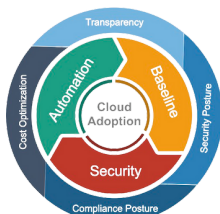


# HYMDL (heim.dal)

## Cloud Chaos to Control

Effortless Multi-Cloud Control at Your Fingertips  
The Affordable, All-in-One Solution for SMBs



### Cloud Governance

- Baseline for accounts and multi-account structures
- Integration with cloud-native services and custom SSO
- Comprehensive resource collection with AI-driven insights



### Cloud FinOps

- Shift Left; estimates/recommendations during design phase
- Detailed insights into cloud and Kubernetes costs
- Optimization strategies for cloud financial operations



### Cloud Security

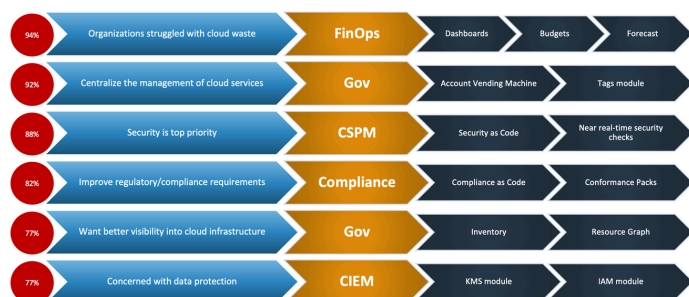
- Agentless scans with 1000+ security checks
- Visualize resource relationships and security risks
- Generative AI for actionable security recommendations



### Cloud Compliance

- 125+ compliance groups with customizable dashboards
- Resource change history for audit tracking
- Audit-ready reporting to meet regulatory requirements

## HYMDL: Addressing leaders concerns



Source: Hashicorp 2023 State of Cloud Survey

## Competitor Analysis

Competition	HYMDL™
Open-source modules, no support (ProServe estimate \$400,000 for install)	Account Vending Machine Standardized accounts with Terraform Fraction of a ProServe cost
Open-source as well as commercial (2%-3% of spend)	Compliance as Code Discovery and reporting on 125+ Compliance groups
Open-source as well as commercial (2%-3% of spend)	Security as Code Discovery, remediation and reporting on 1000+ rules
Various (2%-3% of spend)	FinOps Customizable Cloud cost reports with ML
Depends	Data Tenancy Flexible
Data duplication	Data Collection Collect once and reuse for multiple modules
Multiple package costs Plus ProServe	Cost Single package cost Platform flexibility reduces ProServe

## AWS Maturity in Healthcare

**Challenge:** A healthcare organization faced fragmented cloud accounts.

**Solution:** HYMDL implemented an Account Vending Machine and integrated CSPM and CIEM for enhanced security and compliance, along with customized dashboards and automated chargeback systems.

**Results:** Successfully migrated 71 accounts and created 15 new ones, resolving 8,000 security issues and generating \$80K in cost savings. Setup times were reduced from days to minutes, and manual chargeback processing decreased by 90%.

**ROI:** Achieved \$50K in cost savings in one month, streamlined operations, and enhanced security and compliance significantly.

## Internal Compliance at a Major Bank

**Challenge:** A major bank struggled with slow, manual compliance processes in their advanced cloud setup.

**Solution:** HYMDL revamped compliance by automating evidence collection, adding custom policy flexibility, and implementing customized dashboards.

**Results:** Custom rules were active in under a month, automating evidence collection and providing dynamic historical views, drastically accelerating the compliance process and improving developer efficiency.

**ROI:** Eliminated \$120K in AWS Config costs annually and saved an estimated 10 man-months of manual work by reducing approval times from weeks to hours, boosting operational efficiency, and cutting compliance costs.

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