

**Nash
Tech.**

NashTech Power Platform presentation to

Mar 2021



Agenda

- Introductions
- Introduction to the real NashTech
- Our services
- The way we work
- Challenges faced by customer
- Why is MS Power Platform



**Nash
Tech.**

The Real NashTech



A division of Harvey Nash Group



Established
1988



£1bn
turnover



36
locations


Harvey Nash
Group

**Harvey
Nash.**

Technology Recruitment

Leadership recruitment
Tech expert recruitment
Solutions

**Nash
Tech.**

IT Solutions

Software Development
Digital Transformation/Consulting
Business Process Solutions

Alumni

Leadership Services

Executive Search & interim
Assessment services
Leadership & Board development

NashTech value proposition

- **Trust**

- Contracting with UK company - brand, assets & recruitment relations at risk
- Strong UK centric governance – robust IP and data protection

- **Right place right time**

- Vietnam is an outstanding place to find high quality, energetic and enthusiastic talent
- The brightest minds in the country seek careers in IT
- 2,000 employees; operational JVs provide access much larger pool of resource

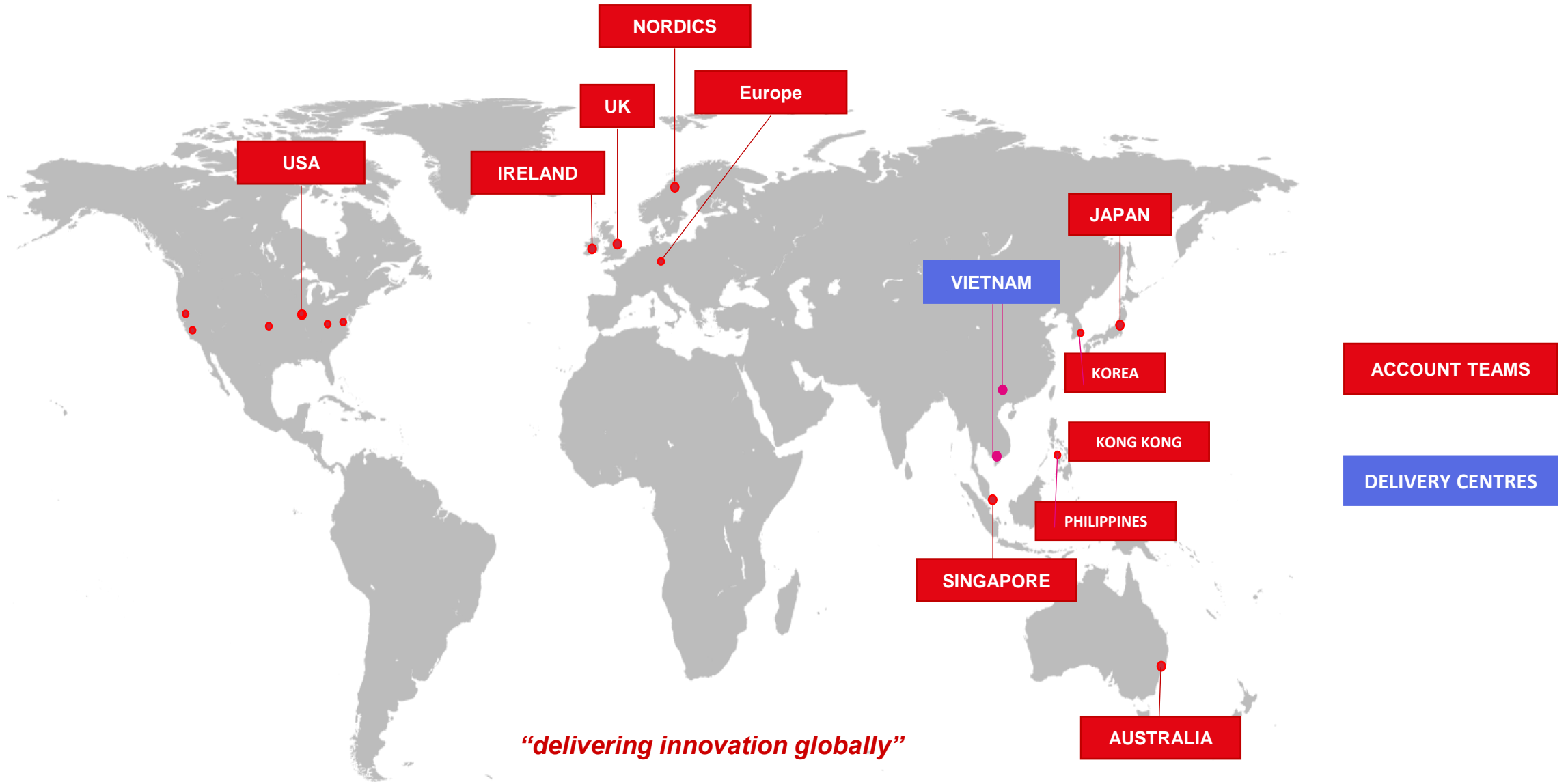
- **High quality outcomes**

- CMMi level 5 certification
- Experience delivering full life cycle enterprise solutions to international markets
- Unparalleled quality of engineering and great team work

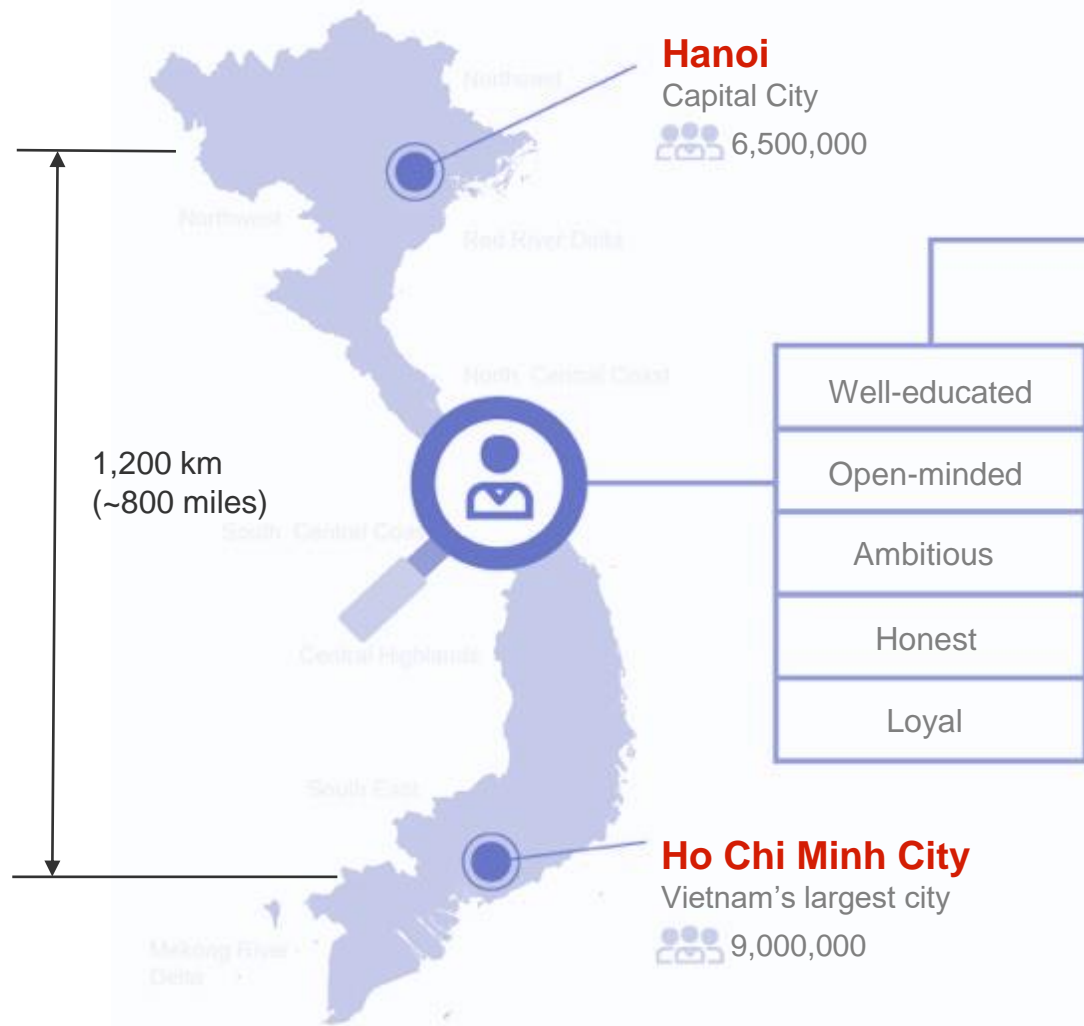
- **Easy to buy from and easy to work with**

- Value for money
- Flexible and scalable engagement models including risk-sharing
- Reliable, trusted delivery partner with demonstrable long term relationships

The territories in which we operate



Why Vietnam



93,000,000

60% people under 30



**YOUNG
POPULATION**



MOTIVATED

CAPABLE

HIGH QUALITY STAFF

44,000,000

Total number of
Internet users in
Vietnam



English is the
2nd language



83% of university students choose
science as their first choice subject

Our Services



NashTech Services



Advisory/Consulting

UK Based service offering Digital Consultancy Services



Solutions

We design and build solutions that can provide competitive advantage



Extended Enterprise

We provide resource flexibility so you can exploit your opportunities quickly and efficiently



AMS

We provide an ITIL based support service for your existing application estate

Advisory / Consultancy Services

Effective tooling for distributed development

Using the Nash Tech Agile process as the base model.

Cloud Readiness Planning

Working with an organisation to assess their use of cloud and creating a roadmap for adoption aligned with business priorities

Architectural Services

To review or define the architecture needed for an organisation.

Review of IT department

Skills assessment, Service Catalogue creation, Project prioritisation, Competence and Maturity mapping

DevOps Review

Assessment of DevOps processes, consultancy, design and support of implementation

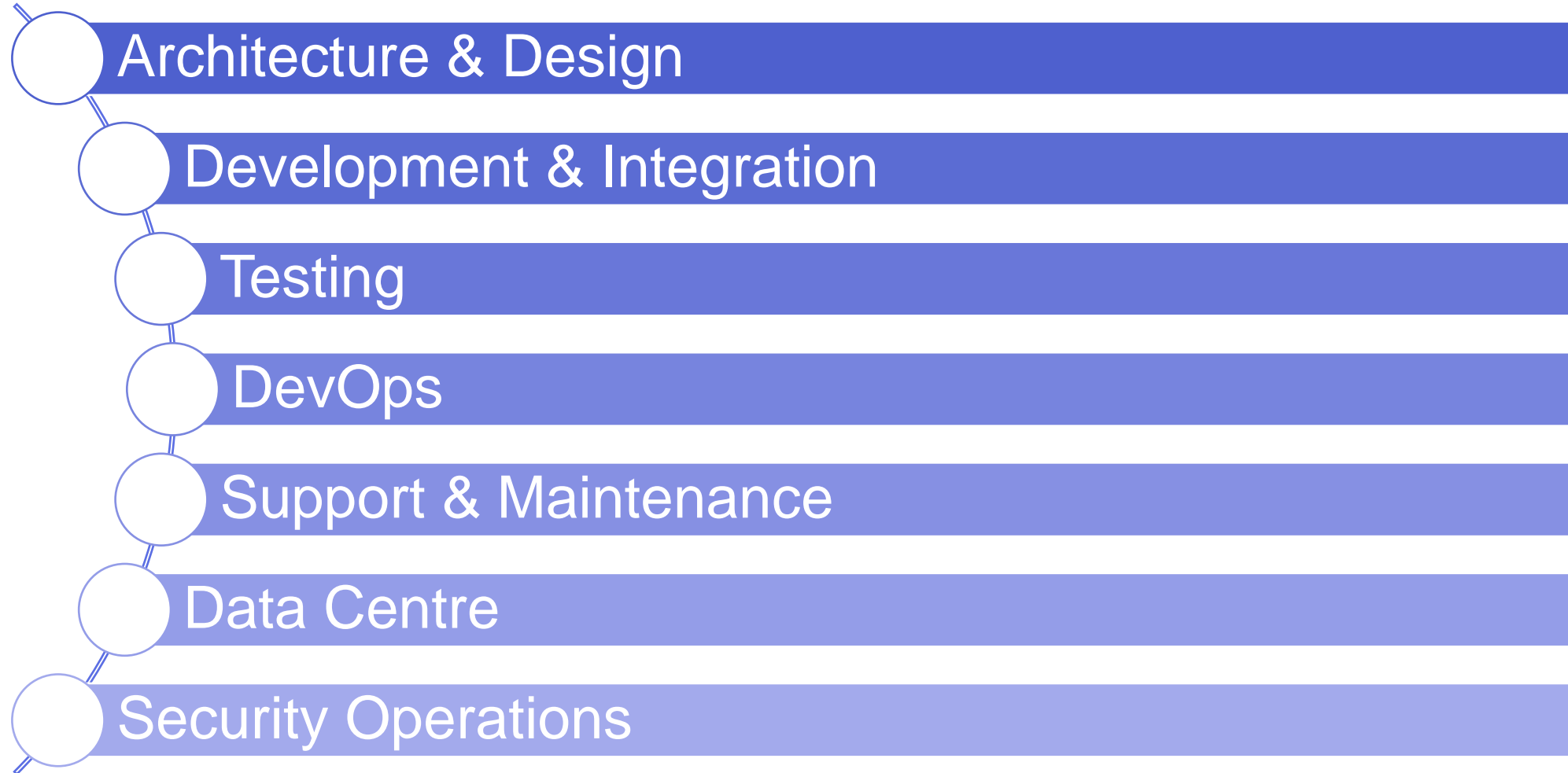
Implementation of the Quality Assurance framework

NashTech is a CMMi5 quality assured business – our team would be delighted to assist with the implementation of a suitable quality assurance framework for you

Technical Roadmap Planning

To map out the transition from the current technical estate to the desired future state, bearing in mind known product updates and ensuring compatibility between the various software components and versions.

Solutions and Extended Enterprise services



Application Maintenance Services

1st Line

- Ticket Registration
- FAQ User Support
- Solutions from Knowledge base
- Basic Trouble shooting
- Installation Support
- Configuration Support / Control
- Escalation to level 2

2nd Line

- Operational Monitoring
- HW and SW interoperability
- Check integration issues
- Status Update to user
- Level 2 trouble shooting
- Detailed issue tracking
- Escalation to Level 3

3rd Line

- Remote Trouble shooting
- Bug Management
(analysis, fixing, testing)
- Functional Change
- Proactive Prevention
- Perfective Tuning

NashTech Portfolio of Technologies

Gold
Microsoft Partner

Datacenter



Microsoft

- Gold Partner
- 500+ practitioners
- Deep and wide capability
- 100's case studies



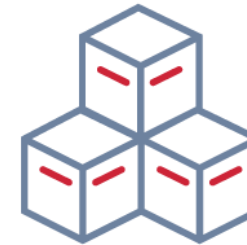
Open Source

- 300+ practitioners
- Strong enterprise capability
- Multiple Web variants



Data

- Management
- BI & Warehousing
- Big Data analytics
- RPA, ML, AI



Digital

- Native, Hybrid or Web
- Public or Private
- Dynamic or Offline
- UX design
- Innovative testing facilities



Cloud

- AWS
- Azure
- Google
- Docker



kubernetes



Jenkins

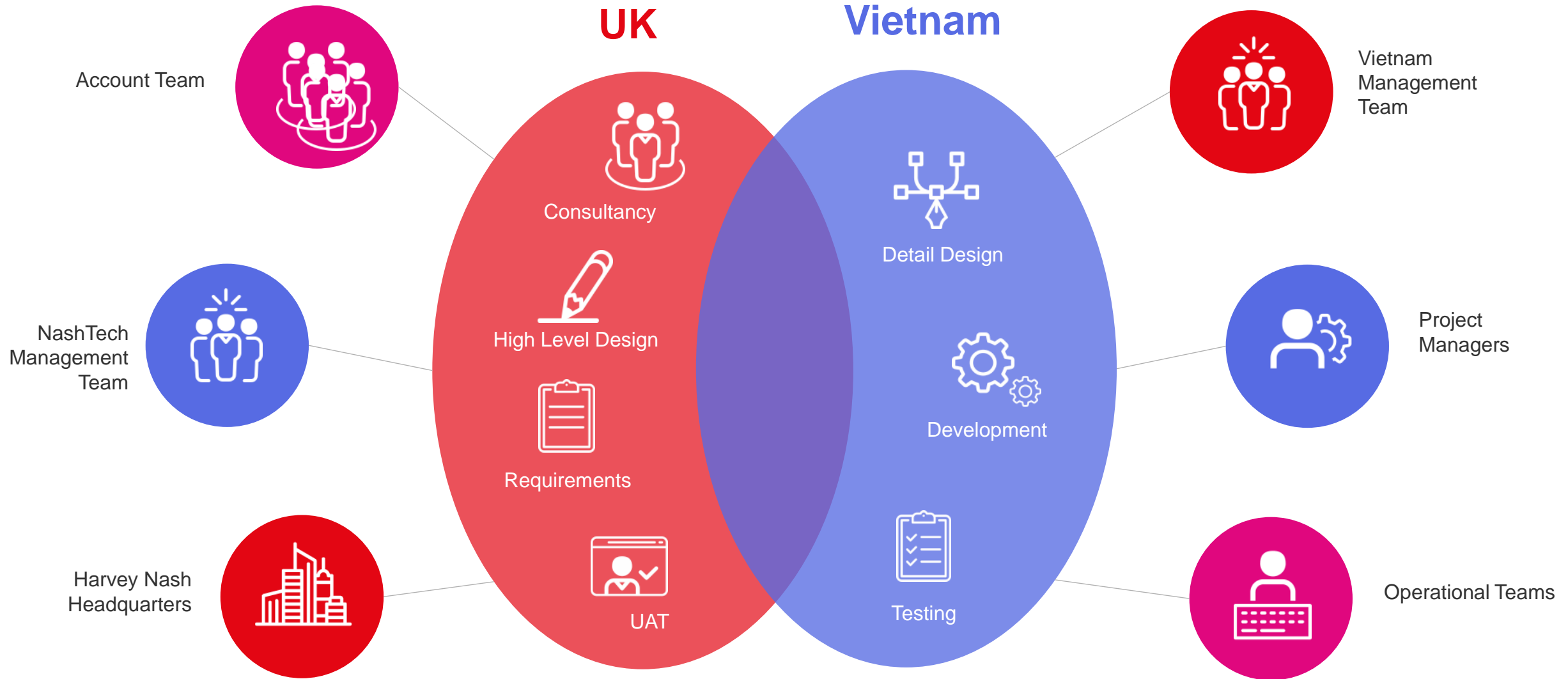


**Nash
Tech.**

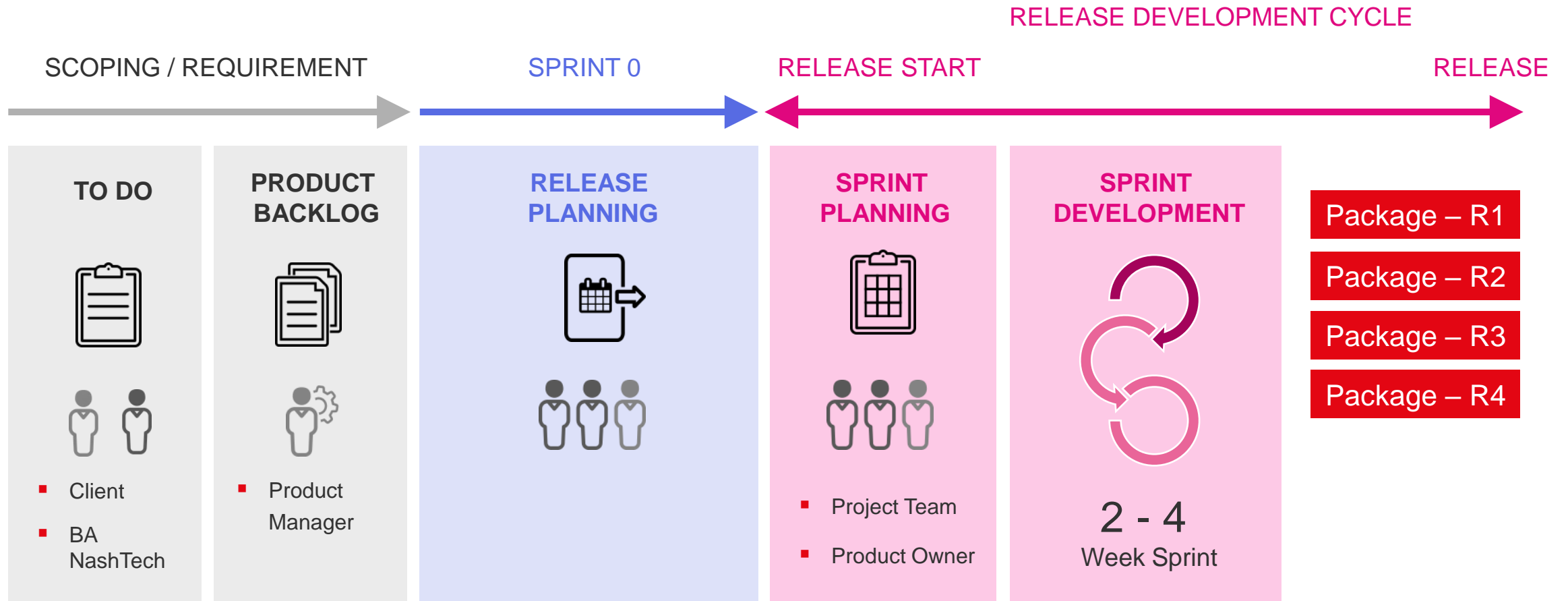
**The way we
work**



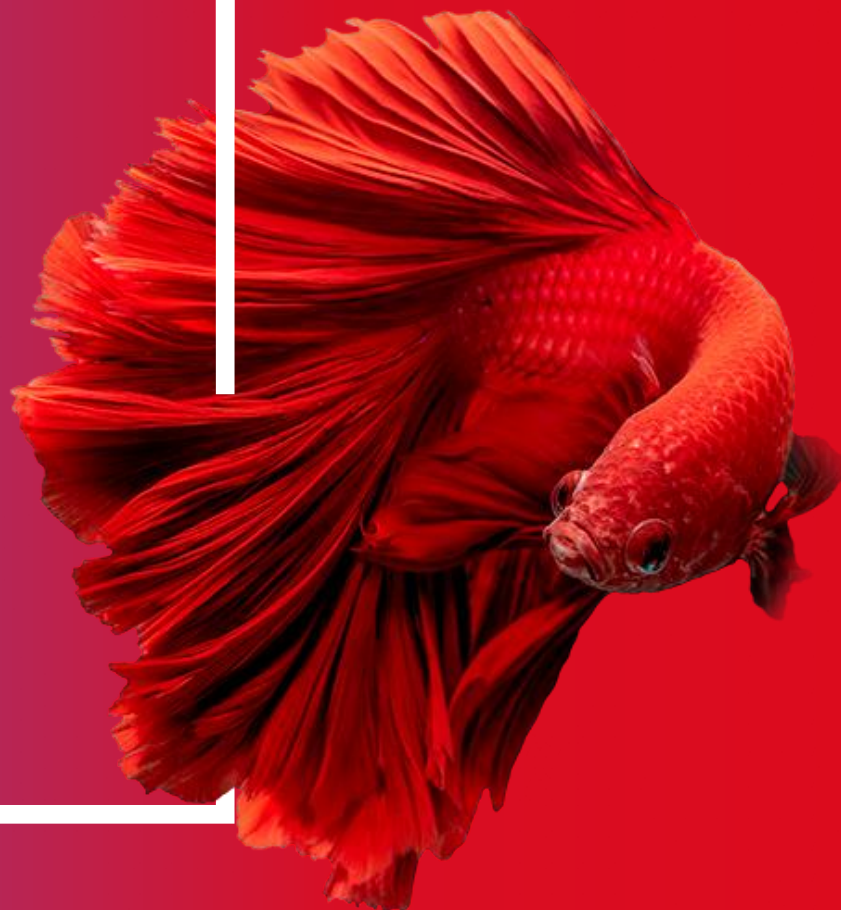
Why NashTech is the right choice



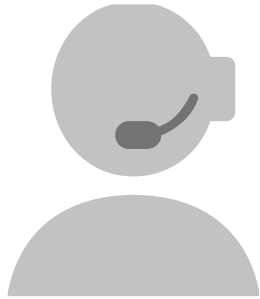
Agile delivery offshore



**Challenges
faced by
customer**



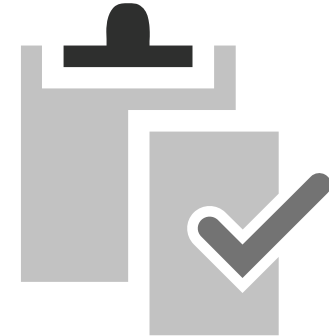
Opportunities abound to improve your company's business processes



Create better customer experiences through digital transformation



Achieve data-driven outcomes

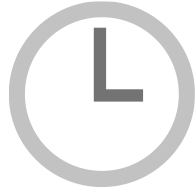


Enhance efficiencies by automating processes

But several challenges block your path



Lack of developer expertise



Time and resource constraints



Siloed data



Budget constraints



Complex processes



Incompatibility across apps



Lack of actionable insights



"Shadow IT" governance



Using legacy technology



Security and compliance

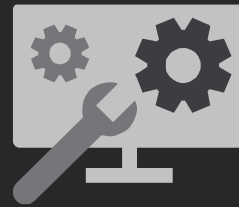
Why is Microsoft Power Platform?



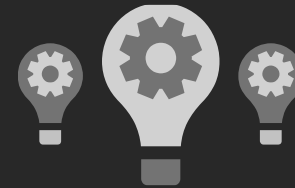
Overcome these challenges with the Microsoft Power Platform



Accelerate and automate at scale with intelligence and ease



Modernize legacy tasks and processes in a secure low-code platform



Rapidly adapt to changing business needs with out-of-the-box solutions

Build agile business processes with the Microsoft Power Platform

The low-code platform that spans Microsoft 365, Dynamics 365, Azure, and standalone applications.
Innovation anywhere. Unlock value everywhere.



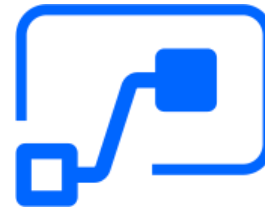
Power BI

Business analytics



Power Apps

Application development



Power Automate

Process automation



Power Virtual Agents

Intelligent virtual agents



**Data
connectors**



AI Builder



Dataverse

Unlock innovation, automation, engagement, and data

Enhance Analytics and Visualization of Data

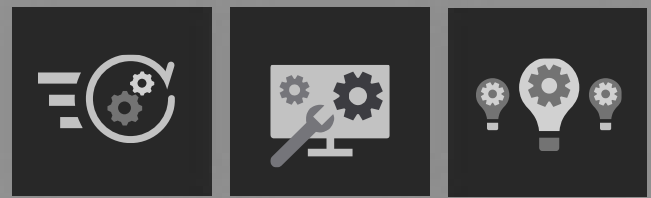


Make informed, confident business decisions by putting data-driven insights into everyone's hands

Quickly and easily build low-code apps

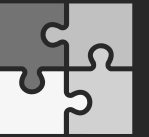


Turn ideas into organizational solutions by enabling everyone to build custom apps that solve business challenges



The world's most complete low-code platform

Automate business tasks and processes



Boost business productivity to get more done by giving everyone the ability to automate organizational processes

Engage with customers using built-in AI



Easily build chatbots to engage conversationally with your customers and employees—no coding required

Cloud and on-premises connectivity



Enjoy built-in connectivity to 350+ cloud services, content services, databases, APIs, and other services



Gain seamless hybrid connectivity to on-premises systems via the on-premises data gateway



Develop and register custom connectors as building blocks for citizen developers



Break down data silos by using multiple data sources in a single application



Global, hyper-scale, enterprise-grade infrastructure

Enterprise reliability via 100+ data centers and Microsoft's global network edge.

Compliance leadership with standards and commitments including ISO 27001, FedRamp, and EU model clauses.

No standing access to data, transparent operational model, and 99.9% financial-backed uptime guarantee.

Secure by design, operationalized at the physical, logical, and data layers

Identity and Access



Identity management and multi-factor authentication for enhanced identity protection and secure guest access.

Data Loss Prevention



Built-in information protection and usage analytics, with full audit logs, data loss prevention policies, and more.

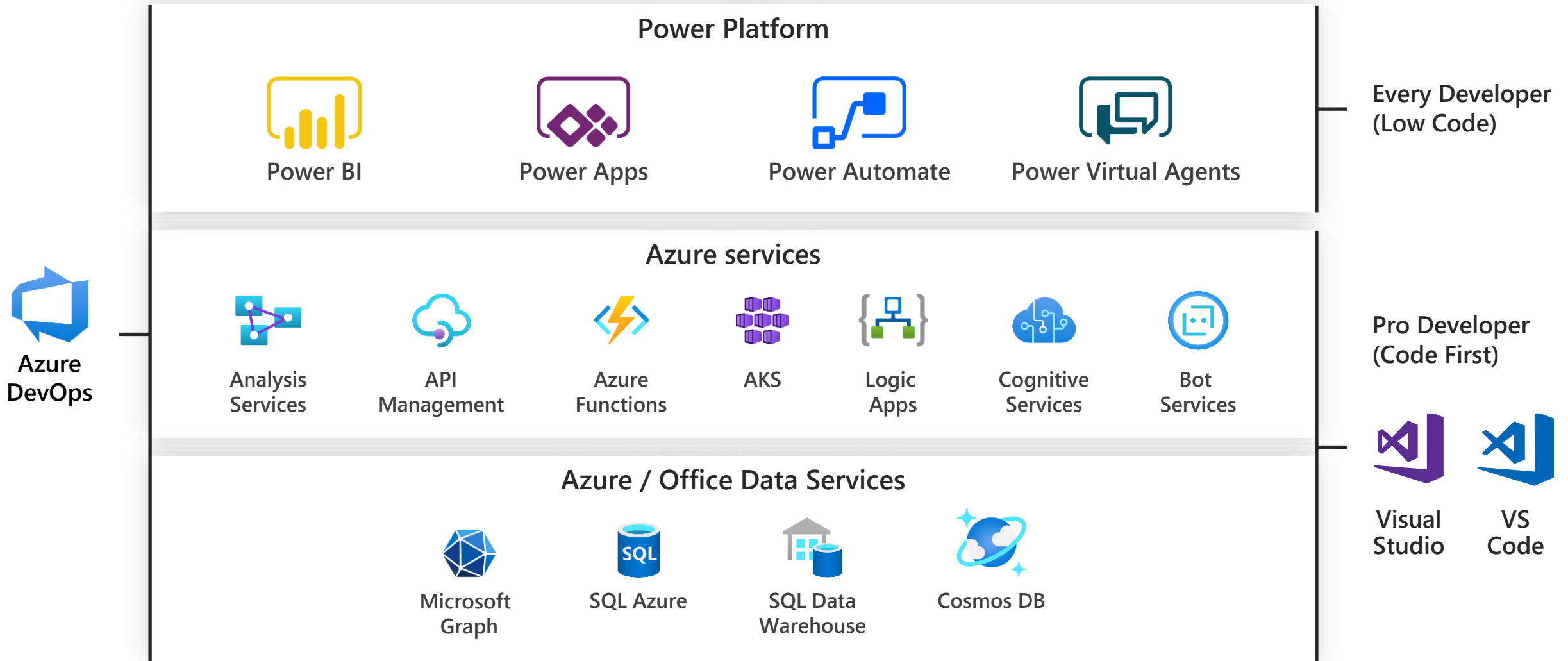
Encryption



Encryption can help protect your data both at rest and in transit.

Develop faster than ever before

Pro Developers + Microsoft Power Platform = No Limits



World-class application lifecycle management



Great support for moving assets across environments using solutions



Full developer isolation with access to authoritative source management in GitHub



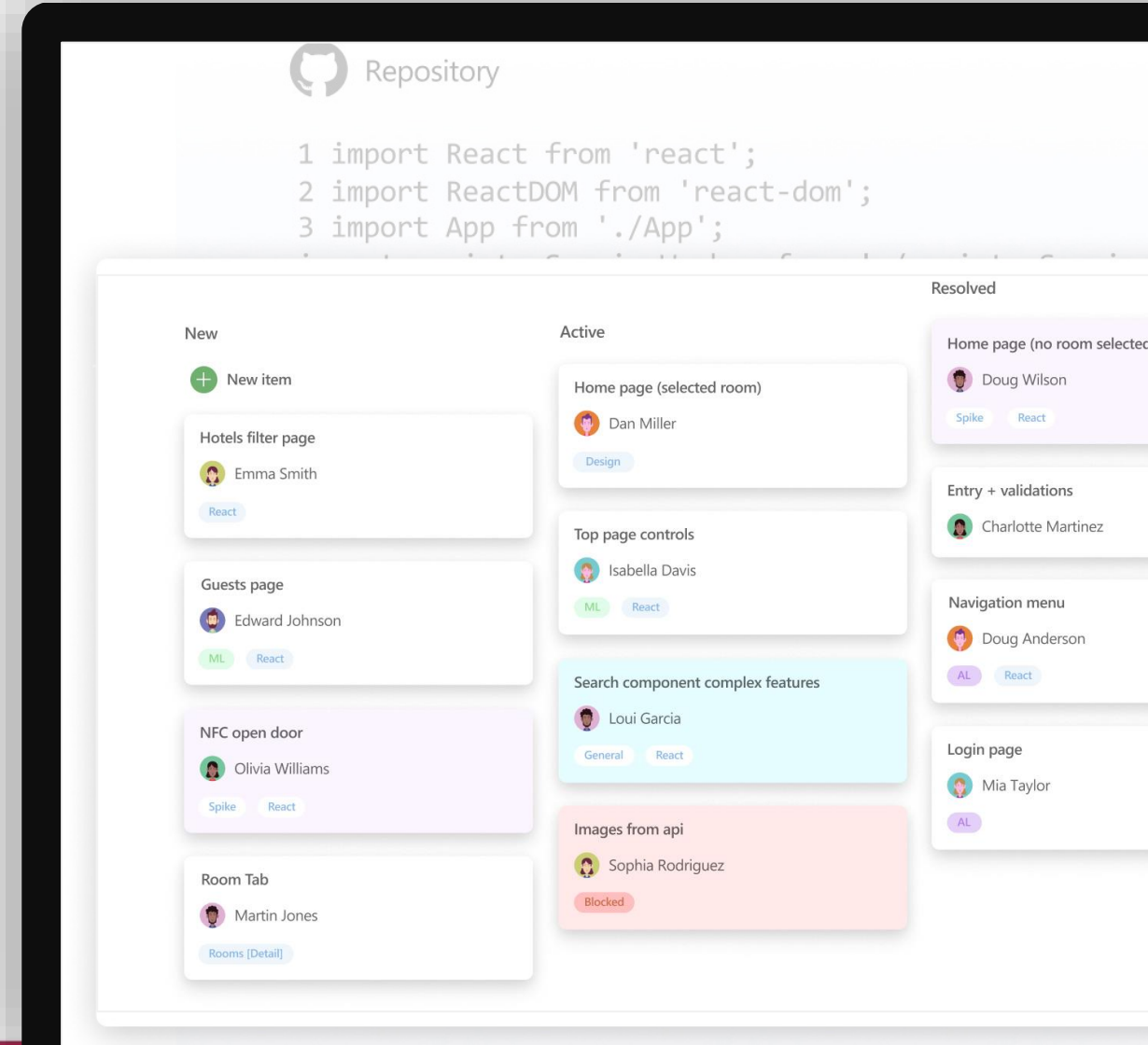
Agile process governance and team collaboration through integration with Azure DevOps



Rich environment to view and manage Kanban boards, backlogs, and sprints



Full automation of repeatable processes for tests and pipeline supporting any continuous integration/continuous deployment framework



A platform for all

Citizen developer, IT administrator, professional developer, we've got you



Intuitive to use and easy to learn for citizen developers

Basic

CITIZEN DEV



A unified admin center



World-class pro developer support and ALM

Complex

PRO DEV

Enabling you to create end-to-end, agile business solutions



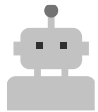
Turn **insights into actions** with self-service business intelligence (BI)



Build **standalone web and mobile apps**, or customize existing apps



Connect to **all your data** with 350+ pre-built connectors and custom connectors



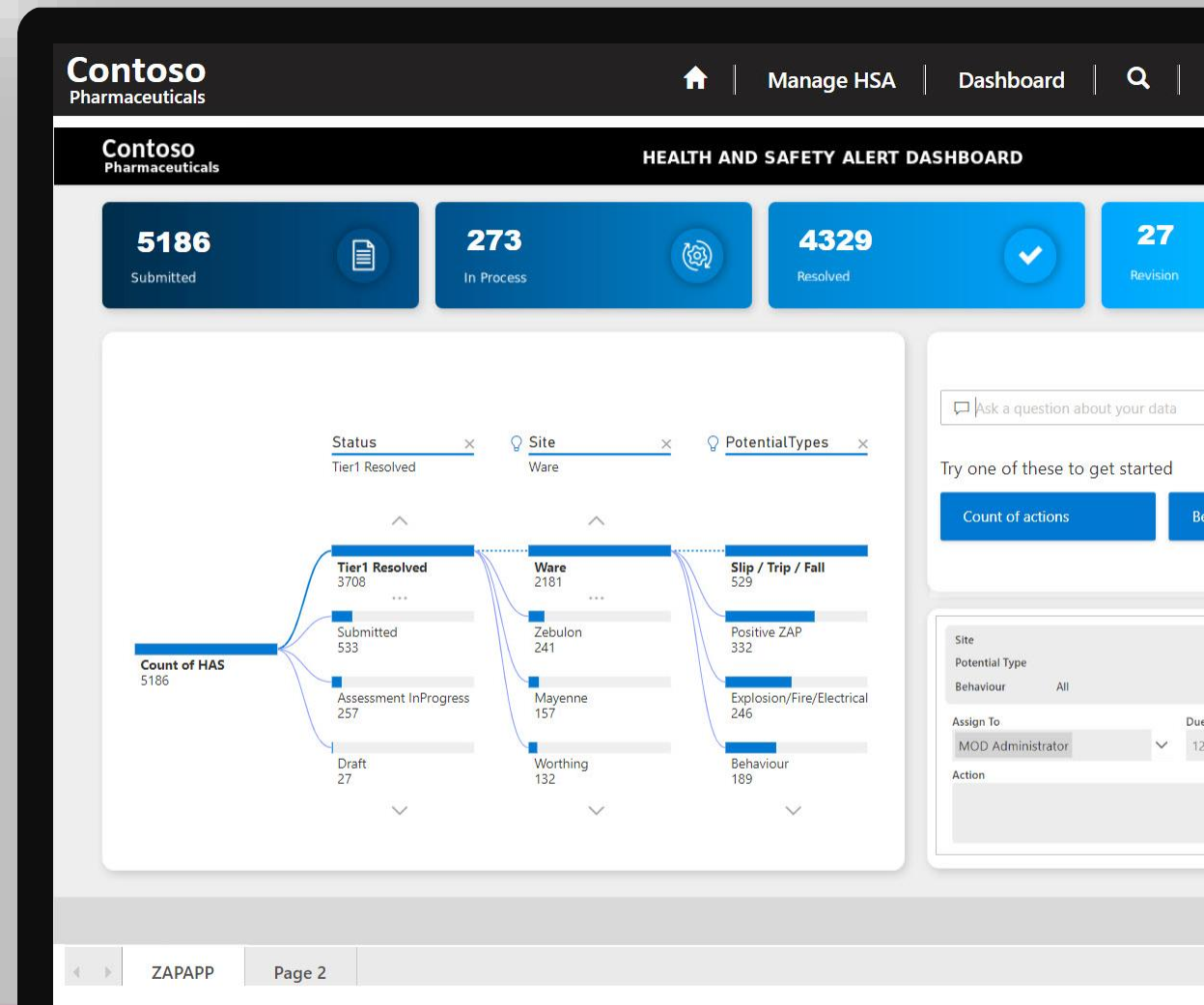
Add **AI with ease** through built-in cognitive services



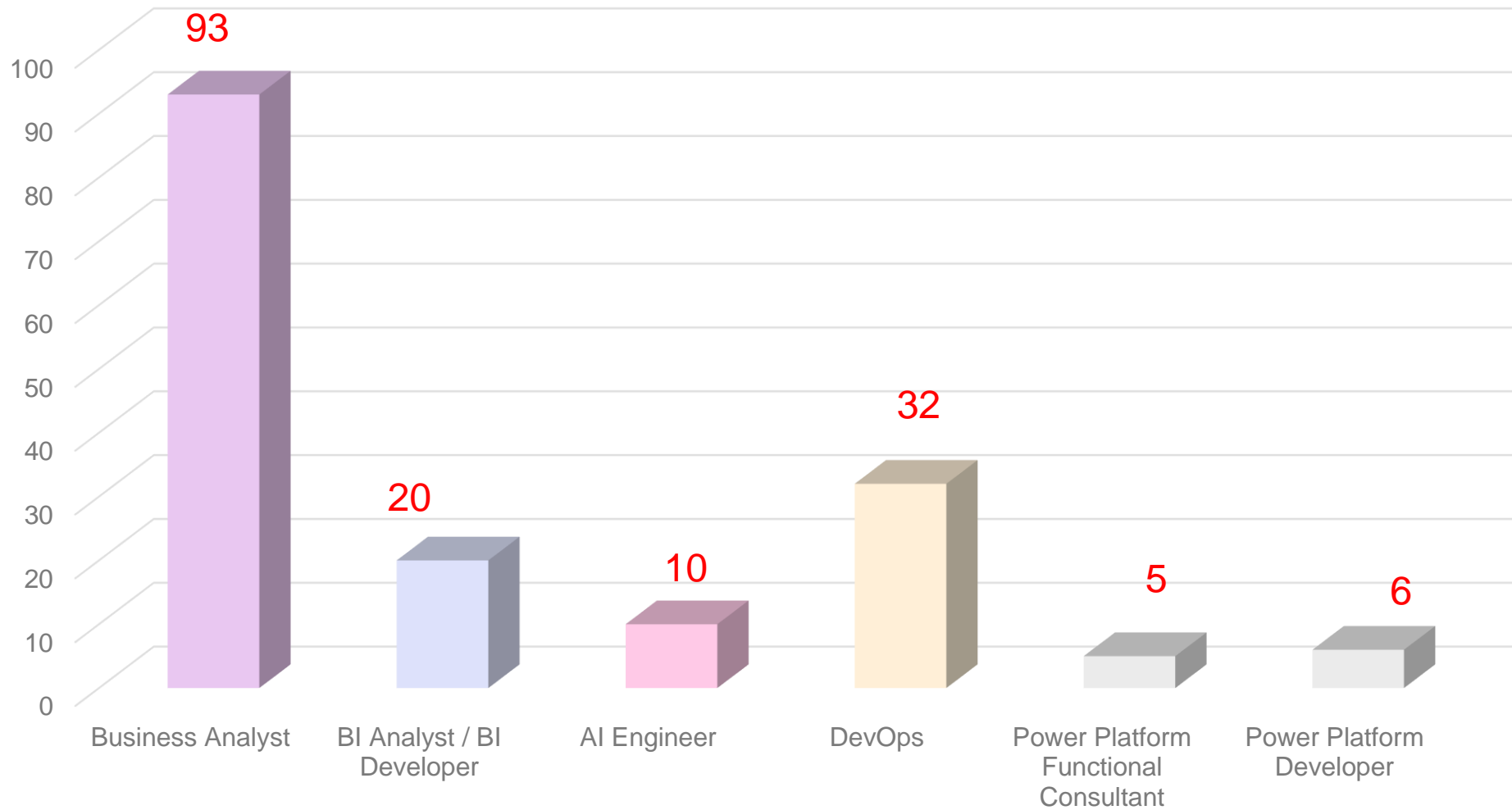
Provide **IT guardrails** with enterprise-grade governance and security controls



Use **pro-developer extensibility**, enabling a “no cliffs” platform that spans the range from business users to professional developers



Power platform capacity



Gold Application Integration
Gold Data Analytics
Gold Data Platform
Gold Cloud Platform
Gold Application Development

Thank you

