

Customer Success Story



Coles is a leading Australian retailer, with over 2,500 retail outlets nationally.

Coles makes life easier for Australians by delivering quality, value and service. We process more than 20 million customer transactions each week, providing our customers with products from thousands of farmers and suppliers.

- Deal Size - Confidential
- Duration – 1 year
- Vertical – Retail
- Region – Australia/New Zealand

Win Results

Finance ERP Transformation on Microsoft Dynamics 365 Finance & Operations, integrating with existing supply chain management processes

Solution

- Key modules were implemented using the Dynamics 365 platform : Sales to Cash including sales to overseas business customers, Order to Pay including livestock and carcass procurement, Treasury and banking, Inventory management, Production recording and reporting and Financial accounting

Key Benefits :

- Quick transaction processing and accurate financial integration avoiding leakages/ financial loss.
- Efficient and secure payments and collections..
- Enabled the business to access the rich source of information recorded in D365FO with tools to allow users to quickly investigate issues, understand trends and build new strategies.

Customer Success Story



Internal Only



Calibre is a leading provider of professional infrastructure and built environment solutions, working across multiple markets and industries. Our goal is to help you realise your vision – whether it's designing a new community, shaping smart cities, developing a mine from the ground up, or nation building infrastructure.

- Deal Size – Confidential
- Duration – 1.5 years
- Vertical – Professional Services
- Region - Australia/New Zealand

Win Results

Calibre's vision was to enhance performance visibility, aligning operating and project performance outcomes with a seamless unified platform that improved productivity, collaboration, and commercial insights for Calibre.

- To achieve this vision, Calibre initiated Project iRIS to capitalise on their experiences and leverage industry best practice to design and deliver a Dynamics 365 platform solution across Calibre. Infosys leveraged Dynamics 365 Project Operations to align and standardise business functions and processes to provide a cohesive approach to the way Calibre work.

Key Benefits :

- A consistent process throughout the business by leveraging data to qualify, collaborate and win contracts
- Optimised every aspect of decision-making, including cost of sales management, win rate, financial forecasting and budgeting, opportunities portfolio management, approval process and risk management