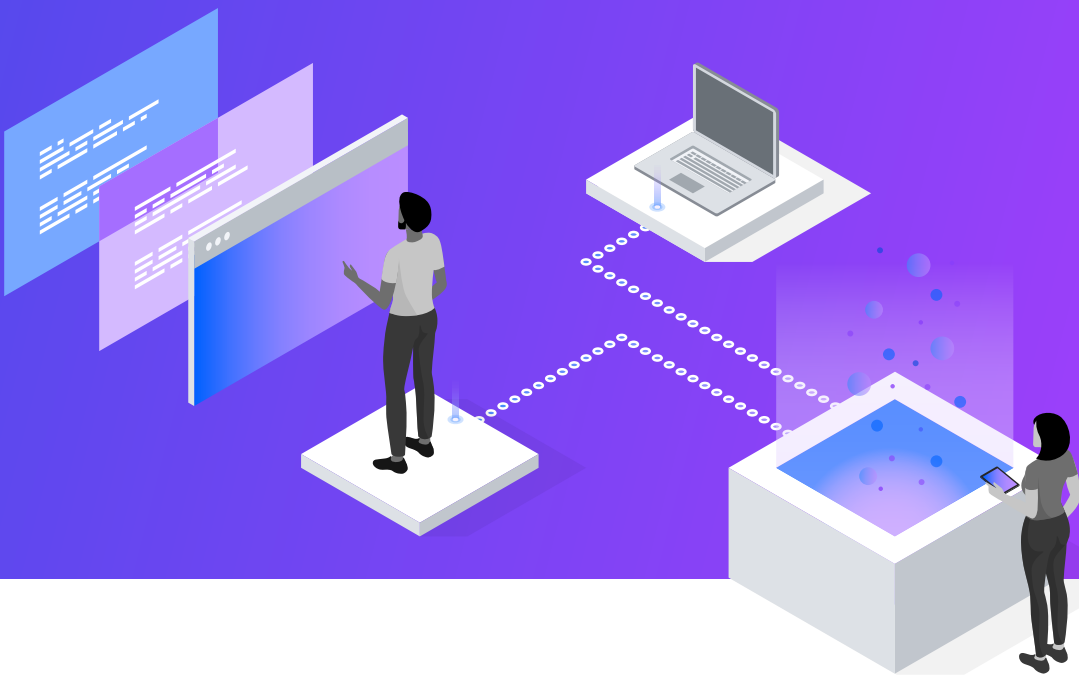


# IBM Consulting Data Center (DC) Exit Services

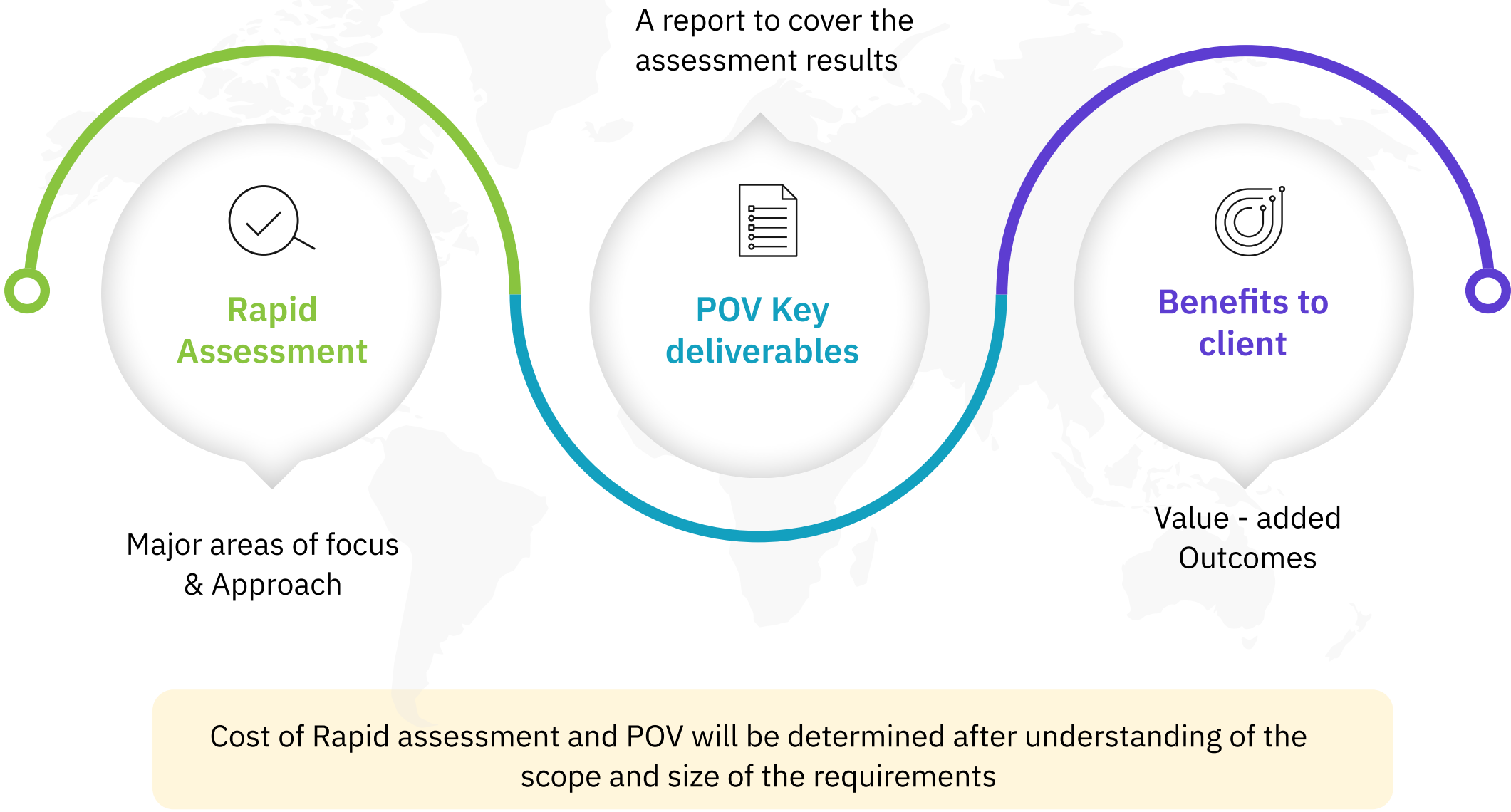
## Rapid Assessment and POV

Powered by IBM Consulting Migration and Modernization Factory



## What & Value

IBM Consulting Data Center (DC) Exit services help our client to accelerate their Journey from Legacy on premise DC to Cloud and AI-Native



### Major areas of focus

- Infrastructure
- Applications
- People
- Process
- Contracts/Software/Licenses
- Security
- Change Management

### Approach

- Target Disposition Analysis
- Migration Roadmap and Cloud Fitment Evaluation
- TCO and Risk Assessment
- Business Case with benefits estimate
- PoV Implementation Report
- Landing Zone Blueprint and Build

### Assessment Report

- Stakeholder workshops
- automated discovery
- TCO modeling
- risk mapping
- hybrid roadmap aligned to your business priorities

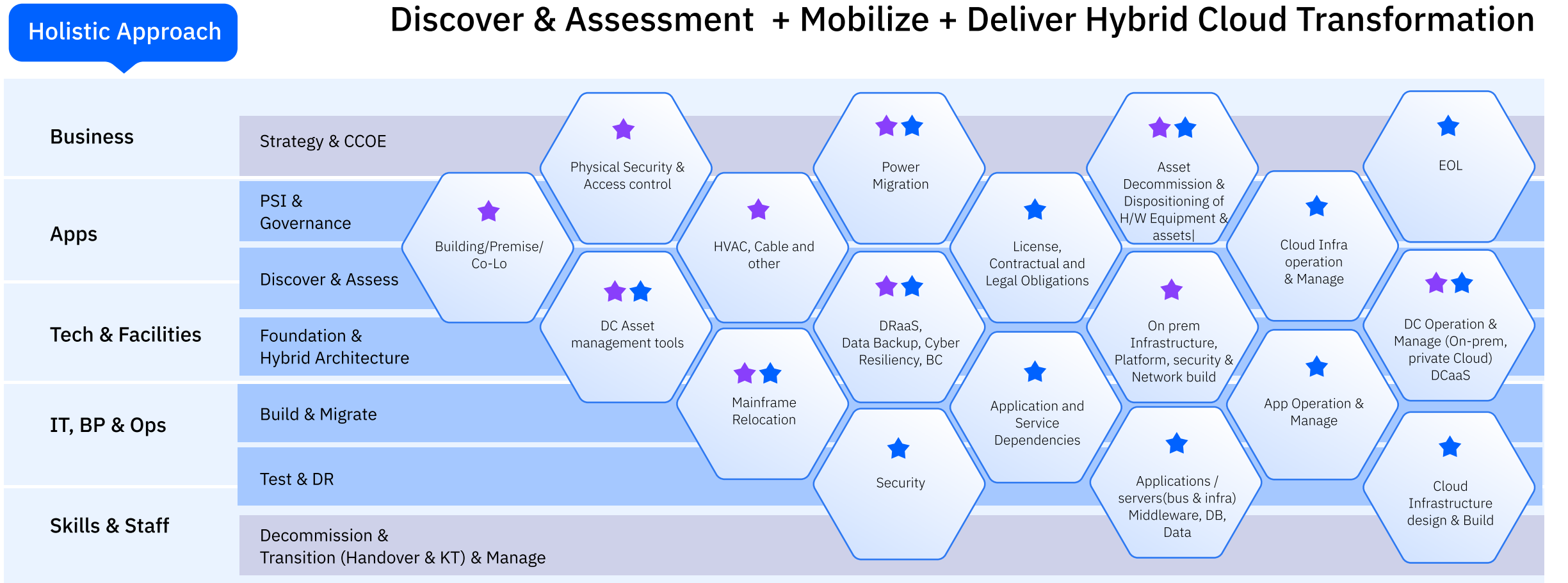
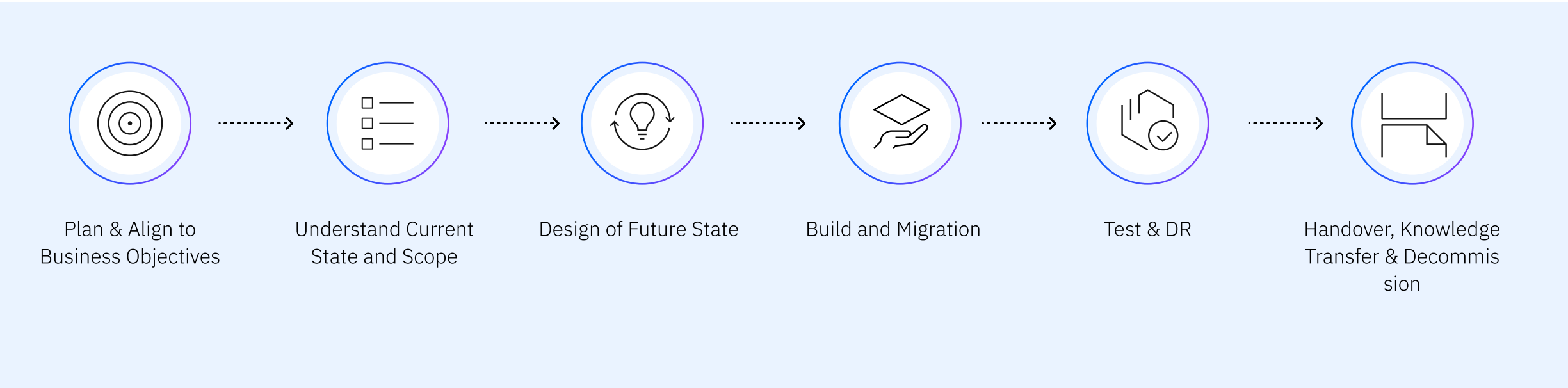
### Value - added Outcomes

- 30–50% faster migration timelines
- Up to 40% cost optimization
- Reduced technical debt, AI-native infrastructure
- Streamlined compliance & security
- Business-aligned execution across cloud platforms

# DC Exit Framework

How IBM will Help in Reaching Future Stage

## Methodology + Execution



[ End to End Build Run and Manage Partner | [Powered by AI](#) ]

## Hyperscale Ecosystem Partners



## Acquisition Ecosystem



# Migration & Modernization Factory

Contains GenAI, Azure Agentic AI best practices , Powered by time tested and proven commercial model ,



Faster business value realization for clients



Scaled Automation with Cloud based metrics/KPI's



Improved efficiency & quality of outcomes

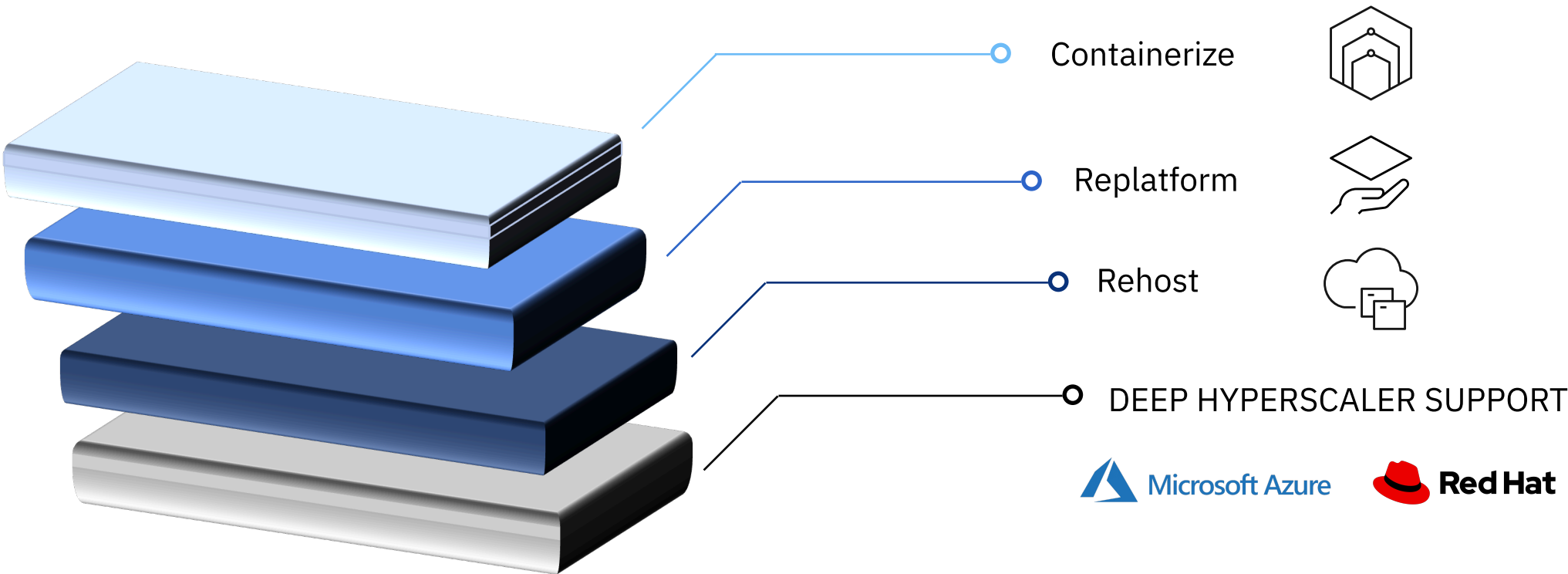


Significant cost savings & margin improvement



100+ pre-built Migration and Modernization patterns linked to Assets and accelerators

IBM Consulting Migration and Modernization Factory is the right partner for our client’s journey to cloud



## T-shirt Commercials



AI infused delivery approach



Powered by assets and accelerators



Augmented by Agentic AI assistants



Best in class Experienced & Certified professionals

80%

effort savings in the Discovery phase

40%

cost savings in migration design

30+%

Faster business value realization for clients

25%

faster delivery of migration and modernization outcomes

20%

reduction in business risk