

Windows 365

Cloud PC

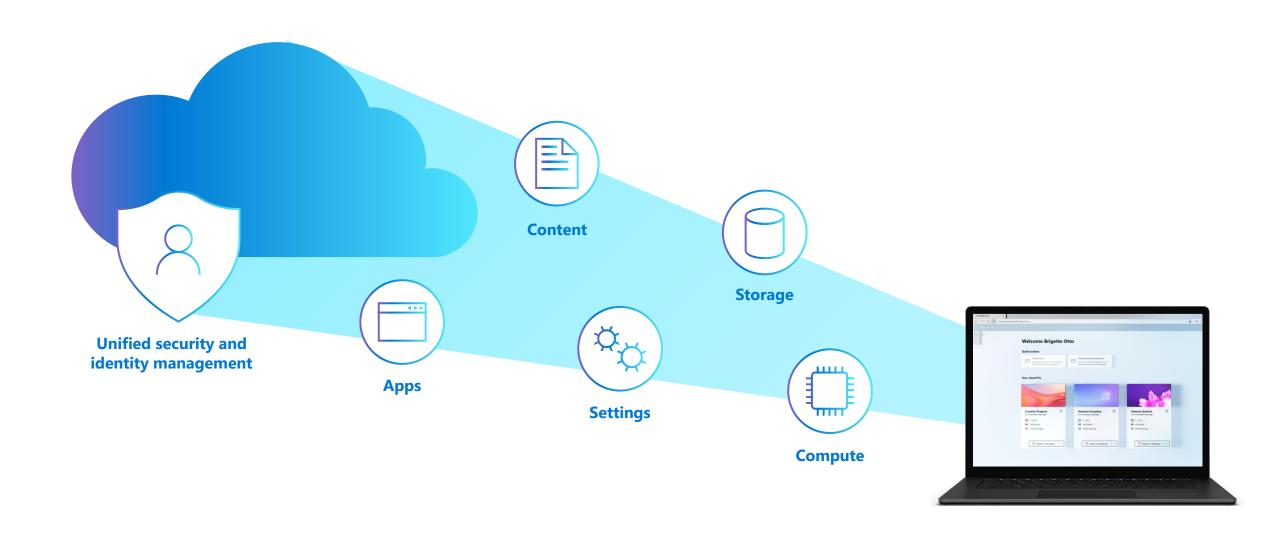


Overview



Windows 365 is a cloud-based service that allows organizations to stream the full experience of Windows OS via the internet.

Windows 365: Cloud PC



Windows 365: Availability and Licensing

Licensing

Per User / Per Month / Per Configuration

Licensing Prerequisites

Windows Enterprise, Microsoft Endpoint Manager & Azure AD P1; **Or** Microsoft 365 E3/E5, A3/A5 F3, Business Premium, Education Student Use Benefit

Available SKUs



8vCPU

32GB / 128GB 32GB / 256GB 32GB / 512GB



4vCPU

16GB / 128GB 16GB / 256GB 16GB / 512GB



2vCPU

4GB / 64GB 4GB / 128GB 4GB / 256GB 8GB / 128GB 8GB / 256GB

*Supports Nested Virtualization:

- Windows Subsystem for Linux (WSL)
- Windows Subsystem for Android
- Sandbox
- Hyper-V

Regions

US (Central, East, East 2, West 2, West 3, South Central) Asia Southeast

Australia East

Europe (North, West)

UK South

Canada Central

Germany West Central

India Central

Japan East

France Central

UAE North

Regions*

US (East, East 2, West 2, West 3, South Central)

Australia East

Europe (North, West)

UK South

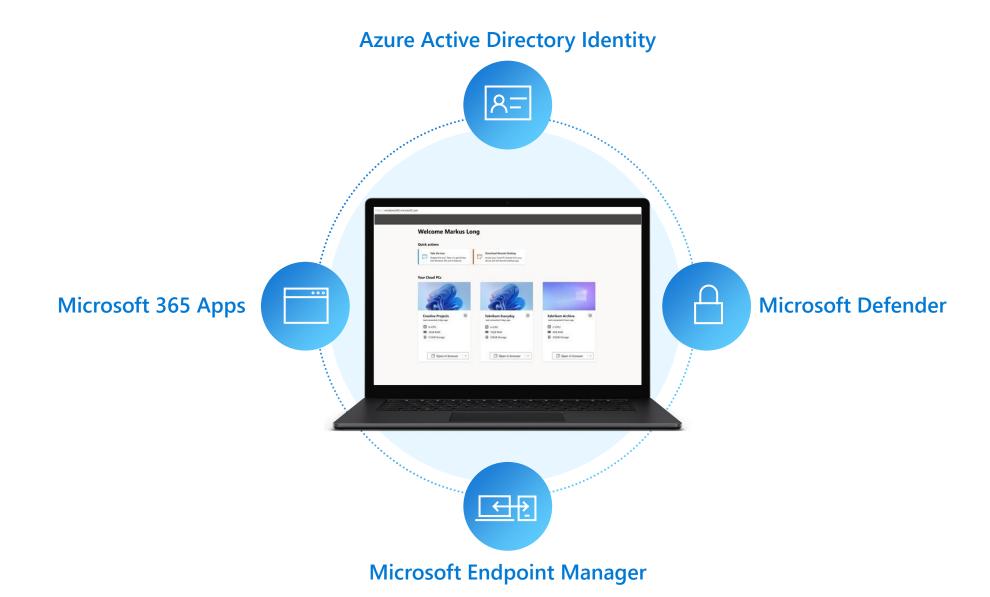
Canada Central

India Central

Japan East

France Central

Windows 365: with Microsoft 365



Windows 365: Business and Enterprise





Capability	Business	Enterprise
Purchase Channels	Web Direct, Self-Service and CSP	Web Direct, EA and CSP
Users	< 300	Unlimited
Prerequisite Licenses	-	Windows Enterprise, Microsoft Endpoint Manager and Azure AD Premium P1
Identity	Azure AD Join	Azure AD Join or Hybrid Azure AD Join
Azure	Microsoft Hosted Network	Microsoft Hosted Network or Bring Your Own Azure Virtual Network
Management	Windows 365 Portal	Microsoft Endpoint Manager
Policy Management	-	Intune or Group Policy Objects (GPO)
Images	Standard Image (Windows 10/11)	Gallery or Custom Images (Windows 10/11)
Purchase Channels	Web Direct, Self-Service and CSP	Web Direct, EA and CSP





WHY do you need Windows 365?

"With Windows 365 we created a completely new category, the cloud PC, bringing the operating system to the cloud for the first time so you can stream the full Windows experience to any device.

You can think of it as a Windows computer with Azure computing."

- Satya Nadella, Chairman and CEO, Microsoft



things about

Windows 365

Sustainable by design (carbon neutral)

Fantastic user experience

3 It's SaaS, "buy, don't build"

It's the future of Windows

Why do customers care about Windows 365?



Simple to buy, deploy, and manage

Customers like VDI, but it's complex, hard to scale across geographies and takes lots of IT resource

Windows 365 is SaaS for VDI – it's simple, scalable and requires no IT admin overhead



Always ready and updated

Provisioning a Windows 365 Cloud PC is simple as assigning a license in the Microsoft 365 admin portal

An IT admin can give an up-to-date Cloud PC to 1,000's of users in under 1 hour



Predictable costs

Traditional VDI costs are variable, and use consumption-based compute (Azure)

Windows 365 is a fixed per user per month cost, with Disaster Recovery built-in by design



Streamed to any devices

A Cloud PC will bring old hardware to life - think of Windows 365 as an OEM alternative

We continually performance tune and optimize the end user experience to feel like a modern physical PC





HOW can you benefit from W365?

What are the Windows 365 use cases?



Data security

Improve regulatory compliance and IP protection via data centralization and a reduced threat surface.



Disaster recovery

Help ensure continuity and access for your workforce and company data even in the most challenging circumstances.



Developers

Cloud-scale compute and storage to support specialized workloads like design and development.



Temporary workforces

Simplify and accelerate the onboarding and offboarding process for elastic workforces.



BYOPC programs

Enable secure Cloud PCs, even on personal devices.



Mergers & Acquisitions

Provide seamless transitions and access for growing businesses.





Use cases & Scenarios

Top Use Cases for Windows 365?

- 1 Developers
 - Whether it be Excel, HPC, Autocad or simple VS/GitHub needs, developers need additional machines.
- Citrix on-premise
 Customers with an older on-premise Citrix environment for which the contract is ending or they need to renew the hardware (too costly so looking for alternative solutions)
- 3 External staff / Contractors
 Customers with external staff requirements:
 - → Trainees/students
 - → External contractors, IT outsourcers
- Customers with users in different regions and challenges with device shipments and shortage. Often Global/Strategic accounts. Integration costs are high



Versatile options to meet your needs

Per-user, per-month licenses currently available on Windows / Mac, iOS / Android

VM/OS disk size	Example scenarios	Recommended apps
2 vCPU/4 GB/256 GB 2 vCPU/4 GB/128 GB 2 vCPU/4 GB/64 GB	Mergers and acquisitions, short-term and seasonal, customer services, Bring-Your-Own-PC, Work from home	Microsoft 365 Apps, Microsoft Teams (audio-only), Outlook, Excel, PowerPoint, OneDrive, Adobe Reader, Edge, line-of-business app(s), Defender support
2 vCPU/8 GB/256 GB 2 vCPU/8 GB /128 GB	Bring-Your-Own-PC, work from home, market researchers, government, consultants	Microsoft 365 Apps, Microsoft Teams, Outlook, Excel, Access, PowerPoint, OneDrive, Adobe Reader, Edge, line-of-business app(s), Defender support
4 vCPU/16 GB/512 GB 4 vCPU /16 GB /256 GB 4 vCPU /16 GB /128 GB	Finance, government, consultants, healthcare services, Bring-Your-Own-PC, work from home	Microsoft 365 Apps, Microsoft Teams, Outlook, Excel, Access, PowerPoint, Power BI, Dynamics 365, OneDrive, Adobe Reader, Edge, line-of-business app(s), Defender support
8 vCPU /32 GB /512 GB 8 vCPU /32 GB /256 GB 8 vCPU /32 GB /128 GB	Software developers, engineers, content creators, design and engineering workstations	Microsoft 365 Apps, Microsoft Teams, Outlook, Access, OneDrive, Adobe Reader, Edge, Power BI, Visual Studio Code, line-of-business app(s), Nested Virtualization support; Windows Subsystem for Linux/Android, Hyper-V, Defender support





Next steps

1 POC

2 Implementation

3 Deployment

