

CORPORATE PRESENTATION

imeXHS

Digital Transformation for a better future

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IMEXHS – Who are we?



Multimodal healthcare software solutions that are **cloud native, intuitive, flexible and accesible.**



Scalable SaaS subscription model with **over 300 customers** globally supported an **international network of 28 distributors.**



International presence in **15 countries** including **Australia, USA & Spain.**



Publicly listed on the Australia Stock Exchange (**ASX**) since 2018.



Healthcare Knowledge



Technology



A BETTER
WORLD

Challenges in the medical imaging industry.



Medical imaging platforms that fail to identify the real needs among the medical imaging process.



Limited scalability and flexibility among the current medical imaging platforms.



Lack of experience managing cloud services from the legacy providers.



Long & complex implementation processes involving many stakeholders.

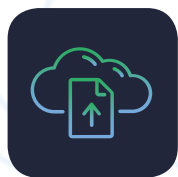


Limited levels of local specialized support by country.



Lack of efficient business models in line with the evolution of technology.

We create value through innovation



Modern Platform

Reduced IT infrastructure, system and administration
 Strengthened security
 Multi-disciplinary imaging
 Shared applications
 100% web technology (HTML5)



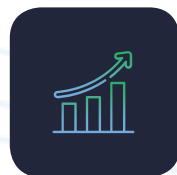
A.I & Data Analytics.

Business Intelligence for decision making
 Integrated **Artificial Intelligence**
 Full **control** of **patient** clinical **information**
 Support to the Clinical Diagnosis process



Clinical collaborations focused on the patient

Complete understanding of the workflow
 Full access to information
Results Delivery Portals
 Real-time communication



SaaS Business Models & Compensations Plan

Disruptive Business Model for the market
 Local support through **Specialized Partners**
 Partner **Rewards Plan**
Guaranteed Profitability

AiC has been designed to **democratize access to state-of-the-art medical imaging platforms**, through our network of **Partners**, we have created a unique business model...

AQUILA 
In the **Cloud**

Being part of the IMEXHS® PARTNERS PROGRAM is a clear and intelligent path to growth in the short and long term.



AQUILA in the Cloud (AiC); Unique business model with instant remuneration, which facilitates the sale and distribution in centers of any size with a payment scheme per study and competitive prices for final customers.



Rewards on your growth, as they progress they will reach increasingly attractive levels of rewards that include in addition to attractive discounts, privileged access to resources, experiences and incentives of much value.



Modern IMEXHS-U virtual training platform, through which our Partners and their teams can strengthen their business; we put at your disposal training modules and guidance in marketing and sales to help you grow and transform.



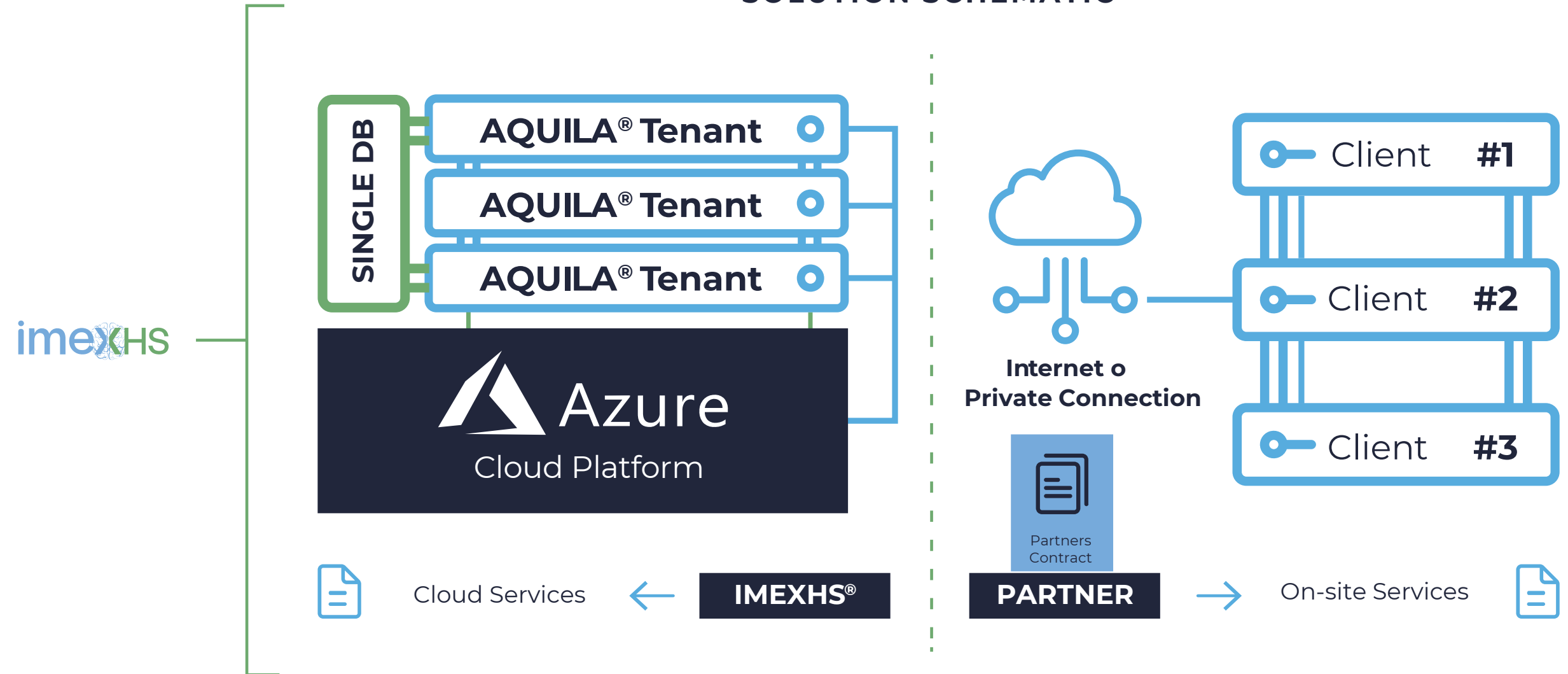
24/7 online support through our Help Desk platform, for partners and their customers to make their customers' user experience more efficient and agile (in line with the agreed AiC contract).



A community of PARTNERS and ALLIES at a global level, to grow beyond their borders, learn, share and collaborate.

Program Responsibilities Between IMEXHS® | Partners

SOLUTION SCHEMATIC



Basic Platform

Extensions



Image Storage

PACS

(VNA-based cloud storage DICOM and Non-DICOM)

12 Months

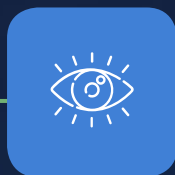
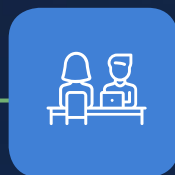


Image Viewing

Web Viewer

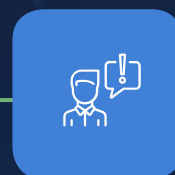
Advanced multi-modality viewer



Workflow

RIS

Complete departmental workflow



Business Intelligence

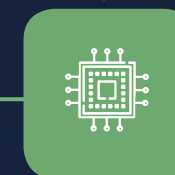
BI

A complete departmental Business Intelligence solution



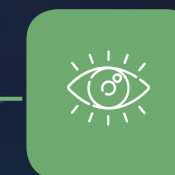
Delivery of results

Via the patient and referring physician portals (Teleradiology enabled)



Artificial Intelligence

Diagnosis supported by AI algorithms (own and third party)



Advanced visualizations

We offer all the benefits of advanced visualization tools and make them available to everyone.

IMEXHS Box
(OnPrem, Optional)

Pricing



BASIC AQUILA PLATFORM

NEW



USD 8,000

IMEXHS Box
appliance
(Optional)

Price p/study for
Partner

USD 0.70

Suggested Price
p/study for end
customer

USD 1.00

Margin (~30%)

Basic conditions

1. Minimum Monthly Billing: **USD \$300, which includes 500 studies**
2. Minimum period: **12 months**
3. Cost of Initial set up: **USD \$1,500**

Optional & Additional Services

ADDITION	PROVIDER	DESCRIPTION	PRICE FOR PARTNER (USD)	BUSINESS MODEL
Delivery of results portal		Patient Portal	\$ 0.10	Monthly value x study processed in the Aquila Platform
Additional cloud storage		1 Additional TeraByte	\$ 100.00	Monthly value x Additional TB
Web Voice recognition		DM SK / DMD	\$ 90.00	Monthly value x named user
Vitrea Post – processing Vitrea as a Service (VaaS)		Any Vitrea License	\$ 8.00	Monthly value x study processed by Vital
Advanced Visualization WORKSTATION		2D+MPR	\$ 85.00	Monthly value x license per workstation
		2D+MPR+3D	\$ 126.00	
		2D+VASCULAR*	\$ 145.00	
		*Cardio Pkg.	\$ 59.00	
		2D+MAMMO	\$ 105.00	
Artificial Intelligence		PRINT	\$ 11.00	Monthly value x study processed by A.I
		TORAX	\$ 0.20	
		COVID	\$ 0.20	
		NEURO	\$ 8.00	

ADDITION	PROVIDER	DESCRIPTION	PRICE FOR PARTNER (USD)	BUSINESS MODEL
Configuration and Parameterization of AQUILA BASE (Pkg. x 20 hours)	imexHS	Initial Parameterization Service to End Customer	\$ 1,500	One-time payment per package (hrs)
End User Training (Pkg.x 20 Hours)	imexHS	End Customer Training Service	\$ 1,500	One-time payment per package (hrs)
HL7/FHIR Integration Service (Pkg. x 40 hours)	imexHS	Integration with ECE and other health systems	\$ 3,000	One-time payment per package (hrs)
Parameterization of Business Intelligence System "BI" (Pkg. x 20 hours)	imexHS	Configuration of BI System Rules and Indicators	\$ 1,500	One-time payment per package (hrs)
Clinical Survey Parameterization Service (Pkg.x 10 hours)	imexHS	Creation and modification of Clinical Surveys in AQUILA	\$ 750	One-time payment per package (hrs)
Professional Services x Hour	imexHS	Professional Services	\$ 75.00	Single Payment per Contracted Hour



THANK YOU

imexHS iPOINTS

With iPoints, IMEXHS seeks to reward the growth of its Partners

Win for every new Customer

Earn for each billed study

BOARD GAME



How to move forward?

How to accumulate Points?

Partner **Categories**

Accumulated **IPoints** in 1Q

IPoints for each new client

IPoints for each processed study

STARTER



Let the journey begin!

1000

1.0

ADVANCED



+20.000 **IPOINTS**

1500

1.5

CHAMPION



+160.000 **IPOINTS**

2500

2.5

How to redeem your IPOINTS



Gift Cards

From 5,000
IPOINTS



Professional
Services

From 7,000
IPOINTS



Try & Buy for
your clients

From 200,000
IPOINTS

imexHS

THANK
YOU



IMEXHS® | Next Generation Product Portfolio

