



# Innofactor Cloud Journey

# All of our journeys share common phases

Storyboard

Foundation

Implementation

Adoption

Managed Services  
and Continuous  
Development



Customer Experience Journey – Engage your customer digitally in a way that's most convenient for them



Digital Operations Journey – Create business value, accelerate innovation and increase productivity by digitalizing your operations



Employee Experience Journey – Empower your employees through personal engagement and modern collaboration tools

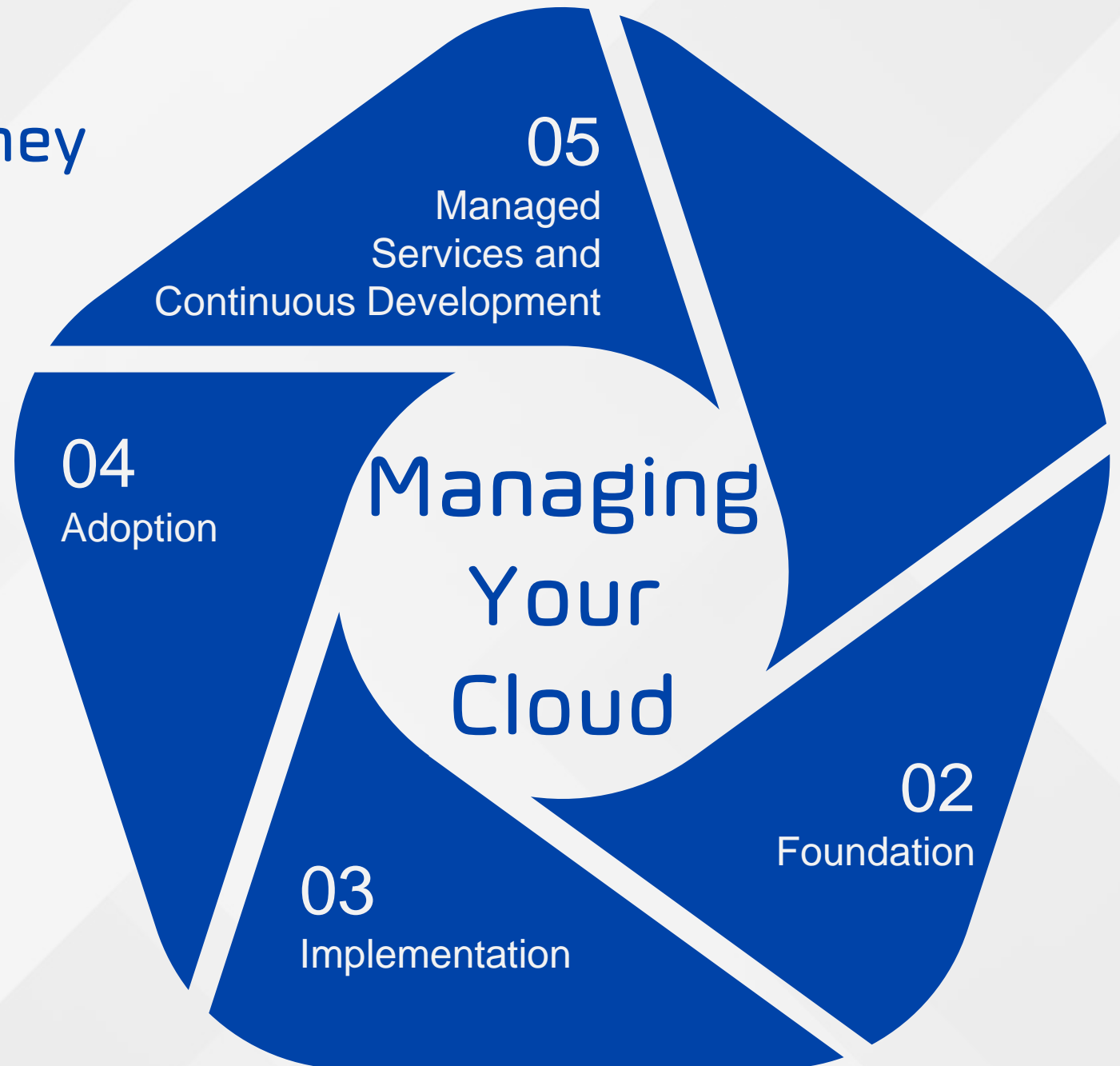


Cloud Journey – Successfully design, implement and utilize cloud services and build a secure, scalable cloud platform



Data-Driven Business Journey – Empower your leadership and employees to make better decisions leveraging advanced analytics and AI

# Innofactor Cloud Journey

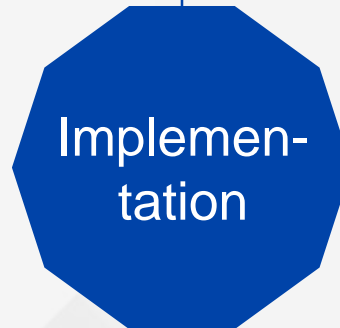


# Cloud Journey

Evaluating your organization's current state and helping you shape a digital vision



Developing,  
tailoring and  
deploying the  
solution based on  
proven concepts  
and platforms



Defining the  
structure and  
governance  
needed to  
implement new  
solutions

Ensuring the solution is managed and continuously developed and meets the organization's future needs



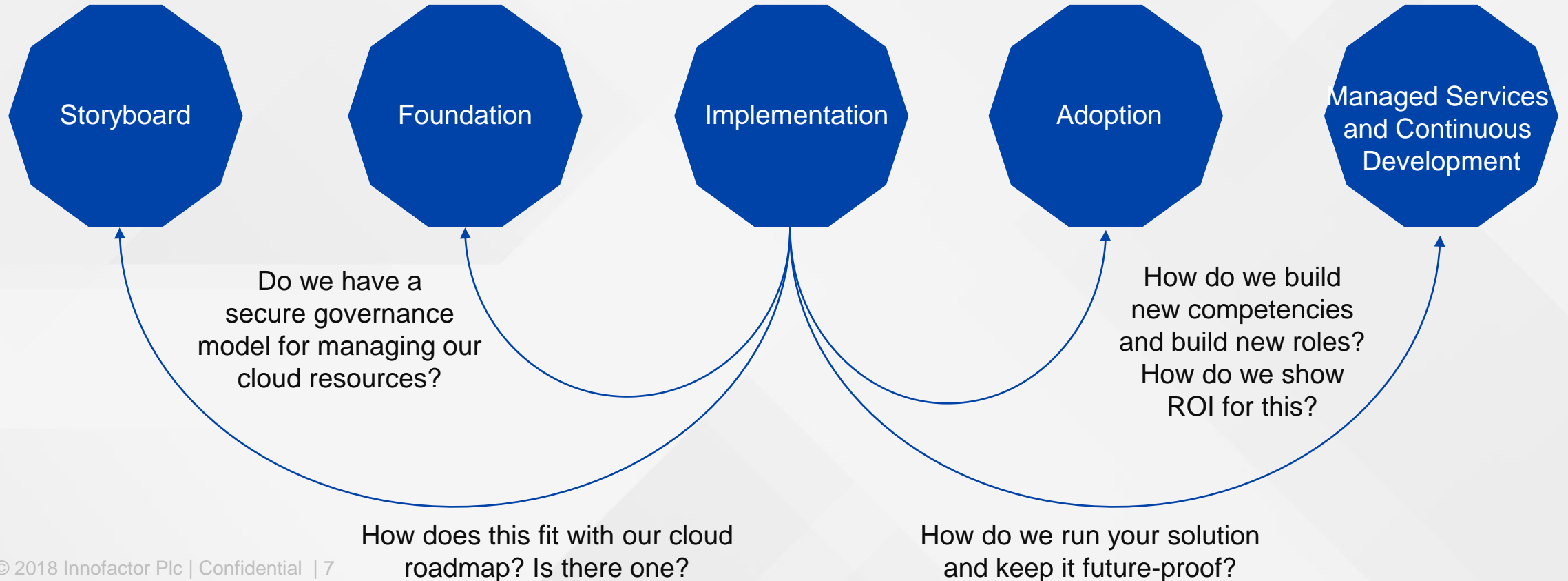
Adoption

Continuous  
Development

Focusing on ensuring that your organization and users adopt the new solution so that its benefits are fully realized

# Your organization might be looking for a point solution

I need to move my on-prem applications to the cloud



What does each phase mean in practice and what we have to offer to our customers.



# Cloud Journey

## Step 1 - Storyboard

Evaluating your organization's current state  
and helping you shape a digital vision



Storyboard

# Cloud Journey: Storyboard



## Key Questions

- What does your cloud strategy look like?
- What workloads are you planning to move?
- What does your digital transformation roadmap look like?

Customer CIO

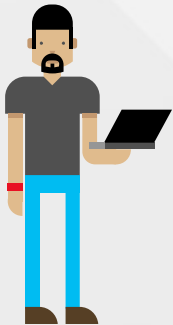


- How are you designing your cloud workloads?
- How do you gather data for your design?
- How do you know what workloads to prioritize?



Customer CTO

- What type of environment are you moving?
- What services are you planning to run for you cloud workload?
- How do you plan to automate your cloud workload?



Customer Consultant

# Cloud Journey: Storyboard



## Your Benefits

Innofactor simplifies your cloud adoption, datacenter modernization and digital transformation.

Innofactor cloud journey combines a comprehensive assessment and planning services, taking you to the next level.

Make sure you are ready when you want to make the next move on your cloud journey.

## How we can help you

**Assessment & Roadmap** the current environment in a cloud footprint developing cloud journey roadmap.

**Cloud Architecture Design** sustaining security, controls, scalability, compliance, and performance.

**Delivery** requirements and adoption, analyzing risks for delivering outcome-driven project plan.

**Strategy & Financial Modeling** to enable an agile, business focused organization.

# Cloud Journey: Storyboard



## what we deliver in this stage

- Gather data from the on-premise environment through assessment agents.
- With access to the customer Cloud Solutions, the consultant assesses the Cloud Footprint.
- Map data to groups that are part of complex business systems
- Provide the big picture with the next step in your cloud journey with a complete report and roadmap.

## Example Case

- Bollnäs Municipality together with 6 other Municipalities
- Knightec AB
- Specma Hyralics AB

# Cloud Journey

## Step 2 - Foundation

Defining the structure and governance needed to implement new solutions



# Cloud Journey: Foundation



## Key Questions

- How are you building a **predictable Governing** of your cloud datacenter?
- How do you **ensure cost control**, risk mitigation and right subscription structures?
- How do you build your datacenter to **accelerate** your digital transformation?



Customer CIO

- How do you create scalable **architecture guidelines**?
- How do you choose **right subscription** model?
- How are you **building standards** for naming, policy, Network, Security and identity?



Customer CTO

- How do you **choose, configure and scale** the right services in the cloud?
- How do you build **resources** to keeping the workloads running without downtime?
- How do you **automate** building blocks?



Customer Consultant

# Cloud Journey: Foundation



## Your Benefits

**Policy-based management** Assess and enforce enterprise-wide governing standards across your cloud environment for proper control and compliance

**Cost management and optimization** Monitor cloud spend, drive organizational accountability, and optimize cloud efficiency

**Resource visibility** Quickly search and find resources across your organization and their relationships with query-based exploration

**Subscription governance** Create easy-to-use pre-defined templates for DevOps teams that meet organizational security and compliance requirements

## How we can help you

**Hands on workshops** to discover gap between current and future environment then establish design, guidelines and processes that allocate, coordinate and control a given operation's resources and actions

Define **Current technologies** objectives, operating assets, management activities of organizing, coordinating and steering of corporate resources.

Document **Reference architecture** for Cloud Governance and Cloud Management

# Cloud Journey: Foundation



## How we deliver

**Advisory** defining a scaffold environment foundation, Establish shared services, and define governance policies

**A hosted governance library** that is customized to the organization's needs, policies and processes stating tagging strategy, naming strategy, automation strategy

**Training and engagement workshops** for IT, Developers, Finance & Control, and Business including automation & scripts (IaC)

## Example Case

- Felleskjøpet Agri
- Assessment (15K€), Governance (45K€) and implementation (150K€)
- “They help me and my team to transform the usual operating model into a cloud-based platform”. Fredrik Almstrøm IT manager



# Cloud Journey

## Step 3 – Implementation and Delivery

Developing, tailoring and deploying the solution based on proven concepts and platforms



Implement-  
ation and  
delivery

# Cloud Journey: Implementation and Delivery



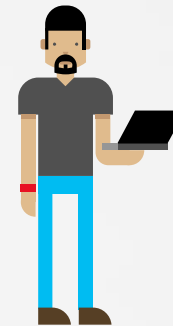
## Key Questions

- How do you ready your organization for migration?
- How do you plan to executed business-critical infrastructure, applications and data with minimal risk or downtime?
- What is the detailed financial breakdown for the as-is on premise vs the Azure migration?

Customer CIO



- How do you plan and accelerate migrations?
- How do you reduce risk and cost?
- How do you decide your app migration path ?



Customer CTO

- Which migration methods and tools are you planning to use?
- How do you work to prevent sprawl?
- How do you script and automate the workloads?



Customer Consultant

# Cloud Journey: Implementation and Delivery



## Your Benefits

Iterative deployment of a business-focused, secure and modern cloud Infrastructure for scalability

Consolidating allowing you to upgrade or modernize your legacy technology to accelerate the business by meeting performance, compliance and operational requirements.

Gives you innovation, agility and transparency in your cloud environment

Accelerates innovation and lays the foundation for growth.

## How we can help you

We offer end-to-end services to rapidly deploy Microsoft Azure, migrate on-premise datacenters, or remediate and modernize legacy infrastructure and optimize IT operations.

Drive iterative migration; parallel runs enable high-speed and velocity for a transformation of your datacenter whilst ensuring performance, security and control.

We can assist you by ensuring alignment with legislation such as the Norwegian ICT Regulations and the Personal Data Act to keep you compliant and secure.

# Cloud Journey: Implementation and Delivery



What we  
deliver in this  
stage

**Cloud Workshops** identify requirements, business recommendations & TCO

**Migrate planning** assess portfolio of applications, define migration path,

**Migration** where engineers can run or participate in a proof of concept, migrate workloads, optimize, save cost and increased productivity

Example Case

Boliden AB - Identity onboarding journey

Thomas Cook - Productivity Journey

SCA Forest Products – Modern Workplace Journey

Bollnäs Municipality - Modern workplace (Microsoft 365)

# Cloud Journey

## Step 4 – Adoption

Focusing on ensuring that organization and users adopt the new solution so that its benefits are fully realized



Adoption

# Cloud Journey: Adoption



## Key Questions

- How do the organization plan for continuous cloud development?
- How is the competence gap to cloud services in the organization changing?
- What kind of adoption is needed for cloud services?

Customer CIO



- How is cloud services changing needs for user competence?
- How do you plan to change user behaviors to use cloud technology?
- How do you onboard new cloud competence workers?



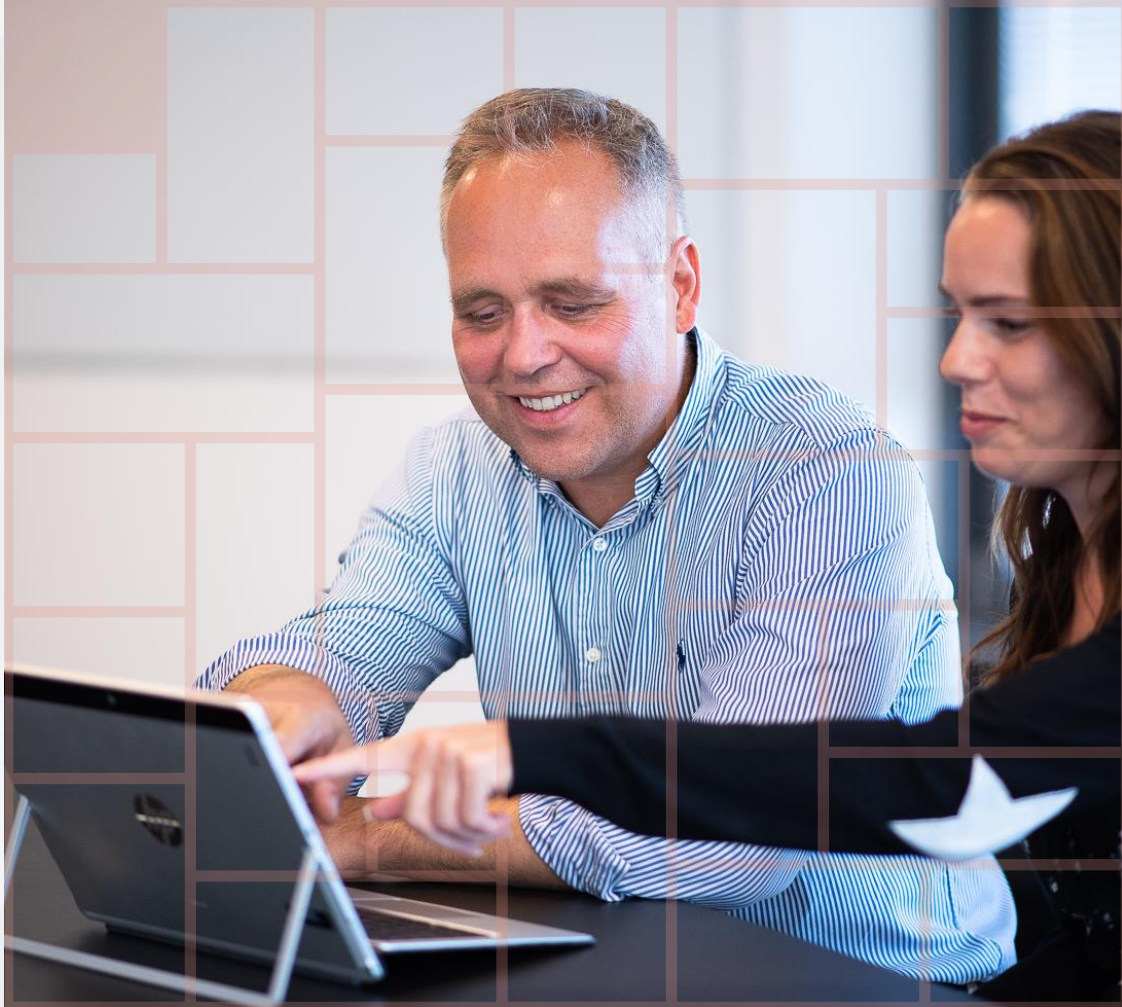
Customer HR

- How is your need for competence changing with cloud?
- What new competence is needed to build and maintain cloud services?



Customer Consultant

# Cloud Journey: Adoption



## Your Benefits

- Your IT team members will understand processes, their roles, and have needed competencies.
- You will get full return on your investment, and your cloud platform is used in the right way.

## How we can help you

A well-tested adaptation model will make sure your employees will be onboarded effectively.

We help you create a playbook for using your new solutions correctly, including source systems like Azure Portal and Azure Security Center.

We co-create a benefit plan with you that details how the benefits of your new solution should be realized and measured.

# Cloud Journey: Adoption



## What we deliver in this stage

We support you in motivating your employees by highlighting the key benefits of the new platform, training them and giving hands on support when needed.

Our adoption and user engagement programs help you nominate cloud champions in the organization who help their colleagues and collaborate together to continuously develop the ways of working.

We will deliver a benefit plan and training materials including videos.

## Example Case

- IF Insurance Company – Cloud Architect / Devops (4 years)
- Boliden AB – Identity
- Bollnäs Municipality - Productivity



# Cloud Journey

## Step 5 – Managed Services and Continuous Development

Ensuring the solution is continuously managed and developed and meets the organizations future needs



Managed  
Services

# Cloud Journey: Managed Services and Development



## Key Questions

- How do you plan to manage your Cloud services?
- How can you strengthen innovation by outsourcing cloud management?
- How are you strengthening development and automating maintenance?



Customer CIO

- How do you see laws of privacy, data protection, and information security in the Cloud?
- How do you plan to meet the GDPR demands
- What sourcing model are you choosing to be cloud compliant?



Customer DPO

- How is cloud services changing the maintenance?
- How do you plan to manage your cloud services?
- How do you need to free resources to innovate the cloud?



Customer Architect

# Cloud Journey: Managed Services and Continuous Development



## Your Benefits

- Your services will have exceptional availability.
- You will get better business impact by focusing on your IT team's core tasks and supporting your business – not operating with your platform.
- You will have always the right licensing model and structure, so you won't pay for things you don't need or use.

## How we can help you

Our managed service process takes care of updating your platform and solutions.

We also help you with keeping your governance, information security and identity management processes up to date with changing business needs.

We give you the latest information about changes in Microsoft Azure, your business opportunities and offer training when needed.

# Cloud Journey: Managed Services and Continuous Development



## How we deliver

Azure cloud subscription running services with the right size, and meeting the business service level requirements.

Service desk and support continuously develop your services and react to changing business needs

Service Management

## Example Case

Future Ordering (Sweden)

ITSM 24/7 support

Microsoft 365 E5 And Azure subscriptions

All on delivered and supported by Innofactor CSP