

Introduction

**Platform overview** 

**Commercial proposal** 

# Haut.Al is a beauty intelligence SaaS



#### E-commerce

Integrates as an e-commerce experience to provide hyper-personalized skin care product recommendations



#### **Established**

Haut.Al sits on years of longevity and clinical skin research



### **Digital ecosystem**

Strategic Partner and part of ULTA Beauty digital ecosystem

### Targeted skin care

HautAl utilizes computer vision technology to build a unique consumer skin profile based on 150 skin and face metrics in real-time to provide a specific and targeted skin care regimen for each user.



### **Backed by science**

Founded by skin scientists recognized for research in clinical skin studies and Al applications for beauty



80+ clients

# Why Al skin analysis?

E-commerce platforms generally provide product recommendations based on:

**Visitor interests** 

Web analytics

Questionnaires

Self-made skin assessments

Al analysis



### **Limited information**

Google Analytics has limited access to data: gender, age and location

### **Inaccurate data**

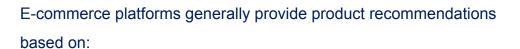
Google Analytics is not reflective of customers skin conditions







# Why Al skin analysis?



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### **Biased information**

### **Unreliable data**

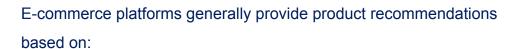
Customers cannot be relied upon to provide accurate and informed data







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### More accurate results

An accurate analysis allows more suitable product recommendations

# **Greater customer** satisfaction

Suitable products lead to healthier skin and greater customer satisfaction



# The dilemma

### Lack of skincare personalisation

Consumers often misuse products, which can lead to disengagement from their treatment plan before seeing results.

#### Low engagement

Recommendations often ignore customer experience, resulting in low engagement and dissatisfaction.



### Solution



# Computer vision and Al skincare technology

Educate customers by providing personalised recommendations using objective measurement with Al algorithms.

Al provides recommendations based on a scientifically-based skin analysis they can obtain directly from online shopping experience.

## Leveraging Data to Uncover Consumer Desires

Haut.Al provides insights into consumer behavior and preferences, helping companies gain intuition for what customers want.

Businesses can create more effective marketing strategies, develop new products, and improve existing ones to boost satisfaction and loyalty.













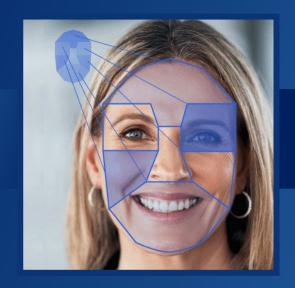
### The dataflow



1 Identify input parameters (with a selfie)



2 Analyze results with Al



3 Customized recommendations



#### **Products**

cleansers, lotion, serum, devices, supplements, routines, services

#### Additional care

Signs of ageing, eye care, prevention

#### Basic care

For normal, mature, dry, and oily skin

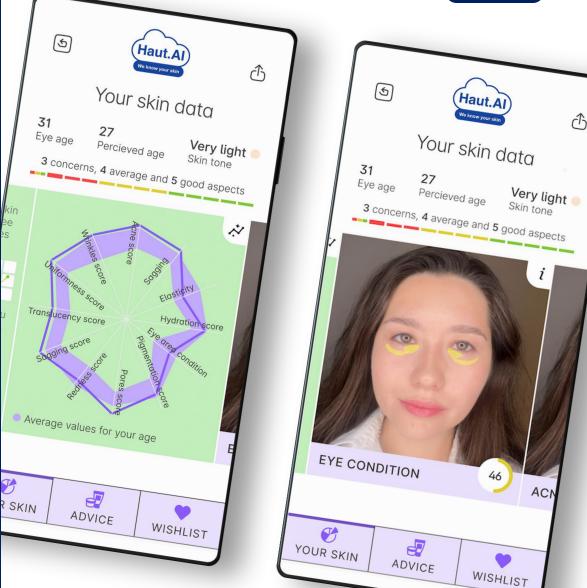
Hair & body care

### Option 1

### eCommerce: SaaS Platform

- Web-based platform for brands to build the SkinApp experience and make it their own
- Intuitive UX customisation
- 15 Skin Analysis algorithms same as used by ULTA, Beiersdorf and Unilever
- Easy product mapping to Best-in-Class Al-powered recommendation engine
- LIQA technology to guide selfie-taking for best quality image
- Product recommendations using AI with up to 12 products per skin concern
- Easy integration using no-code tools
- No upfront set-up costs





### Option 2

### The API





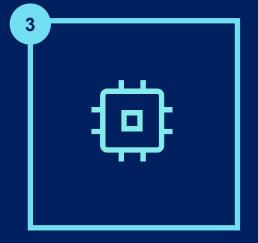
### **Exclusive UI/UX**

Allow brands to build exclusive UX/ UI



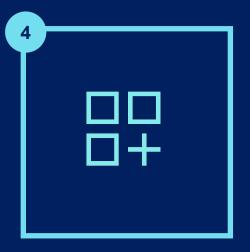
### **Documentation**

Complete and thorough technical documentation



### **Al Technology**

Access the same state of the art Al Technology to power brand or online retail experience



### No product limits

No limit to number of products







# 30M images training data points

Algorithms are trained on over 30 million highly standardized lab images and consumer data

Validated by dermatologists and plastic surgeons

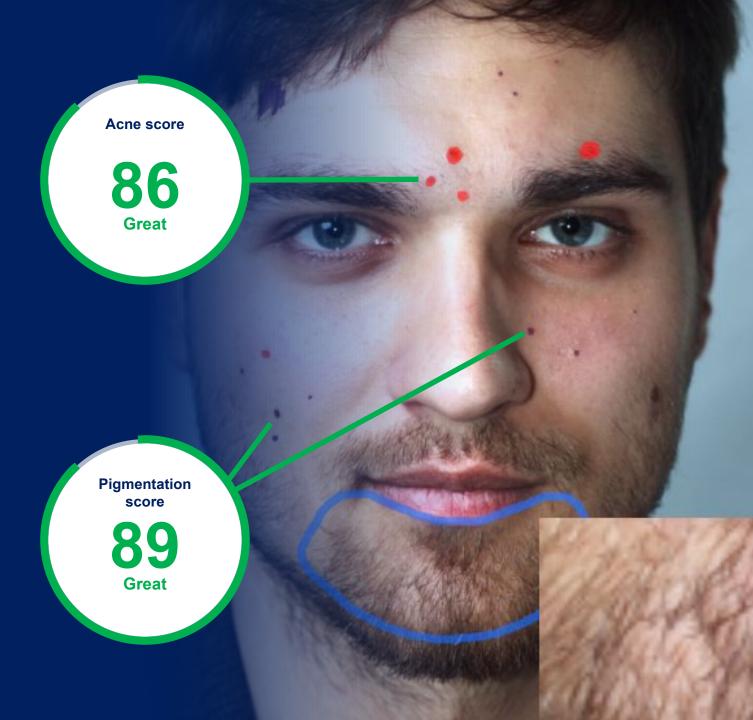
Proprietary neural network architecture designed to process skin data

# Haut.Al supports Skin Al for Men

Before this update, algorithms for acne and pigmentation could be affected by the presence of facial hair.

The area with facial hair is now excluded from the analysis and doesn't affect the results of image processing.

This feature utilizes HautAl proprietary technology.





### Learn more

### **Forbes**

https://www.forbes.com/sites/alexzhavoronkov/2022/11/14/this-female-ai-scientist-quietly-built-a-profitable-longevity-startup-in-estonia-that-is-dominating-the-global-skincare-ai-market/?sh=1ab3ed6832d5



https://blog.breezometer.com/haut-ai-skincare-analysis-environment/



https://haut.ai/tpost/7uzgf0o3e1-ulta-beauty-and-hautai-strategic-partner

# **Cosmetics** & **Toiletries**

https://www.cosmeticsandtoiletries.com/magazine/article/22249940/cosmetics-toiletries -magazine-industry-insight-how-digital-tech-is-iterating-beauty



### Learn more

# For those who want to understand our technology in more detail

https://doi.org/10.1016/j.jaad.2020.06.158

https://doi.org/10.1117/12.2511572

https://doi.org/10.18632/aging.101629

https://doi.org/10.18632/aging.202454

https://doi.org/10.18632/aging.102487

https://doi.org/10.18632/aging.101646

https://doi.org/10.1097/PRS.0000000000009671



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