Microsoft Dynamics 365 Quick Start:
SalesPulse 365

Data silos cause employees to waste time chasing accurate information, leading to inefficiencies and missed opportunities.

Introducing **Dynamics 365 Sales,** an automated cloud CRM that streamlines sales processes, freeing your team from mundane tasks and allowing them to build meaningful customer relationships.

Our Quick Start offer helps enterprises realize the value of Dynamics 365 Sales. **SalesPulse 365** (Sales Force Automation) streamlines D365 implementation in just six (6) weeks to enhance your sales experience.

OUR APPROACH

- **Week 1: Discovery and Planning**
  Kickoff meeting, system assessment, and blueprint development

- **Week 2 & 3: Configuration and Customization**
  Setup Dynamics 365 Sales while tailoring features and workflows

- **Week 4: Data Migration, Testing, and Training**
  Safely migrate existing sales data, User acceptance testing , and comprehensive training

- **Week 5: Go Live Preparation**
  Final checks and establish support plan for post-implementation

- **Week 6: Go Live and Post Implementation Support**
  Launch and support to ensure smooth transition

TIMELINE

📅 Six (6) Weeks

THE OUTCOMES

- **Comprehensive Lead Management** using AI to score and prioritize high-potential opportunities.

- **Enhanced Sales Productivity** by automating tasks like data entry and follow-ups, letting sales focus on selling.

- **In-Depth Customer Insights** and integrating AI to get a complete view of customers.

- **Accurate Sales Forecasting** with real-time data and insights to predict sales trends and outcomes with greater accuracy.

- **Improved Collaboration** through Microsoft apps like Teams, Outlook, and SharePoint.

- **Enhanced Customer Relationships** by delivering personalized communications and offers.

- **Optimized Sales Strategies** by identifying trends, strengths, and areas for improvement.

- **Seamless Integration** with other Microsoft Dynamics 365 applications and third-party tools for a unified approach.

- **Better ROI** by automating processes and optimizing resource allocation.

TALK TO AN EXPERT

WHY HITACHI SOLUTIONS

We are a global systems integrator specializing in Microsoft solutions. Our experts provide advisory services, industry and technology expertise, and implementation excellence to support and accelerate your data and business system modernization initiatives.

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