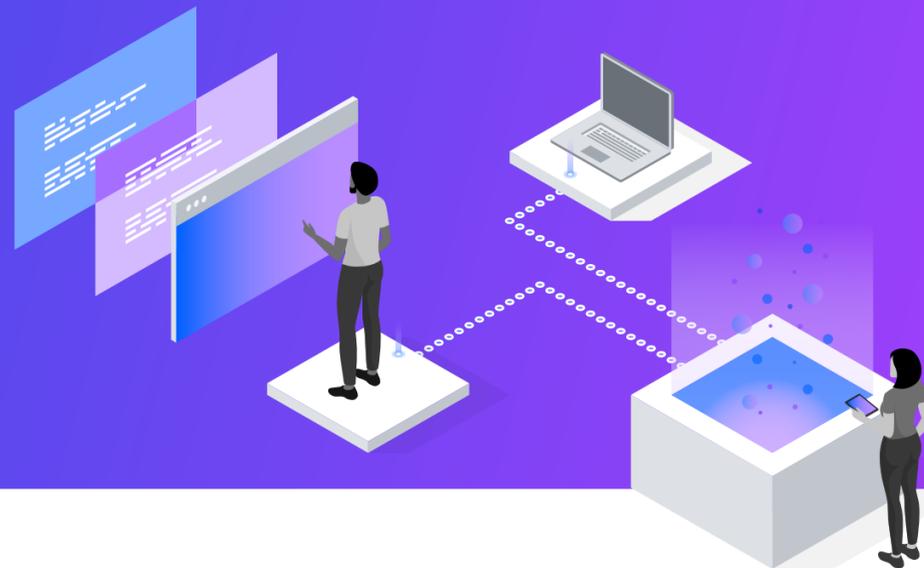


IBM Consulting Data Center (DC) Exit Services

Rapid Assessment and POV

Powered by IBM Consulting Migration and Modernization Factory



What & Value

IBM Consulting Data Center (DC) Exit services help our client to accelerate their Journey from Legacy on premise DC to Cloud and AI-Native



Cost of Rapid assessment and POV will be determined after understanding of the scope and size of the requirements

<p>Major areas of focus</p> <ul style="list-style-type: none">• Infrastructure• Applications• People• Process• Contracts/Software/Licenses• Security• Change Management	<p>Approach</p> <ul style="list-style-type: none">• Target Disposition Analysis• Migration Roadmap and Cloud Fitment Evaluation• TCO and Risk Assessment• Business Case with benefits estimate• PoV Implementation Report• Landing Zone Blueprint and Build
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<p>Assessment Report</p> <ul style="list-style-type: none">• Stakeholder workshops• automated discovery• TCO modeling• risk mapping• hybrid roadmap aligned to your business priorities
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<p>Value - added Outcomes</p> <ul style="list-style-type: none">• 30–50% faster migration timelines• Up to 40% cost optimization• Reduced technical debt, AI-native infrastructure• Streamlined compliance & security• Business-aligned execution across cloud platforms

DC Exit Framework

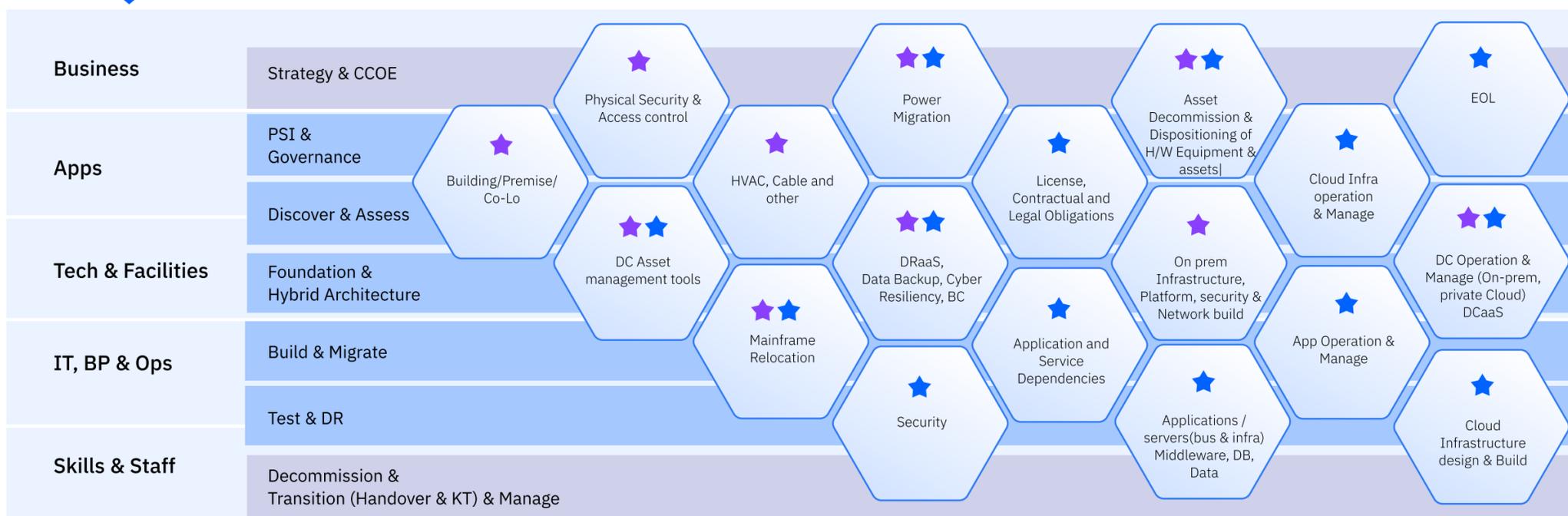
How IBM will Help in Reaching Future Stage

Methodology + Execution



Holistic Approach

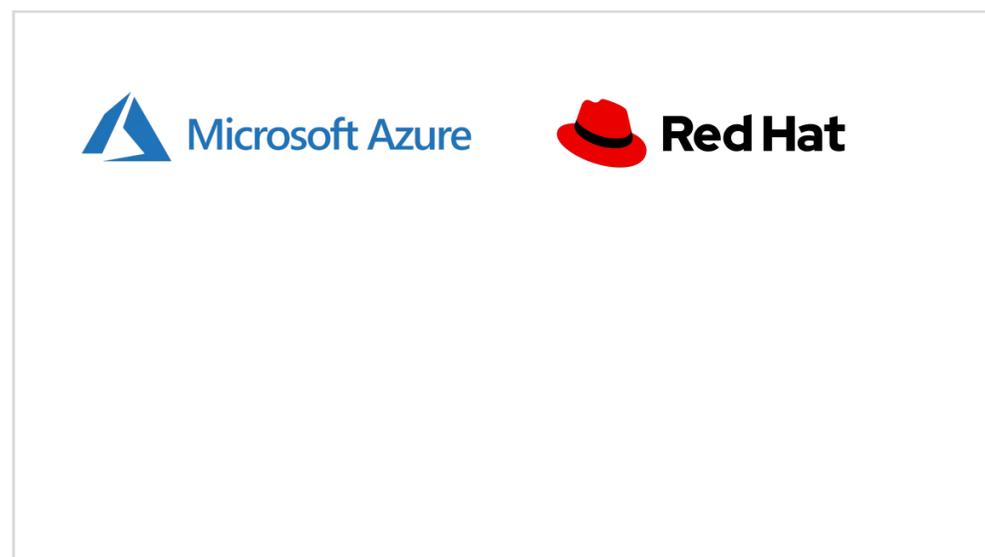
Discover & Assessment + Mobilize + Deliver Hybrid Cloud Transformation



[End to End Build Run and Manage Partner | Powered by AI]

★ IBM ★ Client/Partner ⬡ Key component of a DC

Hyperscale Ecosystem Partners



Acquisition Ecosystem

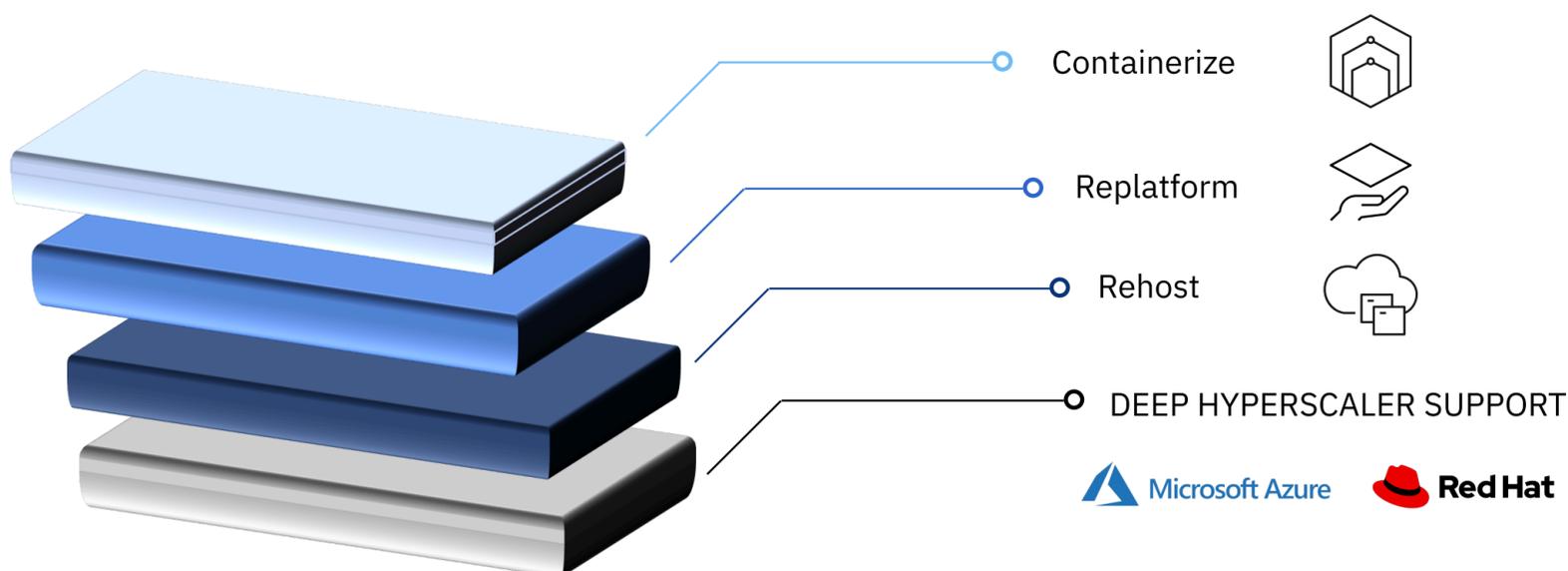


Migration & Modernization Factory

Contains GenAI, Azure Agentic AI best practices, Powered by time tested and proven commercial model,

 Faster business value realization for clients	 Scaled Automation with Cloud based metrics/KPI's	 Improved efficiency & quality of outcomes	 Significant cost savings & margin improvement	 100+ pre-built Migration and Modernization patterns linked to Assets and accelerators
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IBM Consulting Migration and Modernization Factory is the right partner for our client's journey to cloud



T-shirt Commercials



AI infused delivery approach



Powered by assets and accelerators



Augmented by Agentic AI assistants



Best in class Experienced & Certified professionals

80%

effort savings in the Discovery phase

40%

cost savings in migration design

30+%

Faster business value realization for clients

25%

faster delivery of migration and modernization outcomes

20%

reduction in business risk