

# Welcome

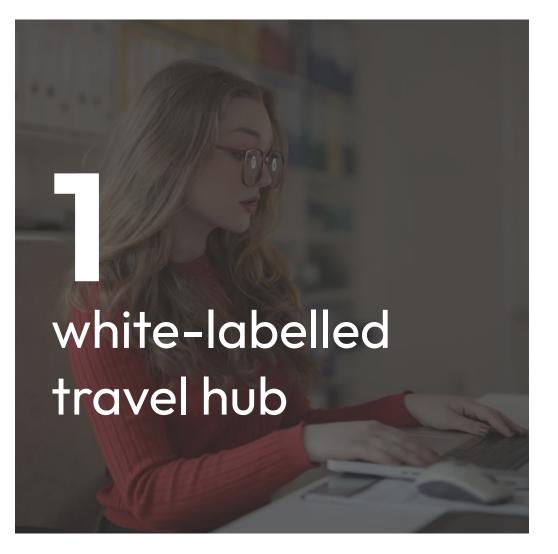
## 4 UnityTrip

Pay less, do more, bypass obstacles.

## Unity III

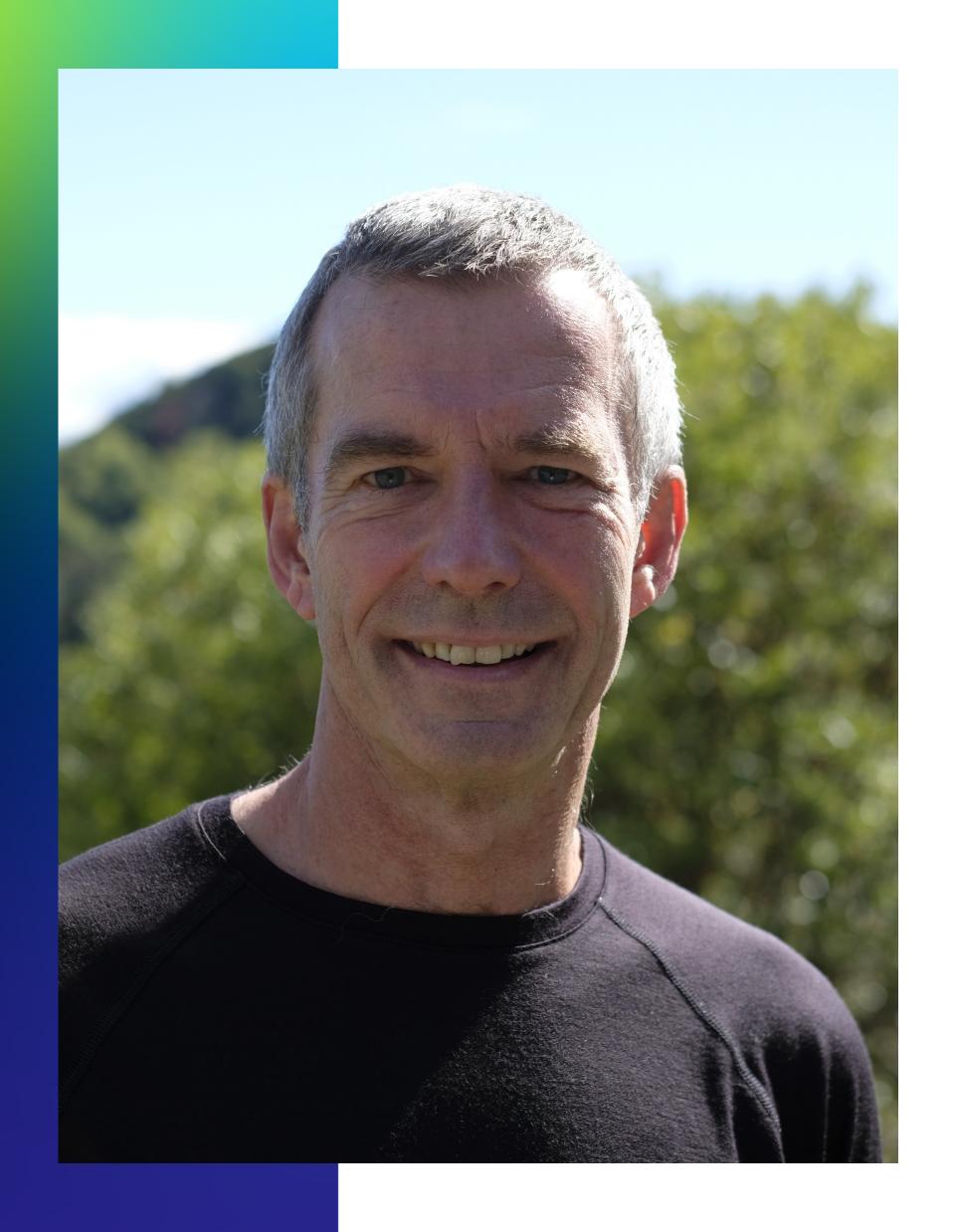
is corporate travel management software designed to transform underperforming travel programs into streamlined processes, making it possible to deliver a VIP experience on a coach budget.

Finally, travellers
that feel like VIPs
while spending less





Unlimited users, vendors, and trips



### Neil Middleton

### CEO and Product Management

- 23 years of experience, specialising in automating workflows for regional and corporate airlines.
- Behind the scenes knowledge of how the United Nations handles transport.

## Does this sound familiar?

### You want to access the cheapest fares consistently.

#### Trying to solve this problem, you...

• Tried rigid travel policies that don't allow for exceptions or overrides.

Creates frustration when two employees cannot stay in the same hotel due to limited availability at the lowest rates.

- Require staff to run travel plans through management.
   Delays in finalising plans. Misunderstandings. Rushed.
- Have employees book using the helpdesk and support staff.

Time consuming. Long waits on hold. Last-minute scheduling changes may be off hours with international travel.

### Or this?

### You want to improve reporting and gain more control strategically.

Trying to solve this problem, you...

• Spend a lot of time tracking down data from various stakeholders.

Time consuming. People are busy and cooperation is tested.

Require expenses to be submitted manually after the trip.

Time lag. Lost receipts. Unexpected personal expense when reimbursement is denied.

Use reports with data months in arrears.

Doesn't use real-time data. Leads to missed opportunities across the enterprise when either over- or under-budget.

### Or this?

## You want to schedule privately held content with commercial content seamlessly.

#### To solve this problem, you...

#### Tried organising on spreadsheets

Time consuming manual entry, potential for errors, stressful during an emergency crises, requires many specially trained staff.

#### Asked legacy systems to adapt

Changes are often impossible in old systems. Custom requests require significant coding, long waits, and are expensive. Legacy systems do not scale.

Those problems lead to...

# Frustrated travellers, overworked admin, decreased company morale, and inefficient processes that waste money.

### There is a better way.

# UnityTrip uses innovative Al-ready workflows to optimise travel processes.



### Nigeria LNG

- Multinational energy company booking 25,000 multi-vendor trips per month
- •80% of their travel processes were on spreadsheets because they were deemed too complex to automate



### Nigeria LING

### After integrating UnityTrip:

- Experienced a 50% reduction in no-shows
- Converting empty seats into go-shows
- Changed travel culture: proven when penalties were switched off and no-shows returned to previous levels
- Now sharing travel resources with outside stakeholders, decreasing carbon footprints
- Mastered the critical final 20%–where other solutions had previously failed to deliver–ensuring a complete solution and smart investment.

Seat utilisation now at NLNG \*40% is the average for small airlines

"Go-show right now is automated.
You can actually do that booking
yourself at the very last minute of
travel. This is something that only the
guys at the counter could handle."

### Nwachukwu Olokotor

Principal Process Analyst, Nigeria LNG



## 

# Nigeria LNG's results are based on getting 100% of their corporate travel into the cloud.

## ...which means you can get results like those, too.

## "People are happier."

~ Nwachukwu Olokotor, NLNG

## By now you've seen...

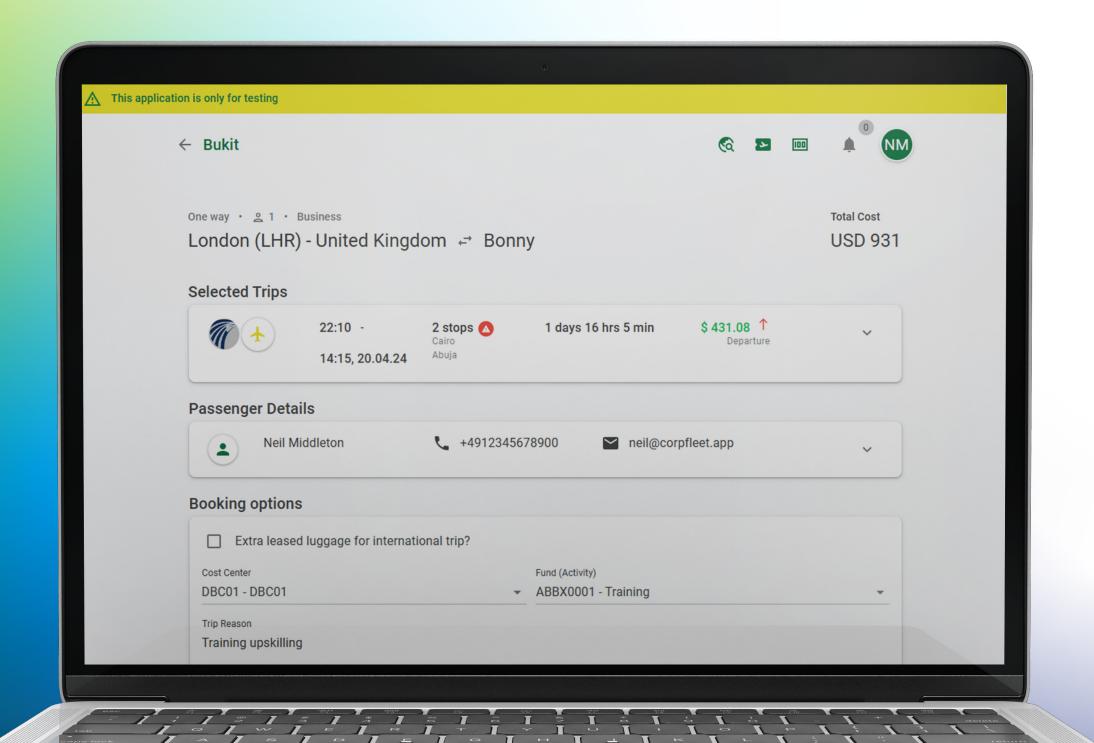
- The old way of delivering business travel is inefficient.
- That legacy systems are handcuffing your growth.
- Saving on business travel is not only possible, but unlimited.

# But you may still be wondering...

- How long will it take before I can deploy throughout my organisation?
- Neil, you make it look so easy, but...
- Is it hard to switch over from what we are currently using? Our vendor contracts aren't coming due for awhile...
- Our enterprise is unique...

# That's because we've just scratched the surface today.

- Can a department redirect their travel budget if it remains unused?
- Can we use custom department codes?
- Will finance and operations be working from the same financial numbers?
- Does it support multiple TMCs?
- Is it possible for UnityTrip to scale with us?
- If we need something new, is there data-driven flexibility baked into the system?
- Do we need developers every time a new expense type turns up?
- How long does it take to cater to a new expense type?



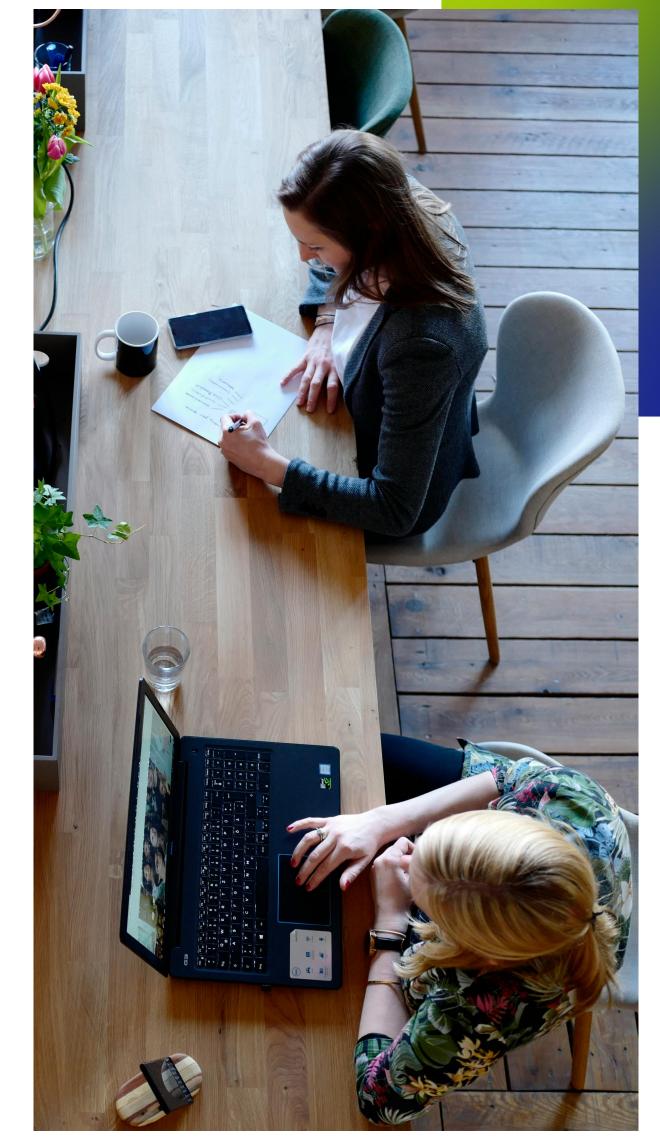


### UnityTrip

is the complete corporate travel management solution that streamlines your company's travel needs.

Leveraging cutting-edge Al-ready technology and innovative workflows, we offer:

- → tailored solutions that ensure cost-effective bookings
- → seamless integration of travel policies
- → and real-time data for greater control and smarter decisions.

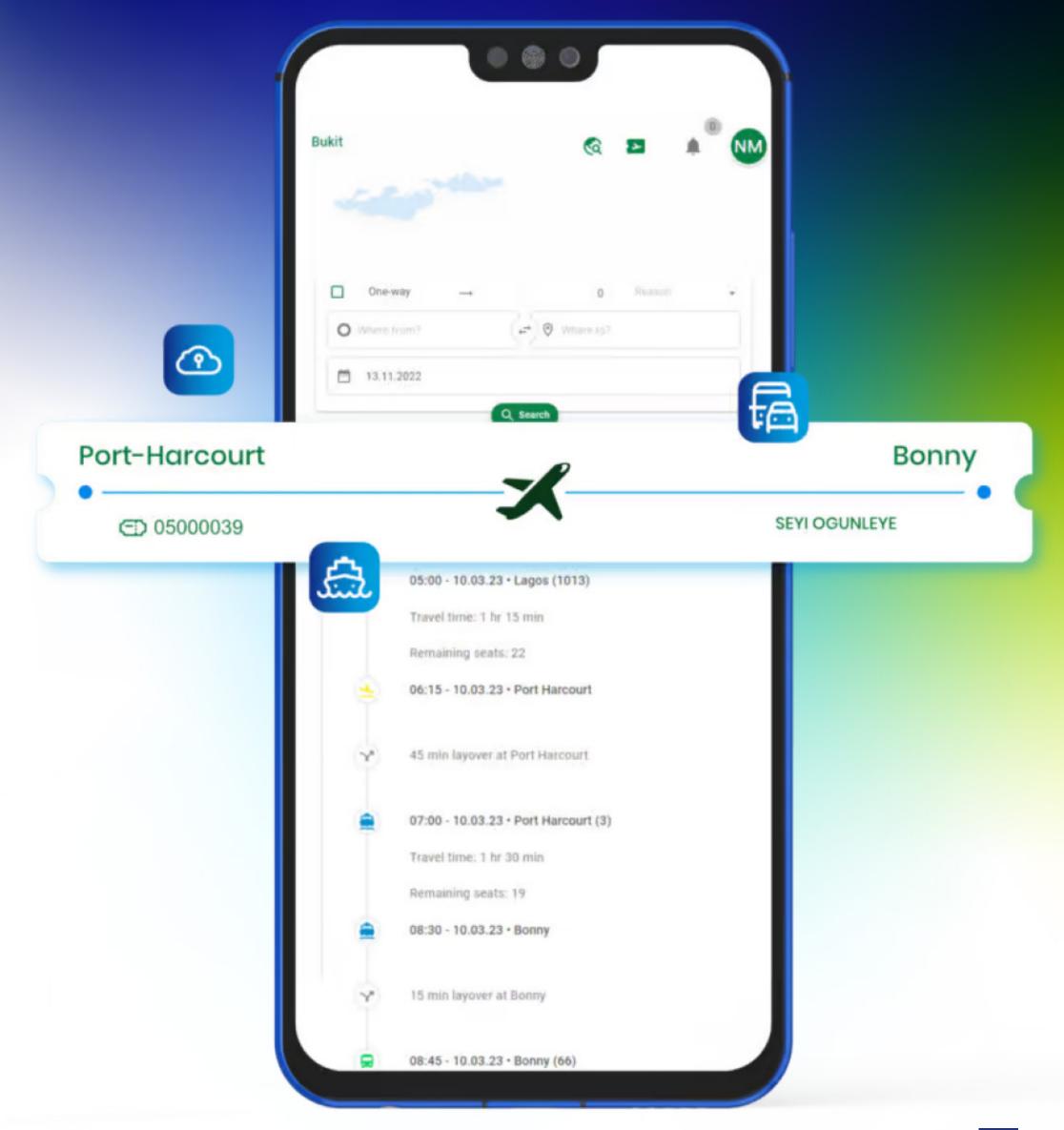




UnityTrip transforms business travel into a strategic advantage that enhances efficiency, accountability, and improves user experiences across your enterprise.

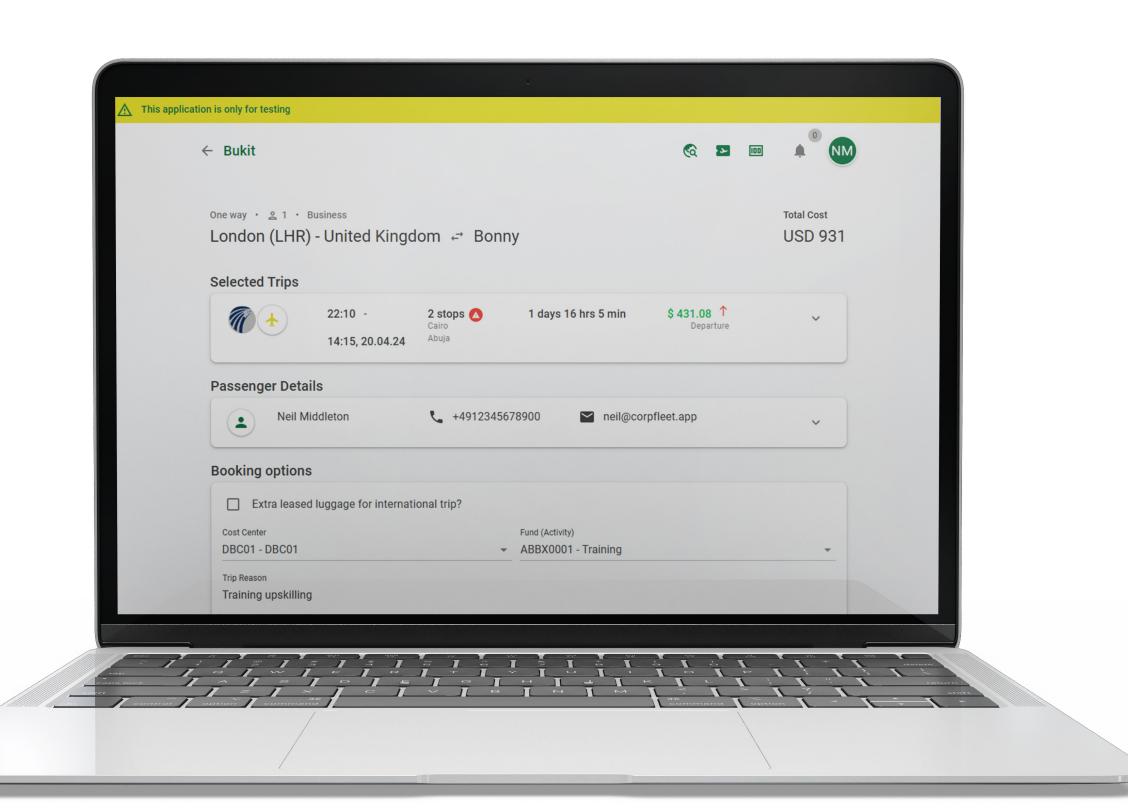
## Everything you need for corporate travel that practically manages itself.

- Azure powered by Cosmos
- Bukit
- OpsManager
- Chevin
- Amadeus GDS/NDC
- ·SAP
- Elina PMS
- Fleetwave
- Paystack and Interswitch
- Same-day responses from our UnityTrip team
- NDC to access the cheapest fares and best content possible



### Azure / Cosmos

Scale your operations with confidence knowing you are backed by a secure and fault-tolerant cloud infrastructure with rapid uptime. Low cost and flexible burst mode for when you need it most.



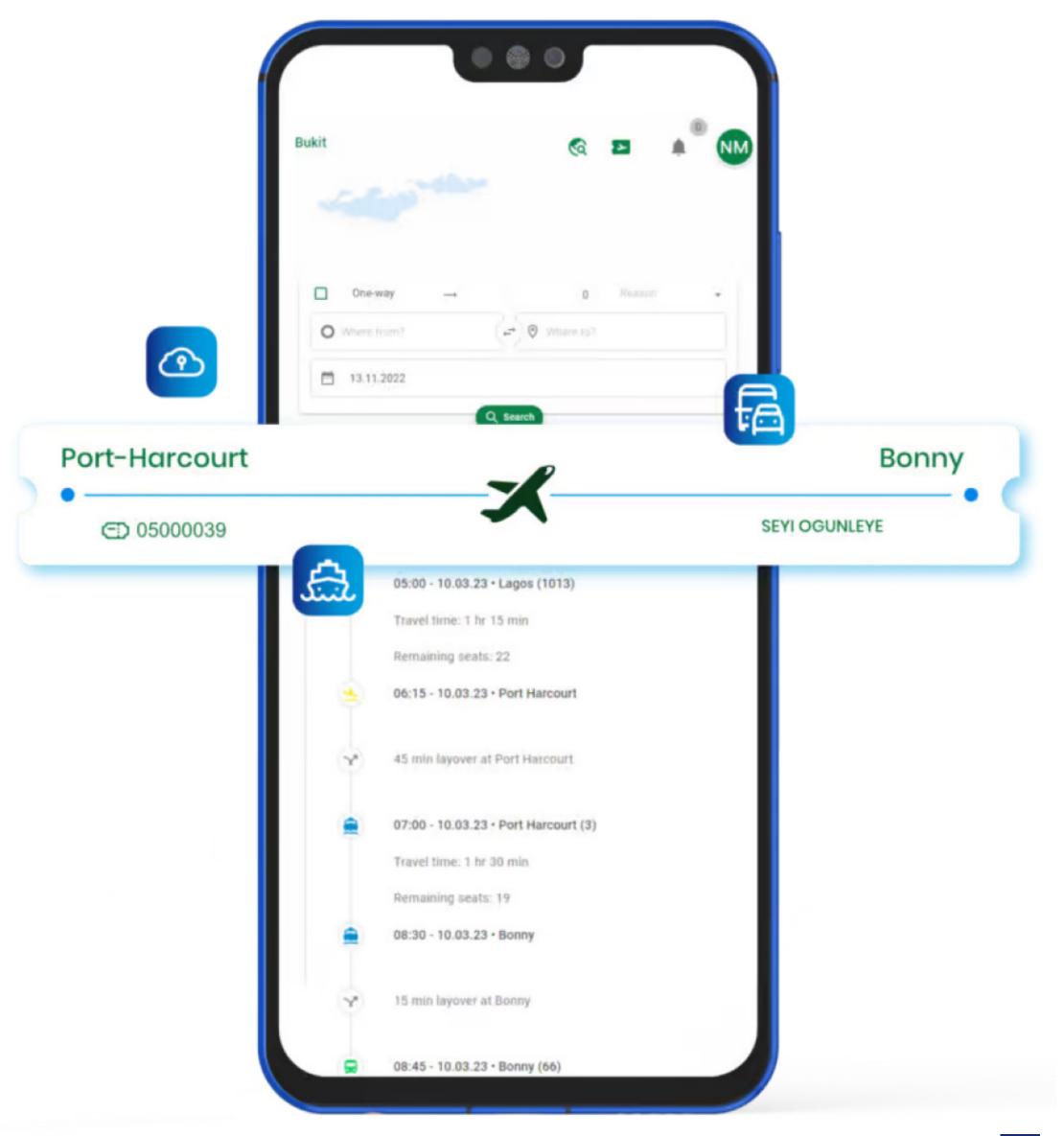
### Bukit

One login to access everything you care about.

Travellers can book using any device.

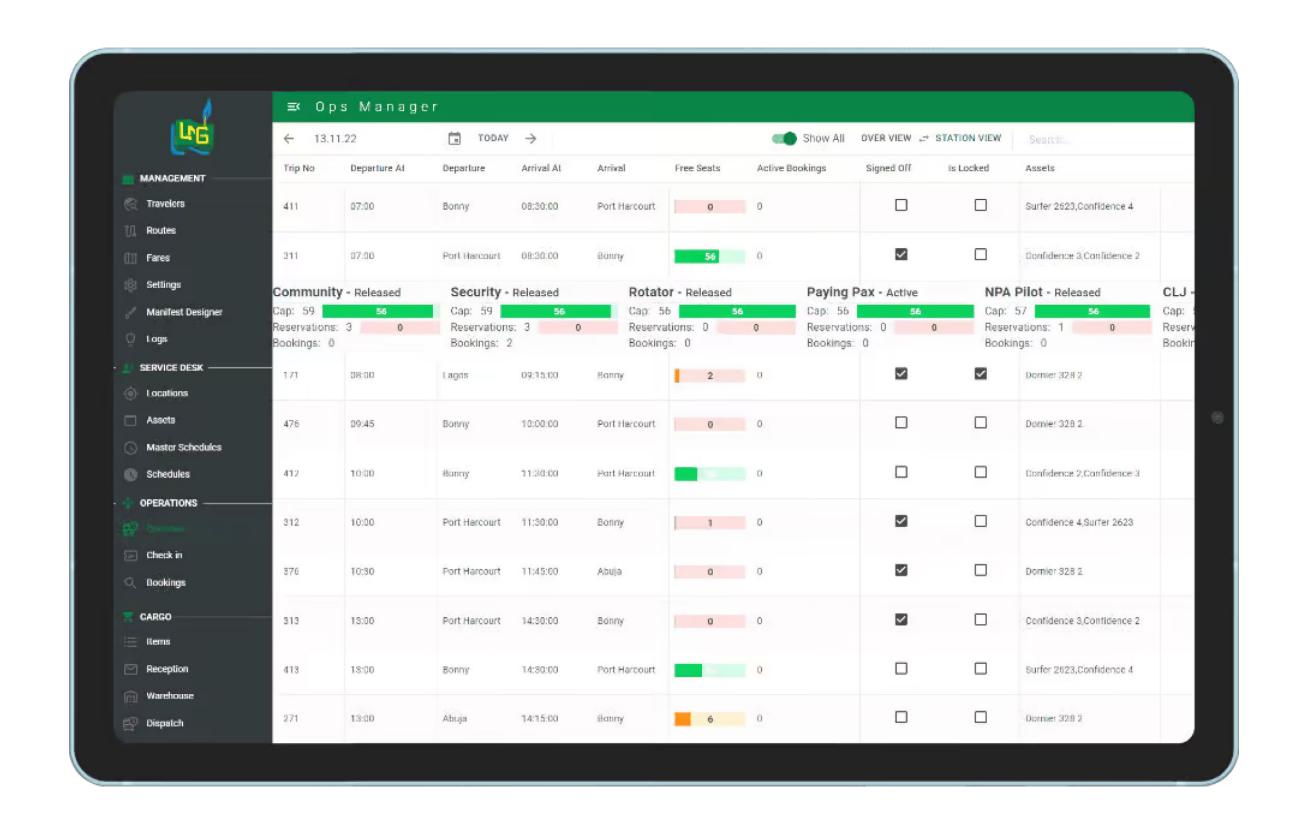
Managers can access workflows and approvals from anywhere. Everything is roles-based, flexible, and secure.

We are creating the foundation for Travel AI.



### OpsManager

Optimise the scheduling of leased or owned private travel using GDS.



### **Amadeus GDS/NDC**

Source the cheapest fares and best content while creating synergistic schedules that integrate both private and commercial content.



### Elina PMS

For Guesthouse Management



### SAP

For Financial / HR Information and Identity Authentication

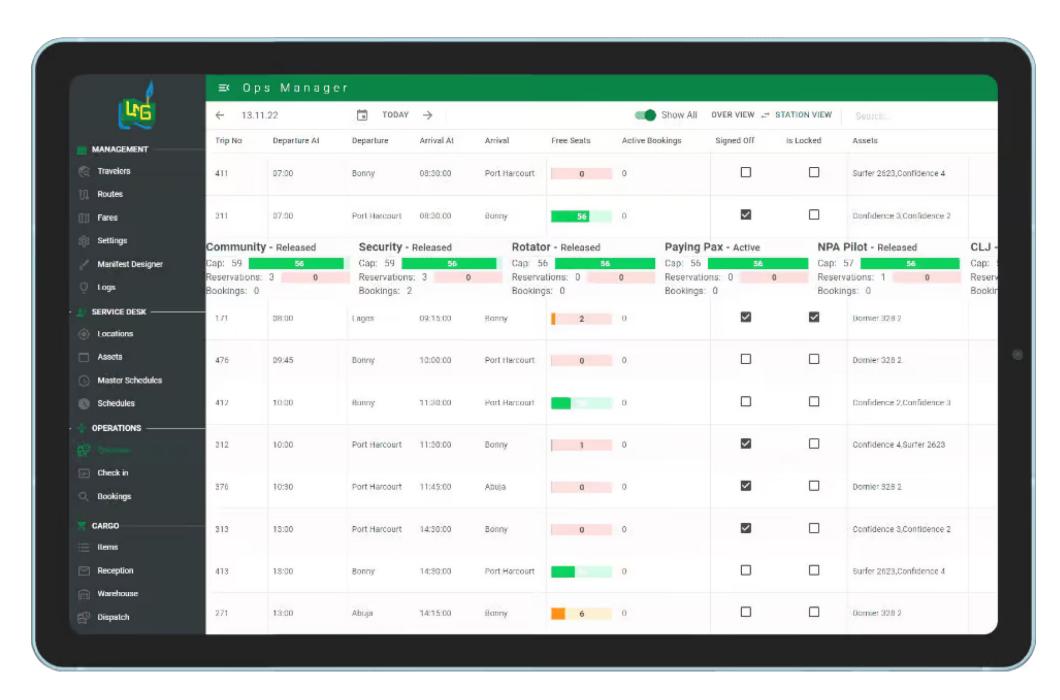


### **Chevin Fleetwave**

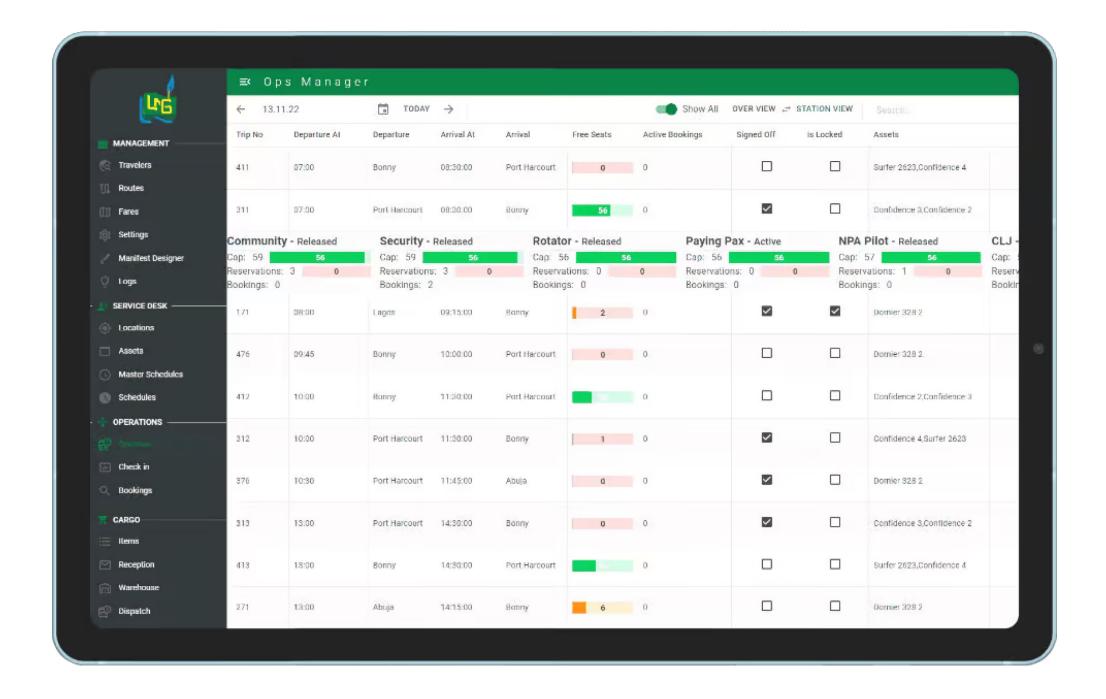
For Fleet Management



### Paystack



### Interswitch



Eliminate overbooking with a self-correcting gateway that ensures service accompanies payment, even when only one booking is available.

# New distribution capability (NDC) to access the cheapest fares and best content possible.

### Recently Added

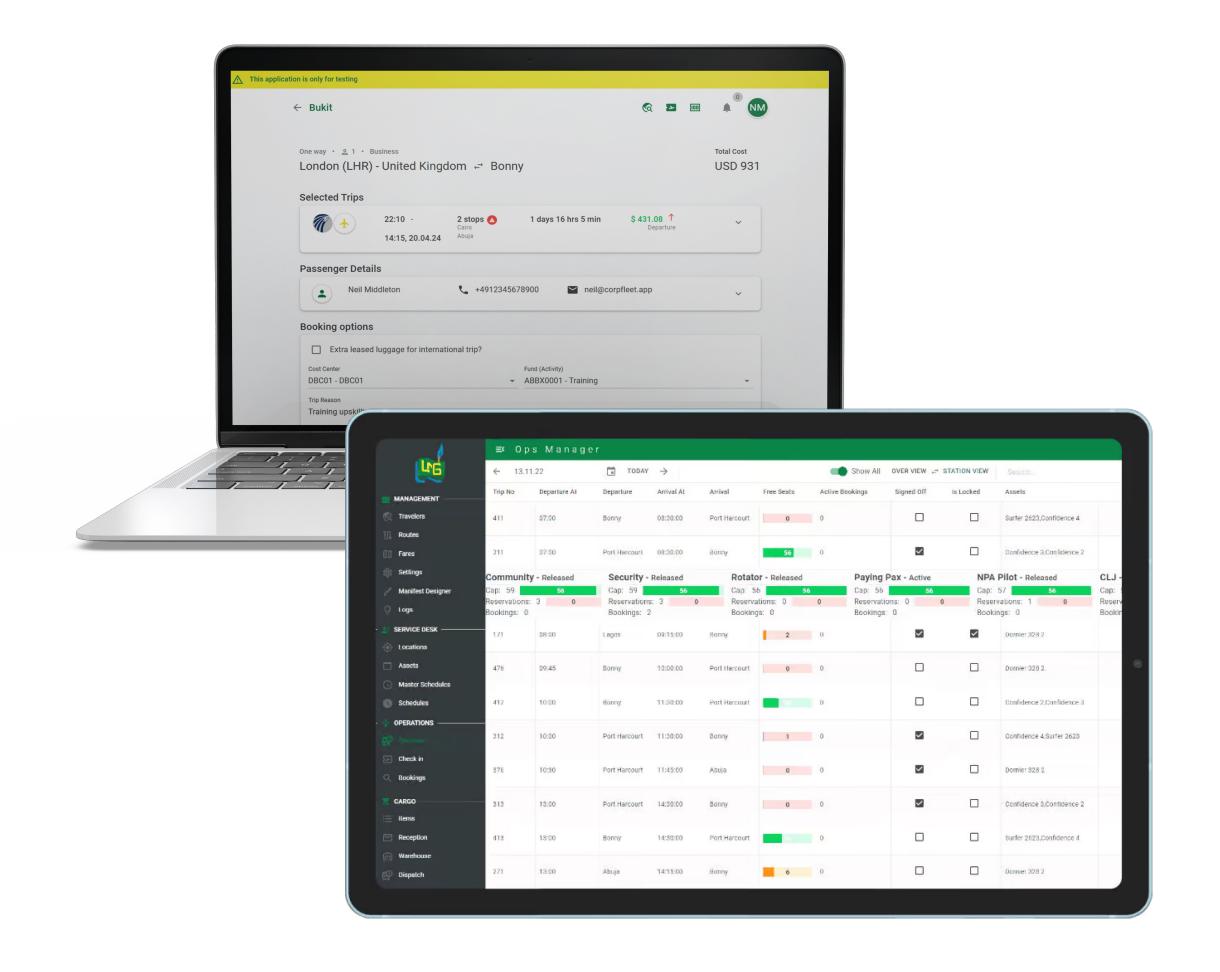
## Custom Expense Management

Capture all the reasons why travellers are requesting reimbursement.

A client needed robust expense management that could handle special payouts, such as danger pay every 2 years.

They were unable to source a ready-made solution due to international rights.

So we created it for them.



### OUR GOAL FOR YOU

# Deliver exceptional travel by optimising the assets you already have and stay with us to meet your needs as you scale.

# How you will save, streamline, and seize control of business travel with UnityTrip

- Save money. Better use of fleets. Shared resources. Less admin while providing same level of (or better) travel options.
- Save time. Self-bookings, optimised schedules, complete itineraries.
- Streamline. Travel safely door-to-door, with less stress on operations. Policies delivered efficiently. Reports pulled from the same platform. Environmentally conscious, too.
- Seize financial control. Finally, have FULL confidence that all stakeholders are working from the same data. Transform underused budgets into opportunities, and exercise greater control over cost overruns so you can flexibly respond during emergencies.

"It's a big relief! In a couple of days we were able to turn out major strategic changes that we never had been able to achieve."

### Nwachukwu Olokotor

Nigeria LNG



Your odds of optimising your business travel just increased with the addition of:

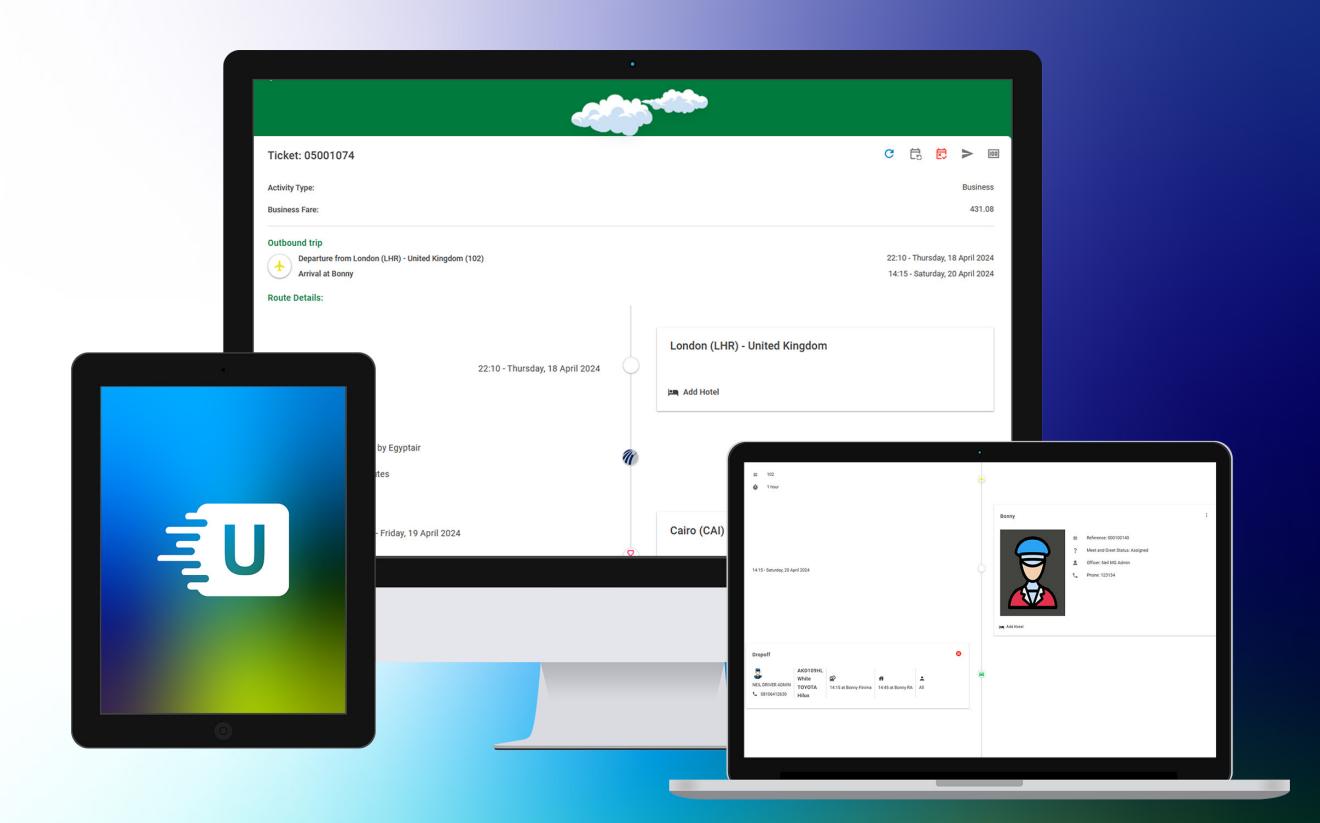
## White-glove service for 90 days.

Decide this week and extend your access to 1:1 help from 30-days to 90-days.

During [times NZ].

### Which means you'll get...

- Azure powered by Cosmos
- Bukit
- OpsManager
- Chevin
- Amadeus GDS/NDC
- ·SAP
- Elina PMS
- Fleetwave
- Paystack, Interswitch
- One trip, one PNR
- NDC to access the cheapest fares and best content possible
- Same-day response from our team
- 90-days white-glove 1:1 service



# Confidently make a decision, knowing you have a 30-day money-back guarantee.

## URL to buy (https://swiy.co/unitytrip)

## "Now we can do almost anything."

~ Chuks Olokotor, Nigeria LNG





