

# Customer Success Story



Lordstown Motors Corporation is an American electric vehicle automaker located in Lordstown, Ohio. The company is based at the Lordstown Assembly plant which previously belonged to General Motors. It builds electric pickup trucks and other vehicles to revolutionize the way work gets done.

- Deal Size – Confidential
- Duration – 1 years +
- Vertical – Manufacturing
- Region – North America

## Win Results

Lordstown Motors Corporation would like to have a standardized managing solution (a single solution which could be able to provide for their finance and supply chain needs/capabilities)  
Smoother integration with different applications and third-party apps – manufacturing assembly, payroll, quality, cloud -based applications

- Currently providing enhancement and production support
- Implemented Financial Management, Supply chain, inventory, and manufacturing modules with multi-level BOM, multiple machine center (conveyor belt) across the organization
- Replenishment system implemented with MRP/MPS functionalities

### Key Benefits :

- Easy to integrate BC with Azure and power platform-based cloud solutions
- Ease of extended functionality : App source helps in quick installation of customized code
- Automated and cumulative updates, continuous – Continuous release and incremental updates from Microsoft

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TotalEnergies SE is a French multinational integrated oil and gas company founded in 1924 and one of the seven "supermajor" oil companies. Its businesses cover the entire oil and gas chain, from crude oil and natural gas exploration and production to power generation, transportation, refining, petroleum product marketing, and international crude oil and product trading. TotalEnergies is also a large-scale chemicals manufacturer.

- Deal Size – Confidential
- Duration – 2 years
- Vertical – Energy
- Region – EMEA (30+ Countries)

## Win Results

- Automated card invoice generation and sending statements via email.
- Automated data valorization and calculating Fees, charges or rebates for card transactions
- Send processed Invoice Data to SAP FICO for financial consolidation and MyFuel+ application
- Automated robust system implementation with minimum user interventions.

- Infosys team is engaged with Total Fleet and Technology Services for solution reengineering and solution implementation for MyFuel+ V2.
- Card Invoicing Solution has been developed in D365 BC for Pilot country.

### Key Benefits :

- A consistent process throughout the business by leveraging data to qualify, collaborate and win contracts
- Optimised every aspect of decision-making, including cost of sales management, win rate, financial forecasting and budgeting, opportunities portfolio management, approval process and risk management