

xLMCloud Offering Battlecard

PLM Cloud COE

Battle Card – xLMCloud

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KEY SUMMARY QUESTIONS

Challenges

Manufacturing industries Product R&D Department is struggling with increasing product complexity, shrinking product lifecycles, increasing regulatory and environmental compliance, IP security and protection.

Target Customers

- Key Focus Market : Discrete Mfg. (Auto, Aero & Defense, Industrial, Med Devices, Semiconductor, Consumer Tech, O&G Equipment, Construction Equipment, Energy and Utility)
- Supported Industry : Process Industry (Food & Beverages)

Key audience

- CIO / VP IT / IT Director : IT Infra Stakeholders, PLM Heads/Director/ PLM Infra stakeholders

xLMCloud Offering Overview

HCLTech's xLMCloud helps enterprises transform their Product Engineering R&D IT ecosystem consisting of CAD, PLM, ALM and CAE applications into an agile, scalable, secure and high-performance environment on Cloud. It offers Cloud Consulting, Cloud Transformation and Managed services.

xLMCloud Benefits

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| <ul style="list-style-type: none">• Enables fast and secure migration to cloud environment• Modular service catalogue provides the right mix of services• End-to-end service covering application, infrastructure and managed services in one bundle• Step-wise migration approach from PoC to production | <ul style="list-style-type: none">• Reduces total cost of ownership & CAPEX for engineering infrastructure• Enables Remote and Flexi working• PLM software vendors agnostic approach ("bring your own providers")• Flexible and customer-oriented engagement models |
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How do I get started?

Please reach us on xLMCloud@hcl.com for any CAX-PLM on Cloud opportunity or queries.

PLM INTRODUCTION

Introduction to PLM:
Product lifecycle management (PLM) is an information management system that integrates data, processes, business systems, and people in an extended enterprise.

Why PLM on Cloud?

Faster Product Development

- Reduced time-to-market
- Improved deployment quality

Agility & Scalability

- Easy global expansion of PLM Application
- No constraint on HW capacity

Innovation

- Reduced IT burden and maintenance cost
- Pay-per-use

PARTNERS

Key PLM ISV Partners

Siemens, PTC, Dassault Systemes (HCL has partnership with all major PLM ISVs)

GEO Availability

Global - NAMER, APAC EMEA,

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Use Case(s)	Role(s)	Customer Issues	How Does HCL Address the Issue (Solution)?
Organizations looking for faster and secure solution for moving on Cloud as part of digital transformation strategy	IT Director, Program Manager, Design Engineers, Change Coordinators	<ol style="list-style-type: none"> 1. Performance Issues 2. Security & IPEC compliance challenges 3. Integration with PLM 4. Customization & Change Mgmt. 5. Agility & Scalability 	<p>HCL xLMCloud offering ensures fast, scalable and secure migration using its proven PLM solutions, accelerators & approach to accelerate Cloud adoption.</p> <ol style="list-style-type: none"> 1. PLM Solutions to accelerate Cloud adoption <ol style="list-style-type: none"> I. PLM Migration Cockpit II. DevOps Solution III. Test Automation Solution 2. PLM vendor agnostic approach 3. End to end service 4. Modular Service Catalogue
Organizations planning to move to Cloud due to Datacenter exit as part of M&A	IT Director, Program Manager, Design Engineers, Change Coordinators	<ol style="list-style-type: none"> 1. Schedule challenges 2. Performance Issues 3. Integration challenges 4. Security & IPEC compliance challenges 5. Agility & Scalability 	<p>HCL xLMCloud offering ensures fast, scalable and secure migration using its proven PLM solutions, accelerators & approach to accelerate Cloud adoption.</p> <ol style="list-style-type: none"> 1. Proprietary PLM & Cloud solutions for faster migration 2. Deep expertise in PLM/CAD domain ensuring agile, scalable environment 3. Right sizing infrastructure provides optimum performance for Engineering workloads 4. Integration with PLM security model & IPEC compliance ensuring security 5. Application Integration expertise between On Prem & Cloud environments.
Organizations planning to move to Cloud as part of greenfield Implementation	IT Director, Program Manager, Design Engineers, Change Coordinators	<ol style="list-style-type: none"> 1. Customization & Change Mgmt. 2. Performance Issues 3. Security & IPEC compliance challenges 4. Integration with PLM 	<p>HCL xLMCloud offering enables faster, scalable implementation with its proven PLM solutions, accelerators & approach.</p> <ol style="list-style-type: none"> 1. HCL's proprietary solutions & accelerators enable faster implementation for user requirements. 2. HCL is first SI to enable CAD on Cloud ensuring optimum performance for Engineering Workloads. 3. Deep expertise in implementing solution based on Siemens PLM platform with 1500+ consultants globally.

DIFFERENTIATORS

- **Global Leader:** HCL is a global leader in providing solutions & services in PLM/CAD domain with **2500+** consultants spread across **14** countries with **100+** engagements.
- **PLM ISV Partnerships:** Multifaceted partnership with all major PLM ISVs (Siemens, PTC & Dassault Systems).
- **PLM-CAD Expertise:** 2500+ PLM consultants globally, proven track record in delivering solutions across domains.
- **Solutions & Accelerators:** Proprietary solutions & accelerators (e. g. Test Automation Solution, DevOps Solution, PLM Migration Cockpit) for ensuring faster & secure cloud migration or implementation.
- **PLM vendor agnostic approach:** HCL's xLMCloud solution is PLM platform agnostic and supports all major PLM platform.
- **Cost Reduction & Performance Improvement:** Enables up to **20%** reduction in TCO & CAPEX and up to **30%** improvement in application performance.

EXTERNAL LINKS

[xLMCloud - Transforming CAD/CAM/CAE & PLM Infrastructure | HCL Technologies](#)

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