IFR
EMBRACE CHANGE

Microsoft Partner — Gold Enterprise Resource Planning · Gold Cloud Platform · Gold Cloud Productivity · Gold Data Analytics · Gold Small and Midmarket Cloud Solutions — Microsoft

Microsoft Partner — Silver Application Integration · Silver Cloud Business Applications · Gold Application Development — Microsoft
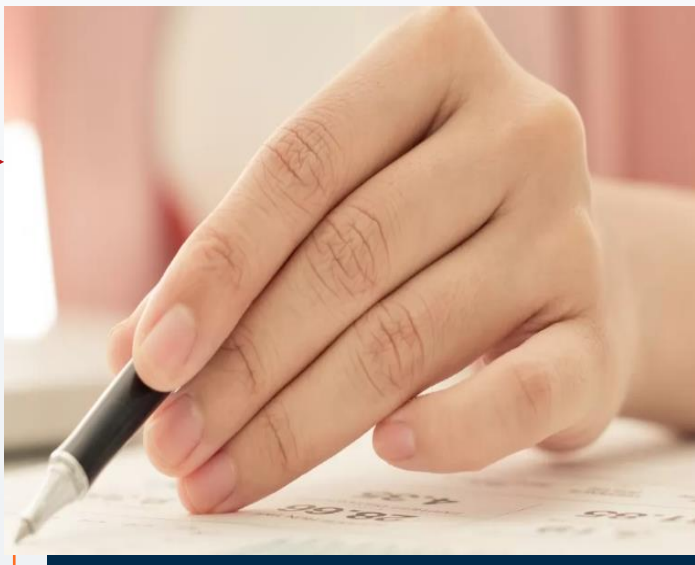
Sales Agenda for D365 Sales deployment

IFR

IFR is the expert in Microsoft Dynamics 365 Customer Engagement implementations in Spain. More than 35 years of experience in any kind of company and the best references.

WHAT WE OFFER

IFR offers its experience to help companies that want to have a quick deployment of Dynamics 365 Sales. With a base on Microsoft Dynamics 365 Customer Engagement platform, we offer a deployment of the standard functionality on Sales to impulse the Commercial Agenda.

Get the power of the best enterprise cloud solution with a real expert partner.

IFR delivers the services of configuration, training, master data import and Go-Live Support to help the customer all the way till a successful standard implementation.

The service also give our customers an Identification phase to ensure the scope of the service and detail gaps and interfaces (its development is not included in the service).

With Commercial Agenda, IFR delivers Microsoft Dynamics 365 Sales implementation services for leads, accounts, contacts and their activities

See what customers are saying:

"Dynamics 365 Customer Engagement technology and IFR services are a transformation lever to increase productivity, efficiency and sustainability of processes"

– Xavier Tarrús, CIO, Vall Companys

Why Dynamics 365?

Modern applications

Modern applications that deliver new experiences and connect with a business' existing systems to allow organizations to digitally transform their way. Applications that use mixed reality, the ability to take an application that overlays on the reality in front of the user, that guides them through a business process like never before. Connect to information from social networks, mobile devices, and micro-applications to drive intelligence and inform a more effective business process.

Unified data and processes

Unified data and processes that enable business without silos. Centralized data enables disparate groups to work together effectively with a single, trusted view of processes, relationships, and data. Data connectors allow thousands of systems to bring their data to a single network.

Intelligence that delivers

Intelligence that delivers actionable insight. Data in the new world includes social, relationship, and productivity information in addition to insights generated by business systems. The right solution requires a unified approach that allows companies to automatically leverage their data to decide and act in real-time with expanded analytics, predictive algorithms, and automated AI.

An extensible environment

An extensible environment that enables change. The right solution establishes a data, communication, and application environment that makes it easy to evolve and extend existing business operations, while introducing technologies that enable users to create solutions where no solution exists and to expand data analysis.

Microsoft Dynamics 365

Transform on your terms with Microsoft Business Applications. Enable people to do their best work. Gain actionable insights. Thrive with solutions expressly built for change. Unlock next.

WWW.MICROSOFT.COM/DYNAMICS365

IFR | www.ifr,.es | ifrmail@ifr.es | +34 902 22 09 77

Key use cases

Sales
Respond to changing business requirements with a flexible platform to rapidly create new solutions and ensure old solutions are never truly finished.

Service
Understand your customers better and respond more quickly by accessing internal and external relationship data.

Finance and operations
Increase your return on investment with Microsoft's agile and efficient cloud solution.

Talent
Extend your virtual team and coordinate faster with a consolidated view of team members, activities, and responsibilities.

Marketing
Gain end-to-end visibility by connecting data from external markets, social, and legacy sources.