



**H | One** a **Dialog** company

# H One (Pvt) Ltd

***Digitally transforming ways of work through cloud***

We are a team of **Microsoft Cloud experts** dedicated to digitally transforming your organization through our extensive range of digital solutions and diverse service portfolio.

As a **Microsoft Tier-1 Partner**, we serve the largest number of top-tier Microsoft customers in Sri Lanka. We have successfully migrated over 150,000 seats to the cloud, catering to a wide spectrum of clients from medium-sized businesses to large conglomerates.



# About Us

Backed by Sri Lanka's premier connectivity provider, Dialog Axiata PLC, H One began its journey in 2008. Since our inception, we have been a leading Microsoft partner in the country for over a decade. Now, with the support of Axiata, we have strengthened our regional presence, expanding our reach across the APAC region.

The secret to our success has always been our people. We are proud to have produced some of the best Microsoft specialists in the region and currently house leading experts in the market. Our numerous successful cloud projects and thousands of customer success stories are a true testament to our unparalleled service delivery and effective digital transformation.

The recognition and competencies we have attained over the years are a clear indication of our commitment to quality and work ethic.

# H One (Pvt) Ltd

***Digitally transforming ways of work through cloud***

Powered by Dialog  
Broadband Networks  
(Pvt) Ltd

A True Cloud  
Deployment Partner  
with over 100,000+  
Seats Migrated

A dedicated team of 20+  
Certified & Trained  
Engineers, Specialized  
in Microsoft  
Technologies

Microsoft Country Partner  
of the Year  
2016, 2018, 2020, 2022 &  
2023

Microsoft Modern  
Licensing Partner of the  
Year 2019

Partner to Partner  
Co-Sell Excellence  
Partner of the Year 2020

Microsoft Cloud Partner  
of the Year - South East  
Asia New Markets 2016  
& 2017

Modern Workplace  
Teamwork Partner of the  
Year 2020

Modern Workplace  
Security Partner of Year  
2020

*We think outside the box!  
The diverse demographic of  
customers we work with  
provides us with valuable  
insights and expertise in key  
areas such as digital  
transformation, strategy,  
execution, and business  
planning.*

*Our deeply rooted  
relationship with Microsoft  
empowers us to offer world-  
class solutions and reliable  
technology. As a result, we  
deliver confidence every day!*

# Microsoft Recognition & Awards



Modern Work



Security



Data & AI  
Azure



Digital & App Innovation  
Azure



Infrastructure  
Azure



# Microsoft Recognition & Awards



- ✔ Modern Work Security Partner of the Year 2023
- ✔ Modern Work Partner of the Year 2023
- ✔ Cloud Solutions Provider (Direct) Partner of the Year 2023
- ✔ SMB Partner of the Year 2023

# Why Choose Us



# Your Preferred Digital Transformation Partner

## Solution Offerings:

Modern Work

Microsoft Security

M365 Copilot

Modern Comms.  
(OC)

Modern App Development using Low-code and No-code development platforms

Microsoft Azure

Dialog Direct Cloud Connect

Data & Analytics

Microsoft AI

## Advisory Based Services:

Solution Assessments

Azure Cost Optimization

Cloud Migration

Digital Asset Reviews, License Advisory & T-36 Contract Management

New Technology Deployments

Technology Adoption

User Training

Support Services  
(24/7 SLA + Managed Services + Microsoft Premier through Partner Escalation Support)





# OUR DIGITAL SOLUTIONS AND STRATEGIES



# CLOUD SOLUTIONS

Break the traditional barriers of your workplace with a modern workplace that delivers creative, efficient, and responsive solutions.



## DIGITAL WORKPLACE

The digital workplace offers innovative technology that employees love, empowering them to communicate, collaborate, and be productive, with agility.



## MODERNIZED CONTENT MANAGEMENT

A modern content management strategy can help streamline content development, enhance collaboration, and drive business operations.



## MODERNIZED COMMUNICATIONS

With modernized communications, your teams can meet the growing needs of your business across departments, locations, and time zones.



## ADOPTION

Invest time in improving your cloud productivity, thus enhancing value for your company. Adopting a change management strategy will empower your staff.

# LICENSING

"De-mystifying licensing" – we advise our customers on identifying the appropriate licensing model to meet their specific requirements and cash flow, thereby adding value and security to their operations.

We are not just a licensing seller; the team at H One will support you throughout your journey with comprehensive Licensing Advisory services. These include Digital Asset Reviews, compliance guides, procurement assistance, and more, helping you optimize the use of the licenses you purchase.



# BUSINESS APPLICATIONS & ANALYTICS

Dashboards, process drivers and quick insights to drive your business to the next level.



## Power Apps

Building business capabilities with quick apps, laying off the burden of time consumption, and increasing efficiency



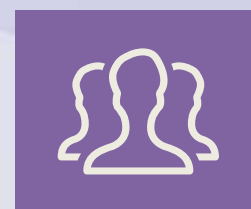
## Power BI

Visualize your organizations key drivers, at your fingertips



## Power Automate

Boost productivity quickly and securely, automate with intelligent workflows and turn outdated into automated



## ChatBots

Enhance accessibility with software applications to conduct an on-line chat conversation via text or text-to-speech



# MICROSOFT SERVICE OFFERING

## Microsoft 365 Basic Services

- Basic email and calendaring cloud direct Deployment
- OneDrive enablement and deployment
- Enabling Teams, meeting and collaboration
- Identity security and email message hygiene
- Office 365 MDM Device enrolment and management

## Microsoft 365 Security and Compliance

- Device enrollment and management with Intune policies
- Deploy Identity protection and access control
- Deployment of Windows 10 enterprise upgrade
- Data classification and information protection
- Deployment of app integration for authentication
- Publishing on-premise web application
- Cloud Application security and controls
- Security hardening & deploy best practices

## Microsoft 365 Collaboration & messaging Services

- Custom email configuration and migrations (Migration tool may apply based on the scenario)
- Deploy Microsoft Teams with workplace scenarios
- File server migration to SharePoint (Migration tool may apply based on the scenario)
- OneDrive content migration

## Security & Assessment Services

- Windows server security hardening & deploy best practices
- Windows server Active Directory – Deploy, Consolidate & Upgrade services
- Identity federation services
- Certificate Authority services and Network Policy Server services
- Deploy & Manage Bitlocker



# MICROSOFT SERVICE OFFERING

## Software Development Services

- Intranet portal using SharePoint
- Process automation using Power Platforms
- Developing reports & dashboards using PowerBI

## Secure Remote Work solutions

- Meeting and Collaborations
- Access to Line-of-Business (LOB) application
- Managing devices
- User identity and access
- Service Monitoring
- Culture and Change management

## Secure Remote Learning

- Deployment of Office 365 for Education
- Meeting and Collaborations
- Managing devices
- User identity and access
- Service Monitoring
- Culture and Change management

## Datacenter Migrations

- Azure Cloud workload migration
- Business Continuity & Data Recovery
- Consistent Security and Compliance monitoring
- Cloud datacenter security using Azure Security Center or 03rd party security solutions like Checkpoint, Palo Alto & FortiGate
- Gateway security solutions for Web applications
- Auto scaling and optimization

## ERP on Azure

- Provide the infrastructure and security services to host ERP solutions like SAP ECC/HANA, SAP B1 or IFS.
- Auto scaling and optimization

## Finance Optimization Services

- Pay-As-You-Go optimization with Azure Migrations
- Maximum savings with Reserved Instances



# CUSTOMER SERVICE PLEDGE

We will support you by delivering comprehensive solutions and advisory services. From the initial sign-off, we will help you implement increased efficiency, effectiveness, productivity, and collaboration, while minimizing downtime.



**Optimized  
Customer Centric  
Solutions**



**Expert Premier  
Support Services**



**On-site, Remote  
& Phone Support**



**Team of Passionate  
and Tech Savvy  
Experts**



**Proactive Service  
Health Checks**



**Engage with you to  
drive Value and  
Adoption**



# Thank You

For more information :  [connect@hone.dialog.lk](mailto:connect@hone.dialog.lk) | +94 xx xxx xxx

