

Secure Multi-Cloud Connector

Why is it a game-changer?

Unlocking Microsoft Value on AWS and GCP

The Hitachi Solutions Secure Multi-Cloud Connector **unlocks data from Amazon Web Services (AWS) and Google Cloud Platform (GCP)** for use in Microsoft:

- Power Platform (Power BI, Power Automate, Power Pages, Power Apps)
- Dynamics 365
- Copilot & Copilot Studio
- Azure AI & Agentic Apps

Organisations can now **take advantage of Microsoft's market-leading low code, AI and agentic capabilities securely** through AWS and GCP clouds.

What is it?

Secure Interoperability for Cross-Cloud Innovation

The Secure Multi-Cloud Connector (SMCC) is a Hitachi Solutions **cloud-integration service** that connects different cloud systems like Microsoft Azure, AWS and GCP, so organisations can easily share data across clouds, and choose the best apps and tools for the job, no matter who made them.

It does this **securely, meeting the highest government standards**, through private, high-performance connections that avoid the public internet.



What problem does it solve?

Freedom from Vendor Lock-In

Government services often rely on data spread across many different systems, departments, or suppliers. Because these systems live in different cloud environments and government has strict security requirements, connecting them and choosing tools from other cloud providers is difficult.

Unlike typical approaches that require moving or copying data into one place, the SMCC lets you access and share data where it lives, all while meeting the highest security standards. This **saves time** by avoiding long, complex data transfers, **cuts costs** by reducing storage and duplication, **lowers risk** by keeping sensitive data secure in its original location, and gives teams more **freedom to choose the right tool for the job**.



How does it work?

Zero-Trust Architecture and Security

The SMCC creates approved, encrypted pathways and avoids sending data over the public internet. Instead, it uses **private, secure network routes that meet government standards**, so data stays protected end-to-end.

Authorised apps and users can securely access data where it already lives, using strong **identity checks and full auditing**. This means teams can safely connect Microsoft tools with data in AWS or GCP.

What can it do?

Reduce Complexity, Accelerate Delivery

With more data and better tools, the SMCC helps teams work smarter and faster. It means teams can use tools like Power Platform, Dynamics 365, and Copilot, and they can safely connect them to different cloud systems, so they can use all the data they need. Whether it's managing complex cases, analysing intelligence, forecasting demand, improving resource planning, automating manual tasks, or spotting risks earlier, the SMCC makes it easier to **solve big problems, deliver better results and reduce costs**.

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