



The  
**NXT** step  
in internet  
of things

When business gives you  
lemons, **call OrangeNXT**

Factsheet





In a constantly changing world, it's important to keep innovating. Optimising your work processes will ensure that you always stay up-to-date. IoT can be your helping hand!

**Multiple obstacles**

However, to get to the root of the problem within your work processes, you will encounter several obstacles. You will see that internal processes are often too complex and you are most likely to meet various challenges during the implementation of IoT solutions. Take building an IoT platform for instance. In addition to the implementation involving a lengthy and costly process, the production costs of an IoT platform are often incalculable.

# IN A CONSTANT CHANGING WORLD IT'S IMPORTANT TO KEEP INNOVATING

Securely unlocking your devices also comes at a price, because it involves deploying specific domain knowledge. What's more, you don't always have the appropriate IT knowledge in-house and don't know what you need to consider in terms of Cyber Security in order to comply with European Privacy legislation.



## Challenges

Implementing a scalable IoT solution mainly involves the following challenges:

- ✓ Finding the right party 🍋
- ✓ Overly complex process 🍋🍋🍋
- ✓ Long implementation time 🍋🍋
- ✓ High cost 🍋🍋
- ✓ No in-house knowledge 🍋🍋🍋
- ✓ Security & Privacy issues 🍋🍋🍋

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- 1 lemon: small challenge
  - 2 lemons: common challenge
  - 3 lemons: big challenge





**Overcoming these obstacles**

OrangeNXT helps you overcome these obstacles through its turnkey IoT platform conNXT. The platform provides you with real-time visibility into the status of all your devices and machines.







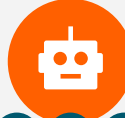






































As a result, you can work on smart products and smart operations, which will give your customer satisfaction and operational processes a serious boost. *The process at a glance:*

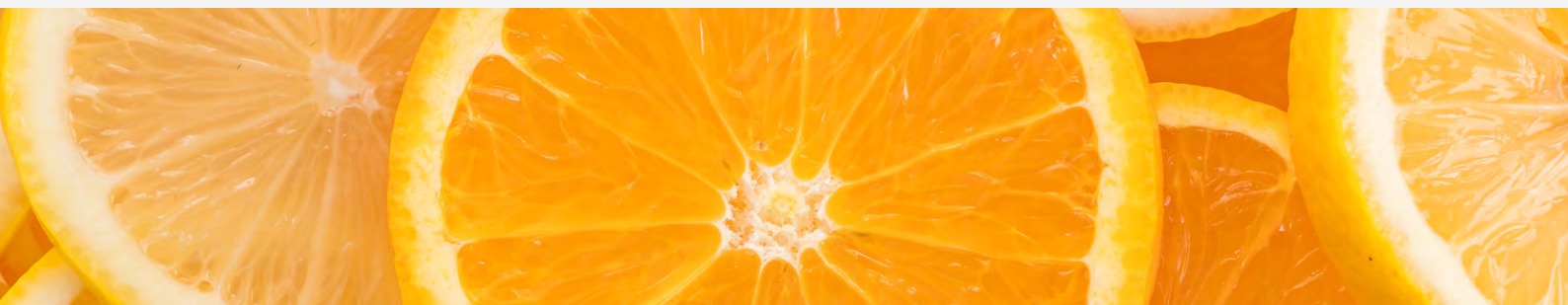
Insights into the **performance of your objects** in the field. These are the **key specs of conNXT:**





# Make your **assets** work for you. **The benefits for your business** at a glance:

  <b>Achieve more</b> with fewer people	  <b>Reduce</b> travelling times to locations	  <b>Be better prepared</b> while travelling to a location	  Options for <b>automating processes</b>	  <b>Digital innovation</b>	  New <b>earning models</b> – service contracts
  <b>Recurring</b> business models	  Increased <b>insight</b>	  <b>SLA</b> monitoring	  <b>Faster</b> installations	  Overall <b>equipment effectiveness</b>	  More efficient process implementations resulting from <b>increased insight</b>
  <b>Reduced time</b> to connectivity and control	  <b>No / reduced</b> development costs	  <b>Maintenance</b> included	  <b>Remote</b> repairs	  Generates <b>money</b>	  Keep <b>up-to-date</b>
  <b>Safety</b>			  <b>Complexity</b> is turned into simplicity		  <b>Know-how</b> is safeguarded
 <b>Time</b>  <b>Money</b>  <b>Efficiency</b>  <b>Safety</b>  <b>Know-how</b>					





In addition to helping you **optimise your work processes**, conNXT also helps **your customer** with **digital innovation**. The **benefits for your customer** are:



**Insight** into the operations of machines and processes



**Process optimisation**



Resolve issues in **time** before real problems occur



Reduced / no **downtime**



**Prevention** is better than cure



**Safety**



**Digital innovation**



**Interfaces** with other systems



**Insight** into combined data flows



**More efficient operations**



**New insights**



**Compliance** with legislation



**Compliance** with environmental requirements

Time Money Efficiency Safety Know-how

Wondering how conNXT can help you with your challenges? Call our IoT specialist, Chris Bosse:



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Business Development Executive

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