

# IBM Consulting Offering for VMWare Transformation on Azure

Rapid Assessment and PoC

Client Presentation







## Why customers move VMware workloads to Azure ?



Licensing  
concerns



Datacenters  
expiry and  
software  
end of life



Urgent  
capacity  
needs



Security  
threats



Avoidance  
of Software  
& Hardware  
refresh



Budget and  
resource  
constraints



Extension &  
scaling apps

# Why unlock the Power of Azure for Your VMware Workloads ?



## Your organization today

- Existing VMware on-premises environment
- Existing VMware skillsets
- Existing VMware licenses



## Azure Benefits

- Price protection
- Business and IT agility
- Global scale and elasticity
- Increased security and resiliency
- Proximity to data and AI services
- Platform for developer innovation
- Sustainability and carbon reduction

# What options can we provide that meet your needs based on our rapid assessment?

We meet the clients where they are and provide best options to navigate through. Our two weeks assessment helps to understand how to provide best solutions.



## VMware Assessment

- Assessment – Kick off
- Interview with Key stakeholders
- Run RVTools-capture VMware Snapshot & analyse.
- Analyze number of COTS vs Custom applications
- Analyze application lifecycle and regulatory constraints
- Analyze anticipated risks, benefits, constraints & dependencies associated with the proposed solution



## Business Case Development

- Understand the costs associated
- Current baseline operating costs
  - Support & maintenance costs
  - licensing costs
  - Resourcing & transition costs



## VMware Modernization Blueprint

- A report to cover the assessment results including:
- Target Disposition Analysis
  - Migration Effort
  - Provide a Migration Roadmap
  - Base Case/Current TCO
  - High Level Benefits
  - Final Business Case

Microsoft Partner **Funding** Eligible

**14,000+** Successfully delivered Microsoft projects

**35,803+** Azure certifications

**5000+** Microsoft practitioners – globally

**30+** Global delivery center with 24/7 support

**1,000's**

Applications migrated / modernized for Azure in the last 12 months

**40,000+**

Certified cloud consultants - globally

**Joint Solution Offerings** and **Pre-built** solution components, cloud journeys, assets, accelerators and tools

