

At HUDI, our work and research are aimed at managing and valorization data and the design of new models that represent a starting point for delivering solutions that can innovate the way of doing business.

## WORKSHOP

## A way to success

We help our customers to become customercentric organizations where Marketing, Sales and Customer service use data to improve the business and experience of their customers. Find out how in our 8-hour workshops and then deepen with targeted POCs and immerse yourself in your business context.



## Microsoft Dynamics 365 **Customer Insights**

Customer Insights can help retails to stand out delivering personalized web, email, mobile, customer service, and in-store customer experiences.

- Single view of the customer: Collect transactional, behavioral and demographic data in real time to create a 360 ° view of customers.
- Customer Loyalty: Personalize customer experiences to drive sustainable increases in customer loyalty and share of wallet.
- Unified Customer data: Use each touch point to collect more data. Allows a complete 360 degree view of the customer with digital and cross-channel analytics.
- Affinities for brands and interests: Enrich real time customer profiles with affinities for brands and interests to increase audience reach.
- Shopping habits: Know your customers, their shopping habits, preferences, loyalty status, card abandoned rates or risk of churn and apply that knowledge to every interaction.
- Recommendations: Leverage Al powered out of the box insights to recommend the best fitting products and offers to your customers.
- Ads and campaigns: Define precise targets through any Marketing application and Add platform to optimize marketing spin.

Visit our web site:
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