



Consultancy Services

Testing as a Service

Testing Problem Statements

Typical issues identified by Clients



- We do not have the capacity to complete proper structured testing within our project plans
- We do not have any testing standards or strategies
- We have little experience of testing a Dynamics solution.



- We continuously identify further defects even after our test phases
- We have no structure or repeatable platform for testing
- We keep getting in independent testing contractors who do not understand what we are trying to achieve



Testing as a Service (TaaS)



Software testing is a crucial component of releases



Testing is a frequent activity which requires a structured and repeatable approach.



Testing-as-a-Service (TaaS) has huge benefits for our clients whose demand for testing has surpassed their capabilities



Our TaaS service delivery model can provide testing services in connection with our Client's key business activities

Testing as a Service – The Benefits



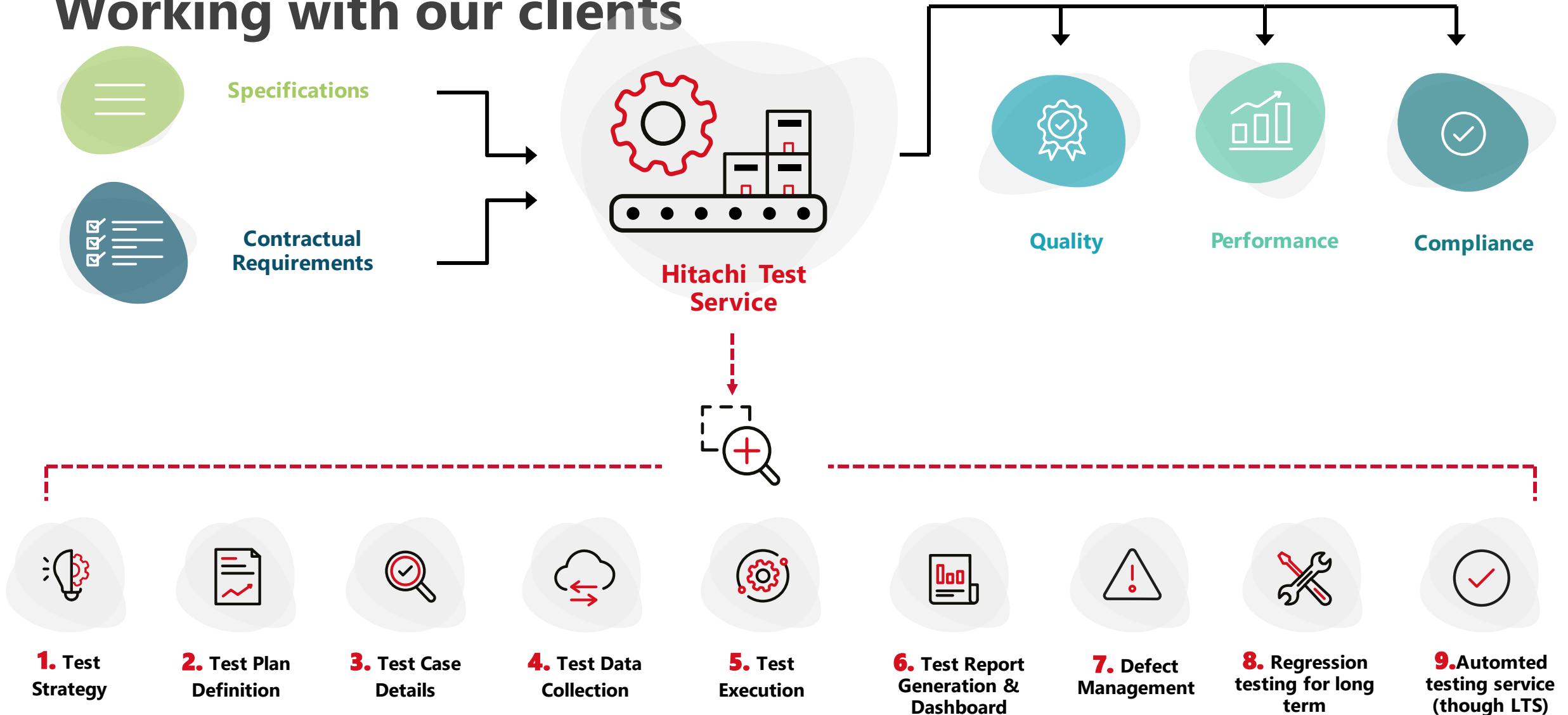
Hitachi Solutions are the Specialists

- Hitachi Test Consultants are already Microsoft Dynamics specialists
- Shorter lead time for Testers to get up to speed with the solution
- Many of our consultants have worked on similar products within the industry
- We know the tools. We have templates, processes and procedures all fully defined and ready to deploy

Cost efficient workforce

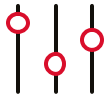
- We can mitigate the need to hire external contractors
- We'll work with existing test teams, with the business to set up our test framework
- We can scale up consultants during solution development and scale back between cycles
- Expensive contractors don't need to be hired and let go losing the knowledge they've built up

Working with our clients



Testing as a Service (TaaS) – The Proposal

Hitachi to provide
on-going general
test facility



Directed at Project
and non-Project
work loads



Fulfilled by core
team, permanently
assigned



A Flex capacity
element could be
provided to augment
the core team and
deal with peaks in
activity



Longer term service
can be provided
through LTS