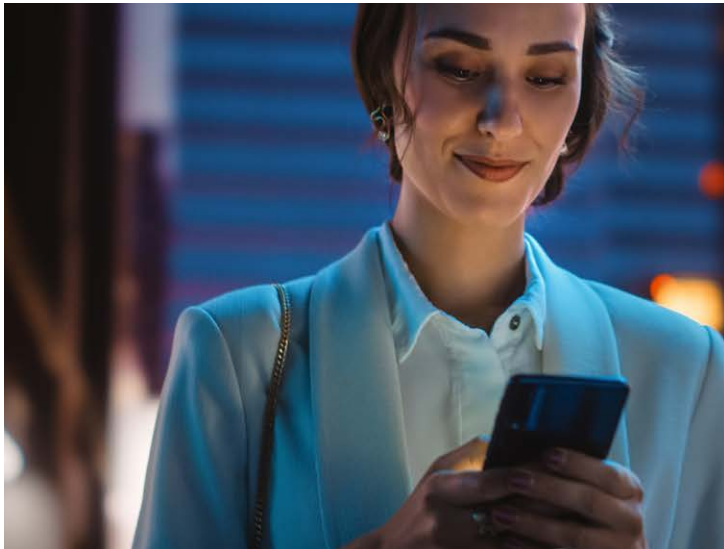


# AI Playbook Offering



## Why is an AI Playbook Critical for Organisations?



Clear understanding of the available technology to align to the relevant use cases



Having the applicable governance pillars in place to support an AI strategy



Having a clear understanding of cost and ROI for AI use cases



Establishing clear patterns for the use of AI within a business for repeatability

## What is the Hitachi Solutions AI Playbook Offering?

- ✔ The HSE AI playbook is a strategic engagement to support customers with putting in place the right building blocks to adopt AI as an organisation.
- ✔ The offering consists of a set of workshops ran by the Hitachi Solutions team to help educate customers on the capability of AI, while planning the relevant steps to deploy AI within their estate.
- ✔ The offering includes envisioning sessions to help customers identify and prioritise AI use cases to be developed.
- ✔ The output of the engagement is a blueprint document with steps required to adopt AI within a customer's estate, as well as a set of technically refined use cases to be delivered in a future phase or by the customer themselves.

## Playbook Phases

The offering is segmented into the following phases to ensure streamlined ways of working and maximum output of the engagement.

### Educating

- ✔ Provide customers with a view of Microsoft AI offerings
- ✔ How it can be deployed
- ✔ Example use case / demonstrations

### Understanding

- ✔ Understand customers current environment
- ✔ Understand challenges and dependencies for implementing AI
- ✔ Document areas of risk for AI implementation

### Envisioning

- ✔ Help customers identify business problems or improvements with AI
- ✔ Prioritise use cases identified for further technical refinement

### Planning

- ✔ Present output from envisioning and technical refinement sessions
- ✔ Present technical roadmap with key areas for AI adoption

## AI Playbook Timeline

### Educate & Understand

#### Week 1

- Run AI education sessions
- Run technical landscape workshops
- Plan envisioning workshops

### Envision & Plan

#### Week 2 – 3

- Run further landscape workshops
- Run design thinking & envisioning sessions
- Run further technical validation sessions
- Update Blueprint Content for client specific details

### Plan & Present

#### Week 4

- Client Review Meeting
- (Optional) Use Case implementation

# AI Playbook Coverage Modules

## Education

### Azure

Azure Open AI

Machine Learning Studio

Synapse

Cognitive Services

### BizApps

AI Builder

AI Copilot

Integration Patterns

### Development & Design

Copilot

Microsoft Designer

### General

Licensing

Security Concepts

AI Use Cases

AI Ethics

## Understand (Current Landscape)

Landing Zones (Azure & PP)

ALM and Deployment Strategy

Technical Landscape

Testing Strategy

Change & Adoption

## Envision

Rose / Thorn / Bud

Affinity Clustering

Problem Statement

Difficulty to Importance

Prioritisation

## Plan (Blueprint)

Executive Summary

Maturity Areas

Technical Landscape

Use Case Technical Summary

Use Case Implementation

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