

ISO 9001: 2015 ISO 27001: 2013

# CloudIBN Service Profile









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### **About CloudIBN**

CloudIBN is a leading Cloud Infrastructure Consulting & Managed Service Provider company since 1999 assisting various companies from startups to enterprise for their Cloud Transition and continuity requirement .We help to meet customers business objectives fulfilling highly robust, secure and affordable Cloud solutions.

Our clientele includes industry leaders in IT Services, Health Care, OEM, Banking, Finance, travel & Hospitality, manufacturing, Transport and many others across the globe.

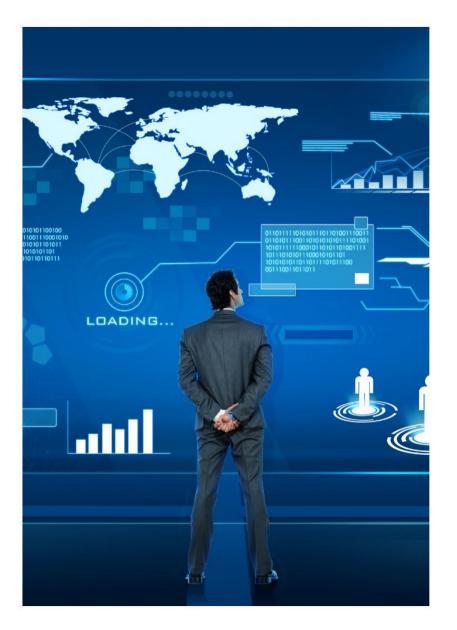
#### **Vision Statement**

"IBN's vision is to become the most sought after multi service provider by way of consistency in delivering quality and value multiplying services within the constraint of time and capital under the arc of compliance to regulations concerned."

#### **Mission Statement**

"IBN's mission is to be recognized within the industry as a global service provider for Cloud Consulting & Managed services for - Cloud Migration, DC/DR, Multi Cloud deployment etc. for high quality and timely deliveries."







# **Why CloudIBN**

- 20+ years of experience in Multi Cloud Consulting, Migration and Management.
- ISO 27001-2013 & ISO 9001:2015 certified for process excellence & enterprise security control.
- Microsoft Gold Certified & Managed Cloud Partner
- AWS Standard Consulting Partner.
- 1200+ Enterprise Cloud Deployments & Managed Services
- Clients Base- India, Europe, Middle East Singapore, USA and other Asian Countries
- Microsoft, Linux, Azure & AWS Certified engineers and other domain experts with relevant Industry experiences.
- Quick Response 24\*7 expert team to support for any queries and flexible operation times as per client requirements.
- Partnerships with Tier 3 & 4 Data Centers Across Globe.

# **Challenges Faced While Moving To Cloud**







**Identifying Components to be Moved Into The Cloud?** 



What is Best Suited Cloud for Us?



Will our Existing Software Work with the Cloud?



Will My Data be Secure on Cloud?



Would I Adhere to Regulatory Compliances?



How would by Staff and Client Access Cloud Infrastructure Easily and Securely?



Will Cloud Hosting be Cost Effective?



Would I Get Required SLA?

## 360 Degree Cloud IBN Services



Cloud Advisory
Services

1

Cloud Consulting, Migration and Managed services

Dedicated Cloud Management Team

Database Administration (DBA) Support

4

Managed Cloud Security
Services

6 Media Streaming & CDN
Consulting Services

7

Devops Consulting Services

8

IOT Consulting Services

Cloud Billing and Cost Advisory Services Consulting Services

**Our Areas Of** 

**Expertise** 

9

# **CloudIBN** Technology Team

















CTO/CIO





- Product Partnerships
- · Review of Service SLA's

· Service Delivery Tracking



Pre Sales/ Architect

- · Requirement gathering, proposing and architecting best solution
- Cost Optimisation





Service **Delivery Team** 





Single Point of Support Escalation



**Cloud Security Specialist** 

Advisary



DBA

· DBA Assisting Cloud Support team for Database performance analysis and Security

• 24\*7 Dedicated Team consisting of L3, L2



 Committed SLA · Migration assistance

& L1 Support

Infra Performance and Security analysis

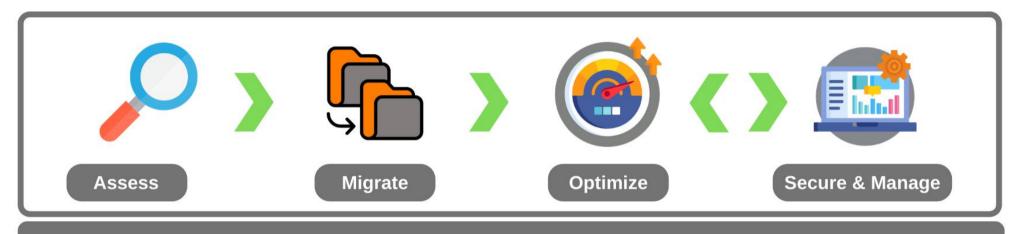


Cloud **Support Team** 

# **Lift and Shift & Other Migration Approach**



#### **Unified and Extensible Cloud Migration Experience**



Migration Tools | Cloud Migration Center | Scenario Guidance | Fast-Track For Cloud | Cloud Expert MSPs

Foundational Best Practices: People | Process & Planning | Technology

**CloudIBN Will Consult On Best Migration Approach Of The Below** 

**Lift and Shift** 

**Partial Refactor** 

**Complete Refactor** 

The Approach Will Depend Complexity Of Application and Time Available.

### BCP/DR

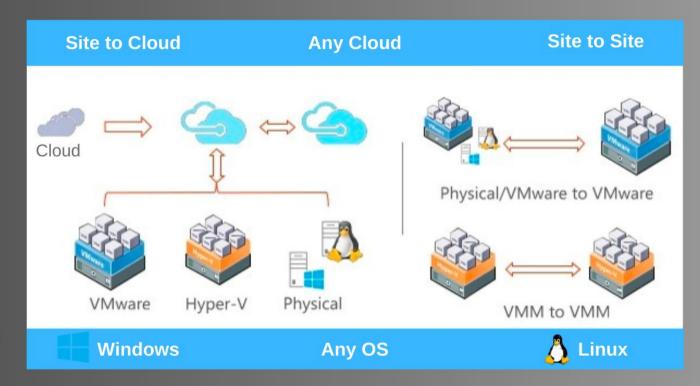


#### **Key Benefits of Cloud**

- Best-in-class RPO and RTO
- Automatic DR resource creation
- Orchestrated application recovery

#### **CloudIBN Support On BCP/DR**

- DR & BC plan definitions
- Preparation of BCP run book
- Document DR IT processes
- Data Access and retrieval design
- Spin up of virtual machines, desktops and applications
- Recovery drill guidance and assistance



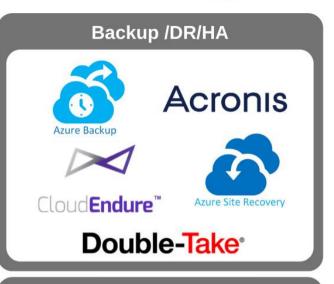
### **Our Expertise**











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Security











Other Services







Infrastructure
Monitoring / Management









### **Partial Case Studies**



#### **Client from Health Care Industry**

- Client is one of the Major health care provider from USA having patient billing application hosted on Traditional data center.
- He wanted CloudIBN to manage & propose Secured, Compliant And Highly Available Cloud.

#### **Solution Overview**

- Proposed Major Azure Components Load Balancer, Traffic Manager, Virtual Machine in Availability sets, App Gateway, Key Vault
- Performed VAPT Test and jointly performed security changes as per report
- Provided DLP solution
- Separated Production and Dev Test Environment .. Moved on premise Source Control to Cloud

#### **Benefits Observed From Solution**

- Faster User transaction and Better Experience with Load balancing
- Higher resiliency with HA and backup DR
- Dynamic scalability of applications based on increase in end user concurrency
- Complied to all Guide lines as per HIPAA



### **Partial Case Studies**



#### Client is NBFC

Client is one of the NBFC provider from India hosted on Traditional data center without DR. He wanted CloudIBN to manage & propose Secured, RBI Compliant And Highly Available Cloud.

#### **Solution Overview**

 Proposed Major Azure Components - Load Balancer, Traffic Manager, Virtual Machine in Availability sets, App Gateway, Key Vault, Active Directory, Site to Site VPN, Cache Server, My SQL Multi Node Cluster, MFA

- Performed VAPT Test and jointly performed security changes as per report
- Implemented SIEM Solution for Quick incident reporting

#### **Benefits Observed From Solution**

- Faster User transaction and Better Experience with Load balancing
- Higher resiliency with HA and backup DR
- Dynamic scalability of applications based on increase in end user concurrency
- Complied to RBI Guide
- Quick incident reporting
- Access Based Control



## **CloudIBN- Infrastructure & Security**



**IBN** completely understands client concerns about communication, data protection, and security while outsourcing. IBN has invested in state of the art technology to ensure that there is always a seamless flow of communication and our stringent security measures ensure that any information given to us is completely secure.

- Facility with State of the Art Infrastructure
- IBN's Global Delivery Centre, Located at Pune, India
- 24X7 Tech Support for All Processes | ISO 27001: 2013 & 9001 : 2015 Certified
- Internet Lease Line's from Multiple ISP's for Redundancy |100% Power Back up |
   CCTV Enabled 24×7 Security
- Secured & Rule Based Bio Metric Access | Comprehensive Business Contingency Plan in Place
- IBN closely follows ISO and CERT recommendation for Installation, Configuration, System Security, Firewall, Anti Virus and Back up policy implementation



### **Team-CloudIBN**



**Ajay Mehta** Founder and



CEO



Surendra Bairagi Global Head-Sales & Strategies

**Pratik Shah** Chief Technology Officer



**Swanand Khadke** General Manager-Marketing

24

Sagar Gurav Cloud Practice Manager- Azure and Private Cloud



### **Team-CloudIBN**



**Suhas Timkare** 

Assistant General Manager -Enterprise Sales



Kshitij Kanthale Assistant Manager-Enterprise Sales

Tushar Shirnalkar

Assistant Manager-Enterprise Sales





Vaishali
Ghodpage
Team LeaderMarketing

### Onkar Joshi Senior Cloud

Administrator







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# Thank You

### **Connect With Us**

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