NashTech
Power Platform

Agenda

- Introductions
- Introduction to the real NashTech
- Our services
- The way we work
- Challenges faced by customer
- Why is MS Power Platform

The Real NashTech

Nash Tech.

A division of NashSquared Group

Established
1988

£1bn
turnover

36
locations

N² Nash Squared

Harvey Nash.

Nash Tech.

Alumni

Technology Recruitment

Leadership recruitment
Tech expert recruitment
Solutions

IT Solutions

Software Development
Digital Transformation/Consulting
Business Process Solutions

Leadership Services

Executive Search & interim
Assessment services
Leadership & Board development

NashTech value proposition

- **Trust**
  - Contracting with UK company - brand, assets & recruitment relations at risk
  - Strong UK centric governance – robust IP and data protection

- **Right place right time**
  - Vietnam is an outstanding place to find high quality, energetic and enthusiastic talent
  - The brightest minds in the country seek careers in IT
  - 2,000 employees; operational JVs provide access much larger pool of resource
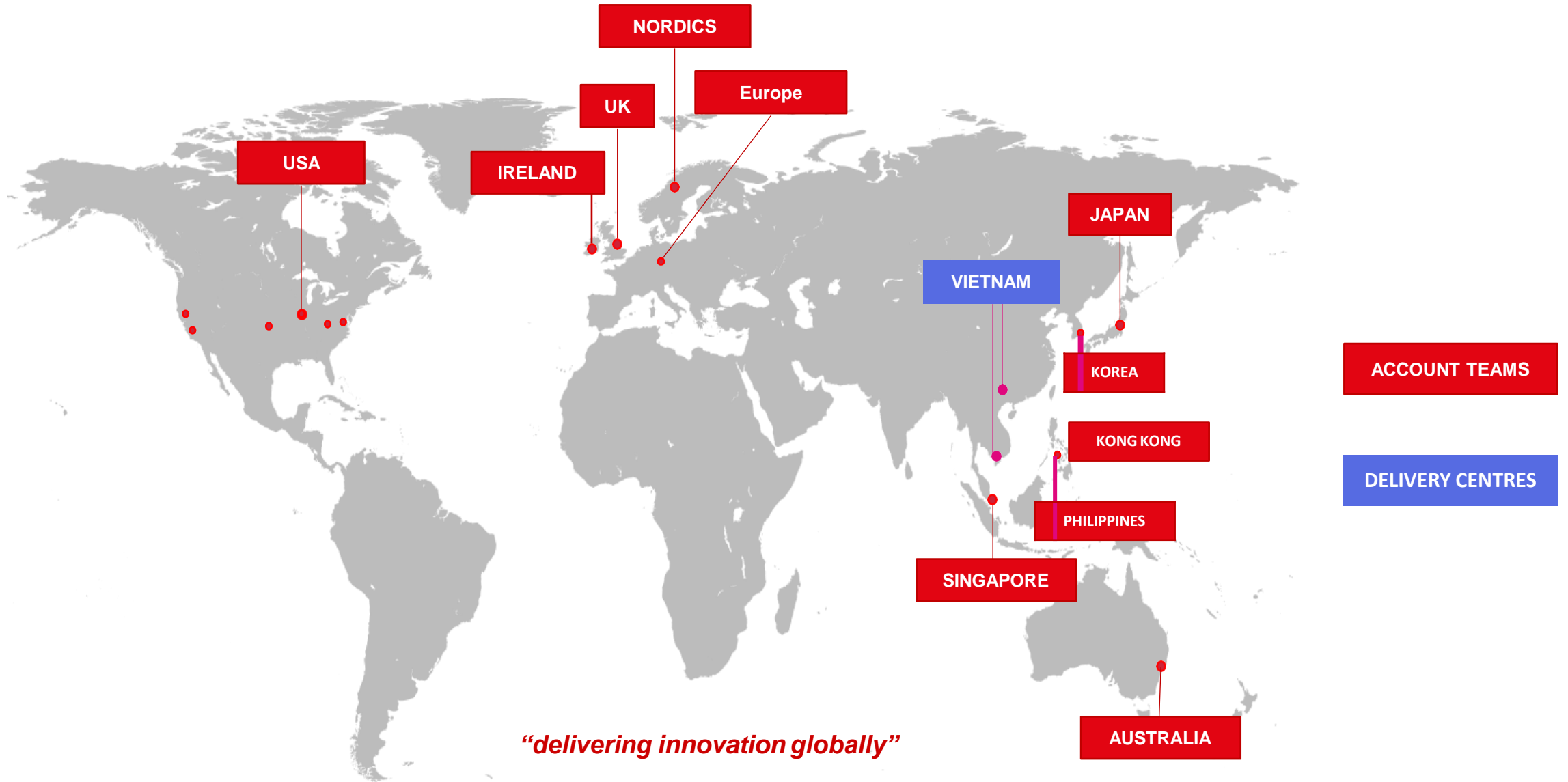
- **High quality outcomes**
  - CMMi level 5 certification
  - Experience delivering full life cycle enterprise solutions to international markets
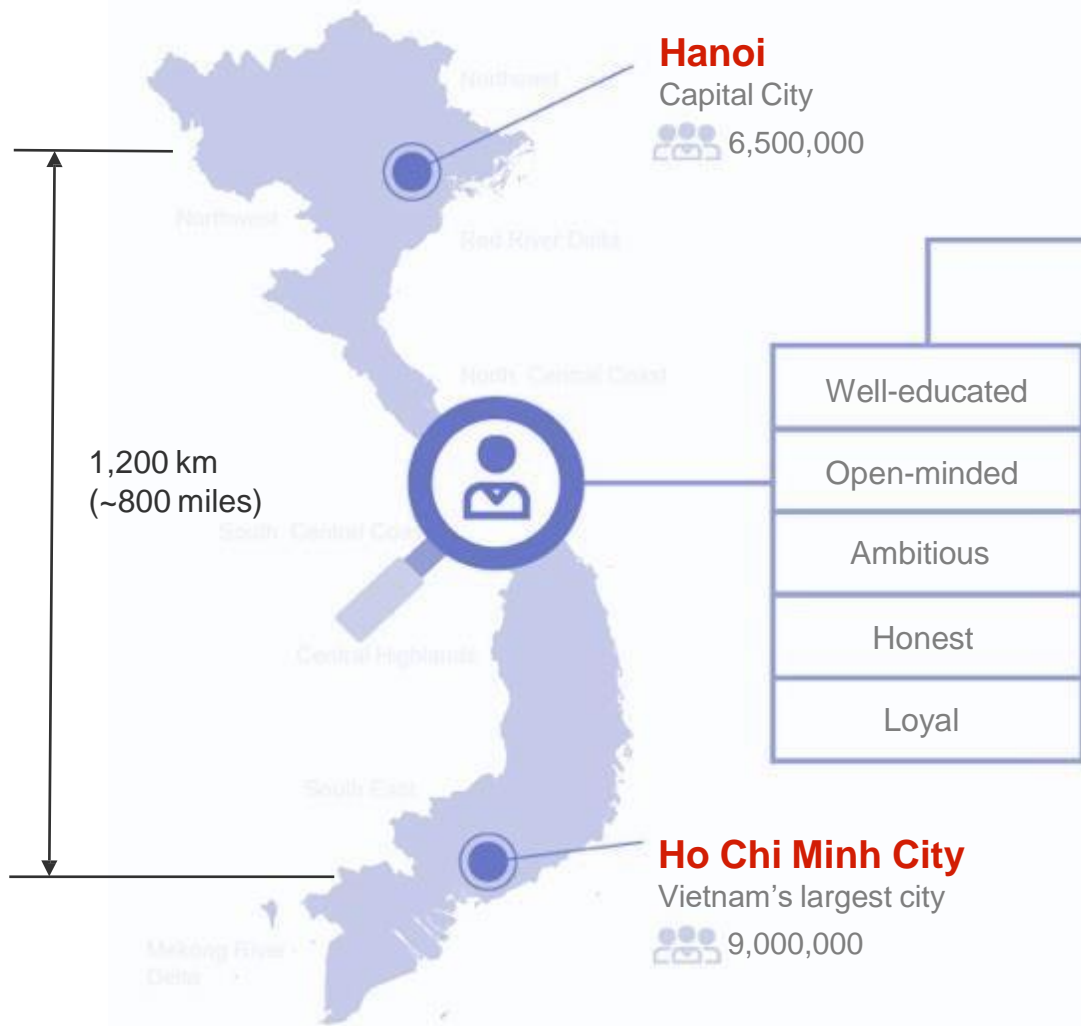 - Unparalleled quality of engineering and great team work

- **Easy to buy from and easy to work with**
  - Value for money
  - Flexible and scalable engagement models including risk-sharing
  - Reliable, trusted delivery partner with demonstrable long term relationships

The territories in which we operate

NORDICS

UK

Europe

USA

IRELAND

JAPAN

VIETNAM

KOREA

KONG KONG

PHILIPPINES

SINGAPORE

AUSTRALIA

ACCOUNT TEAMS

DELIVERY CENTRES

"delivering innovation globally"

Why Vietnam

Hanoi
Capital City
6,500,000

1,200 km
(~800 miles)

Ho Chi Minh City
Vietnam's largest city
9,000,000

Well-educated

Open-minded

Ambitious

Honest

Loyal

93,000,000

60% people under 30

YOUNG POPULATION

44,000,000

Total number of Internet users in Vietnam

MOTIVATED

CAPABLE

HIGH QUALITY STAFF

English is the **2nd language**

83% of university students choose science as their first choice subject

Our Services

Nash
Tech.

NashTech Services

Advisory/Consulting

UK Based service offering Digital Consultancy Services

Solutions

We design and build solutions that can provide competitive advantage

Extended Enterprise

We provide resource flexibility so you can exploit your opportunities quickly and efficiently

AMS

We provide an ITIL based support service for your existing application estate

Advisory / Consultancy Services

Effective tooling for distributed development

Using the Nash Tech Agile process as the base model.

Cloud Readiness Planning

Working with an organisation to assess their use of cloud and creating a roadmap for adoption aligned with business priorities

Architectural Services

To review or define the architecture needed for an organisation.

Review of IT department

Skills assessment, Service Catalogue creation, Project prioritisation, Competence and Maturity mapping

DevOps Review

Assessment of DevOps processes, consultancy, design and support of implementation
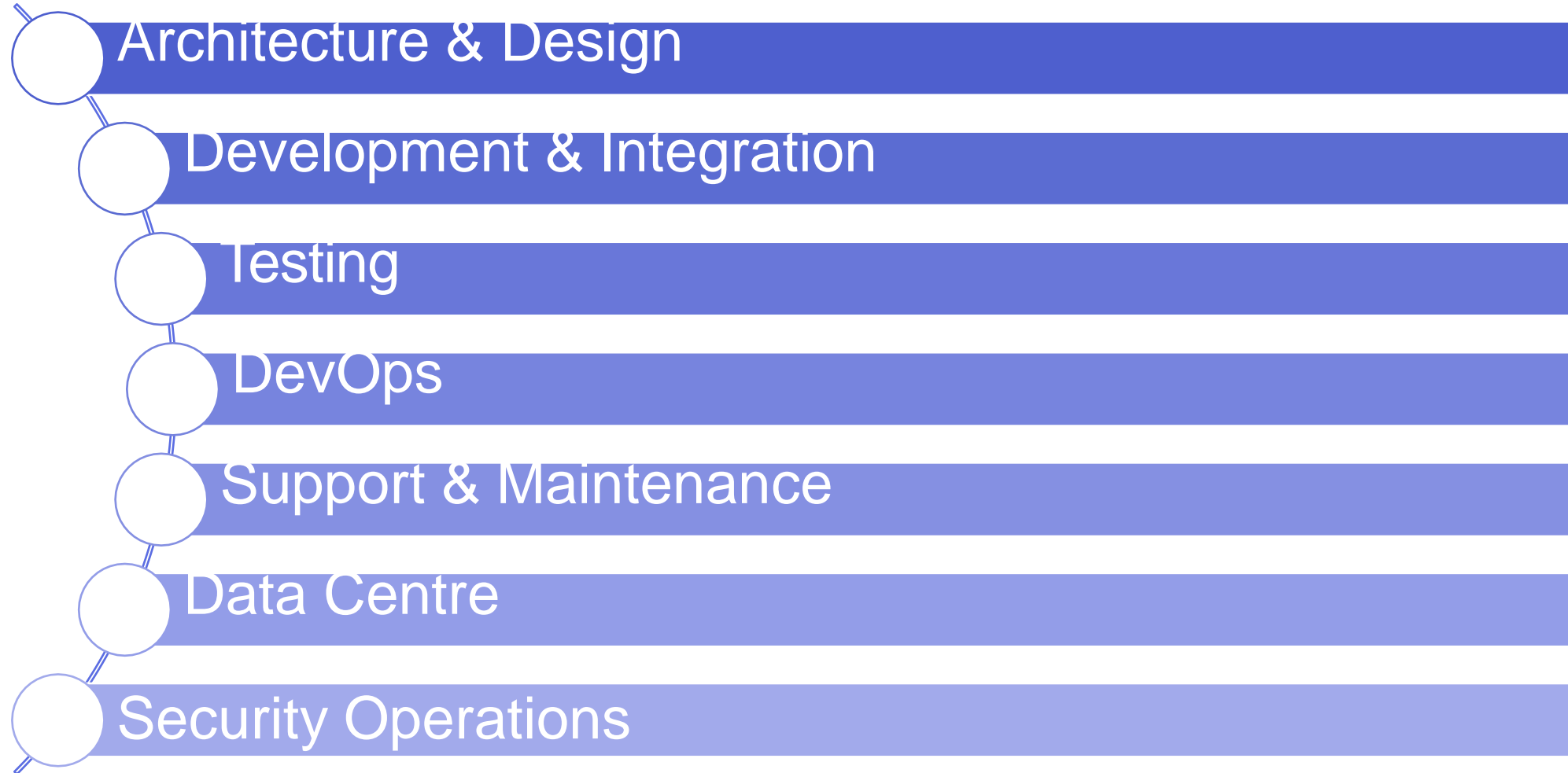
Implementation of the Quality Assurance framework

NashTech is a CMMi5 quality assured business – our team would be delighted to assist with the implementation of a suitable quality assurance framework for you

Technical Roadmap Planning

To map out the transition from the current technical estate to the desired future state, bearing in mind known product updates and ensuring compatibility between the various software components and versions.

Solutions and Extended Enterprise services

- Architecture & Design
- Development & Integration
- Testing
- DevOps
- Support & Maintenance
- Data Centre
- Security Operations

Application Maintenance Services

1st Line

- Ticket Registration
- FAQ User Support
- Solutions from Knowledge base
- Basic Trouble shooting
- Installation Support
- Configuration Support / Control

- Escalation to level 2

2nd Line

- Operational Monitoring
- HW and SW interoperability
- Check integration issues
- Status Update to user
- Level 2 trouble shooting
- Detailed issue tracking

- Escalation to Level 3

3rd Line

- Remote Trouble shooting
- Bug Management (analysis, fixing, testing)
- Functional Change
- Proactive Prevention
- Perfective Tuning

NashTech Portfolio of Technologies

Microsoft
- 500+ practitioners
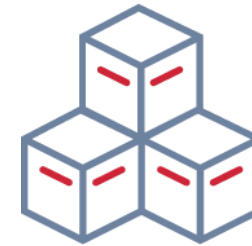- Deep and wide capability
- 100's case studies

Open Source
- 300+ practitioners
- Strong enterprise capability
- Multiple Web variants

Data
- Management
- BI & Warehousing
- Big Data analytics
- RPA, ML, AI

Digital
- Native, Hybrid or Web
- Public or Private
- Dynamic or Offline
- UX design
- Innovative testing facilities
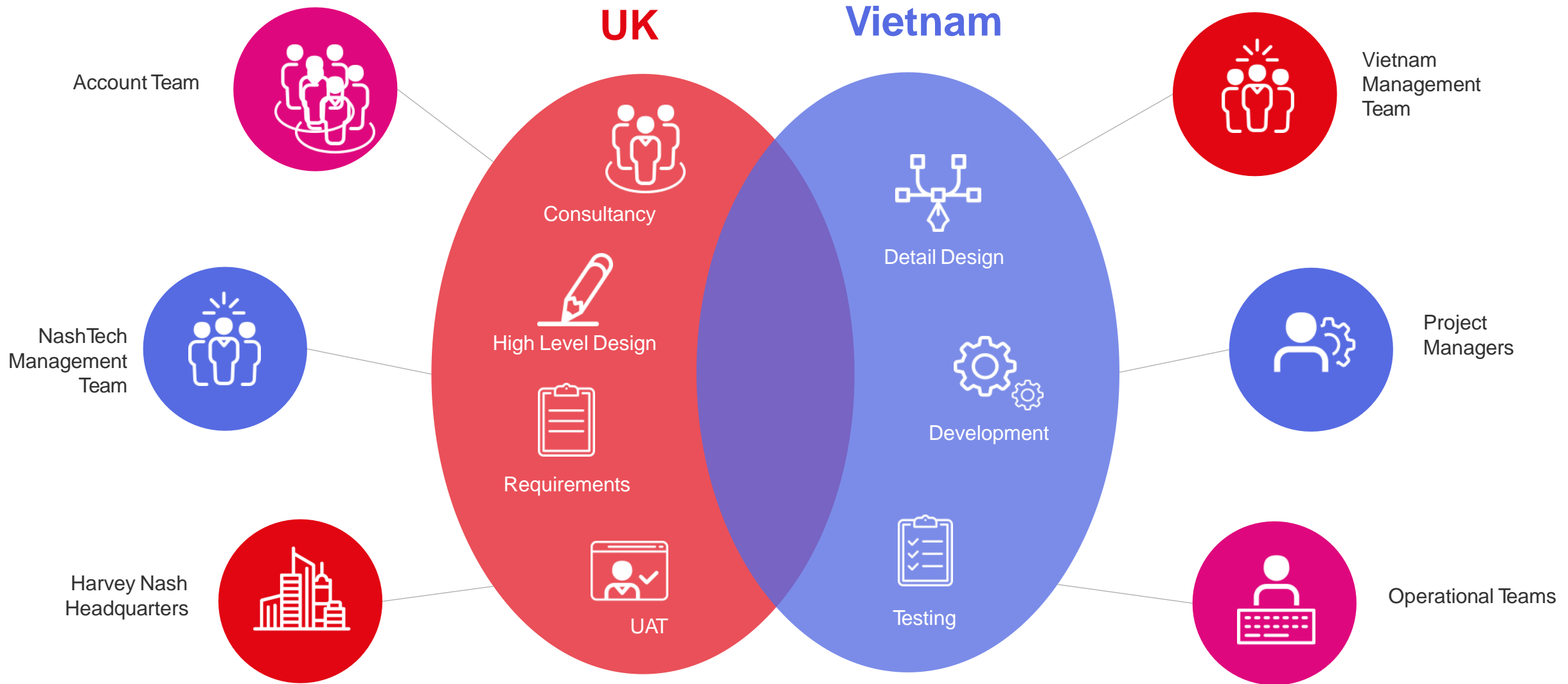
Cloud
- AWS
- Azure
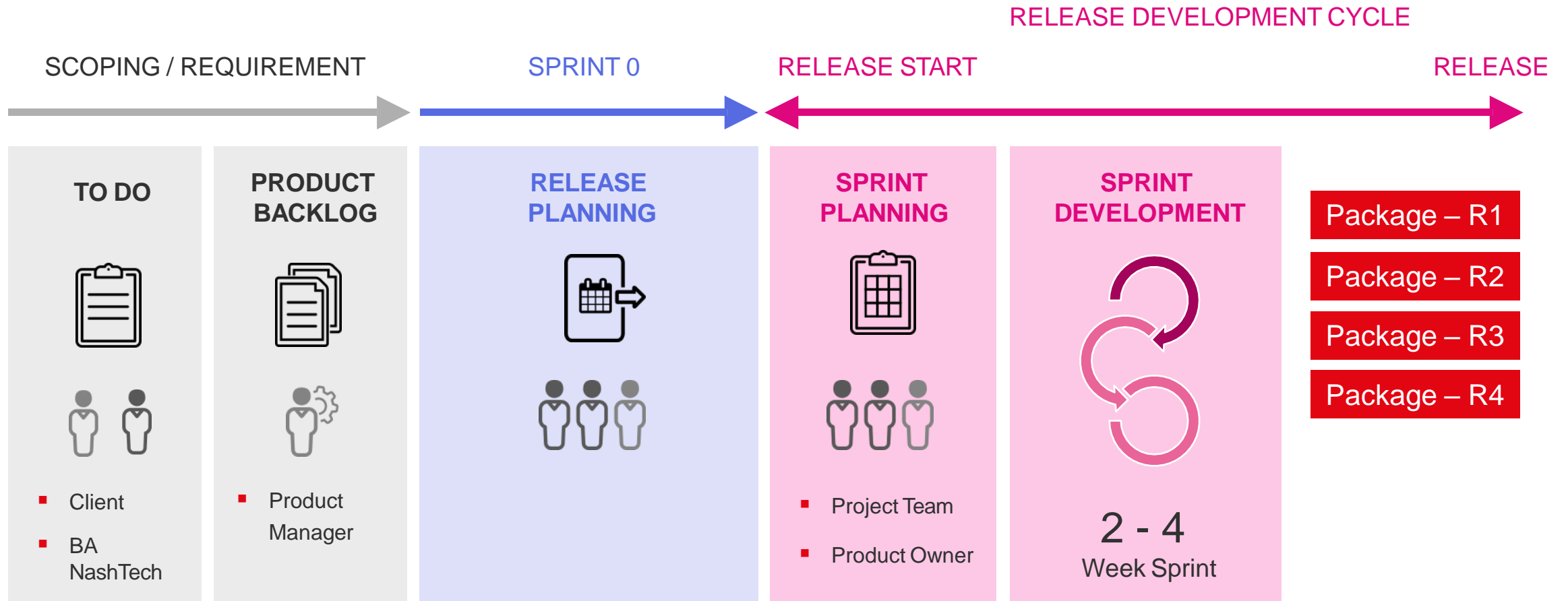- Google
- Docker

The way we work

Why NashTech is the right choice

Agile delivery offshore

RELEASE DEVELOPMENT CYCLE

SCOPING / REQUIREMENT   SPRINT 0   RELEASE START   RELEASE

TO DO	PRODUCT BACKLOG	RELEASE PLANNING	SPRINT PLANNING	SPRINT DEVELOPMENT	

- Client
- BA NashTech

- Product Manager

- Project Team
- Product Owner

2 - 4 Week Sprint

Package – R1

Package – R2

Package – R3

Package – R4

Challenges faced by customer

Opportunities abound to improve your company's business processes
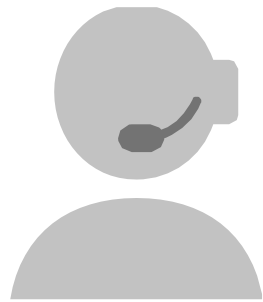
Create better customer experiences through digital transformation

Achieve data-driven outcomes
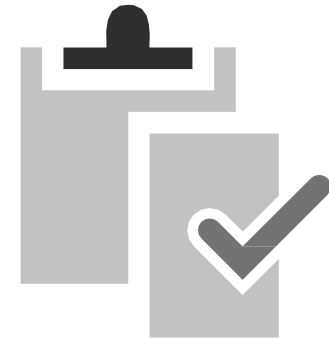
Enhance efficiencies by automating processes

But several challenges block your path

Lack of developer expertise

Time and resource constraints

Siloed data

Budget constraints

Complex processes

Incompatibility across apps

Lack of actionable insights

"Shadow IT" governance
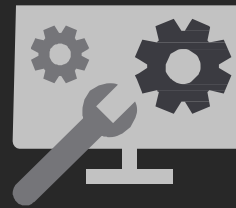
Using legacy technology

Security and compliance

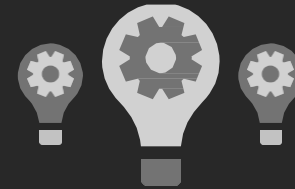# Why is Microsoft Power Platform?

Overcome these challenges with the Microsoft Power Platform

Accelerate and automate at scale with intelligence and ease

Modernize legacy tasks and processes in a secure low-code platform

Rapidly adapt to changing business needs with out-of-the-box solutions

Build agile business processes with the Microsoft Power Platform

The low-code platform that spans Microsoft 365, Dynamics 365, Azure, and standalone applications. **Innovation anywhere. Unlock value everywhere.**

Power BI
Business analytics

Power Apps
Application development

Power Automate
Process automation

Power Virtual Agents
Intelligent virtual agents

Data connectors

AI Builder

Dataverse

Unlock innovation, automation, engagement, and data
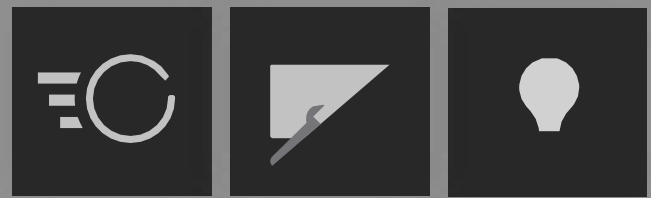
Enhance Analytics and Visualization of Data

Make informed, confident business decisions by putting data-driven insights into everyone's hands

The world's most complete low-code platform

Automate business tasks and processes

Boost business productivity to get more done by giving everyone the ability to automate organizational processes
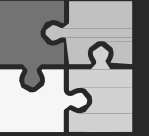
Quickly and easily build low-code apps

Turn ideas into organizational solutions by enabling everyone to build custom apps that solve business challenges

Engage with customers using built-in AI

Easily build chatbots to engage conversationally with your customers and employees—no coding required

Cloud and on-premises connectivity

Enjoy built-in connectivity to 350+ cloud services, content services, databases, APIs, and other services

Gain seamless hybrid connectivity to on-premises systems via the on-premises data gateway

Develop and register custom connectors as building blocks for citizen developers

Break down data silos by using multiple data sources in a single application

Global, hyper-scale, enterprise-grade infrastructure

Enterprise reliability via 100+ data centers and Microsoft's global network edge.

Compliance leadership with standards and commitments including ISO 27001, FedRamp, and EU model clauses.

No standing access to data, transparent operational model, and 99.9% financial-backed uptime guarantee.

Secure by design, operationalized at the physical, logical, and data layers

Identity and Access

Identity management and multi-factor authentication for enhanced identity protection and secure guest access.

Data Loss Prevention

Built-in information protection and usage analytics, with full audit logs, data loss prevention policies, and more.
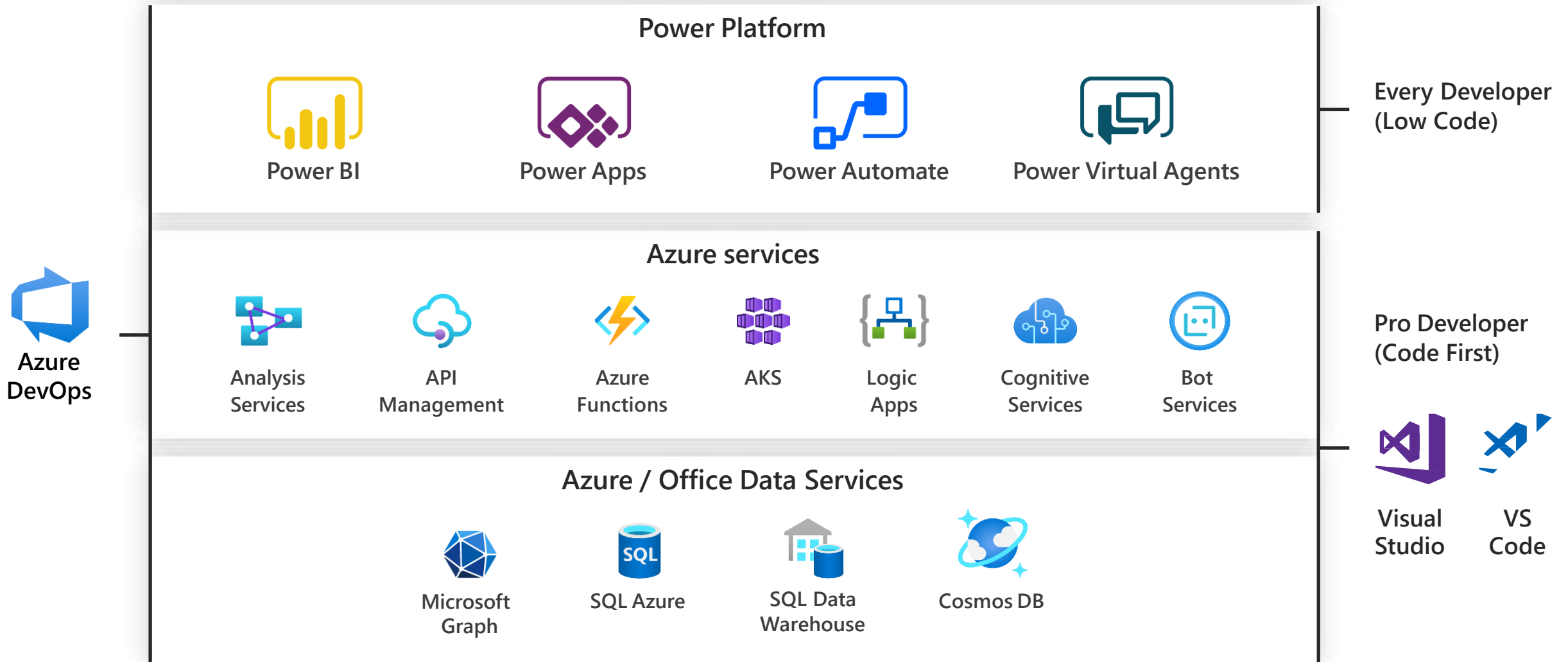
Encryption

Encryption can help protect your data both at rest and in transit.

Develop faster than ever before

Pro Developers + Microsoft Power Platform = No Limits

Azure DevOps

Power Platform

| Power BI | Power Apps | Power Automate | Power Virtual Agents |

Every Developer (Low Code)

Azure services

| Analysis Services | API Management | Azure Functions | AKS | Logic Apps | Cognitive Services | Bot Services |

Pro Developer (Code First)

Azure / Office Data Services

| Microsoft Graph | SQL Azure | SQL Data Warehouse | Cosmos DB |

Visual Studio

VS Code

World-class application lifecycle management

Great support for moving assets across environments using solutions

Full developer isolation with access to authoritative source management in GitHub
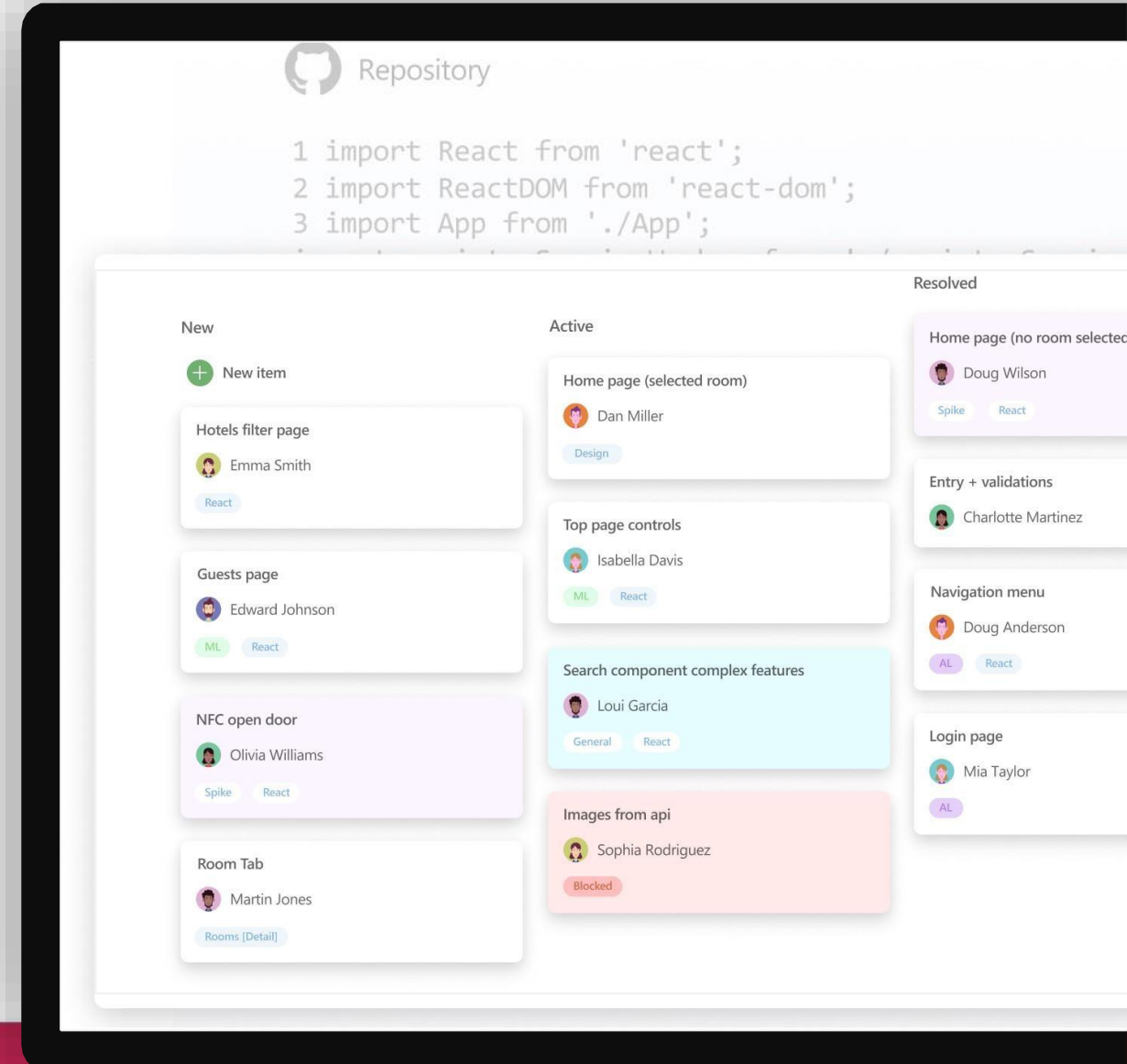
Agile process governance and team collaboration through integration with Azure DevOps

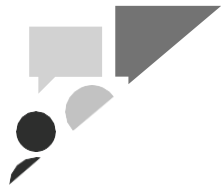**Rich environment** to view and manage Kanban boards, backlogs, and sprints

Full automation of repeatable processes for tests and pipeline supporting any continuous integration/continuous deployment framework

A platform for all

Citizen developer, IT administrator, professional developer, we've got you

Intuitive to use and easy to learn for citizen developers

A unified admin center

World-class pro developer support and ALM

Basic

Complex

CITIZEN DEV
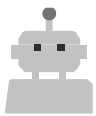
PRO DEV

Enabling you to create end-to-end, agile business solutions

Turn insights into actions with self-service business intelligence (BI)

Build standalone web and mobile apps, or customize existing apps

Connect to all your data with 350+ pre-built connectors and custom connectors
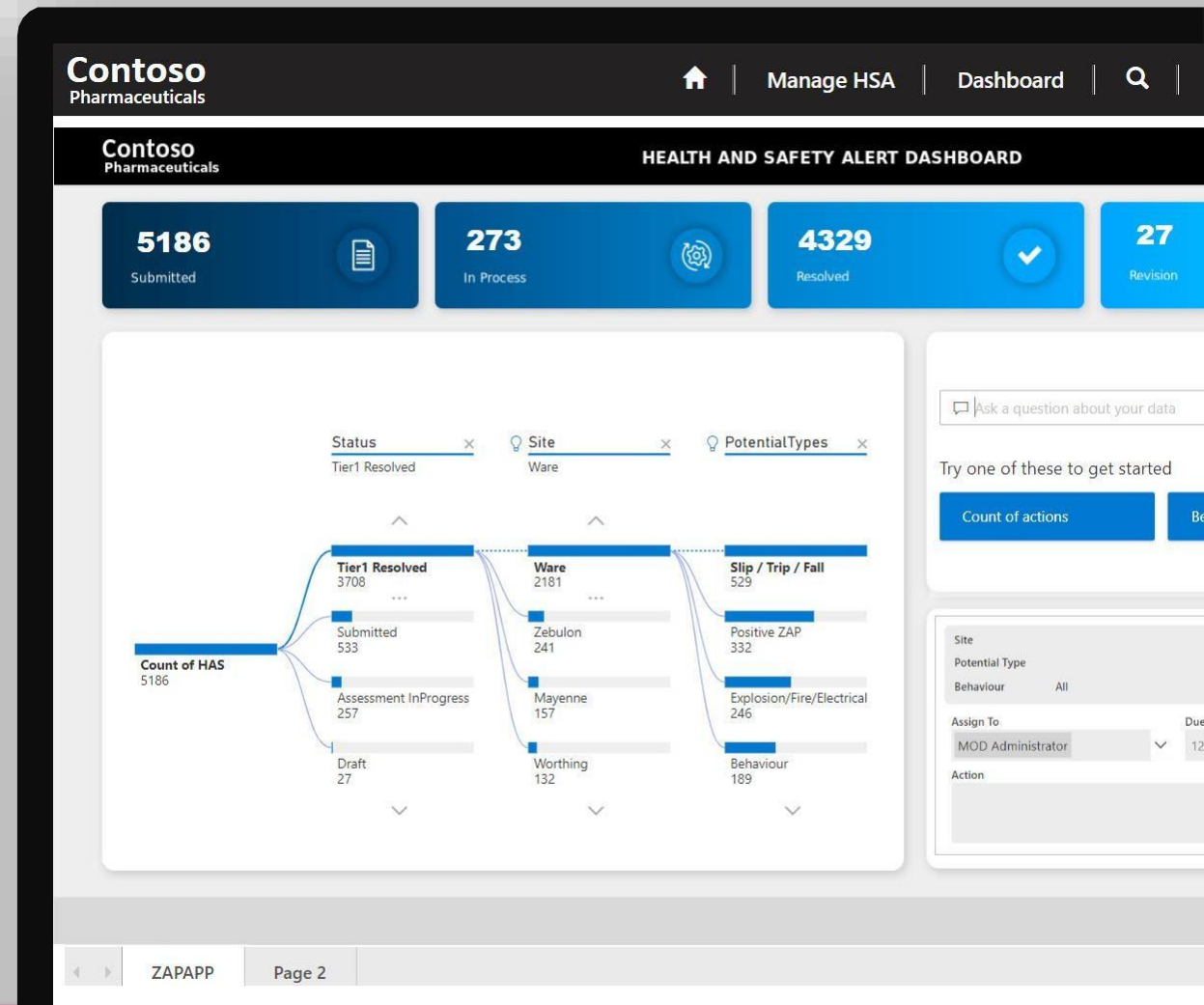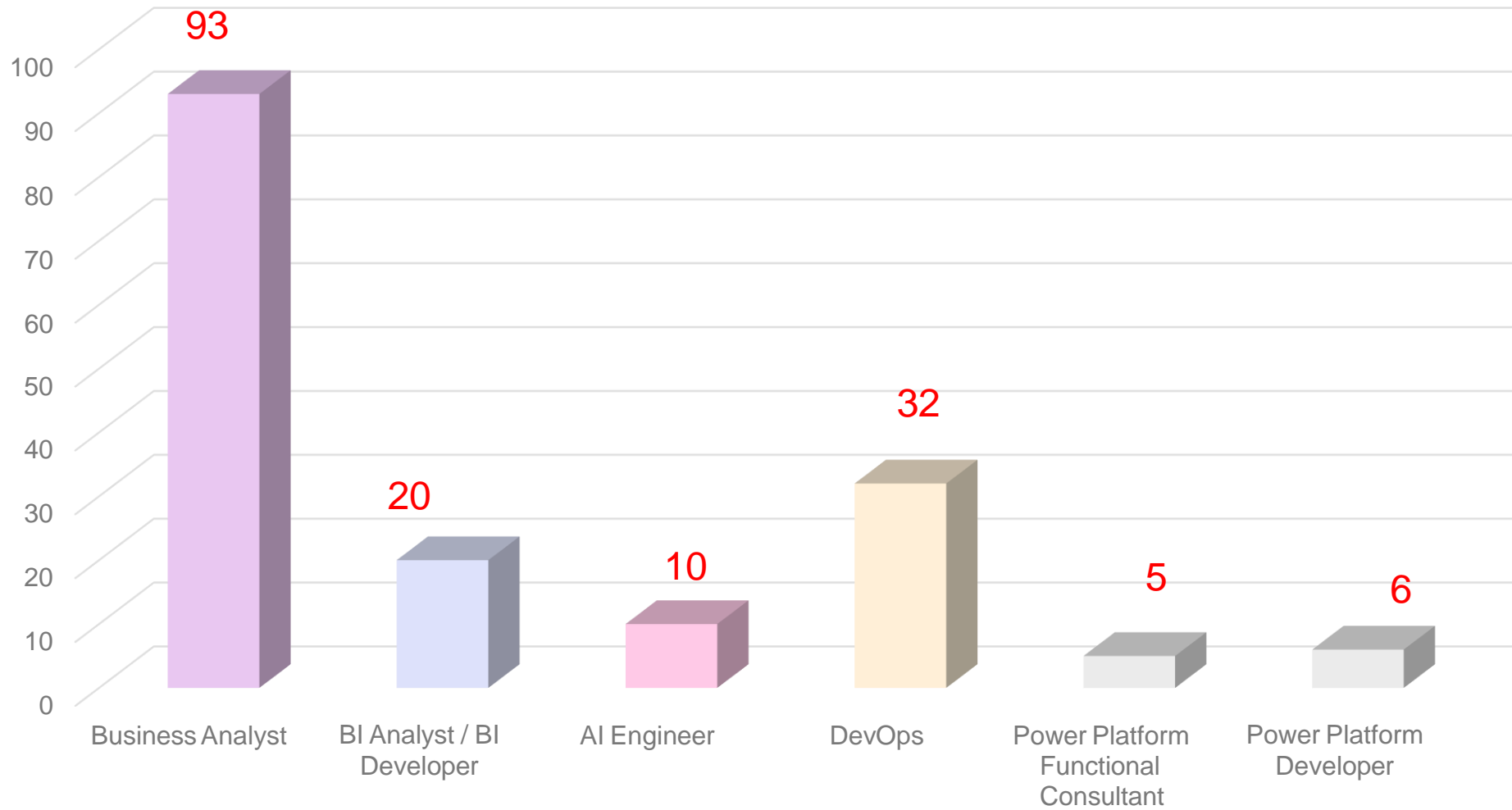
Add **AI with ease** through built-in cognitive services

Provide **IT guardrails** with enterprise-grade governance and security controls

Use **pro-developer extensibility**, enabling a "no cliffs" platform that spans the range from business users to professional developers

Power platform capacity

Thank you