

Client Presentation

PowerApps Offerings



Business Challenges

Business users want solutions to their challenges



Businesses gather data

The number of enterprises with more than **100 terabytes of unstructured data** has **doubled since 2016**.¹



...but few make it actionable.

Only 32% of those companies have **succeeded in analyzing that data** in any actionable way.¹



Workforce requiring multi-device capability

Over 72% of U.S. workforce will be **mobile workers** by 2020.²



Mobile > PC

Time spent on **mobile is now significantly higher** than time spent on PCs.³



Apps can be expensive

The **average cost to produce an app** is \$171,450, but can **quickly increase** beyond \$350,000.⁴



Line of business decision makers are critical to success

81% of **technology projects** influenced by **line of business decision makers**⁵ who are looking to create their own solutions.

Solution Overview

PowerApps increases agility across the organization by

- Rapidly building low-code apps that modernize processes and solve tough challenges.
- Empowering the team to start building and launching apps right away using pre-built templates, drag-and-drop simplicity, and quick deployment - then roll out continuous improvements as needed.
- Giving everyone the power to build the apps they need with advanced functionality previously only available to professional developers - including pre-built AI components.
- Providing professional developers, the tools to seamlessly extend app capabilities with Azure Functions and custom connectors to proprietary or on-premises systems.

Microsoft
PowerApps



PowerApps Offerings

Increase agility across your organization by rapidly building low-code apps that modernize processes and solve tough challenges.

Core Offerings

Governance

- Monitoring & Administration
- Access Management
- Deployment
- Auditing + Audit Trail
- DLP Strategy + Visibility (Canvas App)
- Security & Sharing
- Logs & Analytics

Development

- Mobile Apps & Model Driven Business Apps Development
- Integration
- Branding
- Power Virtual Agent

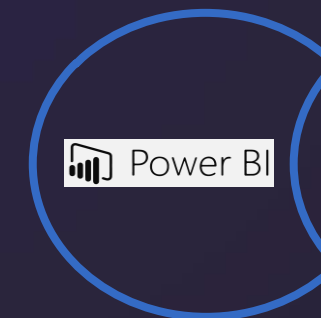
Support

- Support & Enhancement of Existing Apps
- Customize & Extend Existing Apps
- Apps Optimization
- Performance Tuning

Consulting & Training

- Detailed Consulting Service Covering Analysis, Design & Implementation & Assist to build broad range of apps for your business
- PowerApps Training

Technologies



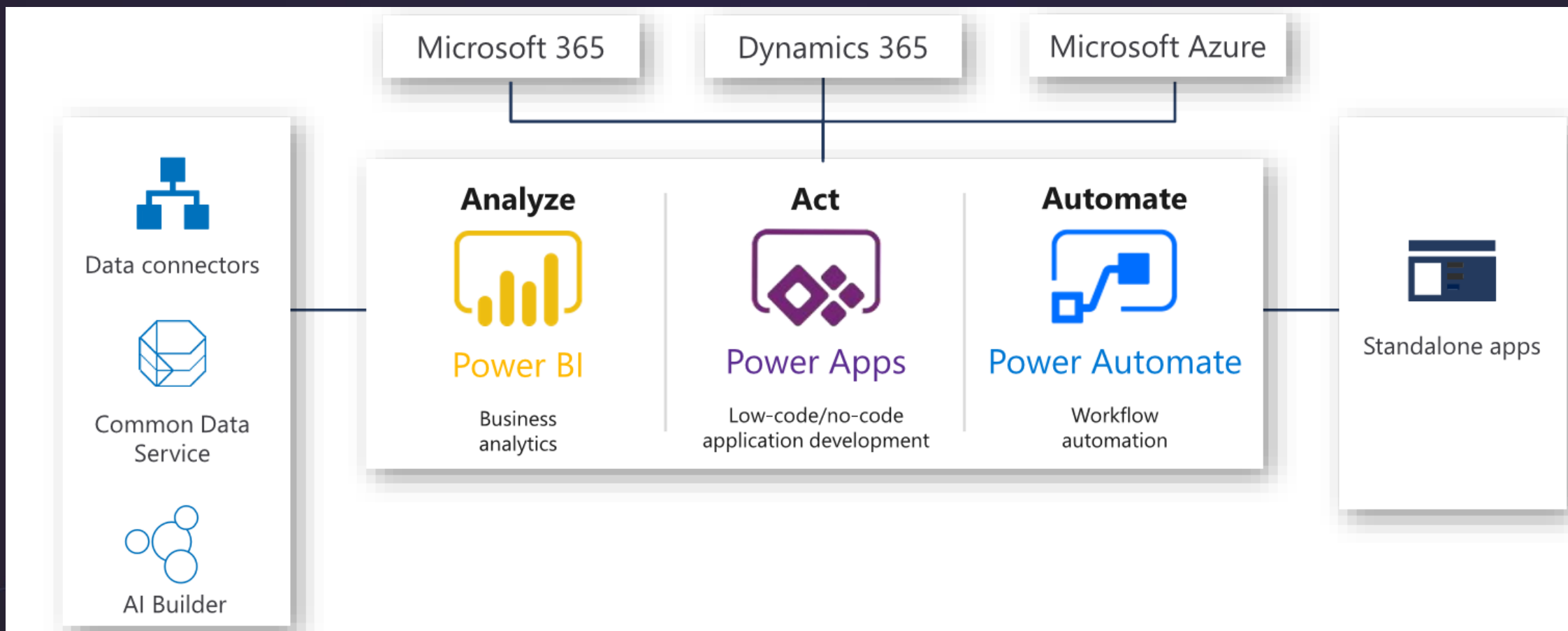
250+ experienced PowerApps & Flow practitioners in CIC India

Office 365 Power Platform – Technology Stack

SharePoint, Teams, Exchange...

Sales, Service, Talent...

Azure SQL, Azure Functions...



Delivery Approach

Getting Started



IBM Garage Methodology

- Advise, Move, Build, Manage, and Maintain journey through cloud
- App-in-a-day
- Hackathon
- Design Thinking Workshops

Expanding



Center of Excellence

- Support creation of a Center of Excellence for an organization including:
 - Administration & Governance
 - Nurturing
 - Support & Operations



Wider Power Platform

- Use of the full Power Platform
 - Power Apps
 - Power Automate
 - Power BI
 - Power Virtual Agent

Value Propositions

Get Started Quickly

Start building and launching apps right away using prebuilt templates, drag-and-drop simplicity, and quick deployment

1

Build Apps Without Compromises

Build effective business apps by providing developers the advanced functionalities like pre-built AI

2

3

Enable Extensibility for Developers

Extend app capabilities with Azure Functions and custom connectors using effective tools

IBM