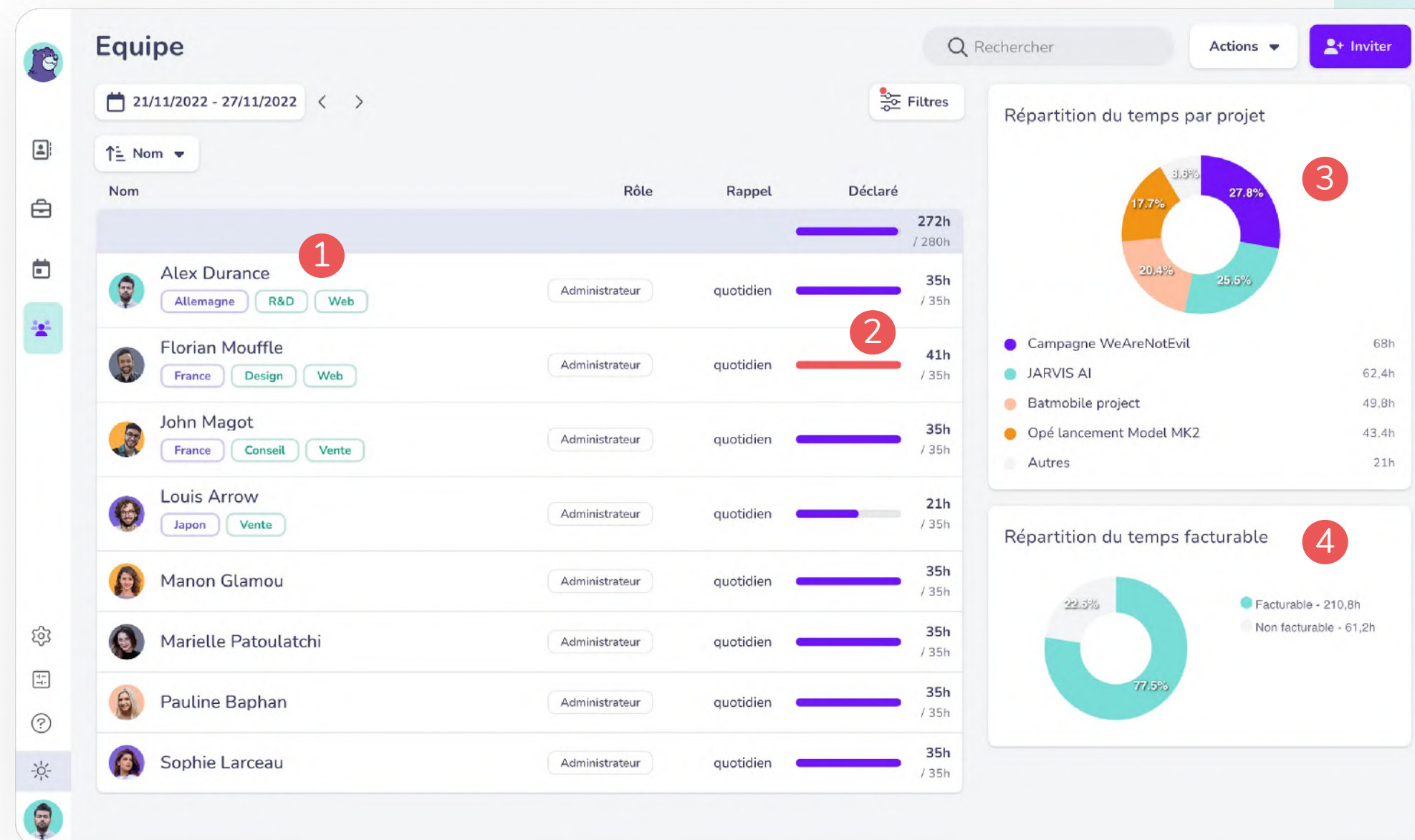
Bottom Screenshot: Web Projects

Nom	Temps	Budget	TH Moyen	Coûts	Marge
Armor Web app Stark Ind STARK_WAPP	154,8h	19 180 € / 57 500 €	66 €	14 072 €	76 %
TMA support Crypto Lexcorp LEXCORP_TMA	109,8h	12 430 € / 17 500 €	72 €	8 672 €	50,4 %
TMA support Crypto Lexcorp LEXCORP_TMA	45h / 710h	6 750 € / 40 000 €	50 €	5 400 €	86,5 %

Track every aspect of your activity and projects with a powerful tagging system

- 1 Group your projects in a category to analyze it
- 2 Drive its performance
- 3 Analyze the cost of it to drive your decision-making and ROI

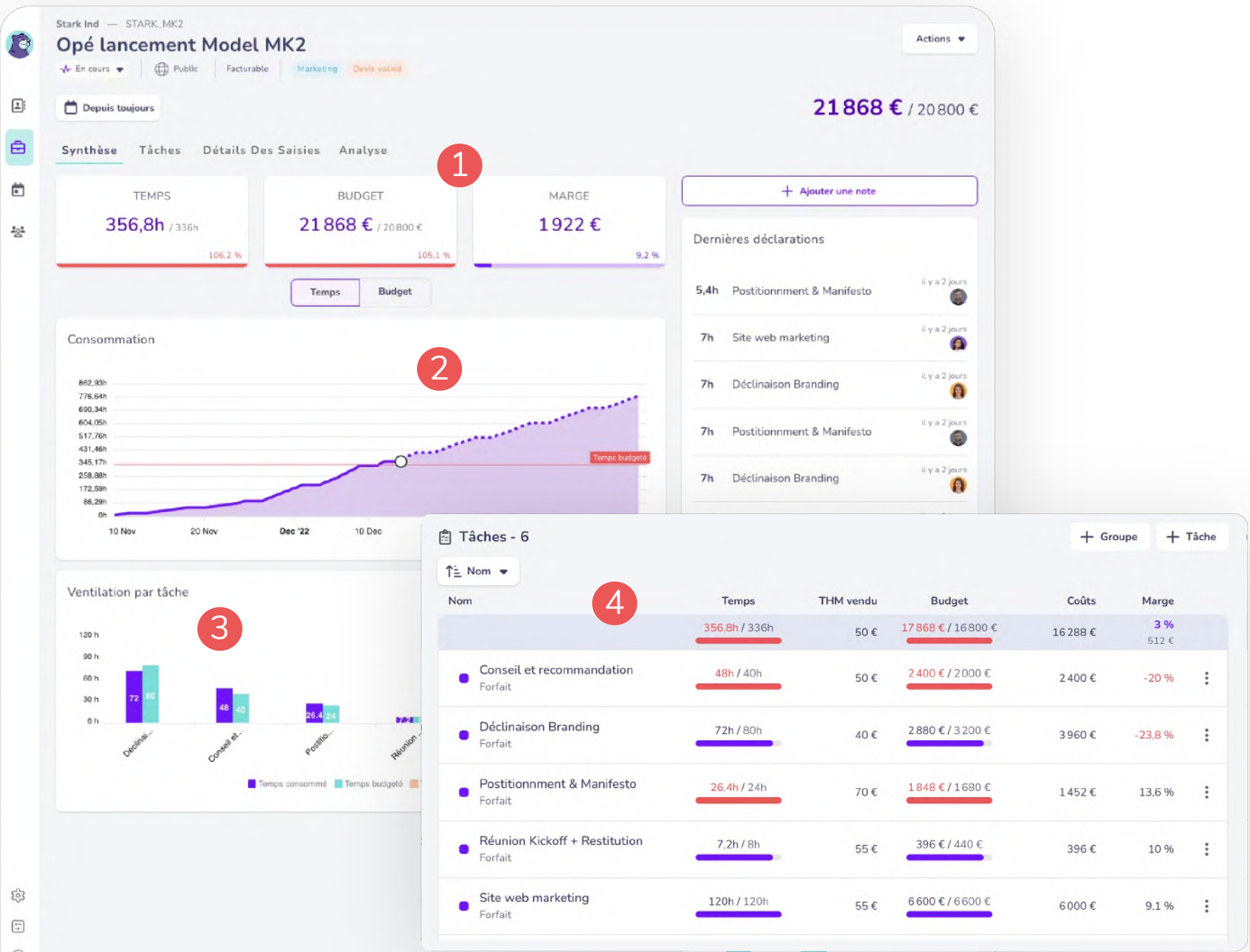
Follow your team and their occupancy



A simple management interface to keep track of your team effort

- 1 Group teammates within teams
- 2 Identify overloaded ones
- 3 Understand what projects are taking all the effort
- 4 Keep an eye on the ratio between billable and non-billable time

Master and learn from your projects



Understand how and when a project is about to go off track

- 1 Crucial KPIs synthesis
- 2 Consumption curves and projections over time
- 3 Distribution of planned / achieved by project phase
- 4 Detail per task and per person

A public and secure API



Search...

Using Gryzzly APIs

Customers

Declarations

Discounts

Groups

Groupsets

LeavePeriods

Projects

Purchases

Tasks

Users

Swagger Gryzzly API (1.0)

Download OpenAPI specification: [Download](#)

Gryzzly API: contact@gryzzly.io | URL: <http://www.swagger.io/support>

Using Gryzzly APIs

The Web API is a collection of HTTP RPC-style methods, all with URLs in the form `POST http://api.gryzzly.io/v1/RESOURCE.ACTION`

While it's not a REST API, those familiar with REST should be at home with its foundations in HTTP.

Building a request

When sending a request to the API:

- you must set the `Content-Type` header to `application/json`
- you must have an `Authorization` header with your API key
- you must set a payload even if empty
- you may explicitly set the properties of an object to `null` to require its default value

For example, a request to `projects.create` might look like this:

```
POST /v1/projects.create
Content-type: application/json
Authorization: Bearer xxxxxxxxxxxxxxxxx

{"name":"my project"}
```

and `users.list` might look like this:

```
POST /v1/users.list
Content-type: application/json
Authorization: Bearer xxxxxxxxxxxxxxxxx

{}
```

Evaluating responses

A response from the API comes with a JSON object and an HTTP status code.

Successful requests are answered with the status 200 and returned the resource.

Connect Gryzzly to your favorite tools

Synchronize your tools:

- timetracking
- user profile
- projects and tasks
- etc.

2 options:

- 1 Create your own
- 2 Ask us



The **precision** of time to help
you make **better decisions**

Contact us for pricing and information

I'm waiting for you !



Jonathan Magat
CEO

06 59 41 99 49
john@gryzzly.io
www.gryzzly.io

