



Safe cloud storage for media & print professionals

Powered by:



Arise



- **Brainstorm**
 - How can we help our customers with the delivery and storage of production files
- **Investigation**
 - Which market?
 - Which features?
 - Which architecture?
 - Which price?



Market



- **Suitable for all companies**
- **Primairly Media & Print production companies**
 - **30 year long experience in this market**
 - **No similar solution**
 - **Building on existing modules**

Features



- **Easy to configure and to use**
- **Affordable model**
 - Storage and feature based
 - No user based licenses
- **Open for integration**
 - Extensive API
- **Available for partners and OEM**

Architecture



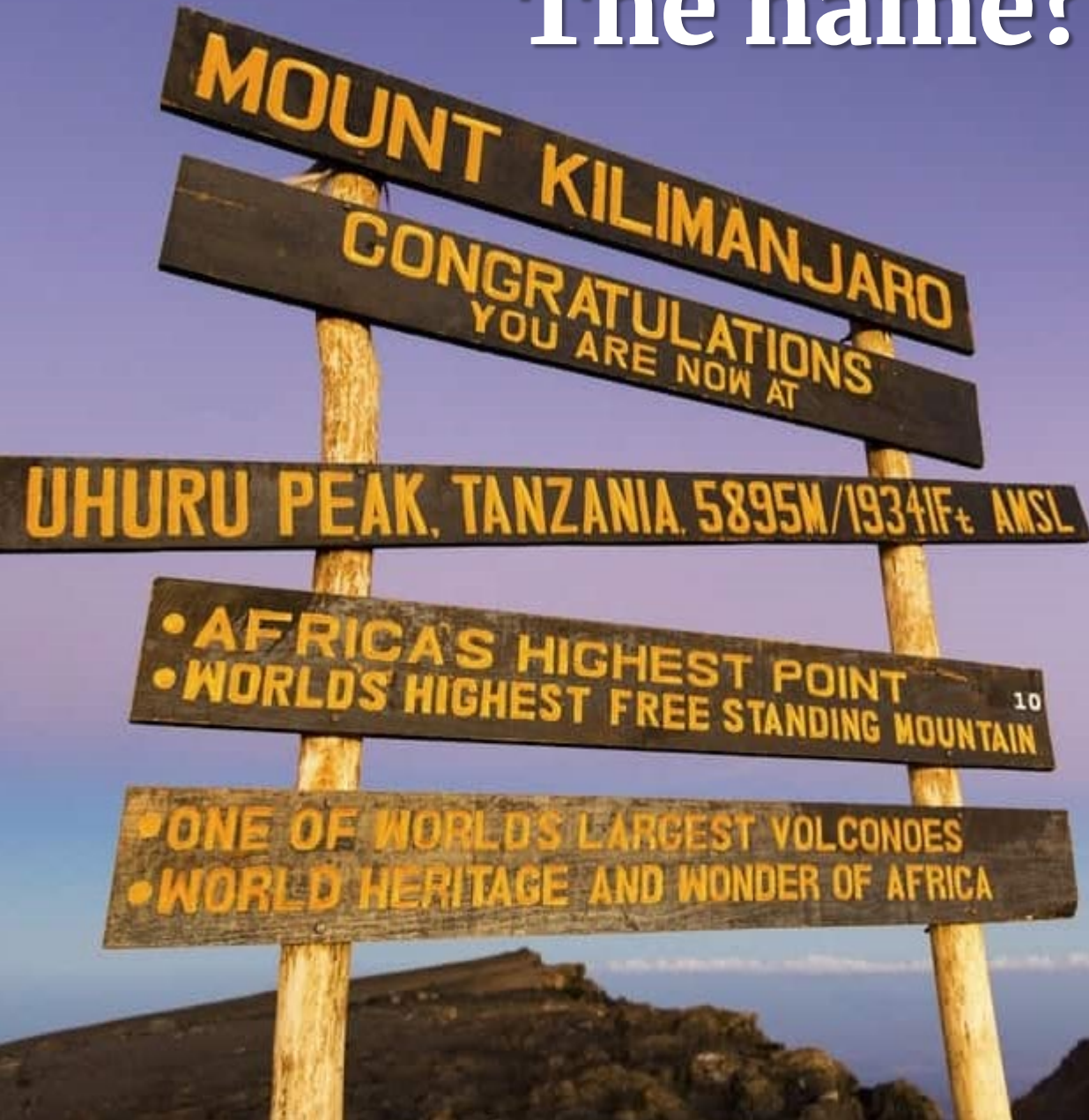
- **.NET core**
- **MS SQL server**
- **S3 compatible storage**
- **Interface on API**

Pricing



- **Scalable**
 - Easy entry
 - Easy upgrade
- **Predictable**
 - Flat model without surprises
- **Competitive with own hardware (TCO)**

The name?



- **Original: Easy Print Cloud**
 - Difficult for other sectors
- **Name brainstorm**
 - Kiliman (short for Kilimanjaro)
 - Reach to the cloud
 - A mountain of data



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The product



- **The solution**
- **The way to the top**
- **Advantages**
- **Costs and benefits**
- **Future**

The solution



- **Files in the cloud**
 - Secure
 - Available
- **Unlock**
 - Visual representation
 - Technical details
- **Connect**
 - ERP
 - Workflow
 - Print providers

The way to the top



- **Action plan**
 - Which application
 - Which data and when
- **Kiliman plans**
 - **5, 10 and 25 TB**
 - Start easy
 - Upgrade when necessary

Advantages



- **For your customer**
 - Overview
 - Easy of use
 - Trust
- **For you as producer:**
 - Service
 - Comfort
- **For the workflow:**
 - Easy file delivery

Costs and benefits



- **Traditional:**
 - Hardware
 - Backup
 - IT maintenance
 - Energy
- **Kiliman print cloud:**
 - All-in monthly fee
- **Total Cost of Ownership**
 - Kiliman is at least 10% cheaper

Future



- **Features**

- Full text search
- 3D presentation
- Video

- **Extra connectors**

- ERP
- Switch Plugin
- Online printleveranciers



Confirmed connectors



MIS/ERP for the printmedia industry



- ERP
 - PrintVis
 - Multipress
- Printproviders
 - Grootsgedrukt
 - Print.com
 - Probo
 - Reclameland